

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Southern California Gas)
Company (U 904 G) for Approval of Low-)
Income Assistance Programs and Budgets for) A.08-05 ____
Program Years 2009-2011)
_____)

**APPLICATION OF SOUTHERN CALIFORNIA GAS COMPANY
FOR APPROVAL OF LOW-INCOME ASSISTANCE PROGRAMS
AND BUDGETS FOR PROGRAM YEARS 2009-2011**

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I. INTRODUCTION

In accordance with the California Public Utilities Commission’s (“Commission” or “CPUC”) Decision (“D.”) 07-12-051,¹ Ordering Paragraph (“OP”) 3,² Southern California Gas Company (“SoCalGas”) hereby submits its Application for Approval of Low Income Assistance Programs and Budgets for Program Years (“PY”) 2009-2011 (“Application”). In this Application, SoCalGas seeks: (i) approval of its proposed Low Income Energy Efficiency (“LIEE”) and California Alternate Rates for Energy (“CARE”) program plans, measures, and budgets for PY 2009-2011, (ii) approval to adjust rates to recover CARE and LIEE program costs, and (iii) approval to continue the LIEE and CARE programs and funding into PY 2009 if a final decision has not been made prior to January 1, 2009.

¹ D.07-12-051 was a companion case to D.07-10-032, in which the Commission instituted a comprehensive, long-term energy efficiency strategy to make energy efficiency an integral part of “business as usual” in California. D.07-10-032 directed SoCalGas, San Diego Gas & Electric Company (“SDG&E”), Pacific Gas & Electric Company (“PG&E”), and Southern California Edison Company (“SCE”) (collectively, the investor-owned utilities (“IOU”)) to develop a single, statewide IOU strategic plan for energy efficiency through 2020 and beyond. In accordance, the IOUs developed the *California Energy Efficiency Strategic Plan* (“Strategic Plan”), which defines innovative new paths to aggressively deliver energy efficiency to the state, and to significantly contribute to the state’s goal of having a reasonably priced, stable, reliable and clean portfolio of energy resources. The IOUs will file the Strategic Plan on June 2, 2008.

² In addition, an April 1, 2008 Assigned Commissioner’s Ruling (“ACR”) provided a guidance document to the IOUs for their PY 2009-2011 LIEE program and budget applications. The guidance document outlined the format of the applications and discussed the specific elements that must be included in each section of the applications.

II. LIEE PROGRAM PLAN AND BUDGETS APPLICATION FOR PY 2009-2011

A. OVERVIEW

1. D.07-12-051 expanded and updated the LIEE program policy objectives

In recognition of the changes in energy markets and the environment, as well as the needs of low income individuals and the larger community, the Commission, in D.07-12-051, updated the policy objectives for the LIEE programs, stating:

[T]he key policy objective for LIEE programs, like that of our non-LIEE energy efficiency programs, is to provide cost-effective energy savings that serve as an energy resource and to promote environmental benefits. We retain our commitment to ensuring the LIEE programs add to the participant's quality of life, which implicates, equity, energy affordability, bill savings and safety and comfort for those customers who participate in LIEE programs.³

To achieve these objectives, the Commission adopted a programmatic LIEE initiative ("programmatic initiative"): "to provide all eligible LIEE customers the opportunity to participate in LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020."⁴ The Commission also emphasized the need to implement the programmatic initiative in conjunction with the Strategic Plan. In furtherance of its commitment to change the approach of the LIEE programs, the Commission instructed the IOUs to incorporate these guidelines into their LIEE program and budget applications for PY 2009-2011:

- Propose a portfolio that identifies the benefit-cost ratio for each program and a justification for each program that is not cost-effective, as required in D.02-08-034 and according to the most recently-adopted cost-effectiveness methodology;
- Be designed to achieve over the three-year budget period approximately 25% of the programmatic initiative;
- Demonstrate that all program elements included toward the achievement of the initiative articulated here is cost-effective using the total resource cost test adopted in D.02-08-034;
- Propose program elements that may not be cost-effective but that serve other important policy objectives and provide justifications for each consistent with by D.02-08-034;

³ D.07-12-051, at p. 25.

⁴ *Id.*

- Present specific strategies and programs for the budget years 2009-2011 toward accomplishing the LIEE programmatic initiative adopted here that emphasizes long term and enduring energy savings, ways to leverage the resources of other entities, and ways to integrate LIEE programs with other demand-side programs, especially energy efficiency programs;
- Propose Marketing, Education and Outreach (“ME&O”) programs to promote LIEE programs and the LIEE programmatic initiative, including a program element that targets renters;
- Eliminate or modify the 10 year “go back” rule⁵ to permit installations of new measures and technologies in all households while avoiding duplicative installations;
- Propose a process for automatically qualifying all tenants of public housing and improving information to public housing authorities;
- Propose ways to promote program continuity and long term LIEE investments with more flexible budgeting and funding rules, consistent with the practices and rules adopted in D.07-10-032;
- Propose specific program participation goals in specific population sectors or segments and budgets designed to meet those goals, consistent with D.06-12-038;
- Analysis of how AB 1109 may affect their programs and the deployment of CFLs in California; and
- Propose methods of tracking costs for each program element and participation in each that will permit cost-benefit analysis for each program element and that are consistent for all utilities.⁶

2. SoCalGas’ proposed PY 2009-2011 LIEE program is designed to achieve the Commission’s newly adopted LIEE program policy objectives

In this Application, SoCalGas presents proposed modifications to its LIEE program, which are designed to meet the Commission’s key policy objective of making LIEE a reliable energy resource and accomplishing the programmatic initiative of reaching 25% of all willing

⁵ Currently, the IOUs apply a rule that a customer who is otherwise eligible for LIEE programs may not participate if the residence of that customer received LIEE measures within the previous ten years. *See* D.01-03-028, Ordering Paragraph (“OP”) 1 and Attachment 3, and D.01-12-020 at OP 5. *See also* Section 2.8 of the 2006 LIEE Program and Policy Manual (“P&P Manual”).

⁶ D.07-12-051, at pp. 74-75.

and eligible households in PY 2009-2011. In order to comply with the directives outlined in D.07-12-051, SoCalGas designed a comprehensive LIEE program, which:

- Proposes a process to automatically qualify all tenants of public housing and Section 8 housing and improve dissemination of information to public housing authorities;
- Establishes an audit-based, customized approach for program delivery;
- Integrates the LIEE program with general energy efficiency;
- Leverages SoCalGas' available resources with other IOU LIEE programs, other non-IOU low income programs, local and federal agencies, community-based organizations ("CBOs"), schools, and businesses;
- Coordinates efforts with the California Solar Initiative ("CSI");
- Proposes new, technology-based energy efficient pilots;
- Plans new cost-efficient program measures that provide long term, enduring energy savings;
- Develops a program participation goal in specific population segments to target those customers with the highest potential to be eligible for LIEE;
- Eliminates the 10-year "Go Back" rule;
- Tailors ME&O efforts to target specific customer segments, based on such factors as customer energy consumption, climate zone, language, income, age, owner vs. renter, etc;
- Develops and integrates LIEE workforce training requirements into the Workforce Education & Training ("WE&T") strategy by working in concert with existing job training programs that cater to disadvantaged customers in the local community; and
- Proposes measurement and evaluation ("M&E") studies designed to collect program information and data, which will allow SoCalGas to assess program achievements and inform current and future program designs.

Consistent with the newly revised LIEE objectives articulated in D.07-12-051, SoCalGas' redesigned LIEE program reflects the Strategic Plan and supports the programmatic initiative, as it promotes the program as a reliable energy resource, makes the program available to more customers, offers more cost-efficient program measures, increases leveraging opportunities, and improves the benefit-cost ratio of the program.

3. Proposed PY 2009-2011 LIEE Budget

To fund the proposed PY 2009-2011 LIEE program plans and measures, SoCalGas requests a budget of \$53.999 million for PY 2009, \$65.849 million for PY 2010, and \$67.184 million for PY 2011. SoCalGas’ proposed PY 2009 – 2011 LIEE budget amounts and projected energy savings are shown in Table 1 below.

Table 1 – SoCalGas Proposed LIEE Program Budget and Energy Savings*

Budget	Proposed PY 2009-2011		
	2009	2010	2011
Projected Total Budget**	53,599,000 ⁷	\$65,849,000	\$67,184,000
Energy Savings			
Therms	2,564,567	3,292,424	3,345,967
Greenhouse Gas Reduction - CO2 (Tons)	13,494	17,473	17,757
Vehicle Reduction Count	3,033	3,893	3,957

* Achieved energy savings will contribute to the energy savings goals adopted in D.04-09-060.

** Projected total budget includes the proposed PY 2009-2011 measurement and evaluation budget

See direct testimony of Witness McKinley, regarding the itemization of the proposed studies.

B. BACKGROUND

Historically, the LIEE programs have been primarily designed to promote participant equity, cost savings and comfort.⁸ However, in response to the lessons learned from the state’s energy crisis and the state’s need for adequate and reliable energy resources, the LIEE policy objectives shifted to also focus on the achievement of greater energy savings, as demonstrated by the Commission’s “Rapid Deployment”⁹ decision and “Winter Initiative” decisions.¹⁰ In these decisions, the Commission expanded the available LIEE program measures, streamlined the enrollment process, and increased income eligibility guidelines.

In D.07-12-051, the Commission revised the LIEE policy objectives to further emphasize the importance of making the LIEE programs a state energy resource. The Commission clarified that “the complementary objectives of LIEE programs are to provide an energy resource for

⁷ SoCalGas proposes to partially fund the 2009 budget requirements of \$53.599 million by using \$13.0 million in unspent LIEE program funds from previous years. For rate making purposes, SoCalGas is only seeking recovery of the net amount of \$40.599 million..

⁸ See, e.g., D.89-12-057, D.95-05-045, D.99-03-056 and D.05-12-026.

⁹ D.01-05-033.

¹⁰ D.01-05-033 and D.05-10-044.

California, consistent with our ‘loading order’ that establishes energy efficiency as our first priority, while reducing low-income customers’ bills and improving their quality of life.”¹¹

C. PROGRAM GOALS

1. Program Achieves ¼ of Programmatic Initiative

SoCalGas’ proposed program is designed to achieve approximately 25% of the Commission’s programmatic initiative to provide all eligible customers the opportunity to participate in the LIEE program and to offer those who wish to participate all cost effective energy efficiency measures in their residences by 2020. To identify the estimated total number of customers eligible to be served, the joint utilities¹² worked together to develop a methodology to determine the estimated total number of customers.¹³ Based on this methodology, the estimated number of customers SoCalGas plans to serve is 343,000 low income households during PY 2009 - 2011.

2. Program Meets Policy Objectives

SoCalGas’ proposed LIEE program is primarily designed with a focus on the achievement of energy savings and the reduction of low-income customers’ bills. In order to obtain maximum savings that will both be a resource to the State of California and will provide customers direct benefits, SoCalGas developed a comprehensive LIEE program designed to better identify, target, and serve customers. The program’s proposed customer education and customer rewards elements will also help to ensure that customers understand how they can contribute to sustained energy savings. To further promote and market the LIEE program, SoCalGas also suggests proposals to integrate the LIEE program with the general energy efficiency programs and other utilities, as well as coordinate with other businesses and organizations.

3. Goals by Population/Segments

SoCalGas proposes to identify those neighborhoods in its service territory that have a high density of customers who have a high likelihood of meeting the LIEE eligibility requirements. Concomitantly, SoCalGas will identify those customers within these neighborhoods who are participating in the CARE program, but have not enrolled in LIEE. From these two strategies, SoCalGas will generate a segment of highly eligible LIEE customers.

¹¹ D.07-12-051, at p. 2.

¹² Joint utilities consist of SoCalGas and SDG&E.

¹³ See Attachment A-11 for a detailed description of the methodology used.

SoCalGas will then group the identified, highly eligible customers into tiers, based on their household energy usage—customers above the baseline allowance will be identified as high users and customers at or below the baseline allowance will be identified as low users.¹⁴

SoCalGas proposes the following program participation goals for PY 2009-2011: 171,000 high users and 172,000 low users. SoCalGas' PY 2009-2011 goal is to serve a total of 343,000 households.¹⁵ SoCalGas' budget to meet its program participation goal is approximately \$186.6 million.

4. Program Meets Savings Goal

SoCalGas' proposed LIEE program is aimed at achieving long term and enduring energy savings, serving as a resource to the State of California, as well as providing increased bill savings to SoCalGas' low income customers. The energy savings resulting from this new LIEE program approach will contribute to the annual and cumulative energy savings goals adopted by the Commission in D.04-09-060.¹⁶

D. COST EFFECTIVENESS & ENERGY SAVINGS

1. Benefit/Cost Ratio of Program

For PY 2009-2011, the Commission instructed the IOUs to provide program level and measure level benefit cost ratios using the Utility Cost Test ("UCT"), the Modified Participant Test ("MPT"), and the Total Resource Cost ("TRC") tests.¹⁷ Because the measure level benefit/cost ratios produced for this Application assess the cost effectiveness of the program as a whole, indirect costs were included in the analysis, unlike the analysis completed on previous programs. In addition, because significant changes have been made since 2003 in the way avoided costs are included in energy efficiency analyses, the E3 Calculator for PY 2009-2011 planning¹⁸ ("E3 Calculator") was used in this analysis to measure avoided cost benefits. The steps involved in conducting the cost effectiveness tests for the PY 2009-2011 LIEE program are summarized as follows.

¹⁴ These levels represent the actual electric and natural gas consumption tiers under which customers are billed.

¹⁵ These numbers are based SoCalGas' attempt to enroll high energy users during PY 2009-2011, in order to achieve the programmatic initiative

¹⁶ D. 04-09-060 states that, "savings achieved from energy efficiency measures installed under the IOUs LIEE program should be counted toward today's adopted savings goals."

¹⁷ *Assigned Commissioner's Ruling Providing Guidance for Low-Income Energy Efficiency 2009-2011 Budget Applications*; Rulemaking 07-01-042, April 1, 2008.

¹⁸ SoCalGas Tool 5c downloaded from http://www.ethree.com/cpuc_ee_tools.html on 04/21/08.

The MPT was conducted using the methodology approved by the Commission for the PY 2003 evaluation. The model used in that evaluation was updated with the proposed values for PY 2009-2011 as detailed below:

- The estimated number of participant households was entered by measure type, housing type, fuel type and climate zone where applicable.
- The estimated program costs were entered as measure-specific installation costs and overall program indirect costs.
- Estimated energy saving impacts were entered as therms¹⁹

The benefit/cost ratio for the MPT test consists of the Net Present Value (“NPV”) of energy savings and Non-Energy Benefits (“NEBs”) for the participant in the numerator, and the cost of the program (both measure installation and indirect costs) in the denominator. For measure level benefit/cost ratios, the indirect costs were allocated based on the energy savings of the measure.

The UCT was conducted in two stages. First, the NEBs model used in the PY 2003 evaluation was used to calculate program level NEBs, similar to the analysis for the MPT but with utility-specific NEBs specified rather than participant-specific NEBs.²⁰ Second, the E3 Calculator was used to derive the avoided cost benefits. The E3 Calculator was populated with the proposed measure installation quantities, proposed program costs, and the energy savings impacts described above for the MPT. The benefit/cost ratio for the UCT test consists of the NPV of avoided cost savings for the utility plus the utility NEBs in the numerator, and the cost of the program (both measure installation and indirect costs) in the denominator. For measure level benefit/cost ratios, the indirect costs were allocated based on the energy savings of the measure.

The TRC test was conducted using the E3 Calculator. As with the UCT, the E3 Calculator was populated with the proposed measure installation quantities, proposed program costs, and the energy savings impacts described above for the MPT. The E3 Calculator provides program level results and measure-specific results with indirect costs allocated based on the

¹⁹ Most of the impacts used in the analysis were taken from the 2005 Impact Evaluation conducted by West Hill Energy & Computing described in the direct testimony of Witness McKinley. Where impacts were not provided in this study, they were taken from the Database for Energy Efficiency Resources (“DEER”), workpapers, or the impacts used in the “Preliminary Report on the Assessment of Proposed New LIEE Measures,” Itron, March 2005.

²⁰ Examples of utility-specific NEBs include reduced carrying costs on arrearages, fewer shutoffs, fewer reconnects, fewer customer calls; examples of participant-specific NEBs include water/sewer savings, fewer fires, property value benefits, fewer illnesses, comfort, and reduced hardship.

energy savings of the measure. The TRC test ²¹ does not include NEBs, so in this respect it is not comparable to the results of the MPT and the UCT.

In general for this analysis, it is important to note that allocating indirect costs across measures according to energy savings in many cases skews the cost effectiveness results for some measures, making them appear to be less cost effective or more cost effective than they really are. The reason for this is that indirect costs are not directly related to the amount of energy a measure might save. The result of allocating indirect costs by energy savings is that measures that contribute more energy savings to the portfolio bear a greater portion of these costs than measures that contribute less energy savings. For example, gas furnace pilot conversion contributes roughly 29% in lifecycle therm savings to the proposed portfolio; however, the large proportion of energy savings causes this measure to bear a large portion of the allocated indirect costs, and this drives the benefit cost ratio for this measure below one.

2. Impact Evaluations

D.02-12-019 directed the IOUs to conduct a bi-annual load impact evaluation for the LIEE programs in accordance with the M&E protocols and the provisions²² described in D.03-10-041. Following this direction, the 2005 Program was evaluated by West Hill Energy & Computing, Inc.²³ The primary purpose of the 2005 evaluation was to estimate the first year energy savings for the measures offered under the LIEE program at the program and measure level. In addition, the 2005 evaluation was designed to provide additional information for certain key measures, i.e., lighting, cooling, and low-flow showerheads. The study also assessed the effectiveness of the energy education component of the LIEE program on a qualitative basis and provided recommendations for improving the LIEE program.

