



Advanced Meter Project Update Technical Advisory Panel

March 28, 2013



Торіс							
Introductions							
Project Status & Key Milestones							
Communication Network Installation							
Customer Experience							
Community Outreach							
Roundtable							





Project Status & Key Milestones



Advanced Meter Installation Status

As of 03/19/13:

109,578 Advanced Meters have been installed

	Total to Date	2012 Installations*	2013 Installations
Total Installations:	109,578	22,945	86,633
Advanced Meter Installations	100,173	21,338	78,835
Customer Service Field Installations	9,405	1,607	7,798
M&R Installations	0	0	0

*Installations began on October 29, 2012 in Lakewood and Cerritos

Impacted Meter Reading Workforce Status:

 The majority of part-time meter readers who were with the company when SoCalGas received CPUC approval to proceed with advanced meter in April 2010 have found other positions. Part-time meter readers have moved into a variety of SoCalGas jobs

2013 Project Milestones

- 1. April start Advanced Meter billing based on data; begin meter automation
- 2. May close Advanced Meter's El Centro Warehouse; transition to operations
- 3. July scale MTU installations to 100,000 per month
- 4. July close El Centro meter reading base; transition to operations
- 5. July automate non-entered turn-on orders
- 6. October launch 1% conservation campaign for customers
- 7. December 31st 900,000 MTUs installed (cumulative)

	2012							20	13							2014	
	Q4			Q1			Q2			Q3			Q4			Q1	
Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
						4/5 AI	M Billing	start) 10/1 L	aunch 19	% Conser	vation ca	mpaign	
							5/	'17 El Ce	ntro WH	:transitio	on to Ops	;					
								•	7/1 R	eadiness	for 100k	installs	/month;				
									7/1 E	l Centro I	MR base	: transitio	on to Ops	5		SCG Tar TUs Insta	_
										7/31 Auto	matenc	nentere	d Turn-o	n orders			

Installation Timeline

Updated March 6, 2013

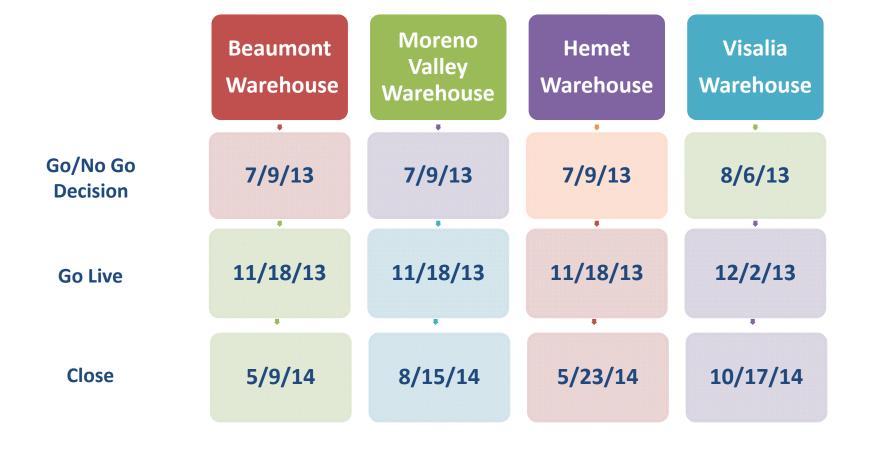
		2013			2014			2015			2016			2017							
	Staging Location	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	Sun Valley			F	ormerly	' Burba	nk														
	Northridge																				
	Oxnard																				
4	Bakersfield																				
g	Visalia																				
Area	Templeton																				
	Morro Bay																				
	Nipomo																				
	Santa Barbara																				
	Santa Barbara																				
	Irwindale		Forme	rly Pas	adena																
ш						Form	nerly B	aldwin	Park												
	Chino																				
Area	Rancho Cucamonga																				
A	San Bernardino																				
	Lancaster																				
	Valencia																				
	South Gate [start]																				
O	Los Angeles																				
Area	Santa Monica																				
Ā	Lawndale																				
	San Pedro																				
	El Centro																				
	Palm Desert																				
	Beaumont																				
Ω	Moreno Valley																				
g	Hemet																				
Area	Murrieta																				
	Corona																				
	Garden Grove																				
	Laguna Niguel																				

ADVANCEDmeter

ADVANCEDmeter Advanced Meter Installation Warehouse GO/NO GO Decision Key Dates



Advanced Meter Installation Warehouse GO/NO GO Decision Key Dates



ADVANCEDmeter



- Potential network delays due to slow approval by selected cities
- Handheld firmware and software issues have caused slow down in Mass Installation production
- Number of internal candidates for installer positions in Bakersfield and Palm Desert was insufficient; external candidates have been hired





Communications Network Installation





- As of 3/28/13, completed installation of 737 Data Collector Units (DCUs)
- Of the 109,578 advanced meter installations, over 95% have established successful communication with no network remediation
- We have confirmed that the advanced meter on-cycle billing read success rate is greater than 99%:
 - 23,157 meters in Downey and El Centro will be automated in April and early May, the expected read success rate is 99.71%

Communications Network Community Outreach

Community Outreach Goal: Manage expectations surrounding the installation and functionality of the communication network and minimize potential concerns

- Outreach implemented at neighborhood / community level to ensure impacted customers are informed of the network installation locally
- In partnership with SoCalGas Regional Public Affairs, provided briefings at community forums at city and county level throughout the SoCalGas service area, includes:
 - Neighborhood Councils
 - Town Councils

