| Exhibit | Witness | Item Changed or Replaced |
|---|---------|--|
| Application | | No changes |
| Присшин | | 110 changes |
| Testimony Chapter I | Gaines | |
| | | |
| SECTION 1. EXECUTIVE SUMMARY | | |
| I. Purpose | | Updated |
| II. SoCalGas' Commitment to Energy Efficiency Goals | | Updated |
| III. Policy Changes Needed to Maintain California's | | Deleted |
| Leadership In Energy Efficiency | | |
| A. Joint Utility Policy Recommendations | | Deleted |
| B. DEER Updates | | Deleted |
| IV. Design of Program Portfolio | | Updated |
| II. Features of the Portfolio | | Updated |
| II. Summary Tables and Graphs of Portfolio | | Updated |
| A. Summary of Portfolio Energy Savings | | Updated |
| B. Summary of Portfolio End Use Savings | | Updated |
| C. Summary of Sector Savings | | Updated |
| D. Summary of Portfolio Budget | | Updated |
| III. Elements of the 2009—2011 Portfolio Designed | | Updated |
| to Meet Energy Efficiency Strategic Plan | | |
| IV. Summary of Initiatives and Activities Designed | | Updated |
| to Accomplish the Big Bold Energy Efficiency | | |
| Strategies ("BBEES") | | |
| V. Estimated Budgets and Energy Savings | | Updated |
| Supporting the Energy Efficiency Strategic Plan | | |
| CHCCTVON A GYLCCHCC OF ARRA 2011 | | D. L. LAVI. COECTIONS |
| SECTION 2 SUCCESS OF 2009-2011 | | Deleted ALL of SECTION 2 |
| PROPOSED ENERGY EFFICIENCY | | |
| PORTFOLIO REQUIRES THE ADOPTION OF NEW POLICIES AND RULES | | |
| I. Introduction | | Deleted ALL of SECTION 2 |
| A. Changes Needed for Cost-effective Portfolio that | | Deleted ALL of SECTION 2 Deleted ALL of SECTION 2 |
| Meets Commission Goals | | Defeted ALL of SECTION 2 |
| B. Other Policy Requests Essential in Supporting the | | Deleted ALL of SECTION 2 |
| Commission's Guidance (support for Strategic Plan, | | Deleted field of BLC HOIN 2 |
| Collaboration, Long-Life Measures) | | |
| C. Policies that Need to Be Adopted in the CPUC's | | Deleted ALL of SECTION 2 |
| Subsequent Proceeding to Ensure the Success of | | Delication of Section 2 |
| Energy Efficiency | | |
| Energy Enterency | | |
| SECTION 3 SOCALGAS' PORTFOLIO | | Updated |
| REFLECTS STATE ENERGY POLICIES AND | | - r |
| STRATIC PLAN | | |
| | | |

| | | , 2009 Appendices |
|--|------|---|
| I. Portfolio Supports the State's Energy Action Plan | | Updated |
| and other Energy Policies | | |
| A. Energy Efficiency is the Resource of First Choice | | Updated |
| B. Portfolio Supports Assembly Bill ("AB") 32 | | Updated |
| Goals | | |
| C. Portfolio Supports Governor's Green Building | | Updated |
| Initiative | | |
| II. Portfolio Supports the Statewide Energy | | Unchanged |
| Efficiency Strategic Plan | | |
| A. Portfolios Reflect Regional and Local Variations | | Unchanged |
| Complementing the Strategic Plan | | |
| B. Portfolios Contain Appropriate Strategies and | | Updated |
| Program Designs for the Three Big Bold Energy | | |
| Efficiency Strategies | | |
| C. Portfolios Support Strategic Plan Vision for All | | Updated |
| Sectors | | |
| III. Portfolios Provide Continued Strategic Planning | | Unchanged |
| in 2009-2011 and Beyond | | |
| A. Strategic Development and Integration | | Unchanged |
| B. Application Identifies New 2009-2011 Pilot | | Unchanged |
| Project Programs Based on Strategic Plan Goals and | | |
| Strategies | | |
| C. Encumbering Funds for Long-Term Projects | | Unchanged |
| | | |
| SECTION 4 WITNESS QUALIFICATIONS | | Unchanged |
| | | |
| | | |
| | 1 | |
| Testimony Chapter II | Besa | |
| | Besa | |
| SECTION 1 ENERGY EFFICIENCY PROGRAM | Besa | |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO | Besa | |