The study incorporated a regression analysis to estimate impacts. The results of the regression analysis were then compared to estimates from previous evaluations, external studies,

²¹ The TRC test is used for determining the cost-effectiveness of program portfolios offered under the Energy Efficiency programs. The portfolio of programs must result in a TRC of 1 or greater to be deemed cost-effective. Historically, the Commission has not required LIEE programs to meet the TRC threshold because the programs served other Commission equity objectives.

²² *Protocols and Procedures for the Verification of Costs, Benefits, and Shareholder Earning from Demand-Side Management Programs, as adopted by the Commission*, Revised June 1999.

²³ West Hill Energy & Computing, Inc. *Impact Evaluation of the 2005 California Low Income Energy Efficiency Program Final Report*, December 19, 2007.

and other data collected through the showerhead and the on-site surveys in an effort to triangulate and improve the estimates of the energy impacts.²⁴

The study included the following recommendations for improving the LIEE program and future evaluations:

- Focus energy education on actions with higher savings and lower acceptance
- Improve the quality of the CFL lamps and ensure their installation to raise retention rates from the 65% found in the on-site survey;
- Consider changes to the refrigerator replacement protocols;
- Focus on NEBs (e.g., improvements in health and safety) in the next evaluation; and
- Consider adding efficient clothes washers to the program and information on how customers can claim savings for reduced water pumping from low flow devices and other water-savings measures.

This study provided valuable information for program planning and reporting. Primarily, the estimated savings will be used for regulatory reporting and for cost effectiveness testing. In addition, a number of findings informed LIEE program design planning for PY 2009-2011. For example, according to the results reported from this study, energy savings for key measures are significantly higher in high consumption households. Consistent with the study's finding, SoCalGas' proposed program design focuses special marketing attention on those customers/homes who are the highest energy consumers, without excluding those potentially eligible customers who have lower energy consumption.

E. PROGRAM DESIGN

1. Section Overview

SoCalGas proposes a new LIEE program design that harmonizes the Commission's revised LIEE policy objectives—to emphasize participating customer benefits and produce energy savings. In order to achieve long term, enduring energy savings *and* bill savings, SoCalGas proposes to move away from a “one-size-fits-all” approach to a more comprehensive LIEE program design that coordinates with a wider range of low income service programs²⁵, CBOs, and other local and federal agencies to target and better address the unique needs and characteristics of individual customers. As a long term strategic approach to achieve long-term

²⁴ See direct testimony of Witness McKinley for a summary of these results for the LIEE program's natural gas measures.

²⁵ E.g., WIC, TANF, and LIHEAP.

behavioral changes and sustained energy savings, SoCalGas proposes to augment its program delivery to include a customized energy education element and a customer rewards element. In order to maximize savings, SoCalGas also proposes to integrate general energy efficiency programs with the LIEE program.

This new program design also addresses the health and safety needs of low-income customers, by ensuring that customers' households are matched with the appropriate mix of energy efficient and cost effective measures. Additionally, SoCalGas' proposal maximizes the use of program funds to reach the greatest number of eligible customers by redirecting program funds that in the past had been used to install measures that achieved limited energy savings or were not cost effective to the program.

SoCalGas' proposed LIEE program design will help minimize lost opportunities by: 1) increasing aggressive marketing efforts, 2) enhancing the collection of data that will help facilitate needed modifications to program design elements, 3) providing the appropriate mix of program measures based on customer energy consumption patterns, and 4) monitoring changes in household consumption and modifying measures where appropriate. Consistent with the Strategic Plan and the programmatic initiative, SoCalGas' new LIEE program design supports the Commission's objective of providing energy resources for California, while providing optimal benefits to low-income customers through reduced energy usage and costs.

2. Program Delivery

a. Program Delivery by Segments/Density

To meet its program participation goal of enrolling 171,000 high users and 172,000 low users into the program for PY 2009-2011 and achieve maximum savings as soon as possible, SoCalGas proposes to prioritize the focus of its marketing efforts, based on customer energy usage levels. For example, SoCalGas will focus its marketing efforts on customers identified as high users, since these customers have the greatest potential for energy savings and customer benefits. Marketing efforts may include canvassing, direct customer contact by customer service representatives or other customer contact personnel, and telemarketing. SoCalGas will also focus its marketing efforts on low users, but less frequently and less aggressively. For example, low users may receive direct mailings and email blasts. Although some customers will be contacted less frequently, no customer will be excluded from participation in the program at any

time as a result of this new approach. SoCalGas fully intends that willing and eligible customers in all usage levels will have the ability to participate in the program at all times.

To achieve its program participation goal, SoCalGas also plans to develop multiple marketing materials aimed at reaching customers based on various socioeconomic characteristics, such as income, age, owner/renter, language, etc. The marketing materials will be customized based on certain customer characteristics to generate higher responses to the marketing efforts. For example, in focus groups, SoCalGas found that renters do not consider their rental unit as “home,” but rather it is simply the place they live. For this reason, when marketing to renters, SoCalGas could refer to the rental unit as a “residence.”

Reaching out to customers in this fashion will enable SoCalGas to customize its marketing efforts to reach all eligible customers, while better meeting customer needs, providing maximum benefits to customers, allowing SoCalGas to reach those customers who have been the “hardest-to-reach” in the past, and improving customer participation. This method will also help SoCalGas achieve the Commission-adopted programmatic initiative goal.

b. Increased Coordination Between Utilities

Currently, SoCalGas and SDG&E refer customers to each other. In order to provide customers with the opportunity to take advantage of the LIEE programs in the joint service territories of SoCalGas and SDG&E, where SoCalGas provides natural gas service and SDG&E provides electric service, a joint enrollment process is being developed to ensure that customers receive all recommended program measures. This process will maximize customer benefits, while simplifying the enrollment process and reducing customer inconvenience. Implementing a joint utility process will simplify the enrollment process and provide cost savings (e.g., duplicative costs, outreach, assessment, and enrollment) for both utilities. Similarly, this approach will also reduce any inconveniences that may be experienced by the customer, e.g. multiple in-home assessments and program enrollment.

SoCalGas will work with other large IOUs and municipalities with service territories common to SoCalGas’ to develop co-branded direct mailers and other marketing collateral. This will increase customers’ awareness about the LIEE program and will also ensure customers who reside in overlapping service territories are fully aware of all LIEE program services and benefits.

SoCalGas and SCE are currently working on an effort to develop common forms, where possible, which will require the contractors that serve both utilities' LIEE programs to only complete one form when qualifying a customer for their LIEE programs. This will streamline the enrollment process for both the customer and program personnel.

c. Program Delivery Process

SoCalGas' proposed LIEE program delivery process is comprised of the following six elements: 1) enrollment; 2) customized energy audit; 3) customized energy education; 4) installation of measures; 5) inspections; and 6) customer rewards. The following briefly describes the six program elements.

1. Enrollment

SoCalGas proposes to maintain its current form of streamlined enrollment options, as adopted by the Commission, which include: targeted self certification,²⁶ categorical eligibility²⁷ and eligibility verified through CARE's post enrollment verification process.²⁸ These options simplify the enrollment process for customers and the outreach specialists who enroll customers. Customers will also continue to be able to enroll by providing proof of income documentation.

2. Customized LIEE Energy Audit

The current LIEE program includes an in-home energy assessment, which is a basic audit, that identifies "all feasible measures"²⁹ to be installed, and delivers a standard energy education package, designed to highlight and discuss conservation practices. SoCalGas' proposed program design provides a customized and detailed energy audit that creates a personalized energy-use profile for each customer. This customized audit, which focuses on the needs of the household, will better align the assessment process with the goal of achieving energy savings, reducing greenhouse gas emissions, and lowering customer bills.

Following the audit, the auditor will thoroughly discuss with the customers their individual results and identify recommended LIEE measures that will best meet the needs of the customer household and have the potential to yield the greatest energy savings. As part of the post-audit results package provided to the customer, SoCalGas intends to include a graphic that

²⁶ See D.06-08-025.

²⁷ See D.06-12-038, which defines the method under which customers can qualify for CARE or LIEE based on their participation in identified state and federally-funded means tested programs all in an effort to keep qualified customers enrolled in the program

²⁸ See Assigned Commissioner's Ruling, dated March 29, 2008 in R.04-01-006.

²⁹ "All feasible measures" has been defined as being all measures that can be installed in conformance with the Statewide LIEE Installation Standards.

compares the customers' household consumption with like homes in the neighborhood. This visual depiction will allow customers to gauge their energy consumption in comparison with their neighbors, and potentially encourage more energy efficient behavior. The post-audit results package will also include a disaggregated breakdown of customers' household consumption by end-use, e.g. water heating, space heating, etc, which will help customers understand where they have the greatest opportunities to achieve energy savings and cost savings.

SoCalGas also intends to use the energy audit tool to provide additional program benefits. In particular, SoCalGas is exploring using the energy audit tool to automate the customer enrollment process for the LIEE program. This will greatly streamline the enrollment process for both the customer and program personnel, and also provide environmental benefits by greatly reducing the amount of hard-copy customer enrollment forms currently used. Also, during the development of the audit tool, SoCalGas will approach electric utilities³⁰ with service territories that overlap with SoCalGas' to determine what interest they may have in incorporating the customized audit with their low-income programs.

SoCalGas' customized energy audit will ensure that homes receive the correct and appropriate mix of measures to make the home as energy efficient as practical, given the age and type of the building, and the customer's energy consumption patterns. For these reasons, SoCalGas proposes to eliminate the three-measure minimum currently required for participation in the LIEE program, which will enable SoCalGas to serve more customers.³¹

3. Customized Energy Education

SoCalGas is proposing to implement a new and innovative approach to customer energy education. This new educational approach differs from SoCalGas' current process because it is more personalized to the needs and characteristics of the customer and is aimed at engaging the customer's participation and commitment to becoming energy smart by using energy wisely. The success of the energy education program will largely depend on customers' understanding and appreciation of the importance of energy savings, developing skilled program personnel to promote and encourage changes in customer behavior, and providing performance feedback to

³⁰ Such electric utilities include but are not limited to: SDG&E, SCE, PG&E, Los Angeles Department of Water and Power, and Imperial Irrigation District.

³¹ As articulated in the P&P Manual, a home must require a minimum number (3) of program measures in order to be eligible for participation in the program.

customers. Based on the results of the customized audit previously discussed, energy education tailored to the individual customer will consist of the following:

- Measures to be installed and associated energy savings;
- Customer-generated goals related to energy use;
- Potential benefits to the customer and the environment and economy;
- Potential improvements to health, comfort, safety, and quality of life; and
- Comparison of energy usage patterns of households with similar characteristics.

4. Installation of Measures

Measures recommended in the audit will be installed by licensed community based organizations (“CBOs”) and contractors participating in the LIEE program. These entities and individuals will be responsible for contacting the customer to schedule installations and completing the services according to program procedures and requirements. SoCalGas contractors will perform a post-installation inspection on a sampling of homes.

5. Inspections

Inspections are performed by CBOs and contractors participating in the LIEE program and contractors do not inspect their own installation work. The contractors have a trained staff of experts who provide third-party inspection services to ensure that all LIEE program measures were installed correctly.

6. Customer Rewards

SoCalGas proposes a new LIEE program element to reinforce energy education, achieve long-term behavioral changes, and create sustained energy savings. This element is designed to reward customers who are able to consistently maintain a reduction in their overall energy consumption. Additionally, it may potentially mitigate the rebound effect, whereby customers use more energy because they have more discretionary dollars, as a result of reduced energy bills.

The rewards component of SoCalGas’ LIEE program is simple and easy to understand. The following describes the methodology that will be used to determine the target percentage reduction and the levels of potential rewards. The customized energy audit will analyze natural gas customer energy usage after LIEE measures are installed and the energy usage will be compared to the same timeframe during the previous year. If, for a consecutive six month period after the last LIEE measure is installed, customers achieve and maintain a certain level of

energy savings, they will be eligible to receive a customer reward. And, if they continue to maintain the energy savings, then they will be eligible for a second reward at the end of 12 months after the date of the last measure installation. To encourage maximum energy savings, two levels of incentive rewards will be available. The Platinum Level Incentive of \$20.00 will be awarded to customers who reduce their energy consumption by 20% or more. Customers who reduce their energy consumption by 10% to 19% will receive the Gold Level reward of \$10.00. Customers may receive up to two rewards in one year during the first year of program participation.

3. Portfolio Composition

The current LIEE program provides installation of all feasible measures, whether or not a measure provides any substantive savings or is needed by the customer. SoCalGas' new LIEE program will offer two mixes of measures, depending on the customer's usage category (High and Low) and the customer's audit profile. Each measure mix will include measures identified as producing the highest energy savings and most benefits for each customer. SoCalGas will offer a customized mix of measures to customers, which will result in long term energy savings, lower customer bills, reduced program costs, and improved quality of life. SoCalGas intends that the mix of measures may be modified to meet unique customer needs where necessary.

SoCalGas' proposed portfolio of measures includes a combination of measures, both old and new, that have a benefit cost ratio of less than one. However, SoCalGas has included them in this portfolio because these measures still provide energy savings to the customer. As such, they directly address the Commission's objectives to provide participant bill savings, improve quality of life and in combination with SoCalGas' proposed plan for PY 2009 – 2011, improve the programs benefit to cost ratio. The mix of measures for each usage level is detailed in the following table:

Table – 8

NATURAL GAS MEASURE MIX	
AT OR BELOW BASELINE	ABOVE BASELINE
Ceiling Insulation	Caulking
Faucet Aerator	Ceiling Insulation
Furnace Clean & Tune	Duct Testing & Sealing
Furnace Filter	Evaporative Cooler Cover
Furnace Repair/Replacement**	Faucet Aerator
High Efficiency Clothes Washer	Furnace Clean & Tune
Low Flow Showerhead	Furnace Filter
Minor Home Repair*	Furnace Repair/Replacement**
Standing Pilot Change Out***	High Efficiency Clothes Washer
Water Heater Blanket	Low Flow Showerhead
Water Heater Pipe Wrap	Minor Home Repair
Water Heater Replacement (Tank & Tankless)	Standing Pilot Change Out***
Caulking	Water Heater Replacement (Tank/Tankless)
Duct Testing/Sealing	Water Heater Blanket
Evaporative Cooler Cover	Water Heater Pipe Wrap
Weather-stripping	Weather-Stripping
<p>Notes:</p> <p>* Minor home repairs are limited to “repairs required to mitigate catastrophic envelope leaks” as defined in Table 6-2 of the P&P Manual</p> <p>** Only available for owner-occupied units</p> <p>*** Only available for operational furnaces</p> <p>Measures shown in gray shading are not available for this customer segment.</p>	

Of the measures listed in the above tables, the following are new measures that SoCalGas proposes to add to its PY 2009-2011 LIEE program:

- High-Efficiency Clothes Washer** – SoCalGas and the Metropolitan Water District (“MWD”) are in negotiations to develop a partnership to leverage available program funds for the direct installation of high-efficiency clothes washers. MWD proposes to contribute \$110 towards the purchase cost of each high efficiency clothes washer that SoCalGas’ LIEE program installs. The balance of the purchase cost will be borne by the program. To ensure this proposed measure achieves maximum benefits for LIEE program energy savings, water reduction and customer bill savings high efficiency clothes washers will only be made available to large households consisting of four or more household members, and when the clothes washer *and* clothes dryer in the household are operational. As the Commission acknowledged in D.07-12-050, “to use less water means using less energy.”

High efficiency clothes washers heat less water and extract more water from the clothes than traditional clothes washers. With the extraction of more water from the clothes, the required drying time is reduced, which also results in reduced energy savings. The annual energy savings is expected to be approximately 37 therms if the dryer is natural gas and water savings is expected to be 10,000 gallons.

- **Forced Air Unit Furnace Standing Pilot Light Retrofit** - Natural gas forced air unit (“FAU”) furnaces manufactured prior to January 1, 1992³² have a standing pilot light that remains on 24 hours a day, seven days a week. Some customers may choose to keep their standing pilot light on all year, while some may choose to turn it off during the non-heating season. Significant savings can be achieved by retrofitting a standing pilot light with an electronic ignition module which will eliminate the natural gas used to keep the pilot light constantly burning. The estimated energy savings for this measure is 44 therms per year.
- **Furnace Clean and Tune** – The temperate climate of SoCalGas’ service territory contributes to relatively low customer heating bills. Because heating systems in SoCalGas’ service territory are not used often, many customers neglect to service their heating systems, as frequently as needed. A well-tuned and cleaned furnace will operate more efficiently and minimize the risk of any health dangers due to incomplete combustion. For safety and operational efficiency, it is important that heating systems are inspected and maintained by qualified personnel. For forced air unit furnaces where the filter needs to be replaced, a new furnace filter will be included as part of the clean and tune. For these reasons, SoCalGas proposes to add this new measure.

SoCalGas selected these new measures by examining what measures might best complement the current list of program measures, provide increased energy savings to customers, improve customers’ quality of life, and increase the cost effectiveness of SoCalGas’ LIEE program.