ADVANCEDmeter

- City Council
- Community Open House
- Homeowners Associations (HOAs)
- 1x1 Customer Briefings
- Council member and county supervisor district staff
- City of Los Angeles, comprehensive outreach program supporting attachment of DCUs to existing streetlights. Since November, proactively held 50 community briefings which have helped mitigate customer concerns

Data Collector Units

Concrete **BSL Attachment** Wood

Entity Status – Co-locations

• Los Angeles Bureau of Streetlights (BSL):

- Approximately 340 DCU's to be constructed by late summer
- Caltrans:
 - Received first permit for attachment in La Canada Flintridge

• Southern California Edison (SCE) :

- Contract agreed to and in process of obtaining signature
- Define site selection and construction process within 6 weeks of signing contract

• Pacific Gas & Electric:

- Amending current contract to allow attachments to distribution poles with approval of engineering designs expected in Q2 2013
- Awaiting CPUC approval letter to allow Agency-owned remote meter reading equipment installations as permanent attachments under G.O. 95, Rule 34

• San Diego Gas & Electric:

- Contract signed
- Awaiting CPUC approval letter to allow SoCalGas to attach it's DCUs as permanent attachments to SDG&E-owned pole assets subject to Schedule LS-1

On-going Network Challenges

Negotiations with local governments to install the SoCalGas network typically revolve around two primary issues:

ADVANCEDmeter

- 1. Can the network DCUs be installed under the company's existing franchise rights
 - Some local governments believe the DCUs are subject to local conditional use ordinances such as Telecom or Above Ground Facilities which require discretionary permits
- 2. Do the DCUs require an environmental impact assessment
 - Some local governments question whether Environmental Quality Act (CEQA) extends to the DCUs. SoCalGas must clarify that the Commission's approval of SoCalGas' Advanced Meter project was an action that was either (i) Exempt from CEQA, or (ii) that CEQA was undertaken, and the background information is provided

Cities Installed

- Alhambra
- Arcadia
- Artesia
- Arvin
- Azusa
- Bakersfield
- Baldwin Park
- Banning
- Beaumont
- Bell
- Bell Gardens
- Bellflower
- Blythe
- Brawley
- Buena Park
- Buttonwillow
- Calexico
- Calimesa
- Calipatria
- Carson
- Cathedral City
- Cerritos
- Commerce
- Compton

- Corcoran
- Covina
- Cudahy
- Cypress
- Delano
- Desert Hot Springs
- Dinuba
- Downey
- Duarte
- El Centro
- El Monte
- Fellows
- Frazier Park
- Fullerton
- Glendale
- Glendora
- Hanford
- Hawaiian Gardens
- Hawthorne
- Heber
- Hemet
- Holtville
- Huntington Park
- Imperial

- Industry
- Irwindale
- La Habra Heights
- La Palma
- La Puente
- Lakewood
- Lamont
- Lebec
- Mckittrick
- Menifee
- Mojave
- Monrovia
- Montebello
- Monterey Park
- Niland
- Norwalk
- Paramount
- Pico Rivera
- Placentia
- Plaster City
- Porterville
- Rectifier
- Reedley
- Rosamond

Rosemead

- San Gabriel
- San Jacinto
- San Marino
- Santa Fe Springs
- Shafter
- South El Monte
- South Gate
- South Pasadena
- Stanton
- Taft
- Tehachapi
- Temple City
- Tulare
- Tupman
- Twentynine Palms
- Vernon
- Visalia
- Walnut
- Wasco
- Westminster
- Westmorland
- Whittier
- Yucca Valley





Customer Experience



ADVANCEDmeter Customer Experience Update

Total Letters Mailed	Total Meters Installed as of 3/26	Total Deferrals Resulting from Letters	Total Deferrals System Wide
259,995	120,293	659/0.26%	972/0.02%



Customer Experience Update





Sample Meter Conditions

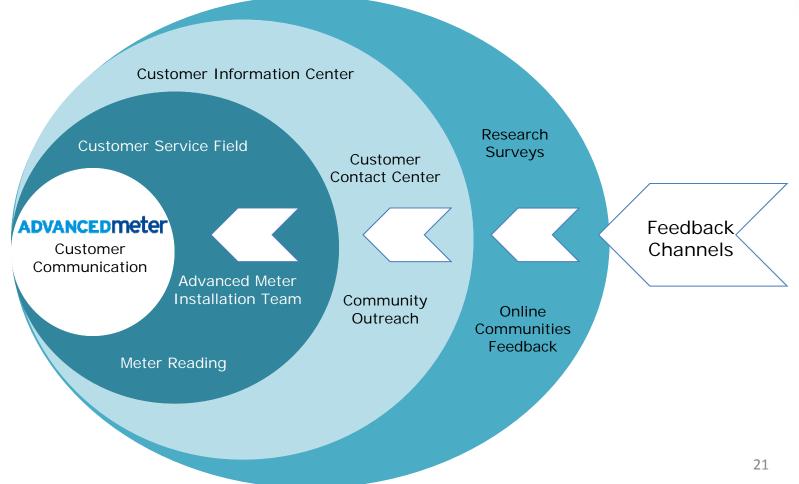
Advanced Meter Customer Journey

PRE-INSTALLATION	INSTALLATION	INCOMPLETES Can't Get In (CGI)	AM Ready
Pre-Installation Kit ✓ Pre Installation Letter ✓ Overview Sheet	 Door Hangers ✓ AM Successful ✓ AM Unsuccessful ✓ Customer Service Field (CSF) Successful FAQ ✓ Pocket Card 	Can't Get In ✓ Follow-up phone calls ✓ CGI letter 1 ✓ CGI letter 2 ✓ Field visits ✓ Emails	 Energy Presentment ✓ Online Information and tools AM Ready/Billed ✓ 45 day Email ✓ 60 day Letter

