

# BAYTECH BY LANDIRENZO

Scott Sadler Certification and Compliance Leader

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### Landi Renzo Group



- Founded in 1954
- Headquarterd near Cavriago, Italy
- World leader in alternative fuel systems
- Global market share in excess of 40%
- Two main distribution channels:
  - After Market (installers and distributors)
  - **OEM** (55% of 2011 Revenues)
- Worldwide Distribution Network more than
  50 countries
- 14 branches + 12 installation facilities





#### **Global Presence – Local Footprint**



#### Landi Renzo USA





- Incorporated in January 2010
- Located in Torrance, California.
- 24,000 sq ft. Building
- Conversion Center up to 30
  vehicles/week
- Close to: Toyota Motor Sales U.S.A.,
  Lexus, American Honda Motor
  Company, GM Powertrain- Advanced
  Technology Center, Honeywell's Garrett
  turbochargers Design Center.



## BAYTECH BY LANDIRENZO

- Acquired by Landi Renzo USA in 2010
- Pioneer in Alternative Fuel Systems in US since 1991
- Earned reputation as leader in high performance CNG fuel injection systems for Chevrolet, GMC, Isuzu, Workhorse models
- Long Term CARB and EPA approved systems

#### Landi Renzo 2012 Ford Product Overview













#### Ford E250/350 5.4L Dedicated CNG

- Cargo/Passenger Van
- CARB & EPA Certifications
- FMVSS 303 Tested



E-250	E-350
5.4L EFI V8	5.4L EFI V8
255 @ 4500 RPM 350 ft-lb torque @ 2500 RPM	255 @ 4500 RPM 350 ft-lb torque @ 2500 RPM
12/15	12/15
9000	9500
21 Equivalent Gallons	21 Equivalent Gallons
27 Equivalent Gallons	27 Equivalent Gallons
	5.4L EFI V8 255 @ 4500 RPM 350 ft-lb torque @ 2500 RPM 12/15 9000 21 Equivalent Gallons

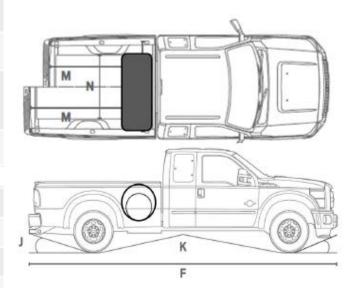


#### Ford F250/350 6.2L BiFuel CNG

- EPA Certification
- FMVSS 303 Tested



	F250	F350
Engine	6.2L 2-Valve V8	6.2L 2-Valve V8
Manufacturer Stated Horsepower	385 @ 5500 RPM 405 ft-lb torque @ 4500 RPM	385 @ 5500 RPM 405 ft-lb torque @ 4500 RPM
Max GVWR	10,000 lbs	13,300 lbs
F250/350—Tank Configuration	Option 1	Option 2
Tank Size	21" x 60" NGV2 Type4	18" x 60" NGV2 Type3
Fuel Capacity	21 GGE	15 GGE
Weight Adder	230 lbs	266 lbs





#### Ford F450/550 6.8L •Dedicated CNG •CARB & EPA Certifications



	F450	F550
Engine	6.8L 3-Valve V10	6.8L 3-Valve V10
Manufacturer Stated Horsepower	362 @ 4750 RPM 457 ft-lb torque @ 4500 RPM	362 @ 4750 RPM 457 ft-lb torque @ 4500 RPM
Max GVWR	16,500 lbs.	19,500 lbs.

Texas Natural Gas Vehicle Grant Program (TNGVGP)







#### Ford F650 & F59 6.8L 3V •Dedicated CNG •CARB & EPA Certifications



	F650
Engine	6.8L 3-Valve V10
Manufacturer Stated Horsepower	357 @ 4750 RPM 457 ft-lb torque @ 3250 RPM
Max GVWR	29,000 lbs.



Texas Natural Gas Vehicle Grant Program (TNGVGP)





#### **Baytech 2012 Product Overview**





#### **Distribution Model**

 Ship-thru program in partnership with Ford QVM Partners

• Established/Experienced/Certified Upfitter Network around the country

 Landi Renzo/Baytech conversion facility (Torrance, CA)



## **Thank You!**