³² The 1992 CEC Appliance Efficiency Regulations addressed the sale of fan type central furnaces with standing pilots and states that fan type central furnaces manufactured before January 1, 1992 (for non-mobile home) shall not be sold or offered for sale if they are equipped with constant burning pilots.

a. Assembly Bill 1109 (“AB1109”)

AB 1109³³ will have no impact on SoCalGas’ PY 2009-2011 LIEE program because compact fluorescent lamps, are not offered under its LIEE program.

b. 10-Year Rule

In order to provide services to the widest range of low-income households possible, the current P&P Manual generally restricts the utilities from returning to customer households that have previously been treated under the LIEE Program during the past ten years. D.07-12-051 directed the IOUs to "[e]liminate or modify the ten year ‘go back’ rule to permit installations of new measures and technologies in all households while avoiding duplicative installations." In accordance, the IOUs have agreed upon the following modifications/exceptions to be added to "Section 2.8 Previous Participation" of the P&P Manual:

New cost effective measures or technologies that were not previously available in the LIEE program at the time the utility treated a home shall be made available for those qualifying customers. In the event a key program eligibility requirement now makes a customer eligible for measures previously not offered at the time the utility treated the home, the utility shall make available those cost effective measures for qualified customers.

This modification gives SoCalGas full flexibility to return to homes that have been treated in the past and to provide the customers with cost effective measures that were either not available at the time the home was treated, or were not offered due to a condition that has now changed. SoCalGas currently utilizes a state-of-the-art workflow automation tool to avoid duplicative installations, and SoCalGas intends to do so in the future.

4. ME&O

SoCalGas’ current LIEE program is marketed in a variety of ways, with a range of marketing approaches that have been developed based on experience and effectiveness. SoCalGas has found that the best way to reach potential LIEE-eligible customers is through a focused approach, utilizing methods expected to encourage customers to respond positively, with materials that address customer’s unique needs and characteristics. SoCalGas will continue to use and expand outreach methods that have proven successful, in order to ensure that all customers are aware of the LIEE program and provided the opportunity to participate. The following describes current ME&O activities that will be continued for the PY 2009 – 2011:

³³ AB 1109 - The California Lighting Efficiency and Toxics Reduction Act, Chapter 534. Approved by Governor Schwarzenegger on October 12, 2007. Filed with the Secretary of State October 12, 2007.

1. Targeted Direct Mail – This method has been successful in reaching low-income customers with high potential for eligibility and will be used in conjunction with the energy consumption segmentation strategies.
2. Cross-Promotion – The LIEE program is promoted along with CARE and other SoCalGas assistance programs, such as Medical Baseline.³⁴ SoCalGas also provides customers enrolled in other assistance programs with information on LIEE. Another method of cross-promotion that SoCalGas will employ will be through co-branding with other utility low income programs.
3. Email Blasts – Email blasts are emails that are sent to mass distribution lists. As more low-income customers utilize email, and SoCalGas receives their email addresses, this method will be expanded as it has been effective at a very low cost.
4. Canvassing – SoCalGas intends to continue the use of door-to-door canvassing campaigns to enroll potential LIEE customers through face-to-face contact. When customers are not available, promotional program materials will be left.
5. Advertising – SoCalGas will consider expanding its use of print and radio promotions, focusing on in-language media for various customer segments.
6. Community Events – SoCalGas will continue to participate in community events where there is the potential to reach eligible low-income customers. Many of these events are coordinated with local agencies and/or governments.
7. Coordination with Local Agencies – SoCalGas works with a variety of local agencies that serve low-income customers to ensure that the agencies are familiar with the LIEE program and other assistance programs, and to encourage the agencies to enroll their clients into the LIEE program. SoCalGas' coordination of LIEE program promotion with its Medical Baseline program involves coordination with agencies that serve persons with disabilities. SoCalGas' work with agencies that serve senior customers also is helpful, as there is often overlap between seniors and those with disabilities. SoCalGas plans to continue this coordination effort in PY 2009 - 2011.
8. SoCalGas Customer Contact – SoCalGas' customer service representatives and other customer contact personnel inform customers about SoCalGas' assistance programs,

³⁴ The Medical Baseline program provides customers with doctor verified medical conditions requiring heat, air conditioning or life-support equipment additional energy at the lowest (or baseline) rate.

including LIEE. Information on these programs is also included on SoCalGas' website. SoCalGas will continue to utilize this resource in PY 2009 - 2011.

9. Brochures – SoCalGas has several program informational materials that are distributed through the various outreach methods. Brochures are provided in multiple languages, including English, Spanish, Korean, Chinese and Vietnamese.

The following describes ME&O activities not currently performed by SoCalGas, but are planned to be implemented for the PY 2009 - 2011 LIEE program:

1. Telemarketing - SoCalGas will utilize telemarketing services to contact potentially eligible customers. Telemarketing will be done in conjunction with other communication methods such as Direct Mailers and Bill Inserts.
2. On-Line Request Form– Customers visiting the SoCalGas website will have the opportunity to complete an online request form that will be electronically transmitted to LIEE program personnel. Customers will then receive a call back from a program representative that will explain the program and start the enrollment process for eligible customers.

SoCalGas will continue to evaluate outreach and marketing efforts to determine the best ways to overcome barriers to customer participation in LIEE and other assistance programs. For example, SoCalGas plans to evaluate additional activities with faith-based organizations, increased leveraging with energy efficiency communications, potential opportunities with water agencies, and additional opportunities for use of the web/internet. SoCalGas has recently implemented a process to capture information on the reasons why customers choose not to participate in the LIEE program, which will provide insight into ways to overcome the reasons customers may choose not to participate in the program.

a. Single statewide marketing campaign

The Commission in D.07-10-032 directed that the Strategic Plan “provide details about how education, marketing and outreach activities will be used to promote energy efficiency programs in an integrated and coordinated fashion, as set forth herein.”³⁵ The decision required the assigned ALJ, in consultation with the Assigned Commissioner, to schedule workshops to consider the development of a common branding strategy for California low income energy efficiency products and services.

³⁵ D.07-10-032, Conclusions of Law 13, 14, and Ordering Paragraph 8.

The Commission expanded on this direction in D.07-12-051 for the LIEE program, and directed the utilities to develop a tagline that can be used with the program names currently used by the utilities.³⁶ The tagline was discussed and suggestions were offered at two LIEE Strategic Planning Workshops held January 8, 2008, and April 3, 2008. However, no consensus was reached on a tagline for the program.

Despite this lack of consensus, and in an effort to maximize the exposure that the LIEE program would receive through an integrated statewide marketing campaign, SoCalGas prefers to develop a new, statewide program name in lieu of a tagline that would replace the names currently used by each of the IOUs for their respective LIEE programs. A consistent and recognizable name used throughout the State will also help customers to re-enroll in the program if they move to another utility's service territory. Even so, SoCalGas is willing to coordinate with the other IOUs to develop a statewide program name, tagline or program description.

b. ME&O by population/segments

SoCalGas will continue to target its marketing and outreach strategies to customer segments, taking into account their level of energy usage and certain characteristics as described in SoCalGas' segmentation strategies. SoCalGas recognizes that it is important for ME&O efforts to address the specific needs of customer groups, in order to encourage greater program awareness and participation. For example, SoCalGas provides program materials in several languages, for customers whose primary language is not English.

SoCalGas coordinates its LIEE program promotions with its Medical Baseline program to leverage with agencies that serve persons with disabilities. SoCalGas will continue make program materials available in large print for visually-impaired customers. SoCalGas also intends to maintain its working relationship with agencies that serve senior customers to extend ME&O strategies.

SoCalGas will expand its categorical eligibility process to include Section 8 and public housing, so that customers in these programs can be automatically qualified for LIEE program services. To improve the delivery of program information to public housing authorities, SoCalGas plans to contact and collaborate with the public housing authorities to ensure they have an understanding of the program and program collateral.

³⁶ D.07-12-051, dated December 18, 2007, pages 46-47, "[t]he workshop(s) should develop a brand name for the LIEE program that all utilities will use as a tag line that each utility would add to its own LIEE program name."

A large segment of SoCalGas' LIEE customers are renters, and SoCalGas has found that its outreach methods have successfully reached them. On May 10, 2007, the Commission convened a workshop to address the issue of renter access to the LIEE program. SoCalGas reported at that workshop that 49% of those households treated between 2004 and 2006 were owner occupied, while 51% were occupied by renters. SoCalGas expects this ratio to continue through 2009 through 2011. Additionally, in Finding of Fact 23 of D. 07-12-051, the Commission found that "Statewide, renters appear to be receiving more than a proportional share of LIEE programs. Customers with the greatest need are more likely to be renters than homeowners." For these reasons, SoCalGas does not believe that more efforts are needed to increase its marketing efforts specifically to renters.

c. Workforce Education and Training ("WE&T")

SoCalGas currently utilizes two approaches to training those working in SoCalGas' LIEE program. The first approach utilizes the training personnel at SoCalGas to provide training to outreach personnel employed directly by CBOs and contractors. The second approach requires SoCalGas to work with installation contractors to ensure that personnel are properly trained on the program's policies and procedures, proper installation of LIEE measures and how to determine the feasibility of measures, and customer contact skills.

One of the areas of particular interest discussed in various venues has been the desire to build and expand on the current workforce that is drawn from the low income communities. Many of the LIEE contractors and subcontractors already hire their crews from the low income community. For example, CBOs hire from the training programs they currently administer through their agencies. Additionally, there have been LIEE program participants who have become employed by LIEE contractors. During PY 2009 – 2011, SoCalGas will continue to encourage contractors and CBOs to hire and train from the local low income communities.

To expand its WE&T efforts, SoCalGas will also explore the feasibility of coordinating with other existing job training programs for minority and disadvantaged groups, such as the Employment Development Department ("EDD"). The EDD focuses on the needs of low-income and displaced workers in general, and also provides grants to governmental units, nonprofits and private companies that engage in job training.

EDD's "One-Stop Career Centers" provide employment, education, and training services, and identifies job ready workers with the right skills. There are more than 75 "One-Stop Career

Centers” located within SoCalGas service territory, which are open to all members of the community, including persons with disabilities and persons with limited English speaking ability. In addition to the One-Stop Career Centers, SoCalGas plans to initiate discussions with the California Employment Training Panel (“ETP”), which provides funding to California businesses to support customized worker training, and to assess the potential for collaboration.

SoCalGas is exploring the option of participating in the LA Trade Tech College Utilities and Construction Prep Program—a program which creates an industry driven pathway providing adults the full range of skills and competencies needed to secure entry level jobs and enter apprenticeships or other continuing education programs with public and private utilities, unions, and construction trades employers. Specifically, SoCalGas plans to send LIEE representatives to give presentations to the students on the LIEE program and describe potential employment opportunities.

5. Integration with Energy Efficiency

Because it is important for LIEE customers to be aware of all energy savings opportunities, SoCalGas will look for opportunities to integrate its LIEE program with its general energy efficiency programs. For example, LIEE plans to coordinate with other energy efficiency programs, such as the Mobile/Manufactured Home Innovative Outreach and Measure Program, where low-income customers residing in mobile/manufactured homes will be provided the opportunity to enroll in LIEE and other assistance programs. LIEE education will include information on other related programs that provide energy savings opportunities, and energy efficiency program materials, where appropriate, will include information on LIEE services and eligibility requirements. SoCalGas’ goal is to ensure that customers are aware of the portfolio of energy savings programs and services that are available to them and benefits that can be achieved from program participation, i.e., energy savings, greenhouse gas reduction and other benefits.

6. Leverage Available Resources

a. Coordination with other utility LIEE programs.

SoCalGas will coordinate its LIEE program with SDG&E’s LIEE program in their overlapping service territory in South Orange County. In Section B.2, I discuss SoCalGas’ planned co-branding activities with other IOUs to increase customer awareness about the LIEE programs and services available. In Section B.2, I also discuss SoCalGas’ development of joint

forms with SCE. This will streamline the enrollment process for both the customer and LIEE program personnel.

SoCalGas plans to expand its internal leveraging efforts, to better align the LIEE program with other Company-wide efforts to help reinforce messages, increase awareness, and reduce costs. The LIEE program will be coordinated with general energy efficiency programs and other utility efforts, including field operations (gas energy technicians and collectors), CARE, and other assistance programs. For example, SoCalGas' field operations personnel will refer a potentially eligible customer to LIEE program staff or will inform LIEE program staff of a potentially eligible customer. SoCalGas will continue to leverage all areas, where feasible, in the promotion of CARE and LIEE and in identifying eligible customers for enrollment in both programs.³⁷

b. Coordination with other programs and entities

SoCalGas plans to increase leveraging opportunities to reduce cost, increase awareness and program participation through coordination and collaboration with other agencies, CBOs, and businesses:

- **LIHEAP³⁸** - There are several potential opportunities for SoCalGas to work with local LIHEAP agencies for better coordination with the LIEE program, which include:
 - Implement a structured referral system to allow for flexibility between program participation where customers can be referred to the other party should a service or measure not be provided in one program.
 - Track customer referral in the program database and measures installed by LIEE or LIHEAP.
 - Provide LIHEAP contractors serving the SoCalGas service territory access to SoCalGas' LIEE database to enable them to pre-screen their clients to see if they have received LIEE services from SoCalGas along with a list of the measures installed.
- **Imperial Irrigation District** - In an effort to establish leveraging opportunities with non-IOUs within its service territory, SoCalGas is currently in the final stages of securing a strategic partnership with Imperial Irrigation District ("IID") to provide customers in the

³⁷ Other programs may include, Medical Baseline, Gas Assistance Fund ("GAF")

³⁸ The large IOUs and DCSD have initiated discussions on how they and their respective contractors can work together to maximize the leveraging opportunities between the two programs.

overlapping service territories those measures offered by each utility. By leveraging resources, both SoCalGas and IID will provide their customers with co-branded program collateral and a turn-key solution to receive no cost energy saving home improvements. Once the work is completed SoCalGas will invoice IID for all appropriate fees and measures. This partnership will also help SoCalGas enroll customers in the LIEE program who reside in hard to reach areas.

- **Metropolitan Water District** - As stated in Section C, SoCalGas and the Metropolitan Water District have been collaborating to develop a strategic partnership to leverage program funds for the direct installation of high-efficiency clothes washers. Many MWD member agencies have individual rebate budgets for high-efficiency clothes washers and SoCalGas and MWD plan to jointly approach these agencies to discuss the potential of leveraging funds.

This partnership not only provides the LIEE program and customer with energy savings but also complies with D.06-12-038 which states, “[t]he utilities should begin work on proposals for low income energy efficiency programs that promote water conservation for the Commission’s future consideration”.³⁹

- **Los Angeles Department of Water and Power** - SoCalGas and the Los Angeles Department of Water and Power (“LADWP”) are currently working together to identify opportunities to leverage one another’s low-income energy efficiency programs. Currently, LADWP offers replacement of old, inefficient refrigerators with new energy saving models to low income customers. SoCalGas intends to enter into an agreement with LADWP which will enable both utilities to cross promote each others programs.
- **Cities and Local Communities** - SoCalGas plans ongoing coordination with local agencies, city governments and businesses to promote and deliver the LIEE program. . Such coordination includes working with city and county officials, agencies, and local businesses to provide program information and collateral for distribution. SoCalGas will continue to partner with various cities in its service territory by working with their representatives, local politicians, state elected officials and various community organizations to conduct targeted neighborhood events.⁴⁰ These events include customers

³⁹ D.06-12-038 Conclusions of Law 6.

⁴⁰ Some examples include: Boyle Heights and City of Ontario

having their homes weatherized through the LIEE program, enrolling in other SoCalGas programs, and also receiving other types of non-utility funded services. Media involvement in these events will increase LIEE program brand awareness and will likely generate a significant number of customer leads.

- **Water agencies** - SoCalGas proposes to work with local water authorities to promote and leverage energy efficiency and water conservation efforts through a referral system between the water and energy programs.
- **CBOs**- SoCalGas plans to expand its efforts to work with various CBOs to broaden LIEE participation and involve the CBOs in the LIEE referral process.
- **Other Agencies** - SoCalGas LIEE program information is available on California’s vast health & human services referral network, including participating 211 counties⁴¹, the Tulare, King & Imperial county systems and LA City’s 311 program. These agencies serve SoCalGas’ service territory and provide customers easy access to Company programs and services.

c. Coordination with California Solar Initiative (“CSI”) – Low Income Program

SoCalGas intends to support the administrators of the Commission’s low income single-family solar programs in making the programs a viable resource for electric load reduction and environmentally sound energy source for low income housing. D. 07-11-045 requires the installation of LIEE program measures on homes qualified for solar photovoltaic systems prior to those systems being installed to ensure maximum load reduction is achieved and SoCalGas supports this requirement. The recently issued Commission RFP for the administrator of the single-family program directs the administrator to 1) collaborate with the LIEE and CARE program administrators on delivery strategy, and 2) work with PG&E, SCE, and SDG&E to direct incentive payments to eligible recipients.

7. Pilots

SoCalGas proposes to implement the following pilot in PY 2009 – 2011:

SoCalGas proposes to offer a natural gas high-efficiency forced air unit (“FAU”) furnace pilot to customers with high space heating needs during the winter season. The pilot will replace

⁴¹ Counties include: Los Angeles, Orange, Riverside, San Bernardino, Santa Barbara, Ventura, San Luis Obispo, Kern and Fresno.

existing, inefficient operational natural gas FAU furnaces with high-efficiency units that have an efficiency rating of at least 92%.

Natural gas high-efficiency FAU furnaces were installed as part of the Winter Initiative and the majority of the installations did not produce significant energy savings. The replacement criteria used during the Winter Initiative was based on the energy efficiency rating of the existing FAU instead of completing an upfront customized energy audit to identify customers with high space heating needs.