ADVANCEDmeter

Opportunity To Transform Better Customer Communication

Constant Improvement



© 2013 Southern California Gas Company - Confidential & Proprietary

ADVANCEDmeter



2012 Customer Research Findings

Methodology

Online Research Community

- Invitation-only private online research community consisting of approximately 400 residential customers launched in Q4 2012
- Qualitative feedback gathered through moderated discussions, online focus groups, short surveys and polls
- ✓ Weekly activities and topics (1-2 per week)
- Faster, more efficient way of conducting qualitative research than focus groups or in-depth interviews
- ✓ Topics Explored
 - Advanced meter awareness and attitudes
 - ✓ Collateral and website review



Pre/Post Installation Surveys

- 10 minute telephone surveys with residential customers in the installation area, both prior and after installation
 - Measure the impact of advanced meters on favorability toward SoCalGas
 - Evaluate the effectiveness of communications in generating awareness and preparing customers for installation
 - Assess satisfaction with the installation process and installers
 - Determine the expected impact on key customer behaviors related to using the Ways to Save tools and conserving natural gas



Online Research Community

Baseline General Attitudes and Awareness

- Relatively low advanced meter awareness. Customers who have heard of advanced meters (or guess their purpose based on the name alone), associate them with a way to better monitor their energy usage
- ✓ Cost is the top-of-mind concern for most members when learning more about the advanced meters. Who will be paying for it, when, and how much?
- Cost savings resulting from being able to monitor and control energy usage is also the most motivating factor for learning more about advanced meters

AM Collateral Material Feedback

- ✓ The Pre-installation letter is seen as clear, concise and attractive. Readers are comfortable with amount of information presented and have few concerns.
 - ✓ Plain language like "plants and bushes" is preferred over terms like "vegetation"
- While the overview sheet is also well-received, the additional information brings additional questions:
 - Costs

- Battery maintenance
- Job losses
 When and how gas usage can be viewed
- ✓ After reviewing the installation communications materials, only ¼ of 1.0% of SCG customers are concerned enough to consider opting out of installation

Pre/Post Installation Surveys

Prior to installation

- Customers had a positive opinion of SoCalGas, with 94% giving us a favorable rating. They view us as particularly strong in providing safe, reliable natural gas service
- Less than one fourth of customers (22%) in the initial installation area were aware of advanced meters

After installation

- ✓ SoCalGas favorability remained high with a 92% favorable rating
- ✓ General awareness of advanced meters increased to 78%. Sixty-eight percent of customers where aware that an advanced meter had been installed at their property
- Among those who were aware of the new meter being installed, 94% said they received material throughout the process
- The majority of customers believe the amount of information they received about the meters was sufficient. Only 15% of customers thought they did not receive enough information about installation – they want more information on how the meters work.

Pre/Post Installation Surveys

After installation (Continued)

- ✓ Most (83%) were satisfied with the installation process. Virtually all (98%) said they did NOT experience any problems during the installation
- ✓ Slightly more than half (55%) of customers were home during the installation. Of these, 91% were satisfied with the installer, saying he/she was courteous and friendly. The one area installers could use improvement in is having more knowledge and information about the meters to answer customer questions
- Many customers are likely to change their behavior (signing up for My Account and/or using usage information to save energy/costs) due to the advanced meters. Among customers who are not currently signed up, 41% would sign up with My Account to access the information. Another 38% are interested in accessing their gas usage information, but are unlikely to sign up with My Account
- Advanced meter benefits that resonate with customers are cost savings, environmental contribution, enabling future technology, and conserving natural gas