| SECTION 1 ENERGY EFFICIENCY PROGRAM | Besa | Updated |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and | Besa | Updated Updated |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness | Besa | - |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and | Besa | - |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and Cumulative Goals B. Portfolios and Funding Levels Appropriately Balance Short-Term and Long-Term Savings | Besa | Updated |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and Cumulative Goals B. Portfolios and Funding Levels Appropriately | Besa | Updated |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and Cumulative Goals B. Portfolios and Funding Levels Appropriately Balance Short-Term and Long-Term Savings C. Portfolios Reasonably Allocate Funding Among Market Sectors | Besa | Updated Updated |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and Cumulative Goals B. Portfolios and Funding Levels Appropriately Balance Short-Term and Long-Term Savings C. Portfolios Reasonably Allocate Funding Among | Besa | Updated Updated |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and Cumulative Goals B. Portfolios and Funding Levels Appropriately Balance Short-Term and Long-Term Savings C. Portfolios Reasonably Allocate Funding Among Market Sectors | Besa | Updated Updated Updated |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and Cumulative Goals B. Portfolios and Funding Levels Appropriately Balance Short-Term and Long-Term Savings C. Portfolios Reasonably Allocate Funding Among Market Sectors D. Portfolio Cost-Effectiveness Takes into Account | Besa | Updated Updated Updated |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and Cumulative Goals B. Portfolios and Funding Levels Appropriately Balance Short-Term and Long-Term Savings C. Portfolios Reasonably Allocate Funding Among Market Sectors D. Portfolio Cost-Effectiveness Takes into Account Uncertainty of Key Input Parameters | Besa | Updated Updated Updated Updated Updated |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and Cumulative Goals B. Portfolios and Funding Levels Appropriately Balance Short-Term and Long-Term Savings C. Portfolios Reasonably Allocate Funding Among Market Sectors D. Portfolio Cost-Effectiveness Takes into Account Uncertainty of Key Input Parameters E. Portfolio is Designed to Overcome Identified | Besa | Updated Updated Updated Updated Updated |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and Cumulative Goals B. Portfolios and Funding Levels Appropriately Balance Short-Term and Long-Term Savings C. Portfolios Reasonably Allocate Funding Among Market Sectors D. Portfolio Cost-Effectiveness Takes into Account Uncertainty of Key Input Parameters E. Portfolio is Designed to Overcome Identified Barriers to Market Transformation, and Advance | Besa | Updated Updated Updated Updated Updated |
| SECTION 1 ENERGY EFFICIENCY PROGRAM PORTFOLIO I. SoCalGas Portfolio Goals and Cost Effectiveness A. Portfolio Meets Annual Energy Efficiency and Cumulative Goals B. Portfolios and Funding Levels Appropriately Balance Short-Term and Long-Term Savings C. Portfolios Reasonably Allocate Funding Among Market Sectors D. Portfolio Cost-Effectiveness Takes into Account Uncertainty of Key Input Parameters E. Portfolio is Designed to Overcome Identified Barriers to Market Transformation, and Advance Integration Objectives | Besa | Updated Updated Updated Updated Updated Unchanged |

| Energy Efficiency Testimony/March | 131, 2007 Appendices |
|---|-----------------------------------|
| Address Opportunities to Reduce Critical Peak | |
| Loads and Improve System Load Factors | |
| B. Portfolio Adequately Describes Strategies to | Updated |
| Minimize Lost Opportunities | |
| C. Successful and Cost-Effective Programs Will | Updated |
| Continue | |
| D. Program Design Reflects Cumulative Savings | Unchanged |
| Approach Requirements | |
| E. Proposal to Include Energy Savings from | Unchanged |
| "Spillover" Activities | |
| F. Proposal for Measurement of Market | Updated |
| Transformation Programs and Potential Phase Out of | |
| Program activity in Transformed Markets | |