The pilot will be implemented for approximately 250 customers and the installations will occur after the 2008-2009 winter season. SoCalGas will use bill analysis to determine the cost effectiveness for each installation and the results will be evaluated to determine if this potential measure will be offered in upcoming program years to customers with high space heating needs.⁴²

8. Studies

SoCalGas proposes that its LIEE program be evaluated through the following three statewide studies to be conducted during PY 2009-2011:

- A process evaluation,
- An impact evaluation, and
- A non-energy benefits study.

Each of these is discussed below.

LIEE Process Evaluation

A Statewide Process Evaluation is planned for 2009. The objectives of this study are to assess the effectiveness of the program components, including outreach, delivery, data tracking, customer satisfaction, etc. and to provide recommendations for improving the program. In addition, the study will evaluate the low-income customers' attitudes toward energy efficiency opportunities, in particular their willingness to participate in low-income programs and to engage in energy saving behaviors. The study will likely utilize customer surveys, focus groups, and ride-alongs with program contractors in addition to secondary data sources to provide a comprehensive assessment.

⁴² See Attachment A-10.1.

LIEE Impact Evaluation

A Statewide Impact Evaluation is planned for the PY 2010 LIEE program. The primary objective of this study is to estimate the first year energy savings for the LIEE program by utility and at the measure level. In addition, the study will provide information on participant consumption and characteristics. The study will focus on new measures in this Program cycle, although impacts for all program measures will be estimated. It is anticipated that the analysis will consist of a statistical regression analysis of consumption records, although some data may also be collected from customer onsite surveys.

Historically, impact evaluations have been conducted every two years, and the most recent study was completed for the 2005 Program. West Hill Energy & Computing Inc., the study consultant, recommended that the joint utilities forgo a PY2007 load impact study and conduct a study on the PY 2008 because the PY2005 evaluation had just been completed. As such, the joint utilities in each of their respective applications, are requesting approval to defer and conduct the next impact evaluation on the 2008 program. D.06-12-038 authorized funding to conduct the PY 2007 load impact evaluation. SoCalGas proposes to carryover these unspent funds to the PY 2009-2011 cycle. Therefore, SoCalGas is not requesting any additional funds to conduct the PY 2008 load impact evaluation. Assuming the two-year study cycle remains in place,⁴³ the next study would be conducted on the 2010 program, for which SoCalGas is requesting approval of a pro rata share of the total projected study cost.

NEBs Study

The role of NEBs as currently used in the methodology for LIEE cost-effectiveness needs to be reexamined. The current methodology for evaluating the cost-effectiveness of LIEE measures was established in 2001 and many of the values used to calculate NEBs are outdated and inappropriate for the current program. In addition, the original theories used to determine whether or not NEBs and which NEB should be included in the cost-effective calculations remain controversial and need to be re-examined.

The large IOUs are proposing a NEBs study that could be used to update the NEBs' in cost effectiveness analysis. This study, among other things, would examine and report on studies that have been completed nationwide on NEBs including studies that have attempted to measure

⁴³ Established in D.02-12-019.

NEBs. Once this information is gathered and summarized a more informed decision could be made on the appropriateness of including NEBs in the LIEE cost-effectiveness tests.

If it is determined that NEBs should continue to be included in the LIEE program and measure cost-effectiveness calculations there are two possible paths that could be taken:

- 1) Attempt to measure NEBs in detail as currently used in the Low Income Public Purpose Test (“LIPPT”) model. This would require an extensive study focused on examining NEBs nationwide, determining which values should stay and which should be eliminated; then determining new values for the NEBs being retained; or
- 2) Develop a factor (e.g. 25%) which would be used to inflate the energy benefits of the LIEE program to account for the NEBs. This factor could be developed through a lower cost study and would still give a boost to the cost benefit ratios to account for variables not represented by the energy benefits.

It could be that the most appropriate path would be to examine NEBs in detail once every 3 to 5 years. Then in the interim years develop a factor based on those values that would be used to inflate the energy benefits to account for NEBs.

SoCalGas is very interested in assuring that all appropriate benefits are accrued to the LIEE programs. It is apparent that the current cost effectiveness methodology with regard to NEBs needs revision. SoCalGas encourages the Commission to grant funding for an evaluation to ensure that NEBs are handled properly in the cost-effectiveness calculations for LIEE programs.

F. BUDGET

1. Budget Discussion

SoCalGas’ proposed PY 2009-2011 LIEE program budgets, on an annual basis, are \$53.599 million for PY 2009, \$65.849 million for PY 2010, and \$67.184 million for PY 2011. SoCalGas proposes to partially fund the 2009 budget requirements of \$53.599 million by using \$13.0 million in unspent LIEE program funds from previous years. For ratemaking purposes, SoCalGas is only seeking recovery of the net amount of \$40.599 million. As compared to the authorized 2008 funding level of \$33.21 million, the proposed budgets represent a significant increase on an annual basis. Attachment A-1 disaggregates the proposed budgets by major expense categories.

2. Tracking Program Costs

SoCalGas proposes to track program costs consistent with the program budget categories defined in Attachment A-1. The program budget categories are used for monthly and annual LIEE reporting and were recently approved by the Commission in a November 2007 letter from the Energy Division Director to the utilities. SoCalGas proposes to maintain monthly and annual reporting according to the approved LIEE reporting categories in PY 2009, PY 2010, and PY 2011. SoCalGas believes this will permit comparable cost/benefit analysis of each program element across the utilities.

3. Budget Flexibility

Fund shifting flexibility between program categories and program years is critical to the achievement and success of the program's continuity and long term investments, as it is necessary to avoid program service disruptions, and provide a seamless and transparent program to customers. As such, SoCalGas requests authorization: 1) to carry forward or carry back funding into PY 2009, PY 2010, or PY 2011 during the three-year funding cycle, and 2) authority to shift funds among program categories in PY 2009, PY 2010, and PY 2011.

Prior to 2007, the Commission allowed the IOUs full flexibility to shift funds among program categories as needed to achieve program objectives. However, in D.06-12-038, the Commission restricted movement of funds among measurement and evaluation, general administration, and the regulatory compliance categories. In this Application, SoCalGas has proposed a new customized program design, new measures, innovative pilot programs, modifications to program policies, enhanced marketing and outreach efforts, a new energy education design, coordination with other programs and entities, and new initiatives such as the Workforce, Education and Training, all to meet the Commission's programmatic initiative and Strategic Plan. Therefore, SoCalGas requests that the fund shifting restrictions adopted for the 2007 – 2008 program cycle be removed to allow SoCalGas more flexibility to make program adjustments and modifications expeditiously and eliminate potential delays.

If the Commission should be delayed in issuing a decision on SoCalGas' 2009-2011 low income programs budget application, SoCalGas requests interim authorization from the Commission to continue LIEE activities into 2009 using 2009 program funds. Accomplishments achieved during this interim period will be counted toward 2009 program results.

G. REVENUE REQUIREMENTS AND RATE IMPACTS

1. Revenue Requirements

SoCalGas' LIEE program costs are recovered from the residential customer class. SoCalGas has not proposed any changes to the revenue allocation methodology in this proceeding.⁴⁴ The LIEE program rates are calculated by multiplying the program cost by the allocation factor and dividing by the applicable billing determinants. SoCalGas used the LIEE program costs provided in the direct testimony of Witness, Lucas to develop the rates. Per Dxx, the applicable billing determinant is the three-year average gas billed volumes, adjusted to exclude constitutionally exempt customer throughput and to include interstate pipeline volumes, if appropriate.⁴⁵

2. Rate Impacts

SoCalGas recovers its LIEE program costs through the PPP surcharge. The LIEE program cost is calculated from the revenue requirement which is based on the combination of both the administration costs and the LIEE subsidy.

The LIEE present and proposed rates submitted by SoCalGas are shown in Attachment A-1. SoCalGas requests that the Commission authorize recovery of the program plans and budgets proposed in this Application by means of the proposed LIEE program cost for PY 2009-2011.

H. COMPETITIVE BID

SoCalGas does not plan to conduct a competitive bid process of its LIEE program administration for the PY 2009-2011 planning cycle.

I. CONCLUSION

SoCalGas requests that the Commission authorize the program plans and budgets proposed in this Application for SoCalGas' LIEE program for PY 2009-2011.

⁴⁴ SoCalGas has filed a joint application (A. 07-12-006) with PG&E and SDG&E to address the allocation of all programs that are part of the PPP surcharge. This proceeding is still pending before the Commission. Therefore, for purposes of developing rates for this application, the existing methodology was employed.

⁴⁵ In D.04-08-010, the Commission established the methodology for developing the billing determinants for calculating the PPP surcharge. The billing determinants reflect the average of the actual throughput over 3-years, if the most recent cost allocation proceeding is more than 3-years old.

III. CARE PROGRAM PLAN AND BUDGETS APPLICATION FOR PY 2009-2011

A. OVERVIEW

D. 07-12-051 did not alter the Commission's CARE policy objectives. Rather, D.07-12-051 reiterated the Commission's policy goal to enroll all CARE-eligible customers who wish to participate in the program. To that end, SoCalGas proposes modifications to its CARE program plans, enrollment efforts, and recertification processes to support the Commission's goal.

SoCalGas' proposed modifications to the CARE program are designed to: 1) offer customers a simple and convenient enrollment process, in order to promote increased program enrollment; 2) facilitate a smooth and seamless recertification process, in order to encourage program retention; 3) improve outreach activities, in order to communicate the benefits of the CARE program to a broader array of potential CARE customers; 4) continue and expand coordination efforts with community based organizations ("CBOs"), local governments, school districts, and other organizations, in order to reach the hardest-to-reach customers and further build community awareness about the CARE program. SoCalGas' proposed methods for program enrollment and processing efficiencies, combined with its coordination with local organizations, and expanded outreach strategies will allow SoCalGas to reach its enrollment goals of 31,000 in PY 2009, 25,000 in PY 2010 and, 21,000 in PY 2011 with minimal impact to SoCalGas' budget.

B. BACKGROUND

CARE is a low-income ratepayer assistance program providing qualified residential customers and qualifying group living facilities a 20% discount on their monthly energy bill.⁴⁶ The CARE program since its inception in 1989 has evolved and expanded through the years.

The Commission has issued numerous decisions and directives which continue to be applicable to the program administered today and the 2009 – 2011 proposed program. The following provides a brief synopsis of the many decisions the Commission has issued regarding the CARE program:

- D.92-12-039 expanded the program to include eligibility for qualified customers living in non-profit group living facilities.

⁴⁶ The CARE program was established through a legislative mandate and was implemented by the Commission in 1989. The CARE program was formerly known as the Low Income Rate Assistance ("LIRA") program; but, the Commission, in D. 94-12-049, changed the name from LIRA to CARE, pursuant to Senate Bill ("SB") 491.

- D. 92-04-024 further expanded the program to include eligibility for customers living in non-profit group living facilities, such as women’s shelters and homeless shelters.
- D. 95-10-047 extended the program to qualified CARE customers living in agricultural employee housing facilities.
- D. 05-04-052 authorized residents living in agricultural housing facilities managed by the Office of Migrant Services and other non-profit migrant farm worker housing centers to qualify for the CARE discount.
- D. 05-10-044 approved various new initiatives for low-income programs during the winter of 2005 – 2006 (“Winter Initiative”). One of the major changes adopted by the Commission was the revision of the CARE income eligibility guidelines from at or below 175% of the Federal Poverty Guidelines (“FPG”) to at or below 200% of the FPG.
- D. 05-10-044 authorized SoCalGas to implement a temporary process to enroll certain prospective CARE-qualified households by telephone from November 1, 2005 through April 30, 2006.⁴⁷
- D. 06-12-038 adopted the IOUs’ CARE program plans and budgets for PY 2007 – 2008. The decision also authorized the following for SoCalGas: 1) categorical eligibility, which allowed customers to qualify for CARE based on their participation in certain state or federal assistance programs, 2) four-year recertification for low-income customers on a fixed income, 3) a process to enroll certain prospective CARE-qualified households by telephone, 4) a process to allow customers to recertify their CARE eligibility by its Interactive Voice Recognition (“IVR”) system, and 5) internet- based CARE enrollment and recertification.

⁴⁷ SoCalGas’ CARE Winter Initiative telephone enrollment process focused on customers who failed to return applications obtained upon request from the call center. The enrollment process also focused on customers who had not responded to SoCalGas’ direct mail campaign that was directed towards households located in geographic areas where a high percentage of income-qualified customers reside.

C. CARE PROGRAM GOALS AND BUDGET FOR PY 2009, PY 2010, AND PY 2011

1. Program Goals

As of March 2008, 1,348,714 million customers were enrolled in SoCalGas' CARE program. SoCalGas projects that participation will continue to increase to 1,364,235 million customers by year-end 2008, which will bring its CARE penetration rate to 79.6%. Consistent with the Commission's goal to enroll all CARE-eligible customers who wish to participate in the program, SoCalGas proposes several initiatives in PY 2009 - PY 2011 to not only encourage CARE enrollment, but also retain eligible customers in the program.

Specifically, SoCalGas' proposed modifications to the CARE program are designed to: 1) offer customers a simple and convenient enrollment process, in order to promote increased program enrollment; 2) facilitate a smooth and seamless recertification process, in order to encourage program retention 3) improve outreach activities, in order to communicate the benefits of the CARE program to a broader array of potential CARE customers; 4) continue and expand coordination efforts with CBOs, local governments, school districts, and other organizations, in order to reach the hardest-to-reach customers and further build community awareness about the CARE program.

The implementation of these methods for program enrollment and processing efficiencies will allow SoCalGas to reach its enrollment goals with minimal impact to SoCalGas' budget. SoCalGas' enrollment goal for PY 2009-2011 is to add approximately 31,000 new CARE customers in PY 2009, 25,000 in PY 2010, and 21,000 in PY 2011. With the projected net enrollment increases, the forecasted CARE penetration rates are 81% in PY 2009, 82% in PY 2010, and 83% in PY 2011, based on the estimated total CARE eligible customers in 2008.⁴⁸ SoCalGas has established these goals for the CARE program in an effort to contribute to the Commission's goal of enrolling 100% of the CARE qualified customers who wish to participate in the program.

2. Program Budget

To fund its PY 2009-2011 CARE program plans, SoCalGas proposes an annual administrative budget of \$6.3 million for PY 2009, \$6.4 million for PY 2010, and \$6.51 million

⁴⁸ Estimated PY 2009, PY 2010 and PY 2011 penetration rate will likely fluctuate based on updated CARE Eligibility information to be filed October 2008, October 2009 and October 2010. The annual meter growth rate may also negatively impact penetration rate.

for PY 2011.⁴⁹ The proposed PY 2009 budget reflects an increase of approximately \$1.57 million over the PY 2008 budget of \$4.71 million authorized in D. 07-06-004.⁵⁰ The CARE program is funded through a monthly PPP surcharge paid through non-participating customers' energy bills.

D. PROGRAM ADMINISTRATION

CARE program administrative costs are categorized in accordance with the Regulatory Reporting Manual Working Group ("RRMWG") Report.⁵¹ The following describes the administration of the program, other than outreach, and any changes or improvements proposed to be implemented in this application based on the categories identified in the CARE guidance document.⁵²

1. Processing/Certification/Verification

SoCalGas' Processing Verification and Certification cost category includes the CARE Administration Group labor and data entry costs. The function of the CARE Administration Group includes: 1) opening and sorting CARE application forms; 2) processing all CARE applications; 3) initiating and responding to customers' inquiries regarding CARE applications/program; and 4) tracking CARE enrollment and operating statistics in support of operations, management, and regulatory reporting.

For this cost category, SoCalGas proposes funding of \$1,173,000, \$1,239,000 and \$1,249,000 for PY 2009, PY 2010, and PY 2011, respectively. This request represents an increase from the 2008 authorized budget of \$873,049. With the advent of more customer-friendly and customer-convenient ways of enrolling, recertifying, and processing customers, SoCalGas expects increases in CARE application process time and customer inquiries. The additional funding is needed to hire more personnel to hasten CARE application processing time and call handling. Moreover, because SoCalGas proposes to expand its Third Party Outreach program in PY 2009–2011, the costs for maintaining and tracking records for proper payment to the Capitation and Third Party Outreach agencies will increase.

⁴⁹ See Attachment B-1.

⁵⁰ In D. 07-06-044, issued June 7, 2007, the Commission corrected the authorized budget tables of D. 06-12-038 to reflect the SoCalGas' correct CARE authorized budget.

⁵¹ Consistent with the D. 05-04-052, SoCalGas worked with the other IOUs to ensure uniformity of how costs are categorized.

⁵² On April 4, 2008, Energy Division issued the Guidance Document for CARE Budget Applications for Program Years 2009, 2010, and 2011.

In order to further the Commission’s goal to enroll all willing and eligible CARE customers, SoCalGas is also proposing modifications to its Processing/Certification/Verification procedures, to further encourage customer enrollment and customer retention. The proposed modifications are described in detail below.

a. Continuation of Recertification Probability Model

In D.06-12-038, SoCalGas received authorization to continue a pilot for the use of a probability model for CARE Recertification. This model was established as a means to automatically recertify those CARE customers with the highest likelihood of being qualified, based on various criteria. Customers “passing” the model are considered to be very likely eligible, and they are automatically recertified for two years. Customers “failing” the model are sent a notification that they must complete the recertification application process.