Pre-Installation Kit

PRE-INSTALLATION LETTER

October

March

	ADVANCEDmeter		ADVANCEDMETER
Standard and and		• B ^a sequentizerations	
uny 11, 2012 (Feedback Version #19) ann Doo Faterdad Duciness Names		January vs. 2013 Jane Dire Orbitanias Bastrona Natron	
23 Main Street nywhere, CA 90000 w 123 Main Street Anywhere, CA 9000		123 Main Street Anywhere, CA 90000	
ear Jure Doll,	5 579884 96 1946 1949 1948 195 195	Service located at: 1234 Main Street, CA 90000 Dear Jane Dow.	
as maker with an advanced mater communi	e ¹) will be in your area over the next few works to upgrade the natural indition device. The upgrade will enable you to access mere detailed ther control and manage your every costs.	Southern California Gas Company (SoCalGas*1 will be	In your area over the next fee weeks to upgrade the natural over. The upgrade will enable you to access more detailed setral and measure over electric costs.
15 minutes to complete. • In must cases, you will not need to be p How you can help: • For the safety of our employees, press around the motor clear of any obstruct access, press call the Advanced Webs	Monday through Fildes, 7 a.m. to 5 p.m. and will take about present, and you should not have an interruption to your gas service. In provide safe access to the nationary gas motor by keeping the area have or wegetation. It you have a locked gate and or dog that prevents if Customer information Cester at 1- 877-260-62 %. Nonday through Lin. to 5 p.m. to inside access arrangements.	 Its versultes to complete, instabilitions may accase • on ment cases, you will not need to be present an • Until our communications notwork is fully opera pour meter fair a two more models. How you can help: • For the safety of our employees, skase provide ama anough the menter clear of any obstractions. 	Monday through Priday 7 a.m. to 5 p.m. and will take about enally occur on Safurday. Ind you alkout not have an interruption to your gat service. Iterna in your anna, we will need access to manually read sefe access to the natural gas meter by keeping the planta withrubs. If you have a locked gate or a dog Alan Custamer Information Control at 1677-5268-6231.
to view and pay your bill, request service a	enation will be through My Account at socializations which you can and more. If you're not alwady enrolled in My Account, sign up today led gas usage information becomes available colline.	The resiest way to view your pas-usage information w	day 8 a.m. to 5 p.m., to make access amangements. If be through My Account at socialges.com , where you can
hank you for your cooperation during the k LI-B77-268-6211 or visit socalgae.com (installation process. If you have any questions, please call SoCalGas (words "ADVANCED").		p for poperiess billing. If you're not airreidy enrollet in My ar more deballed advaticed meter usage information become
incerery.		Thank you for your cooperation during the installation at 1-877-268-6211 or visit secalges.com (search "A	r process. If you have any questions, please call SoCalGas OvanCED*1.
atrick Petersilia enclor, Adverced Meter Project		Sinceren Reprise Peterlin	
sissure (Advanced Meter Overview)		Patrick Petersilia Director, Advarced Natar Project	
		Ecclosure (Advanced Motor Overview)	
ette polition (gelonis aus praies Paleinais au praiet), mine espe- ligite cannot functionalité can ainte fitme, ait arright can este	Bergert Scientel (1997)	6 years and a second s	Promot converting out tectioners on

- Updated the letter with more clear and descriptive language and less industry jargon
- Made it clear that meter access will continue until the communications network is fully operational
- Referenced possible installation on Saturday's

Pre-Installation Kit

ADVANCEDmeter

OVERVIEW INCLUDED IN THE PRE-INSTALLATION KIT

October

🕼 Semann Energy any

What are Advanced Meters?

Southern California Gas Company (SoCalGas²) Is upgrading our system by adding an advanced motor communications device to all receipential and husiness natural gas maters. The advanced mater device will read and transmit your natural gas assign information back to SoCalGas.

The advanced meter device, which will be installed on your existing analog meter, is bottery-powered and turns are for any a fraction of a second a day. for a total of less than two minutes a year. Advanced meters cannot turn on or turn off your gas service. With this upgrade, you will have access to more frequent and detailed information about your gas consumption, enabling you to have befter control over your energy usage and potentially save money.

Self all as in to be that is less that the ashumber of matter dealers on approximately 6 million natural gas meters starting in rate 202 through 2017



constructions we serve for more than 140 years. This technology evolution to the next step in providing new and improved service. for current and future customers.

We support customer choice and recognize that some customers. may prefer to have their gas meter manually read each month? if you have questions or wasklike to defer as advanced meter installation, please pontact our Cuillamer Contact Center # 1-800-427-2200 Application by

BENEFITS OF ADVANCED METERS

ADVANCEDmeter

· Manage Energy Use Better, You will have access to Manage Energy Date performing the memory acceleration many deviced information and complete train ordine through My Acceleration seedings even, where you use also even one party your Statistic statistics even for and reace, These tools will neigh possible the unnerstand non-polyre using gas and where you could potentially save money

Mare Privacy and Reporting Outborners who In the part, had to provide SoCalSat with a key to their galax, here latters unlocked or confine their dogs to allow mater reading will only read to provide entry for periods mainteaster. To secretate privatly and security, any encrupted call slage information will be transmitted from the meters

· Greater Assurance Advanced restars can also separate billing accuracy, reducing the potential for errors.

· Help the Environment: Advanced meters will take 1000 SoCalCas vehicles all the road every deal Our energy salitings, combined with our sustainent conservation efforts, can reduce selecte miles by with endors railers per year. Inducting approximation, 100,000 here of generation of generation of the second sec

 Endits Paters Technology: In the Maximum advanced meter lectrology will endite you'to sign up for electric providing up to determine start or your energy. ance excitations status by test or email.

· Operational Officiences The summarized meter scales of enable operationational environmental cavings verifies the of the project, estimation to be more than its his the take of our transitions, Operational spring

 Where Carch Find More Information?
 Visit and algorization (New York 1960) (International Control of Contro of Control of Control of Co Residential Contenents:

EM	1 800 417 1429
	1.002-037/1473
Héng Met	1-803-437-0478
for other lange ages	
Newtrop Impaired (TDD)	1 899 202 020 1



What are Advanced Meters?

Sempra Energy unity

Southern California Gas Company (SoCal Gas^e) is upgrading its system by adding an advanced meter communications device to all residential and business natural gas meters. The advanced meter device will read and transmit your natural gas usage information back to SoCalGas. However until our communications network is fully operational in your area we will need access to manually read your meter for a few more months.

The advanced meter device, which will be installed on your existing analog meter, is battery-powered and turns on for only a fraction of a second a day, for a total of less than two minutes a year. Advanced meters cannot turn on or turn off your gas service. With this upgrade, you will have access to more frequent and detailed information about your gas consumption at socalgas.com, enabling you to have better control over your energy usage and potentially save money.