| G. Portfolios Include Strategic Promotion of | Unchanged |
| Emerging Technologies that are Anticipated to | |
| Increase Savings Potential | |
| H. Portfolios Contribute to the Green Building | Updated |
| Initiative | |
| III. Proposed Portfolio Design Reflect Market | Deleted |
| Strategies, Market Transformation, Integration, and | |
| Delivery Channels to Enhance Customer | |
| Participation in Demand-Side Resources | |
| A. Summary of Proposed Programs | Updated |
| III. Statewide Programs | Updated |
| A. Statewide Residential Energy Efficiency | Updated – Put before A.Summary of |
| | Programs in testimony |
| B. Statewide Commercial Energy Efficiency | Updated |
| Program | |
| C. Statewide Industrial Program | Unchanged |
| D. Statewide Agricultural Program | Updated |
| | |
| E. Statewide New Construction Program | Updated |
| | _ |
| F. Statewide HVAC Program—HVAC Quality | Updated |
| Maintenance Program | |
| G. Statewide Codes & Standards | Updated |
| | • |
| H. Statewide Emerging Technologies | Updated |
| | |
| I. Statewide Workforce Education & Training | Updated |
| | 1 |
| J. Marketing, Education & Outreach (ME&O) | Updated |
| | |
| K. Statewide Integrated DSM Program | Updated |
| | |
| | • |

| VI. Local Programs | Unchanged |
|---|-----------|
| A. Local Institutional Partnerships | Updated |
| 71. Does institutional ratherships | Opanica |
| B SoCalGas Local Government Partnerships | Updated |
| | |
| C. Comprehensive Home Performance Program | Unchanged |
| (CHPP) | |
| D. Local Non-Residential Incentive Partnership | Updated |
| E. On-Bill Financing (OBF) | Updated |
| F. Palm Desert Energy Partnership Demonstration | Deleted |
| Program | |
| G. Strategic Development and Integration | Unchanged |
| H. Sustainable Communities Case Studies Program | Unchanged |
| V. SoCalGas Third Party Programs | Unchanged |
| A. California Sustainability Alliance | Unchanged |
| B. Community Language Efficiency Outreach | Unchanged |
| (CLEO) | |
| C. Energy Challenger | Updated |
| D. PACE Energy Savings Project (PACE Energy | Unchanged |
| Efficient Ethnic Outreach Program) | |
| E. Gas Cooling Retrofit | Unchanged |
| F. HERS Rater Training Advancement | Unchanged |
| G. LivingWiseTM | Unchanged |
| H. Multi-Family Direct Therm Savings | Unchanged |
| I. Multi-Family Solar Pool Heating | Unchanged |
| J. Multi-Family Home Tune-Up | Unchanged |
| K. OnDemand Efficiency | Unchanged |
| L. Comprehensive Manufactured and Mobile Home | Unchanged |
| M. Portfolio of the Future | Unchanged |
| N. Program for Resource Efficiency in Private | Unchanged |
| Schools (PREPS) | |
| O. SaveGas Hot Water Control with Continuous | Unchanged |
| Commissioning | |
| P. Small Industrial Facility Upgrades | Unchanged |
| Q. Steam Trap and Compressed Air Survey | Unchanged |
| R. Upstream High Efficiency Gas Water Heater | Unchanged |
| Rebate | 77.1.1 |
| VI. Third-Party Programs | Updated |
| A. Third Party Program Competitive Process | Updated |
| B. Third Party Program Renewal Process | Unchanged |
| VII. Local Government Partnerships | Updated |

| Energy Efficiency Testimony/Marci | · |
|--|------------------|
| A. Local Government Partnerships Process | Updated |
| VIII. Summary of Energy Efficiency Market | Unchanged |
| Transformation Strategies | |
| IX. On-Bill Financing and Other Financing | Updated |
| Opportunities | |
| A. PY 2006-2008 OBF Program | Updated |
| B. 2006-2008 Program Summary and Results | Updated |
| C. Lessons Learned From the Implementation Phase | Unchanged |
| D. Investigation of Other Financing Strategies | Unchanged |
| E. Modifications to 2006-2008 Program | Unchanged |
| F. Proposed OBF Loan Pool | Updated |
| G. Residential Financing Opportunities | Updated |
| H. Additional Financing Options | Unchanged |
| X. Coordination of Program Delivery and | Unchanged |
| Marketing/Outreach and Integrated with Other | <i>S</i> |