In 2007, approximately 298,000 or 52% of the CARE customers who passed the CARE probability model had their CARE eligibility automatically extended for an additional two years. SoCalGas believes that the model is accurately targeting customers and is a useful tool for reducing attrition of potentially eligible CARE customers. For these reasons, SoCalGas requests authorization to continue using of the probability model for recertification on an ongoing basis.

b. Recertification for Sub-metered Customers

Currently, sub-metered CARE tenants are required to recertify their eligibility annually. SoCalGas requests Commission authorization to make the CARE program requirements for sub-metered tenants in master-metered facilities consistent with the requirements for individually-metered residential customers, i.e., two years or four years. SoCalGas’ proposal will permit sub-metered tenants to recertify their CARE eligibility every two years, except those CARE tenants who are on a fixed income,⁵³ will be required to recertify every four years. This modification to the CARE program is proposed to increase the likelihood that potentially eligible sub-metered tenants remain in the program. Moreover, SoCalGas’ proposal furthers the State Legislature’s mandate that all utilities provide tenants of sub metered facilities the same CARE enrollment opportunities as individual residential customers.⁵⁴

⁵³ In D.06-12-038, the Commission authorized the utilities to recertify fixed income CARE customers every four years (from every two years). The reasoning behind this is that the total income received by households living on fixed incomes (such as those on Social Security, Supplemental Security Income, or Pensions) are unlikely to change significantly over time.

⁵⁴ See AB 2104.

c. Recertification for CARE customers living in non-profit group living facilities, agricultural housings, and non-profit migrant farm worker housings

SoCalGas also seeks Commission authorization to change the CARE Expansion Program's⁵⁵ recertification requirement for customers living in non-profit group living facilities, agricultural housing, and non-profit migrant farm worker housing, from a one year requirement to a two-year requirement. Most of these housing facilities are well-established organizations in the community, and it is uncommon for them to change their services within a year. Thus, a two-year period recertification period would facilitate SoCalGas' efforts to retain these eligible CARE customers, some of whom might not otherwise recertify.

d. CARE telephone enrollment

SoCalGas proposes to expand its current recertification IVR to a full-service CARE IVR that will allow customers to apply for the CARE program, recertify their eligibility, check CARE status, and have an option to speak with a CARE representative. At present, SoCalGas Customer Service Representatives ("CSR") in the Customer Contact Center ("CCC") inform customers about the CARE program when customers either initiate or transfer service, and when customers request bill payment arrangements or extensions. Customers who are interested in the program are mailed a CARE application with pre-printed account information from SoCalGas' Customer Information System ("CIS"). However, many such customers ultimately do not apply or return the CARE application. To ensure customers actually review and apply for the CARE program, SoCalGas proposes to offer customers the option of transferring to SoCalGas' CARE IVR system when the customers indicate they may qualify for the program.

2. Information Technology/Programming

SoCalGas' Billing System/Programming cost category includes IT costs to maintain CARE functions in SoCalGas' billing system, enrollment and reporting system, telephone IVR system, to fund data exchanges with other assistance programs, and to implement system enhancements to comply with regulatory mandates and improve operational efficiencies. Total projected IT/Programming costs are \$489,000 for PY 2009, \$506,000 for PY 2010, and \$523,000 for PY 2011, which reflects a \$109,851 increase in this cost category, compared to the PY 2008 authorized budget of \$ 379,600. The increases in this cost category are needed to fund the new

⁵⁵ CARE Expansion Program provides a 20% discount for eligible Non-Profit Group Living Facilities, Agricultural Housing and Non-Profit Migrant Farm Worker Housing as define in SoCalGas tariffs.

program requirements for sub-metered CARE tenants,⁵⁶ CARE IVR Enrollment, streamlined enrollment processes and enhancements to improve processing efficiencies.

3. Pilots

SoCalGas does not propose any pilots for its CARE program for PY 2009-2011.

4. Measurement and Evaluation

SoCalGas is not proposing any new M&E studies for the CARE program during PY 2009–2011. The only M&E study budgeted for PY 2009-2011, in the M&E budget category, is the annual IOUs' CARE program eligibility update.⁵⁷ SoCalGas developed the cost for the CARE eligibility update for PY 2009-2011, based on the actual study cost of \$15,099 in 2007, and added an upward trend in inflation.⁵⁸ Planned costs for PY 2009-2011 are \$16,237, \$16,707 and \$17,192 respectively.

5. Regulatory Compliance

SoCalGas' regulatory compliance costs for PY 2009-2011 are expected to be consistent with the authorized PY 2008 budget, after adjustments are made for the assumed inflation factor of 3.4%, and are estimated at \$222,000 for PY 2009, \$230,000 for PY 2010, and \$237,000 for PY 2011. The funding is needed to facilitate SoCalGas' compliance with Commission reporting requirements, support CARE regulatory filings, and respond to data requests from the Commission and other outside agencies and organizations.

6. General Administration

SoCalGas estimates general administration costs of \$567,000, \$586,000, and \$605,000 for PY 2009, PY 2010, and PY 2011, respectively. These proposed costs compare to the 2008 authorized budget of \$530,000, and are primarily due to an annual inflation assumption of 3.4%. Within this cost category, SoCalGas includes CARE program management personnel, non-labor costs associated with the day-to-day operations of management staff, and additional expenses such market research, training and development expenses. The day-to-day non-labor costs include office supplies, office equipment and maintenance, and business reimbursements.

⁵⁶ As required by AB 2104.

⁵⁷ SoCalGas, and the other IOUs, used the joint utility methodology adopted by the Commission in D.01-03-028 for developing quarterly and monthly penetration estimates in 2007. This method entails annual estimation of eligibility for CARE, LIEE, and other income-by-household size parameters at the small area (block group, census tract, zip+2, etc.) for each IOU territory and for the state as a whole. D.06-12-038 ordered the utilities to file annual eligibility updates no later than October 15.

⁵⁸ Global Insight 4th Quarter 2007 utility cost forecast, released March 2008. Assumptions include increase for PY 2009 - 2011 of 3.4%, 2.9% and 2.9% respectively.

SoCalGas program management personnel are responsible for all aspects of the CARE program, including ensuring that SoCalGas is in full compliance with CARE regulations. As SoCalGas' CARE enrollment approaches 80% of the estimated CARE eligible customers, CARE program management personnel will also manage the implementation of CARE policy changes, as they relate to sub-metered tenants, CARE customer services, and information technology improvements.

7. CPUC Energy Division Staff

The IOUs requested the Energy Division to provide projected PY 2009 -2011 costs on April 10, 2008. The estimated dollar amounts were provided by the Energy Division on May 5, 2008, as a placeholder; however, no details or support were provided to explain the requested budget amounts. SoCalGas has budgeted \$171,500 for PY 2009, \$171,500 for PY 2010 and \$171,500 for PY 2011.

E. OUTREACH

SoCalGas' outreach plan for PY 2009 - 2011 builds on the success of its currently effective outreach strategies, as it modifies SoCalGas' strategy to further access the hard-to-reach, special needs CARE-eligible customers. Because of their unique needs, continued emphasis will be placed on reaching highly eligible customers who can be differentiated as seniors, shut-ins, non-English speakers and disabled. SoCalGas will also investigate more convenient methods to help these customers apply for the CARE program. SoCalGas' proposed outreach plan is based on the use of multiple communication channels, designed to effectively segment SoCalGas' low-income customers and communicate the program to those identified as most likely to be eligible.

SoCalGas' proposed outreach efforts for PY 2009-2011 will include the continued use of bill inserts, direct mailing, automated voice messaging ("AVM"), web enrollment, third party door-to-door outreach, the capitation program, grassroots outreach,⁵⁹ and mass media. While SoCalGas will continue to market the CARE program to Spanish speakers, Chinese, Korean,

⁵⁹ A technique used to raise overall public awareness of the CARE program and to identify low-income customers who traditionally have not responded to other traditional forms of program outreach. By leveraging relationships with local politicians, CBOs and internal personnel, events are held throughout the service territory to both enroll CARE customers and inform the community of the multiple energy-related assistance programs available to them. Local politicians, along with print, radio and television media, are invited to these outreach events to further expand their effectiveness. Press releases describing the events are also developed and distributed to mass media contacts.

Vietnamese, disabled persons, and seniors, SoCalGas will also continue to focus additional emphasis on outreaching the CARE program to low income young adults and the shut-in.

As CARE penetration levels continue to increase, SoCalGas must conduct outreach beyond its traditional low-income customer segments in order to reach the remaining non-participating but eligible customers. The traditional methods used to reach hard-to-reach customers may no longer be as successful in reaching these customers, and SoCalGas intends to employ new methods to encourage customer enrollment. SoCalGas program experience indicates that enrolling only new CARE participants will not be sufficient to reach enrollment goals, and retaining current customers in the program will continue to be challenging. During PY 2009-2011, SoCalGas will continue to employ existing enrollment strategies (e.g., use of H&R Block, internet, canvassing, and new capitation contractors), explore the reasons for attrition, and devise new approaches for enrolling and retaining eligible customers.

SoCalGas is estimating outreach expenditures of \$3,648,000, \$3,755,000, and \$3,786,000 for PY 2009, PY 2010, and PY 2011, respectively, compared to the previously authorized PY 2008 CARE outreach budget of \$2,626,000. As the CARE-eligible customer pool shrinks with increasing program penetration, there is a corresponding increase in the difficulty and associated cost to reach the remaining customers. SoCalGas expects that this funding increase will sufficiently support SoCalGas' outreach strategies and enable the program to meet its objective.

1. Marketing Education and Outreach

a. Bill Inserts and CARE bill messages

Bill inserts continue to be an important and cost-effective communication medium to inform approximately 3.5 million non-CARE residential customers in SoCalGas' service territory about the CARE program. Experience indicates that bill inserts are a preferred method for both CARE enrollment and program information. Incorporating CARE messages on customer bill is a practical way to provide large numbers of residential customers with general information, including their enrollment status, about the program.⁶⁰ SoCalGas coordinates its bill messages to coincide with other outreach activities such as direct mail, bill inserts and mass media campaigns to provide message reinforcement.

⁶⁰ For example, on a quarterly basis, non-CARE customers receive a special bilingual CARE message (English/Spanish) promoting the program. On their first discounted bill, new CARE customers receive a bill message informing them that they are enrolled in the CARE program and that their gas bill reflects a 20% CARE discount.

In 2007, over 29,000 customers enrolled in the CARE program through bill inserts. SoCalGas plans to continue using three CARE application bill inserts (bilingual English/Spanish), and one CARE Expansion Program information insert for each program year during 2009-2011. SoCalGas will continue utilizing the various forms of bill messages to promote the CARE program in PY 2009 - 2011. The approximate cost for these CARE bill inserts is \$258,000 for each program year.

b. Direct Mailing

For the past three completed program years, SoCalGas has achieved greater than 9% response rates from its direct mailing campaigns, approximately 7% higher than the industry average.⁶¹ SoCalGas conducted ten separate direct mail campaigns in 2007, consisting of approximately one million pieces directed at highly eligible non-participating customers. SoCalGas received more than 90,000 returned applications from low-income customers, resulting in approximately 60,000 new CARE enrollments. In 2007, SoCalGas initiated a direct mailing campaign specifically focused on non-CARE sub-metered tenants, which produced over 5,300 new CARE enrollments and pushed SoCalGas CARE participation in the sub-metered segment to a new high.

SoCalGas plans to conduct similar levels of direct mailing campaigns for PY 2009 - 2011 because of the consistently high response rate, and moderate cost compared to other outreach efforts. Ten campaigns will focus on three separate customer segments including: 1) eligible non-participating customers, 2) customers recently dropped from CARE due to recertification, and 3) customers recently dropped from CARE due to a previously closed account. These campaigns will produce approximately one million pieces of targeted direct mail. SoCalGas will continue to match its direct mail efforts with information provided from their probability to identify customers who demonstrate a high likelihood of being eligible for CARE enrollment. Direct mailing campaigns will focus on both new CARE enrollments and recent attrition based re-enrollments, and will specifically focus on customers in the English, Hispanic, Asian and sub-metered customer segments. The approximate cost for the direct mail cost category is around \$700,000 for each program year.

⁶¹ 2003 Direct Marketing Association study states 2.55% as the average direct mail response rate.

c. Automated Voice Messaging (“AVM”)

SoCalGas’ use of AVM⁶² has proven to be a very cost-effective and efficient method to communicate to CARE-eligible customers. In 2007, over 21,000 customers were enrolled through AVM telephone calls at a cost of less than \$5 per enrollment. SoCalGas plans to expand its use of this outreach strategy during PY 2009 - 2011 to include customer awareness messaging, recertification and re-enrollment, along with self-certification enrollment. During PY 2009 - 2011, SoCalGas plans to contact approximately 700,000 SoCalGas customers annually, regarding the CARE program, using AVM at an estimated cost of \$162,000 for PY2009, and adjusted for inflation at a rate of 2.9% for PY 2010 - 2011.

d. Multi-Language Mass Media

SoCalGas proposes to conduct creative mass media campaigns in multiple languages during the winter and fall periods of the CARE program years, and will employ communication media shown to be effective at reaching eligible CARE customers. The purpose for these campaigns will continue to be driven by both the need to increase CARE participation, as well as general program awareness across SoCalGas’ large service territory. Campaigns will focus on the general low income market, seniors, Hispanics, Asians and other ethnic customer segments, and will incorporate multiple communication media, including radio, print, and billboards. Mass media messages will contain specific customer “calls to action” directing customers to check their CARE program eligibility, using one or more of SoCalGas’ enrollment options.

e. Capitation Contracts

Thirty-four CBOs enrolled over 8,000 CARE customers in 2007. CBOs continue to play an important role in helping SoCalGas reach out to some of its most needy and hardest-to-reach low-income communities. CBOs, such as Community Action agencies, Catholic Charities, Boys & Girls Clubs of America, and the Salvation Army continue to provide vital services to low-income children and families. Many CBOs serve special community needs for racial and ethnic minorities, seniors, veterans, disabled groups, along with non-English speaking groups like the Hmong, Laotian, and Cambodian communities.

To increase CARE penetration among less recognized community groups, SoCalGas plans to proactively search for new CBOs with established relationships with these unique

⁶² AVM is an automated voice messaging system used by 3rd party vendors on behalf of SoCalGas to call customers and inform them about the CARE program.

customer segments and encourage the CBOs to participate in SoCalGas' Capitation program. The approximate cost for this category is \$50,000 per program year.

f. Community Outreach

In 2007, SoCalGas modified its community outreach efforts, in order to improve its CARE program cost-per-enrollment ratio in the SoCalGas service territory. By focusing on various community-based outreach events that target ethnic groups, seniors, and disabled low-income customers, the SoCalGas CARE program enrolled over 500 customers in 2007. SoCalGas plans to continue to employ this approach in future program years, and enhance this outreach effort by further leveraging opportunities with CBOs and related organizations that are dedicated to serving SoCalGas' low-income customers. SoCalGas' approximate cost for the community outreach cost category is \$52,000 per program year.

g. CARE Outreach Application and Community Outreach Collateral Material

SoCalGas anticipates that it will exhaust its stock of CARE customer assistance program brochures by PY 2010. SoCalGas uses these brochures throughout its service territory as the primary collateral piece used to promote low-income assistance programs at all public and private outreach events. SoCalGas plans to replenish the stock and make changes to the brochure design and copy. Planned revisions include: information on water conservation and greenhouse gas reductions, as well as changes to better support visually and hearing-impaired customers, and more information promoting new or enhanced program enrollment opportunities, e.g. web, interactive voice messaging system, etc. SoCalGas approximates \$50,000 per program year for this cost category.

h. Internet Enrollment & Recertification

Based on the favorable internet enrollment results received since the implementation of the internet CARE application in December 2007 – approximately 13,000 applications were received, and 60.8% or about 8,200 customers enrolled. SoCalGas plans on expanding its web-based outreach strategy in the areas of CARE enrollment, recertification, and customer notification.

SoCalGas' web-based outreach plan will have the following emphasis: creating a customer friendly website and enrollment /recertification portal, determining which customer segments are receptive to web-based communication and interaction, developing a CARE

eligible customer e-mail distribution database, and designing e-mail campaigns and implementation strategies. Funding for these efforts is included in the Information Technology and Programming cost category.

i. Special Markets

SoCalGas is committed to serving its special needs customers and ensuring that its programs and service offerings are accessible to them.⁶³ For example, SoCalGas has program brochures and applications available in multiple languages and large font. SoCalGas has also designed a brochure, *Services for Customers with Disabilities, for customers with special needs* customers in mind. The brochure describes all SoCalGas assistance programs and service offerings such as: CARE, Low-Income Energy Efficiency (“LIEE”), Medical Baseline, LIHEAP, Gas Assistance Fund (“GAF”), free appliance checks, and Braille marking for oven knobs to name a few. It is printed in 16 point Arial font, as suggested by The Braille Institute, and is available in English, Spanish, and Braille.

In addition, SoCalGas provides TTY/TTD telephone service 24 hours a day, seven days a week for hearing impaired customers. SoCalGas notes the accounts of hearing and vision impaired customers as well as accounts identified as having a senior citizen in the household. These account notations enable SoCalGas to generate a list for direct mailing, and outbound dialing campaigns. SoCalGas uses these strategies to notify special needs customers when GAF are available and when vision impaired customers request notification that it is time for them to recertify for the medical baseline allowance.

SoCalGas website is designed to ensure that visually impaired customers have full access to information on SoCalGas’ website. The website, which conforms to the Web Content Accessibility Guidelines of the World Wide Web Consortium, is compatible with assistive technology such as screen readers, and the webpages contain text alternative tags for webpage descriptions. In addition, rather than simply bolding section headings, SoCalGas is exploring ways in which to make its website easier for visually impaired customers to navigate.