SoCalGas is scheduled to install the advanced meter device on approximately 6 million natural gas meters through 2017.



What if I don't want an Advanced Meter?

SoCalGas supports customer choice and recognizes that some residential customers may prefer not to have an advanced meter installed and would rather have their gas meter manually read each month. *If you do not want an advanced meter installed, you should mmediately call our Customer Contact Center at 1-800-427-2200 and request to be added to the "advanced meter deferral list."

If you defer installation now, SoCalGas will contact you once the California Public Utilities Commission (CPUC) has ruled on our advanced meter opt-out program. You can decide at that time, based on the rate approved by the CPUC, whether you want to formally oct-out and pay the applicable fees or allow the installation of an advanced meter at no incremental cost. Deferral list option applicable to residential customers only

© 200 Southern California des Company Trademarts ann property al Veix respective sources. Al rights rearrest Phinted an recycled paper. H350006-013

BENEFITS OF ADVANCED METERS

OVERVIEW

ADVANCEDmeter

March

. Manage Energy Use Better: You will have access to more Manage Linergy Use Better: You will have access to more detailed in ormation and analysis tools online through My Account at wooalgas.com, where you can also view and pay your bill, schedue service and sign up for paperless billing. We will notify you when your more detailed information becomes available online.

. New "Ways to Save" section on socalgas.com: Gas usage increases during cold months as your furnace and water heater use more energy. To help you keep your heating costs down, visit the new Ways to Save section on socalgas.com

. Location Privacy and Security: Customers who, in the past, had to provide SoCalGas with a key to their gates. eave latches unlocked or confine their dogs to allow meter reading will only need to provide entry for periodic maintenance. To increase privacy and security, only encrypted gas usage information will be transmitted from

Greater Accuracy: Advanced meters can also improve b accuracy, reducing the potential for errors.

Help the Environment: Advanced meters will take LODD Socializar vehicles off the road every day, reduce 6.3 million vehicle miles and approximately 140.000 tons of greenhouse gases per year.

New Bill Alerts: In the summer of 2013, advanced meter customers will be able to sign-up for weekly alerts, providing up-to-date information on your energy us viding up-to-date information on your energy u to-Date and Projected Next Bill via text or email.

Operational Efficiencies: The advanced meter project will enable operational savings over the life of the project, estimated to be more than double the value of our investment. Operational savings will be passed along to customers in overall rates.

 Where Can I Find More Information socalgas.com (search "ADVANCED") or call

Residential Customers:	
English	1-800-427-2200
SE 12	1-800-427-1429
	1-800-427-1420
한국어	1 800 427 0 471
Tiếng Điệt	1-800-427-0478

paired (TDD) 1-800-252-0259

Business Customers: English 1-800-427-2000

- Expanded information on the Deferral List and pending opt-out program •
- Made it clear that meter access will continue until the communications network is fully operational .
- Provided more information on the new "Ways to Save" tool ٠
- Added the Spanish translation ٠

Installation



- Expanded information on the Deferral List and pending opt-out program
- Better defined meter access by letting customers know that manual reading of the meter will continue until the communications network is fully operational and periodic routine maintenance visits will still be needed
- Modified the door hanger size for ease of use by the Advanced Meter Installation team

Installation

Advanced Meter Installation Team Unsuccessful Door Hangers

October

March



- Updated the door hanger color for better distinction between successful and unsuccessful
- Highlighted AM Customer Information Center phone number for appointment scheduling

Installation

Customer Service Field Successful Door Hangers Routine Meter Changes (RMCs) and Planned Meter Changes (PMCs)



Modifications:

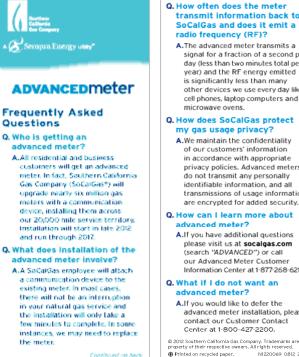
- Expanded information on the Deferral List and pending opt-out program
- Better defined meter access by letting customers know that manual reading of the meter will continue until the communications network is fully operational and periodic maintenance visits maybe needed
- Modified the door hanger size for ease of use by the Customer Service Field team

© 2013 Southern California Gas Company - Confidential & Proprietary

Installation

FAQ: Pocket Card

October



- transmit information back to SoCalGas and does it emit a radio frequency (RF)? A.The advanced meter transmits a signal for a fraction of a second per day (less than two minutes total per
- is significantly less than many other devices we use every day like cell phones, laptop computers and microwave ovens.

Q. How does SoCalGas protect my gas usage privacy?

A.We maintain the confidentiality of our customers' information in accordance with appropriate privacy policies. Advanced meters do not transmit any personally identifiable information, and all transmissions of usage information are encrypted for added security.

advanced meter?

A.If you have additional questions please visit us at socalgas.com (search "ADVANCED") or call our Advanced Meter Customer Information Center at 1-877-268-6211.