| Demand-Side Management Programs | |
| A. Comprehensive and Coordinated Marketing, | Updated |
| Packaging and Delivery (Coordination) | |
| B. Operational Improvements (Program Delivery | Updated |
| Coordination to Enable System Integration) | |
| C. Optimization (Technology & Systems | Updated |
| Integration) | 77.1.1 |
| D. Statewide Integrated DSM Program | Updated |
| E. Proposed IDSM Pilot—Sustainable Community | Updated |
| Case Studies | 77.1 |
| F. Proposed IDSM Pilot—Micro Grid | Unchanged |
| Comprehensive Energy Efficiency Delivery Pilot | Lindotod |
| G. Making IDSM a Success | Updated |
| XI. Proposed Training Programs In Support of | Updated |
| Strategic Plan Vision | |
| GEOTION A PROPOSED EVIDONIC PROVINCE | |
| SECTION 2 PROPOSED FUNDING REQUEST AND FUND-SHIFTING PROPOSAL ARE | |
| REASONABLE | |
| I. Proposed Program Portfolio Funding Levels | Updated |
| B. Proposed Costs Not Included in Performance | Deleted |
| Earnings Basis Calculations | Defeted |
| II. Proposed 2009-2011 Energy Efficiency Fund | Updated |
| shifting Guidelines | Opulica |
| A. Modify Treatment Of Mid-Cycle Funding | Deleted |
| Augmentation | Dolotted |
| B. Proposed Modification of Fund-Shifting | Updated – Now A. |
| Proposals to Align With the Other IOUs and | - r |
| Accommodate the Strategic Plan | |
| | |

| Energy Efficiency Testimony, | 1 | , =, <u>-</u> |
|--|------|--|
| SECTION 3 PROPOSED EVALUATION, MEASUREMENT AND VERIFICATION PLANS AND BUDGETS | | |
| I. Introduction | | Updated |
| II. SoCalGas-Specific Program Activities | | Updated |
| A. Process Evaluations of Standard Portfolio | | Unchanged |
| B. Quantitative Baseline and Market Transformation Information | | Updated |
| C. Title 20 Saturation Study Requirements | | Unchanged |
| D. Statewide and National EM&V Organization Activities | | Unchanged |
| E. EM&V Strategic Planning Activities | | Unchanged |
| F. SoCalGas EM&V Staffing Requirements | | Unchanged |
| III. Energy Division-Managed Studies | | Updated |
| SECTION 4 REVENUE REQUIREMENTS AND COST RECOVERY | | |
| I. Overview | | Updated |
| A. Preferred Scenario | | Deleted |
| B. Mandated Scenario | | Deleted |
| II. Natural Gas Allocation Methodology and Rate Design Proposal | | Updated |
| SECTION 5 WITNESS QUALIFICATIONS | | Updated |
| Testimony Chapter II – Appendix A & A.1 : Portfolio Cost-Effectiveness (C-E) Calculations (IOU Preferred and Mandated) | Besa | Appendix A replaced in its entirety, Appendix A.1 deleted |
| Testimony Chapter II – Appendix B : Program Implementation Plans | Besa | This applies to ALL filed PIPs in Appendix B |
| | | Section 2. Projected Program Budget Table (Table1) and Section 3. Projected Program Gross Impacts Table (Table 2) replaced in its entirety |
| 1 - SCG SW Residential EE PIP | | Added appropriate information to the PIP to advise the adoption of the Cold Water Laundry Detergent (CWLD) in the measure mix |

| 2 - SCG SW Commercial Energy Efficiency PIP | | Calculated Incentives: sections 4. a. & 6. updated |
|---|------|--|
| 3 - SCG SW Industrial EE PIP | | Subprogram Implementation – Calculated Incentives section 6.2 updated |
| 4 - SCG SW Agricultural PIP | | Grammatical changes only |
| 5 - SCG SW New Construction PIP | | Section 6. a. updated |
| 6 - SCG SW HVAC PIP | | Grammatical changes only |
| 16 - SCG Local On-Bill Financing EE PIP | | 5. a. & b updated |
| Testimony Chapter II – Appendix C : CFL Interactive Effects Report | Besa | Appendix C deleted |
| Testimony Chapter II – Appendix D : IOU Joint Workpapers | Besa | Appendix D deleted |
| Testimony Chapter II – Appendix F & F.1 : Energy Division Tables, Graphs, & Pie Charts (IOU Preferred and Mandated) | Besa | Appendix F replaced in its entirety and becomes the new Appendix C, Appendix F.1 deleted |
| Testimony Chapter II – Appendix E : Fund Shifting Guidelines | Besa | Appendix E becomes the new Appendix D |