SoCalGas’ outreach activities for CARE and special needs customers will be expanded in PY 2009 - 2011, and future efforts will include direct mailings to Senior Centers in SoCalGas’

⁶³ Examples of “special markets” customers include: 1) non-English speakers, 2) senior shut-ins 3) the disabled, and 4) sub-metered tenants.

service territory. In addition, SoCalGas will advertise CARE and Medical Baseline⁶⁴ in local newspapers and medical publications, and participate in local events focusing on persons with disabilities. SoCalGas approximates \$35,000 is needed to fund this cost category for each program year.

j. Local Government Partnerships

Currently, SoCalGas works directly and indirectly with several local government entities, including County-based non-profit Community Action Partnerships and city organizations. While working with these and other local government partnerships, SoCalGas plans to integrate CARE program promotions with the general residential Energy Efficiency (“EE”) program promotions. SoCalGas plans to continue developing additional relationships with local government organizations to increase customer awareness and enrollment in the CARE, LIEE, and general EE programs.

SoCalGas plans to educate staffs of its local government partners about CARE, LIEE, and general energy efficiency programs to enable them to determine the program(s) that best fits the needs of their clients and constituents.

k. Data Exchange

SoCalGas’ CARE program Data Exchange Agreements (“Agreements”) continue to be an excellent low-cost source for program enrollments, and SoCalGas will explore opportunities to expand this strategy. Currently, SoCalGas has Agreements with SCE, PG&E, SDG&E, and LIHEAP, which produced over 65,000 no-cost enrollments in 2007. SoCalGas plans to partner with additional entities for data exchange, such as the municipal utilities located within SoCalGas service areas that have compatible programs and guidelines. SoCalGas management met with Pasadena Water and Power (“PWP”), Imperial Irrigation District (“IID”) and the Los Angeles Department of Water and Power (“LADWP”) in 2007 to discuss data exchange opportunities, and is currently working with LADWP and IID on such an agreement. Funding for those efforts is included in the Information Technology and Programming cost category.

l. School Districts

Throughout PY 2009 - 2011, SoCalGas plans to work with school districts in its service territory to help build customer awareness about the CARE, LIEE, and general programs and other assistance programs, and to provide energy education to younger school children (4th and

⁶⁴ The Medical Baseline program is not funded with CARE funds.

5th grade range). By educating these students on the benefits of energy conservation and environmental preservation, they can, in turn, share that information with their parents and other family members. Along with the knowledge the children will receive, they will also be given collateral materials such as a CARE application, brochures and other helpful tools to take home and share with their families. These efforts are planned with existing CARE staff with no budget increase requested to implement

m. Other Collaborative Efforts

SoCalGas plans to continue developing relationships with a variety of organizations and agencies that focus on special needs and/or lower-income customers, such as the United Long Term Care Workers' Union ("SEIU") and the Centers for Independent Living ("CIL"). During PY 2009 - 2011, SoCalGas will conduct training classes for staff members of these organizations, i.e. train the trainer. Staff members will receive information on SoCalGas' CARE and other assistance programs, given applications and other collateral materials, and be educated on all specifics of program enrollment requirements. Trained staff members will then circulate throughout their organizations, educating and enrolling their eligible members in SoCalGas programs, and will continue this practice to ensure all eligible, interested customers participate.

During PY 2009 - 2011, SoCalGas' low-income program staff plans to work more closely with other SoCalGas employees to leverage outreach opportunities, whenever cost effective and feasible. These efforts are planned with existing CARE staff with no budget increase requested to implement

2. Section 8 Housing

Ordering Paragraph 4 of Commission D. 07-12-051 directed the IOUs to propose a process to automatically qualify all tenants of public housing and Section 8 housing, and improve information provided to public housing authorities. In compliance with this Commission directive, SoCalGas proposes to categorically enroll all tenants of public housing and Section 8 housing programs in the CARE program. Categorical enrollment of public housing and Section 8 customers in the CARE program is feasible, given the fact that these customers already receive public assistance housing based on their low income, thus have met income requirements.

SoCalGas views categorical enrollment of public housing and Section 8 customers as an interim step to automatic enrollment of these customers. SoCalGas will work with the local

housing agencies within its service territory to determine the feasibility of implementing a data exchange process, whereby any new participant in public housing and Section 8 could be automatically enrolled in CARE.

3. Outreach Plans

a. Automatic Enrollment of California Lifeline Participants

The CARE and California Lifeline (“Lifeline”)⁶⁵ rate assistance programs are both designed to provide rate assistance to qualifying low-income customers on their respective energy and telephone bills. Both programs also employ advertising and outreach to inform and enroll qualified customers, and both utilize categorical eligibility to identify customers who may qualify based on participation in other low-income programs.⁶⁶

Based on these shared commonalities, there is a potential opportunity for sharing customer information between the Lifeline and CARE programs, which would enable SoCalGas to automatically enroll customers into the CARE program. However, there are differences between the programs, such as the fact that the Lifeline program allows for more than one household⁶⁷ within a dwelling unit to enroll in its program, whereas the CARE program only permits one household to enroll in the program. Coordination with the Lifeline program has the potential to further increase SoCalGas’ CARE penetration rate; however, the Commission must thoroughly examine the programs in order to align the requirements for each program, so that automatic enrollment is viable.

F. REVENUE REQUIREMENTS AND RATE IMPACTS

1. Revenue Requirements

SoCalGas’ CARE program costs are currently allocated to the customer class using an equal-cent-per-therm (“ECPT”) approach. SoCalGas proposes no change to this revenue allocation methodology in this proceeding. The CARE program rates are calculated by multiplying the program cost by the allocation factor and dividing by the applicable billing determinants. SoCalGas used the CARE program costs provided in the direct testimony of

⁶⁵ Also known as the Universal Lifeline Telephone Service.

⁶⁶ Differences between the two programs include the fact that CARE income eligibility limits are based on 200% of FPG, and Lifeline’s is based on 150% of FPG. In addition, the Lifeline program allows for more than one household within a residence to enroll in the program, and CARE’s limit is one household.

⁶⁷ Under the Lifeline program, there can be more than one household within a residence because “a room or portion of a dwelling unit occupied exclusively by an individual not sharing equally as a member of the domestic establishment may be considered a separate residence” for the Lifeline program. General Order 153.

Witness Rudshagen to develop rates for this Application.⁶⁸ The applicable billing determinants are the three-year average gas billed volumes for each class, adjusted to exclude CARE and constitutionally-exempt customer throughput and to include interstate pipeline volumes, if appropriate.⁶⁹

2. Rate Impact

SoCalGas recovers its CARE program costs through the PPP surcharge. The CARE program cost is calculated from the revenue requirement which is based on the combination of both the administration costs and the CARE subsidy.

The CARE present and proposed rates submitted by SoCalGas are shown in Attachment C-1. Although rate increases vary by customer class, the percentage increase is the same for all Non-CARE customers. SoCalGas requests that the Commission authorize recovery of the program plans and budgets proposed in this Application by means of the proposed CARE program cost for 2009, 2010, and 2011.

3. Balancing Account

SoCalGas maintains natural gas balancing account called the California Alternate Rates for Energy Account (“CAREA”) which, as currently authorized, provides a record of CARE program costs which consist of the sum of:

(1) CARE benefits, which are equal to the amount of discount granted under the discount reflected in the authorized CARE Program discounted rates; and

(2) allocated incremental administrative and general expenses associated with the CARE Program, which include outreach, certification, verification, billing, communications and general expenses.

.Revenues recorded to the CAREA are based on gas PPP surcharge rates authorized by AB 1002. Pursuant to AB 1002, natural gas PPP surcharges are established annually to fund natural gas-related Public Purpose Programs.

This application does not propose any changes to the current CARE balancing account mechanism.

⁶⁸ The CARE program subsidy will be updated in the October 31st Advice filing, pursuant to Commission established policy in D.04-08-010.

⁶⁹ See D.04-08-010.

G. REQUEST TO CONTINUE FUNDING AND ALLOW FOR FUND SHIFTING

Fund shifting flexibility between program categories and program years is critical to the achievement and success of the programmatic initiative and necessary to avoid disruption of program services, and provide a seamless and transparent program to customers. As such, SoCalGas requests authorization: 1) to carry forward or carry back funding into 2009, 2010, or 2011 during the three-year funding cycle, and 2) authority to shift funds among program categories in 2009, 2010, and 2011.

Prior to 2007, the Commission allowed the utilities full flexibility to shift funds among program categories as needed to achieve program objectives. However, in D.06-12-038, the Commission restricted movement of funds among measurement and evaluation, general administration, and the regulatory compliance categories. In its Application, SoCalGas has proposed a modification and expansion of its program plans, enrollment efforts, and certification process. Therefore, SoCalGas requests that the fund shifting restrictions adopted for the 2007 – 2008 program cycle be removed to allow SoCalGas flexibility to make program adjustments and modifications expeditiously and eliminate potential delays.

If the Commission should be delayed in issuing a decision on SoCalGas' 2009-2011 low income programs budget application, SoCalGas requests interim authorization from the Commission to continue CARE activities into 2009 using 2009 program funds. Accomplishments achieved during this interim period will be counted toward 2009 program results.

H. CONCLUSION

For the foregoing reasons, the Commission should approve the CARE program plans and budgets for PY 2009-2011.

IV. STATUTORY AND PROCEDURAL REQUIREMENTS

A. Proposed Category, Issues to Be Considered, Need for Hearings and Proposed Schedule--Rule 6(a)

SoCalGas proposes to categorize this Application as a "ratesetting" proceeding within the meaning of Rules 1.3(e) and 7.1. Because of the limited factual issues to be addressed in this proceeding, SoCalGas does not anticipate a need for hearings. In the event hearings do become necessary, SoCalGas proposes two procedural schedules:

Schedule 1 (Assumes No Hearings)

Filing of Application	May 15, 2008
Prehearing Conference	May 29, 2008
Protests/Testimony of Interested Parties	June 16, 2008
Utilities' Replies to Comments	June 30, 2008
Prehearing Conference	July 10, 2008
Opening Briefs	July 23, 2008
Reply Briefs	August 8, 2008
Proposed Decision	September 3, 2008
Comments to Proposed Decision	September 24, 2008
Reply Comments to Proposed Decision	September 29, 2008
Final Decision	October 2, 2008

Schedule 2 (Assumes Abbreviated Hearing)

Filing of Application	May 15, 2008
Prehearing Conference	May 29, 2008
Protests/Testimony of Interested Parties	June 16, 2008
Rebuttal Testimony	June 30, 2008
Prehearing Conference	July 10, 2008
Hearings	July 21-23, 2008
Opening Briefs	August 20, 2008
Reply Briefs	September 3, 2008
Proposed Decision	September 24, 2008
Comments to Proposed Decision	October 14, 2008
Reply Comments to Proposed Decision	October 20, 2008
Final Decision	November 16, 2008

SoCalGas recommends that the Commission adopt the first of these two proposed schedules for the reason explained above.

B. Statutory Authority - Rule 2.1

This Application is made pursuant to Section 451, 701, 702, 728, and 729 of the Public Utilities Code of the State of California; the Commission's Rules of Practice and Procedure; and the other relevant prior decisions, orders, and resolutions of the Commission.

C. Legal Name, Place of Business/Incorporation - Rule 2.1(a)

Applicant's legal name is Southern California Gas Company. SoCalGas is a public utility corporation organized and existing under the laws of the State of California, with its principal place of business at 555 West 5th Street, Los Angeles, California 90012.

D. Correspondence - Rule 2.1(b)

Correspondence or communication regarding this Application should be addressed to:

Joy Yamagata
Regulatory Manager

Southern California Gas Company
8330 Century Park Court
San Diego, California 92123-1550
Telephone: (858) 654-1755
Facsimile: (858) 654-1788
E-Mail: jyamagata@semprautilities.com

With a copy to:

Kim F. Hassan
Attorney
Southern California Gas Company
101 Ash Street, HQ12
San Diego, California 92101-3017
Telephone: (619) 699-5006
Facsimile: (619) 699-5027
E-Mail: khassan@sempra.com

E. Articles of Incorporation - Rule 2.2

A copy of SoCalGas' current Articles of Incorporation, as amended and restated, certified by the California Secretary of State, was previously filed with the Commission in connection with Application 98-10-012, and is incorporated herein by reference.

F. Financial Statement, Balance Sheet and Income Statement – Rule 3.2(a)(4)

Appendix A to this Application is SoCalGas' Balance Sheet as of December 31, 2007.

G. Rates – Rules 3.2(a)(2) and 3.2(a)(3)

A statement of presently effective and proposed rates for SoCalGas is set forth in Appendices A and B, respectively. The Applicants' current rates and charges for gas service are contained in their respective gas tariffs and schedules on file with the Commission. These tariffs and schedules are filed with, and made effective by, the Commission in its decision, orders,

resolutions, and approvals of advice letter filings made pursuant to Commission General Order 96-A.

H. Property and Equipment – Rule 3.2(a)(4)

SoCalGas owns natural gas transmission pipelines, compressor plants, distribution pipelines, services and appurtenant meters, regulators, metering and regulating stations, booster stations, general office buildings, regional and district office buildings, general shops, laboratory buildings, warehouses and other storage facilities, supplies and equipment necessary for the operation of its business. In addition, SoCalGas owns underground gas storage reservoirs at Playa del Rey, Honor Rancho, Aliso Canyon, Goleta and Montebello. SoCalGas' gas distribution system includes, as of December 31, 2004, 2,723 miles of transmission pipelines, 47,307 miles of distribution mains, and 45,954 miles of service lines.

Appendix B to this Application is a statement of SoCalGas' Cost of Property and Depreciation Reserve Applicable Thereto as of December 31, 2007.

I. Summary of Earnings – Rules 3.2(a)(5)

Appendix C to this Application is a Summary of Earnings for SoCalGas for the 3 months ended December 31, 2007.

J. Depreciation – Rule 3.2(a)(7)

For financial statement purposes, depreciation of utility plant has been computed on a straight-line remaining life basis at rates based on the estimated useful lives of plant properties. For federal income tax accrual purposes, SoCalGas generally computes depreciation using the straight-line method for tax property additions prior to 1954, and liberalized depreciation, which includes Class Life and Asset Depreciation Range Systems, on tax property additions after 1954 and prior to 1981. For financial reporting and rate-fixing purposes, “flow through accounting” has been adopted for such properties. For tax property additions in years 1981 through 1986, SoCalGas has computed its tax depreciation using the Accelerated Cost Recovery System. For years after 1986, SoCalGas has computed its tax depreciation using the Modified Accelerated Cost Recovery Systems and, since 1982, has normalized the effects of the depreciation differences in accordance with the Economic Recovery Tax Act of 1981 and the Tax Reform Act of 1986.

K. Proxy Statement – Rule 3.2(a)(8)

A copy of SoCalGas' most recent proxy statement, dated April 4, 2008, was mailed to the Commission on April 29, 2008.

L. Pass Through of Costs – Rule 3.2(a)(10)

The changes that SoCalGas seeks in this Application reflect estimated costs to SoCalGas, and passes through to customers only costs that SoCalGas incurs for the services and commodities that it furnishes.

M. Service and Notice – Rule 3.2(b)

SoCalGas is serving this Application on all parties to R.07-01-042. Within ten days of filing this application, SoCalGas will mail notice of this Application to the State of California and to cities and counties that SoCalGas serves and SoCalGas will post the notice in its offices and publish the notice in newspapers of general circulation in each county in its service territory. In addition, SoCalGas will include notices with the regular bills mailed to all customers affected by the proposed rate changes. The service list of state and government agencies is attached hereto as Appendix D.

V. RELIEF REQUESTED

For the reasons set forth in this Application and accompanying testimony, SoCalGas respectfully asks the Commission to:

- 1) Consider this Application and grant all the relief requested herein.
- 2) Find that SoCalGas' proposals are in conformance with Commission directives and policies.
- 3) Approve SoCalGas' low-income assistance program plans, measures, pilots, and budgets for PY 2009-2011
- 4) Approve SoCalGas' request to be fund shift between CARE administrative categories.
- 5) Approve SoCalGas' request to be fund shift between LIEE administrative categories.
- 6) Authorize SoCalGas to record all PY 2009-2011 program costs in appropriate balancing accounts.
- 7) Grant such other and further relief which the Commission finds to be just and reasonable.

VERIFICATION

I am an officer of Southern California Gas Company, and am authorized to make this verification on its behalf. I am informed and believe that the matters stated in the foregoing Application are true to my own knowledge, except as to matters which are therein stated on information and belief, and as to those matters I believe them to be true.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed this 15th day of May, 2008 at San Diego, California.

/s/ Hal Snyder

Hal Snyder

Vice President - Customer Programs
Southern California Gas Company

Appendix A

SOUTHERN CALIFORNIA GAS COMPANY
FINANCIAL STATEMENT
DECEMBER 31, 2007

(a) Amounts and Kinds of Stock Authorized:

Preferred Stock	160,000	shares	Par Value \$4,000,000
Preferred Stock	840,000	shares	Par Value \$21,000,000
Preferred Stock	5,000,000	shares	Without Par Value
Preference Stock	5,000,000	shares	Without Par Value
Common Stock	100,000,000	shares	Without Par Value

Amounts and Kinds of Stock Outstanding:

PREFERRED STOCK

6.0%	79,011	shares	\$ 1,975,275
6.0%	783,032	shares	\$ 19,575,800

COMMON STOCK

91,300,000	shares	\$ 834,888,907
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(b) Terms of Preferred Stock:

Full information as to this item is given in connection with Application Nos. 96-09-036 and 06-07-012, to which references are hereby made.

(c) Brief Description of Mortgage:

Full information as to this item is given in Application Nos. 03-07-008 and 06-07-012 to which references are hereby made.