Q. What if I do not want an advanced meter?

A.If you would like to defer the advanced meter installation, please contact our Customer Contact Center at 1-800-427-2200. © 2012 Southern California Gas Company. Trademarks are

perty of their respective owners. All rights res Printed on recycled paper. N1220069 0812 25K



- Expanded information on the Deferral List and pending opt-out program •
- Added information regarding manual reading of the meter will continue until the communications ٠ network is fully operational and periodic routine maintenance visits are still needed
- Added Spanish translation ٠
- Enhanced layout from a single tear off page to a tri-fold sheet ٠

Installation

Deferral Door Hanger and Stickers





Modifications:

• No enhancements made thus far

Incompletes

YOUR ASSISTANCE IS REQUESTED

CGI 1 : Can't Get In Letter 1

		<u> </u>	ADVANCEDmet
Date: / /	Please call 1-877-268-6211 to make meter access arrangements.	A C ¹ Sempre Energy way*	ADVANCEDITIEU
	Gas Company (SoCalGas®) was sent to upgrade your natural gas meter. able to gain access to the gas meter at this location.	P.C. Box res/15 Anama in CA 50356-609	
Please call the SoCalGa to make acce Monday through F	edlate assistance to schedule this upgrade. is Advanced Meter Customer Information Center ass arrangements at 1-877-268-6211. riday, 7 a.m. to 8 p.m., or Salurday, 8 a.m to 8 p.m. leave a message with your preferred contact phone number.		
What if I don't want an advanced mete	n.		YOUR AS
an advanced meter installed and would	ad recognizes that some residential customers may prefer not to have drather have their gas meter read manually each month. ⁴ If you would on and be added to our deferral list, please contact our Customer		
has ruled on our advanced meter opt-o	will contact you once the California Public Utilities Commission (CPUC) out program. You can decide at that time, based on the rate approved mally opt-out and pay the applicable fees or allow the installation of an t.		
We appreciate your prompt response.			
Sincerely. Patricle Patienter			
Patrick Petersilia Director, Advanced Meter Project			

Modifications:

 \checkmark No enhancements made thus far

Incompletes

CGI 2: Can't Get In Letter 2

		Sertiem California California	ADVANCEDMEter
Date: /	Action Required. Please call 1-877-268-6211 today to make meter access arrangements.	P.O. Box 66013 A price for a second s	ADVANCEDITIELEI
Dear Valued Customer,			
We made another attempt to upgrade yo to gain access to the gas meter at this lo	ur natural gas meter. Unfortunately, our technician was unable		
What If I don't want an advanced meter SoCalGas supports customer choice and an advanced meter installed and would	leave a message with your preferred contact phone number. 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7		SECOND NOTICE! IMMEDIATE ASSISTANCE REQUESTED
If you defer installation now, SoCalGas w has ruled on our advanced meter opt-ou	vill contact you once the California Public Utilities Commission (CPUC) it program. You can decide at that time, based on the rate approved ally opt-out and pay the applicable fees or allow the installation of an		
We appreciate your prompt response.			
Sincerety, Patricle Petientie			
Patrick Petersilia			

Modifications:

• No enhancements made thus far

Incompletes

CGI E-mails

Advanced Meter CGI Emails

First Email [V2.0]:

Subject Line: SoCal Gas Customer Reminder

Dear SoCalGas Customer,

We have attempted to upgrade your natural gas meter and been unable to gain access to the meter on your property.

Please email us back at AMOC () sempravtilities.com with a day and time when a SoCalSas employee will be able to access your gas meter or call us at 1-877-268-6211 Monday through Friday, 7 a.m. to 8 p.m. or Saturday, 8 a.m. to 5 p.m., to make access arrangements.

If you do not want an advanced meter, please call our Advance Meter Customer Information Center at 1-877-268-6211 and ask to be placed on our "deferral list". The deferral list is only available to residential customers.

We appreciate your prompt response.

Sincerely,

Patel Retenda Patrick Petersilla Director, Advanced Meter Project Southern California Gas Company

Second Email (V2.0):

Subject Line: SoCal Gas Customer - Second Request

Dear SoCal Gas Customer,

We have attempted several times to upgrade your natural gas meter and been unable to gain access to the meter on your property.

Please email us back at <u>AMOC@semprovtilities.com</u> with a day and time when a SoCalGas employee will be able to access your gas meter or call us at 1-877-268-6211 Monday through Friday, 7 a.m. to 8 p.m. or Saturday, 8 a.m. to 5 p.m., to make access arrangements.

If you do not want an advanced meter, please call our Advance Meter Customer Information Center at 1-877-268-6211 and ask to be placed on our "deferral list". The deferral list is only available to residential customers.

We appreciate your prompt response.

Sincerely,

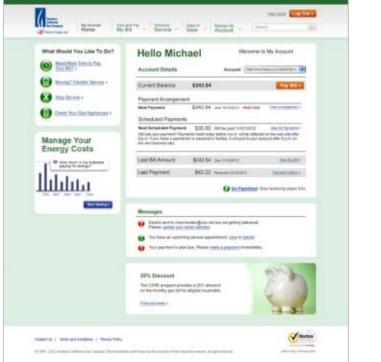
Salad Salada Patrick Petersila Director, Advanced Meter Project Southern California Gas Company

Modification:

✓ Currently in development

AM Ready

Energy Presentment



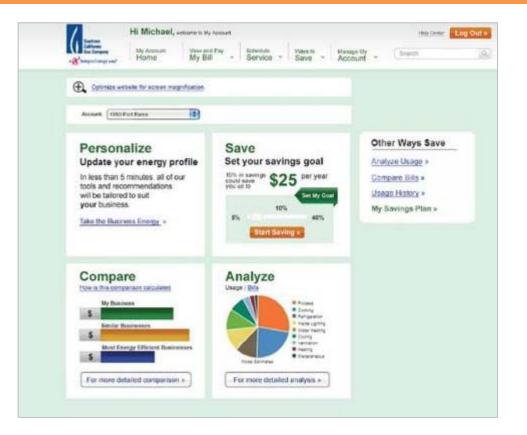


Online Information and Tools

✓ New My Account "Ways to Save" Online Customer Tools

AM Ready

Energy Presentment Coming Attraction (June)