(d) Number and Amount of Bonds Authorized and Issued:

	Nominal Date of Issue	Par Value		Interest Paid in 2007
		Authorized and Issued	Outstanding	
<u>First Mortgage Bonds:</u>				
4.80% Series GG, due 2012	10-02-02	250,000,000	250,000,000	12,000,000
5.45% Series HH, due 2018	10-14-03	250,000,000	250,000,000	13,625,000
Var % Series II, due 2011	12-15-03	250,000,000	250,000,000	10,937,500
Var% Series JJ, due 2009	12-10-04	100,000,000	100,000,000	5,664,762
5.75% Series KK, due 2035	11-18-05	250,000,000	250,000,000	14,375,000
<u>Other Long-Term Debt</u>				
4.750% SFr. Foreign Interest Payment Securities	05-14-06	7,877,038	7,475,533	355,091
5.67% Medium-Term Note, due 2028	01-15-98	5,000,000	5,000,000	283,500

**SOUTHERN CALIFORNIA GAS COMPANY
BALANCE SHEET
ASSETS AND OTHER DEBITS
DECEMBER 31, 2007**

1. UTILITY PLANT		<u>2007</u>
101	UTILITY PLANT IN SERVICE	\$8,089,647,314
102	UTILITY PLANT PURCHASED OR SOLD	-
105	PLANT HELD FOR FUTURE USE	-
106	COMPLETED CONSTRUCTION NOT CLASSIFIED	-
107	CONSTRUCTION WORK IN PROGRESS	180,008,877
108	ACCUMULATED PROVISION FOR DEPRECIATION OF UTILITY PLANT	(3,391,629,042)
111	ACCUMULATED PROVISION FOR AMORTIZATION OF UTILITY PLANT	(16,288,136)
117	GAS STORED-UNDERGROUND	<u>55,521,950</u>
	TOTAL NET UTILITY PLANT	<u>4,917,260,963</u>

2. OTHER PROPERTY AND INVESTMENTS		
121	NONUTILITY PROPERTY	120,468,312
122	ACCUMULATED PROVISION FOR DEPRECIATION AND AMORTIZATION OF NONUTILITY PROPERTY	(95,696,986)
123	INVESTMENTS IN SUBSIDIARY COMPANIES	-
124	OTHER INVESTMENTS	70,535
125	SINKING FUNDS	-
128	OTHER SPECIAL FUNDS	<u>62,994,051</u>
	TOTAL OTHER PROPERTY AND INVESTMENTS	<u>87,835,912</u>

**SOUTHERN CALIFORNIA GAS COMPANY
BALANCE SHEET
ASSETS AND OTHER DEBITS
DECEMBER 31, 2007**

3. CURRENT AND ACCRUED ASSETS		2007
131	CASH	30,238,491
132	INTEREST SPECIAL DEPOSITS	-
134	OTHER SPECIAL DEPOSITS	-
135	WORKING FUNDS	97,820
136	TEMPORARY CASH INVESTMENTS	28,600,000
141	NOTES RECEIVABLE	9,739
142	CUSTOMER ACCOUNTS RECEIVABLE	679,908,534
143	OTHER ACCOUNTS RECEIVABLE	8,388,326
144	ACCUMULATED PROVISION FOR UNCOLLECTIBLE ACCOUNTS	(4,797,837)
145	NOTES RECEIVABLE FROM ASSOCIATED COMPANIES	136,189,553
146	ACCOUNTS RECEIVABLE FROM ASSOCIATED COMPANIES	442,917
151	FUEL STOCK	-
152	FUEL STOCK EXPENSE UNDISTRIBUTED	-
154	PLANT MATERIALS AND OPERATING SUPPLIES	20,157,107
155	MERCHANDISE	66,827
156	OTHER MATERIALS AND SUPPLIES	-
163	STORES EXPENSE UNDISTRIBUTED	-
164	GAS STORED	80,238,148
165	PREPAYMENTS	25,203,306
171	INTEREST AND DIVIDENDS RECEIVABLE	271,987
173	ACCRUED UTILITY REVENUES	-
174	MISCELLANEOUS CURRENT AND ACCRUED ASSETS	12,195,246
175	DERIVATIVE INSTRUMENT ASSETS	7,793,016
176	LONG TERM PORTION OF DERIVATIVE ASSETS - HEDGES	4,667,158
	TOTAL CURRENT AND ACCRUED ASSETS	1,029,670,338
4. DEFERRED DEBITS		
181	UNAMORTIZED DEBT EXPENSE	5,184,101
182	UNRECOVERED PLANT AND OTHER REGULATORY ASSETS	217,616,792
183	PRELIMINARY SURVEY & INVESTIGATION CHARGES	1,418,972
184	CLEARING ACCOUNTS	98,913
185	TEMPORARY FACILITIES	-
186	MISCELLANEOUS DEFERRED DEBITS	6,164,363
188	RESEARCH AND DEVELOPMENT	-
189	UNAMORTIZED LOSS ON REACQUIRED DEBT	33,549,738
190	ACCUMULATED DEFERRED INCOME TAXES	32,970,302
191	UNRECOVERED PURCHASED GAS COSTS	-
	TOTAL DEFERRED DEBITS	297,003,181
	TOTAL ASSETS AND OTHER DEBITS	\$ 6,331,770,394

**SOUTHERN CALIFORNIA GAS COMPANY
BALANCE SHEET
LIABILITIES AND OTHER CREDITS
DECEMBER 31, 2007**

5. PROPRIETARY CAPITAL

	2007
201 COMMON STOCK ISSUED	\$834,888,907
204 PREFERRED STOCK ISSUED	21,551,075
207 PREMIUM ON CAPITAL STOCK	-
208 OTHER PAID-IN CAPITAL	-
210 GAIN ON RETIRED CAPITAL STOCK	9,722
211 MISCELLANEOUS PAID-IN CAPITAL	31,306,680
214 CAPITAL STOCK EXPENSE	(143,261)
216 UNAPPROPRIATED RETAINED EARNINGS	586,583,206
219 ACCUMULATED OTHER COMPREHENSIVE INCOME	(3,791,398)
TOTAL PROPRIETARY CAPITAL	1,470,404,931

6. LONG-TERM DEBT

221 BONDS	1,100,000,000
224 OTHER LONG-TERM DEBT	12,475,533
225 UNAMORTIZED PREMIUM ON LONG-TERM DEBT	-
226 UNAMORTIZED DISCOUNT ON LONG-TERM DEBT	(2,110,369)
TOTAL LONG-TERM DEBT	1,110,365,164

7. OTHER NONCURRENT LIABILITIES

227 OBLIGATIONS UNDER CAPITAL LEASES - NONCURRENT	-
228.2 ACCUMULATED PROVISION FOR INJURIES AND DAMAGES	76,130,652
228.3 ACCUMULATED PROVISION FOR PENSIONS AND BENEFITS	94,245,582
228.4 ACCUMULATED MISCELLANEOUS OPERATING PROVISIONS	-
230 ASSET RETIREMENT OBLIGATIONS	576,867,113
TOTAL OTHER NONCURRENT LIABILITIES	747,243,347

SOUTHERN CALIFORNIA GAS COMPANY
BALANCE SHEET
LIABILITIES AND OTHER CREDITS
DECEMBER 31, 2007

8. CURRENT AND ACCRUED LIABILITES

	<u>2007</u>
231 NOTES PAYABLE	-
232 ACCOUNTS PAYABLE	421,260,461
233 NOTES PAYABLE TO ASSOCIATED COMPANIES	-
234 ACCOUNTS PAYABLE TO ASSOCIATED COMPANIES	29,144,070
235 CUSTOMER DEPOSITS	90,356,955
236 TAXES ACCRUED	45,269,144
237 INTEREST ACCRUED	16,682,167
238 DIVIDENDS DECLARED	150,323,266
241 TAX COLLECTIONS PAYABLE	20,837,897
242 MISCELLANEOUS CURRENT AND ACCRUED LIABILITIES	187,213,497
243 OBLIGATIONS UNDER CAPITAL LEASES - CURRENT	-
244 DERIVATIVE INSTRUMENT LIABILITIES	45,063
245 DERIVATIVE INSTRUMENT LIABILITIES - HEDGES	-
	<hr/>
TOTAL CURRENT AND ACCRUED LIABILITIES	961,132,520

9. DEFERRED CREDITS

252 CUSTOMER ADVANCES FOR CONSTRUCTION	86,779,503
253 OTHER DEFERRED CREDITS	250,149,055
254 OTHER REGULATORY LIABILITIES	1,540,219,390
255 ACCUMULATED DEFERRED INVESTMENT TAX CREDITS	32,958,047
257 UNAMORTIZED GAIN ON REACQUIRED DEBT	-
281 ACCUMULATED DEFERRED INCOME TAXES - ACCELERATED	-
282 ACCUMULATED DEFERRED INCOME TAXES - PROPERTY	116,832,438
283 ACCUMULATED DEFERRED INCOME TAXES - OTHER	15,685,999
	<hr/>
TOTAL DEFERRED CREDITS	2,042,624,432

TOTAL LIABILITIES AND OTHER CREDITS \$ 6,331,770,394

SOUTHERN CALIFORNIA GAS COMPANY
STATEMENT OF INCOME AND RETAINED EARNINGS
TWELVE MONTHS ENDED DECEMBER 31, 2007

1. UTILITY OPERATING INCOME

400	OPERATING REVENUES		\$4,325,048,227
401	OPERATING EXPENSES	\$3,416,131,744	
402	MAINTENANCE EXPENSES	125,850,116	
403-7	DEPRECIATION AND AMORTIZATION EXPENSES	280,637,549	
408.1	TAXES OTHER THAN INCOME TAXES	65,720,120	
409.1	INCOME TAXES	151,551,816	
410.1	PROVISION FOR DEFERRED INCOME TAXES	57,508,013	
411.1	PROVISION FOR DEFERRED INCOME TAXES - CREDIT	(50,619,725)	
411.4	INVESTMENT TAX CREDIT ADJUSTMENTS	(2,662,755)	
411.6	GAIN FROM DISPOSITION OF UTILITY PLANT	-	
411.7	LOSS FROM DISPOSITION OF UTILITY PLANT	-	
	TOTAL OPERATING REVENUE DEDUCTIONS		<u>4,044,116,878</u>
	NET OPERATING INCOME		280,931,349

2. OTHER INCOME AND DEDUCTIONS

415	REVENUE FROM MERCHANDISING, JOBBING AND CONTRACT WORK	-	
417	REVENUES FROM NONUTILITY OPERATIONS	-	
417.1	EXPENSES OF NONUTILITY OPERATIONS	180,757	
418	NONOPERATING RENTAL INCOME	328,931	
418.1	EQUITY IN EARNINGS OF SUBSIDIARIES	-	
419	INTEREST AND DIVIDEND INCOME	21,686,710	
419.1	ALLOWANCE FOR OTHER FUNDS USED DURING CONSTRUCTION	5,460,930	
421	MISCELLANEOUS NONOPERATING INCOME	575,553	
421.1	GAIN ON DISPOSITION OF PROPERTY	-	
	TOTAL OTHER INCOME	<u>28,232,881</u>	
425	MISCELLANEOUS AMORTIZATION	-	
426	MISCELLANEOUS OTHER INCOME DEDUCTIONS	<u>3,585,277</u>	
		3,585,277	
408.2	TAXES OTHER THAN INCOME TAXES	129,555	
409.2	INCOME TAXES	243,271	
410.2	PROVISION FOR DEFERRED INCOME TAXES	4,561,605	
411.2	PROVISION FOR DEFERRED INCOME TAXES - CREDIT	(1,136,774)	
420	INVESTMENT TAX CREDITS	<u>(46,120)</u>	
	TOTAL TAXES ON OTHER INCOME AND DEDUCTIONS	<u>3,751,537</u>	
	TOTAL OTHER INCOME AND DEDUCTIONS		<u>20,896,067</u>
	INCOME BEFORE INTEREST CHARGES		301,827,416
	NET INTEREST CHARGES*		<u>70,713,540</u>
	NET INCOME		<u><u>\$231,113,876</u></u>

*NET OF ALLOWANCE FOR BORROWED FUNDS USED DURING CONSTRUCTION. (\$2,167,726).

**SOUTHERN CALIFORNIA GAS COMPANY
STATEMENT OF INCOME AND RETAINED EARNINGS
TWELVE MONTHS ENDED DECEMBER 31, 2007**

3. RETAINED EARNINGS

RETAINED EARNINGS AT BEGINNING OF PERIOD, AS PREVIOUSLY REPORTED	\$608,151,433
NET INCOME (FROM PRECEDING PAGE)	231,113,876
DIVIDEND TO PARENT COMPANY	(250,000,000)
DIVIDENDS DECLARED - PREFERRED STOCK	(1,293,065)
OTHER RETAINED EARNINGS ADJUSTMENT	<u>(1,389,038)</u>
RETAINED EARNINGS AT END OF PERIOD	<u><u>\$586,583,206</u></u>

Appendix B

SOUTHERN CALIFORNIA GAS COMPANY

Plant Investment and Accumulated Depreciation

As of December 31, 2007

ACCOUNT NUMBER	DESCRIPTION	ORIGINAL COSTS	ACCUMULATED RESERVE
INTANGIBLE ASSETS			
301	Organization	\$ 76,457	\$ -
302	Franchise and Consents	532,578	
	Total Intangible Assets	<u>\$ 609,035</u>	<u>\$ -</u>
UNDERGROUND STORAGE:			
350	Land	\$ 5,150,548	\$ -
350	Storage Rights	17,649,213	16,275,872
350	Rights-of-Way	25,354	11,648
351	Structures and Improvements	31,798,988	16,654,700
352	Wells	185,145,225	121,411,115
353	Lines	81,300,145	90,437,578
354	Compressor Station and Equipment	102,124,155	66,917,174
355	Measuring And Regulator Equipment	4,652,555	1,232,488
356	Purification Equipment	76,998,518	56,253,869
357	Other Equipment	8,213,356	2,340,420
	Total Underground Storage	<u>\$ 513,058,059</u>	<u>\$ 371,534,864</u>
TRANSMISSION PLANT- OTHER:			
365	Land	\$ 2,666,000	\$ -
365	Land Rights	20,456,148	12,445,453
366	Structures and Improvements	28,064,131	19,688,289
367	Mains	885,293,157	473,989,787
368	Compressor Station and Equipment	173,180,269	91,819,152
369	Measuring And Regulator Equipment	41,511,887	24,334,787
371	Other Equipment	3,915,341	1,839,813
	Total Transmission Plant	<u>\$ 1,155,086,933</u>	<u>\$ 624,117,282</u>
DISTRIBUTION PLANT:			
374	Land	\$ 29,277,069	\$ -
374	Land Rights	2,646,609	12,264
375	Structures and Improvements	187,642,657	45,348,267
376	Mains	2,723,135,952	1,511,175,412
378	Measuring And Regulator Equipment	56,247,614	38,246,147
380	Services	1,880,615,264	1,503,206,526
381	Meters	387,704,866	117,899,443
382	Meter Installation	231,579,800	148,467,075
383	House Regulators	106,792,074	42,396,271
387	Other Equipment	22,626,386	18,034,361
	Total Distribution Plant	<u>\$ 5,628,268,291</u>	<u>\$ 3,424,785,765</u>
GENERAL PLANT:			
389	Land	\$ 1,243,021	\$ -
389	Land Rights	74,300	-
390	Structures and Improvements	103,784,503	82,777,301
391	Office Furniture and Equipment	334,751,422	174,092,919
392	Transportation Equipment	1,836,625	1,276,077
393	Stores Equipment	106,344	104,633
394	Shop and Garage Equipment	48,984,775	21,119,954
395	Laboratory Equipment	6,948,704	3,885,532
396	Construction Equipment	94,507	68,556
397	Communication Equipments	64,158,484	29,167,980
398	Miscellaneous Equipment	3,987,669	(2,151,678)

SOUTHERN CALIFORNIA GAS COMPANY

Plant Investment and Accumulated Depreciation

As of December 31, 2007

ACCOUNT NUMBER	DESCRIPTION	ORIGINAL COSTS	ACCUMULATED RESERVE
	Total General Plant	<u>\$ 565,970,354</u>	<u>\$ 310,341,274</u>

Appendix C

**SOUTHERN CALIFORNIA GAS COMPANY
SUMMARY OF EARNINGS
TWELVE MONTHS ENDED DECEMBER 31, 2007
(DOLLARS IN MILLIONS)**

<u>Line No.</u>	<u>Item</u>	<u>Amount</u>
1	Operating Revenue	\$4,325
2	Operating Expenses	<u>4,044</u>
3	Net Operating Income	<u><u>\$281</u></u>
4	Weighted Average Rate Base	\$2,642
5	Rate of Return*	8.68%