Online Information and Tools

✓ Scheduled for future release is the new My Account "Ways to Save" Online Tools for Core Commercial and Industrial Customers



AM Ready

45 Day AM Ready Email

7	Advanced Meter
a transformer og	Saving money, conserving energy and helping the environment
More Way	vs to Save!
Deer Leigespi, M	alia Liza liene A.
	NDA MONTEFLORA
DESERTING	01 SPRUNG S CA 182240.9805
Verd like to inform	ry pulabout new features and functionality of My Account.
	dimeter was installed at the service address rothrenced allows, you can now dinautry pas usage information in the new <u>Ways to Sawy</u> section of Wy Account.
ly accessing your	usage data, you will be able to
· Detter und	erstand how you've using gas and identify ways to save
	iated cost based an your current bill period usage to reduce your gan usage
	our energy use to comparable homes in your neighborhood
	manage and control your gas usage so you can save money and help reduce environment is just one way write advancing our sensite.
Dank you for bein	ig a valued outprise,
Louthern Cultorni Stad to be of cervi	a bas Company (SoCalbas ⁶) 82 ⁶
	Advancing Toward a Lower Cas Bill Put advanced mater to work for you
and the second second	Start Saving #
	Connectwith us
	sucalitas.com Bill Assistance Rehate Programs

Modification:

✓ No feedback received at this time

AM Ready

60 Day AM Ready Letter

• Strangenergy and				ADVANCED
March 22, 2013 Ms. Lite Legaspi			Here Sanda Hall the West to St	Topis finitette
1115 South Western Los Angeles, CA 900 Dear He, Legaspi			(iduid)	uluduul
				mis to several new tools
to help you save mor		Incation device	a o adore, pou have ad	ans to several new tools
 Compare your View up-to-date Analyze your up 	sover to here here coupe with direction about yo a reformation about yo upp over time. It your avrings and con- Welcome to Y Resident to Y Resident to Y	tes in the beig or usage and mervation goa	konts. 4.	
	mproving our technolo	ges, adding o	coverience and sharing	aseful information to
Ne're committed to i help you save.				an com Departs
help you save.	tors, presse call Soca	Kas at 1-877	-268-6211 or visit secar	and an end of the
нер уск заче. У уск таке аку скез "Архадсёр").		Klas at 1-877	-260-6211 or viet secal	
help you saine. If you have any quest "AdvanceDD". Sincarely, Point Patendo, Aprick Petersilia Director, Advanced H F.S. Coming very soon	later Project in our Bill Tracker Hert.	Sign-up and be	-2009-6211, or visit and at adde to resolve you hall to the dif Tracker Alext will se	date, year projected cent

Modifications:

✓ Currently in development





Stakeholder Education & Community Outreach



Stakeholder Education & Outreach Community Based Organizations & Chambers

- To date, 51 Community Based Organizations (CBOs) and Chambers contracted to support installation awareness the education and community outreach program
- CBO outreach efforts began in September 2012 in Lakewood and Cerritos

ADVANCEDmeter

- Expanding efforts across SoCalGas service area tied to the advanced meter installation geography and timing
- By the end of 2013 we anticipate having more than 100 organizations onboard



Stakeholder Education & Outreach CBO & Chambers Contracts

as of March 2013

- 1. APAC Service Center
- 2. Arcadia Chamber
- 3. Artesia Chamber
- 4. Arts Council of Kern
- Asian Pacific Community Fund 5.
- Bell Gardens Chamber 6.
- 7. Brawley Chamber
- 8. Burbank Chamber
- 9. Campesinos Unidos Inc
- 10. Cerritos Regional Chamber
- 11. Coachella Chamber
- 12. Coachella Valley Housing
- 14. Desert Hot Springs Chamber
- 15. Desert Samaritans for Seniors
- 16. El Centro Chamber
- 17. El Monte Chamber
- 18. Escuela de la Raza
- 19. Filipino American Service Group
- 20. Find Food Bank
- 21. Greater Bakersfield Chamber
- 22. Greater Lakewood Chamber
- 23. Human Services Association
- 24. Indio Chamber of Commerce
- 25. Kern Economic Development Corp
- 26. Kern County Blank Chamber

- 27. Kern County Hispanic Chamber
- 28. LA Conservation Corp
- 29. La Cooperativa Campesina
- 30. La Ouinta Chamber
- 31. Long Beach Community Action Partnership
- 32. MANA de Imperial Valley
- 33. Mexican American Opportunity Foundation
- 34. Monrovia Chamber of Commerce
- 35. Neighborhood House of Calexico
- 36. North of the River Chamber
- 37. Norwalk Chamber
- 38. Oldtimers Foundation
- 13. Community Action Partnership of Kern 39. OCCC Community Center/Collaboration
 - 40. Palm Desert Area Chamber
 - 41. Palm Springs Chamber
 - 42. Pasadena CC & Civic Association
 - 43. San Gabriel Valley Economic Partnership
 - 44. Sierra Madre Chamber
 - 45. South Pasadena Chamber of Commerce
 - 46. Southeast Community Development Corporation
 - 47. Success in Challenges
 - 48. The Greater Huntington Park Area Chamber
 - 49. Todec Legal Center
 - 50. Whittier Area Chamber
 - 51. Yucca Valley Chamber



- As part of the contract, all CBOs and Chambers are required to submit a monthly report as well as a final recap of outreach activities
- CBOs and Chambers are sub contracted via Gem
 Communications
- Gem Communications handles contracts, reporting and payment directly with each organization



Stakeholder Education & Outreach Proactive Media Relations

WEDNESDAY, OCTOBER 24, 2012



Southern California Gas Company's new meters will make energy usage clearer

By Pame

installing

TI

end of the

performe won't nee The advar day to aut

business : will be av

latest tech of the adv is a funda we want t

about the manage g

usage onl TI

communi more info call 800-4

pam.hale

PORTERVILLE 75 CENTS FEB. 11, 2013 month. A HETH YEAR - NO. 65

SoCal gas rolling out Advanced Meters

recorder@portervillerecorder.com

First, it was Smart Meters. Now, it's Adva Southern California Gas company is rollin having them installed in Tulare County in Mendoza said the Advanced Meter should

meters, although they are similar. "This new advanced meter automatically a information on a next day basis. Customer and see information related to their gas us meters have begun to be installed in South to be installed here during March and Apr installed. There is no cost to the customer for the inshould take about 15 minutes and will be j project, 4,000 Data Collection Units are b territory, with six of those installed in Port

Southern California Edison has basically (said Cal Rossi with SCE. "We're 99 perce SCE in the Valley. He said the installation any issues with the new meters. "I haven't usage. Mendoza described the gas meter as a "tra

it will not be as sophisticated as the electri worker need to go into a person's backyar SoCalGas the program. "It affords them better privac these ne Collection The advanced meter communication devic through automatically read and transmit a residence

the utility's data collectors. The advanced meter is powered by two sp in pacemakers. Battery voltage is reported required to transmit the data is so low, the veirs.

For more on the Advanced Meters, go to s

Mendoza.

So Cal Gas Rolling Out New Advanced Meters

In an effort to save ratepayers some money, Southern California



- As part of the 30-60 days prior to installation outreach efforts, local community media is provided with press materials detailing the project benefits and local installation timing
- To date media efforts have been focused surrounding installation in Southeast Los Angeles, Imperial and Coachella Valley
- Media efforts will expand to the Bakersfield, Los Angeles and San Gabriel Valley this month



Stakeholder Education & Outreach Media Response

VENTURA COUNTY **STAR** vcstar.com

ADVANCEDmeter

Southern California Gas to install wireless devices to meters in Ventura County

By Rachel McGrath February 25, 2013

Southern California Gas customers in Ventura County will start to have wireless communication devices fitted to their natural gas meters starting in June 2014.



Letters: Gas company quietly installing 'advanced meters'



It appears that SoCal Gas Co. is hoping to avoid all that inconvenient public scrutiny faced by Southern California Edison when the electrical utility announced its plans to install wireless 'smart meters' a while back. The gas folks' approach is quite different.

Today an installer showed up to our home in Palm Springs and announced he was here to swap out our old gas meter for a new "advanced meter." Because I hadn't read anything about an impending change, I called the Gas Co. to confirm that the guy was legit. Sony, they replied, my neighborhood wasn't scheduled for a swap anytime soon and they had no idea of who my visitor

David Va operator (Californi EMPRY 31

meter We By the time I was calling the police to have them drop by, the guy had finished and I now had a little radio transmitter on the meter. I suspect that others in my neighborhood had the same visit. So by the time the Gas Co. loudly announces its campaign to install these meters later this year. the horse will have already left the barn and any public protests about safety or other concerns. will be useless. Very clever!

Nick Pace, Palm Spring

- Generated media responses for outlets in areas outside of the advanced meter installation schedule
- To date, received 2 media inquiries resulting from the installation of an advanced meter via SoCalGas maintenance meter work
 - Customers who receive an advanced meter via maintenance work do not receive an advanced notification letter but do receive a door hanger the day of installation
- Worked with media editors to clarify installation process for maintenance work resulting in the publishing of balanced media stories

Radio Disney Assembly Program

 Create advanced meter awareness through a Radio Disney school assembly program reaching parents, teachers and students in an interactive forum

ADVANCEDmeter

- Provides advanced meter information via parent packs
- To date, held 9 school assemblies in Lakewood, Cerritos, Bellflower, Pasadena, and Artesia
- Successful program and extending contract through end of 2013





Stakeholder Education & Outreach Community Events

ADVANCEDmeter

- Participation at events throughout the SoCalGas service area to generate project awareness
- Palm Desert Home Show
- California Association of Counties
- Los Angeles County Fair
- 2013 World Ag Expo
- Indio Tamale Festival
- Arvin Health Fair
- Norooz in Pasadena
- Glendora Community and Business Expo
- Corona State of the City and Business Expo
- Altadena Chamber of Commerce 89th Annual
 Installation
- Contract Cities
- Association of Public Works

- League of Cities
- San Bernardino Route 66 Festival
- Inland Empire Disabilities Collaborative
- Panorama City Latino Expo
- City of Riverside Emergency Preparedness Fair
- Asian Business Association Business Summit
- Palm Springs Southern California Energy Expo
- Brawley Mayor's Breakfast and State of the City
- City of Montclair Fire and Safety Fair
- County of Los Angeles Public Works Women's Leadership Conference
- LA Green Festival
- Taste of Soul







Questions







Thank You!