*Authorized Cost of Capital

Appendix D

ATTORNEY GENERAL
STATE OF CALIFORNIA
1300 "I" STREET
SACRAMENTO, CA 95814

DEPARTMENT OF GENERAL SERVICES
STATE OF CALIFORNIA
915 CAPITOL MALL
SACRAMENTO, CA 95814

COUNTY CLERK
FRESNO COUNTY
2221 KERN ST.
FRESNO, CA 93721

COUNTY COUNSEL
FRESNO COUNTY
2220 TULARE ST., 5TH FLOOR
FRESNO, CA 93721

COUNTY CLERK
IMPERIAL COUNTY
EL CENTRO, CA 92243

DISTRICT ATTORNEY
IMPERIAL COUNTY
940 W. MAIN ST., STE. 101
EL CENTRO, CA 92243

COUNTY COUNSEL
KERN COUNTY
1415 TRUXTUN
BAKERSFIELD, CA 93301

CLERK OF THE BOARD
KERN COUNTY
1115 TRUXTUN
BAKERSFIELD, CA 93301

DISTRICT ATTORNEY
KINGS COUNTY
1400 W. LACEY BLVD.
HANFORD, CA 93230

COUNTY CLERK
KINGS COUNTY
1400 W. LACEY BLVD.
HANFORD, CA 93230

DISTRICT ATTORNEY
LOS ANGELES COUNTY
111 NO. HILL STREET
LOS ANGELES, CA 90012

COUNTY CLERK
LOS ANGELES COUNTY
12400 E. IMPERIAL HIGHWAY
NORWALK, CA 90650

DISTRICT ATTORNEY
ORANGE COUNTY
700 CIVIC CENTER DRIVE WEST
SANTA ANA, CA 92701

COUNTY CLERK
ORANGE COUNTY
700 CIVIC CENTER DR. RM D100
SANTA ANA, CA 92701

DISTRICT ATTORNEY
RIVERSIDE COUNTY
2041 IOWA AVE.
RIVERSIDE, CA 92501

COUNTY CLERK
RIVERSIDE COUNTY
4080 LEMON STREET
RIVERSIDE, CA 92501

COUNTY CLERK
SAN BERNARDINO COUNTY
175 W. 5TH ST
SAN BERNARDINO, CA 92415

DISTRICT ATTORNEY
SAN BERNARDINO COUNTY
175 W. 5TH ST.
SAN BERNARDINO, CA 92415

COUNTY CLERK
SAN LUIS OBISPO COUNTY
COURT HOUSE ANNEX
SAN LUIS OBISPO, CA 93408

DISTRICT ATTORNEY
SAN LUIS OBISPO COUNTY
COURT HOUSE ANNEX
SAN LUIS OBISPO, CA 93408

COUNTY CLERK
SANTA BARBARA COUNTY
105 E. ANAPUMA ST.
SANTA BARBARA, CA 93102

DISTRICT ATTORNEY
SANTA BARBARA COUNTY
105 E. ANAPUMA ST.
SANTA BARBARA, CA 93102

COUNTY CLERK
TULARE COUNTY
CIVIC CENTER
VISALIA, CA 93277

DISTRICT ATTORNEY
TULARE COUNTY
CIVIC CENTER
VISALIA, CA 93277

DISTRICT ATTORNEY
VENTURA COUNTY
800 SO. VICTORIA AVE.
VENTURA, CA 93009

COUNTY CLERK
VENTURA COUNTY
800 SO. VICTORIA AVE.
VENTURA, CA 93009

CITY CLERK
YUCAIPA CITY
34272 YUCAIPA BLVD.
YUCAIPA, CA 92399

CITY ATTORNEY
ADELANTO CITY HALL
P.O. BOX 10
ADELANTO, CA 92301

CITY CLERK
ADELANTO CITY HALL
P. O. BOX 10
ADELANTO, CA 92301

CITY ATTORNEY
AGOURA HILLS CITY HALL
30101 AGOURA CT., #102
AGOURA HILLS, CA 91301

CITY CLERK
AGOURA HILLS CITY HALL
30101 AGOURA CT., #102
AGOURA HILLS, CA 91301

CITY ATTORNEY
ALHAMBRA CITY HALL
111 S. FIRST ST
ALHAMBRA, CA 91801

CITY CLERK
ALHAMBRA CITY HALL
111 S. FIRST ST.
ALHAMBRA, CA 91801

CITY ATTORNEY
ANAHEIM CITY HALL
P.O. BOX 3222
ANAHEIM, CA 92803

CITY CLERK
ANAHEIM CITY HALL
P.O. BOX 3222
ANAHEIM, CA 92803

CITY CLERK
ARCADIA CITY HALL
240 W. HUNTINGTON DR.
ARCADIA, CA 91006

CITY ATTORNEY
ARCADIA CITY HALL
240 W. HUNTINGTON DR
ARCADIA, CA 91006

CITY ATTORNEY
ARROYO GRANDE CITY HALL
214 E. BRANCH ST
ARROYO GRANDE, CA 93420

CITY CLERK
ARROYO GRANDE CITY HALL
214 E. BRANCH ST.
ARROYO GRANDE, CA 93420

CITY ATTORNEY
ARTESIA CITY HALL
18747 CLARKDALE AVE.
ARTESIA, CA 90701

CITY CLERK
ARTESIA CITY HALL
18747 CLARKDALE AVE.
ARTESIA, CA 90701

CITY ATTORNEY
ARVIN CITY HALL
200 CAMPUS DR.
ARVIN, CA 93203

CITY CLERK
ARVIN CITY HALL
200 CAMPUS DR.
ARVIN, CA 93203

CITY ATTORNEY
ATASCADERO CITY HALL
6500 PALMA AVE.
ATASCADERO, CA 93422

CITY CLERK
ATASCADERO CITY HALL
6500 PALMA AVE.
ATASCADERO, CA 93422

CITY ATTORNEY
AVENAL CITY HALL
919 SKYLINE AVE.
AVENAL, CA 93204

CITY CLERK
AVENAL CITY HALL
919 SKYLINE AVE.
AVENAL, CA 93204

CITY ATTORNEY
AZUSA CITY HALL
213 E. FOOTHILL BLVD.
AZUSA, CA 91702

CITY CLERK
AZUSA CITY HALL
213 E. FOOTHILL BLVD.
AZUSA, CA 91702

CITY ATTORNEY
BAKERSFIELD CITY HALL
1501 TRUXTUN AVE.
BAKERSFIELD, CA 93301

CITY CLERK
BAKERSFIELD CITY HALL
1501 TRUXTUN AVE.
BAKERSFIELD, CA 93301

CITY ATTORNEY
BALDWIN PARK CITY HALL
14403 E. PACIFIC AVE.
BALDWIN PARK, CA 91706

CITY CLERK
BALDWIN PARK CITY HALL
14403 E. PACIFIC AVE.
BALDWIN PARK, CA 91706

CITY ATTORNEY
BANNING CITY HALL
99 EAST RAMSEY ST.
BANNING, CA 92220

CITY CLERK
BANNING CITY HALL
99 EAST RAMSEY ST.
BANNING, CA 92220

CITY ATTORNEY
BEAUMONT CITY HALL
550 6TH AVE.
BEAUMONT, CA 92223

CITY CLERK
BEAUMONT CITY HALL
550 6TH AVE.
BEAUMONT, CA 92223

CITY ATTORNEY
BELL CITY HALL
6330 PINE AVE.
BELL, CA 90201

CITY CLERK
BELL CITY HALL
6330 PINE AVE.
BELL, CA 90201

CITY ATTORNEY
BELL GARDENS CITY HALL
7100 SO. GARFIELD AVE.
BELL GARDENS, CA 90201

CITY CLERK
BELL GARDENS CITY HALL
7100 SO. GARFIELD AVE.
BELL GARDENS, CA 90201

CITY ATTORNEY
BELLFLOWER CITY HALL
16600 E. CIVIC CENTER DR.
BELLFLOWER, CA 90706

CITY CLERK
BELLFLOWER CITY HALL
16600 E. CIVIC CENTER DR.
BELLFLOWER, CA 90706

CITY ATTORNEY
BEVERLY HILLS CITY HALL
450 NO. CRESCENT DR.
BEVERLY HILLS, CA 90210

CITY CLERK
BEVERLY HILLS CITY HALL
450 NO. CRESCENT DR.
BEVERLY HILLS, CA 90210

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BIG BEAR LAKE CITY
P. O. BOX 2800
BIG BEAR LAKE, CA 92315

CITY CLERK
BIG BEAR LAKE CITY
P. O. BOX 2800
BIG BEAR LAKE, CA 92315

CITY CLERK
BLYTHE CITY HALL
200 NO. SPRING ST.
CITY OF BLYTHE, CA 92225

CITY ATTORNEY
BLYTHE CITY HALL
200 NO. SPRING ST.
CITY OF BLYTHE, CA 92225

CITY ATTORNEY
BRADBURY CITY HALL
600 WINSTON AVE.
BRADBURY, CA 91010

CITY CLERK
BRADBURY CITY HALL
600 WINSTON AVE.
BRADBURY, CA 91010

CITY ATTORNEY
BRAWLEY CITY HALL
400 MAIN ST.
BRAWLEY, CA 92227

CITY CLERK
BRAWLEY CITY HALL
400 MAIN STREET
BRAWLEY, CA 92227

CITY ATTORNEY
BREA CITY HALL
1 CIVIC CENTER CIRCLE
BREA, CA 92621

CITY CLERK
BREA CITY HALL
1 CIVIC CENTER CIRCLE
BREA, CA 92621

CITY ATTORNEY
BUENA PARK CITY HALL
6650 BEACH BLVD.
BUENA PARK, CA 90620

CITY CLERK
BUENA PARK CITY HALL
6650 BEACH BLVD.
BUENA PARK, CA 90620

CITY ATTORNEY
BURBANK CITY HALL
275 E. OLIVE AVE.
BURBANK, CA 91502

CITY CLERK
BURBANK CITY HALL
275 E. OLIVE AVE.
BURBANK, CA 91502

CITY CLERK
CALEXICO CITY HALL
408 HEBER AVE.
CALEXICO, CA 92231

CITY ATTORNEY
CALIFORNIA CITY CITY HALL
21000 HACIENDA BLVD.
CALIFORNIA CITY, CA 93505

CITY CLERK
CALIFORNIA CITY CITY HALL
21000 HACIENDA BLVD.
CALIFORNIA CITY, CA 93505

CITY ATTORNEY
CALIPATRIA CITY HALL
101 NO. LAKE AVE.
CALIPATRIA, CA 92233

CITY CLERK
CALIPATRIA CITY HALL
101 NO. LAKE AVE.
CALIPATRIA, CA 92233

CITY ATTORNEY
CAMARILLO CITY HALL
601 CARMEN DRIVE
CAMARILLO, CA 93010

CITY CLERK
CAMARILLO CITY HALL
601 CARMEN DRIVE
CAMARILLO, CA 93010

CITY ATTORNEY
CANYON LAKE CITY
31532 RAILROAD CANYON RD, #101
CANYON LAKE, CA 92587

CITY CLERK
CANYON LAKE CITY
31532 RAILROAD CANYON RD, #101
CANYON LAKE, CA 92587

CITY ATTORNEY
CARPINTERIA CITY HALL
5775 CARPINTERIA AVE.
CARPINTERIA, CA 93013

CITY CLERK
CARPINTERIA CITY HALL
5775 CARPINTERIA AVE.
CARPINTERIA, CA 93013

CITY ATTORNEY
CARSON CITY HALL
701 E. CARSON ST.
CARSON, CA 90745

CITY CLERK
CARSON CITY HALL
701 E. CARSON ST.
CARSON, CA 90745

CITY ATTORNEY
CATHEDRAL CITY CITY HALL
68625 PEREZ ROAD
CATHEDRAL CITY, CA 92234

CITY CLERK
CATHEDRAL CITY CITY HALL
68625 PEREZ ROAD
CATHEDRAL CITY, CA 92234

CITY ATTORNEY
CERRITOS CITY HALL
BLOOMFIELD AND 183RD ST.
CERRITOS, CA 90701

CITY CLERK
CERRITOS CITY HALL
BLOOMFIELD AND 183RD ST.
CERRITOS, CA 90701

CITY ATTORNEY
CHINO CITY HALL
13220 CENTRAL AVE.
CHINO, CA 91710

CITY CLERK
CHINO CITY HALL
13220 CENTRAL AVE.
CHINO, CA 91710

CITY CLERK
CLAREMONT CITY HALL
207 HARVARD AVE.
CLAREMONT, CA 91711

CITY ATTORNEY
CLAREMONT CITY HALL
207 HARVARD AVE.
CLAREMONT, CA 91711

CITY ATTORNEY
COACHELLA CITY HALL
1515 SIXTH ST.
COACHELLA, CA 92236

CITY CLERK
COACHELLA CITY HALL
1515 SIXTH ST.
COACHELLA, CA 92236

CITY ATTORNEY
COLTON CITY HALL
650 N. LACADENA DR.
COLTON, CA 92324

CITY CLERK
COLTON CITY HALL
650 N. LACADENA DR.
COLTON, CA 92324

CITY ATTORNEY
COMMERCE CITY HALL
5655 JILSON ST.
COMMERCE, CA 90040

CITY CLERK
COMMERCE CITY HALL
5655 JILSON ST.
COMMERCE, CA 90040

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COMPTON CITY HALL
205 SO. WILLOWBROOK AVE.
COMPTON, CA 90220

CITY CLERK
COMPTON CITY HALL
205 SO. WILLOWBROOK AVE.
COMPTON, CA 90220

CITY ATTORNEY
CORCORAN CITY HALL
1033 CHITTENDEN AVE.
CORCORAN, CA 93212

CITY CLERK
CORCORAN CITY HALL
1033 CHITTENDEN AVE.
CORCORAN, CA 93212

CITY ATTORNEY
CORONA CITY HALL
815 W. SIXTH ST.
CORONA, CA 91720

CITY CLERK
CORONA CITY HALL
815 W. SIXTH ST.
CORONA, CA 91720

CITY ATTORNEY
COSTA MESA CITY HALL
77 FAIR DRIVE
COSTA MESA, CA 92626

CITY CLERK
COSTA MESA CITY HALL
77 FAIR DRIVE
COSTA MESA, CA 92626

CITY ATTORNEY
COVINA CITY HALL
125 E. COLLEGE ST.
COVINA, CA 91723

CITY CLERK
COVINA CITY HALL
125 E. COLLEGE ST.
COVINA, CA 91723

CITY ATTORNEY
CUDAHY CITY HALL
5240 SANTA ANA ST.
CUDAHY, CA 90201

CITY CLERK
CUDAHY CITY HALL
5240 SANTA ANA ST.
CUDAHY, CA 90201

CITY ATTORNEY
CULVER CITY CITY HALL
9770 CULVER BLVD.
CULVER CITY, CA 90230

CITY CLERK
CULVER CITY CITY HALL
9770 CULVER BLVD.
CULVER CITY, CA 90230

CITY ATTORNEY
CYPRESS CITY HALL
5275 ORANGE AVE.
CYPRESS, CA 90630

CITY CLERK
CYPRESS CITY HALL
5275 ORANGE AVE.
CYPRESS, CA 90630

CITY ATTORNEY
DANA POINT CITY
33282 GOLDEN LANTERN ST.
DANA POINT, CA 92629

CITY CLERK
DANA POINT CITY
33282 GOLDEN LANTERN ST.
DANA POINT, CA 92629

CITY ATTORNEY
DELANO CITY HALL
1015 11TH AVE.
DELANO, CA 93215

CITY CLERK
DELANO CITY HALL
1015 11TH AVE.
DELANO, CA 93215

CITY ATTORNEY
DESERT HOT SPRINGS CITY HALL
65950 PIERSON BL.
DESERT HOT SPRINGS, CA 92240

CITY CLERK
DESERT HOT SPRINGS CITY HALL
65950 PIERSON BL.
DESERT HOT SPRINGS, CA 92240

CITY ATTORNEY
DIAMOND BAR CITY
21660 E. COPLEY DR. #100
DIAMOND BAR, CA 91765

CITY CLERK
DIAMOND BAR CITY
21660 E. COPLEY DR., #100
DIAMOND BAR, CA 91765

CITY ATTORNEY
DINUBA CITY HALL
1390 E. ELIZABETH WAY
DINUBA, CA 93618

CITY CLERK
DINUBA CITY HALL
1390 E. ELIZABETH WAY
DINUBA, CA 93618

CITY ATTORNEY
DOWNEY CITY HALL
8425 2ND ST.
DOWNEY, CA 90241

CITY CLERK
DOWNEY CITY HALL
8425 2ND ST.
DOWNEY, CA 90241

CITY CLERK
DUARTE CITY HALL
1600 HUNTINGTON DR.
DUARTE, CA 91010

CITY ATTORNEY
DUARTE CITY HALL
1600 HUNTINGTON DR.
DUARTE, CA 91010

CITY ATTORNEY
EL CENTRO CITY HALL
1275 MAIN ST.
EL CENTRO, CA 92243

CITY CLERK
EL CENTRO CITY HALL
1275 MAIN ST.
EL CENTRO, CA 92243

CITY ATTORNEY
EL MONTE CITY HALL
11333 VALLEY BLVD.
EL MONTE, CA 91734

CITY CLERK
EL MONTE CITY HALL
11333 VALLEY BLVD.
EL MONTE, CA 91734

CITY ATTORNEY
EL SEGUNDO CITY HALL
350 MAIN ST.
EL SEGUNTO, CA 90245

CITY CLERK
EL SEGUNDO CITY HALL
350 MAIN ST.
EL SEGUNDO, CA 90245

CITY ATTORNEY
EXETER CITY HALL
P. O. BOX 237
EXETER, CA 93221

CITY CLERK
EXETER CITY HALL
P. O. BOX 237
EXETER, CA 93221

CITY ATTORNEY
FARMERSVILLE CITY HALL
147 E. FRONT ST.
FARMERSVILLE, CA 93223

CITY CLERK
FARMERSVILLE CITY HALL
147 E. FRONT ST.
FARMERSVILLE, CA 93223

CITY ATTORNEY
FILLMORE CITY HALL
524 SESPE AVE.
FILLMORE, CA 93015

CITY CLERK
FILLMORE CITY HALL
524 SESPE AVE.
FILLMORE, CA 93015

DEP. CITY CLERK
FONTANA CITY
8353 SIERRA AVE.
FONTANA, CA 92335

CITY ATTORNEY
FONTANA CITY HALL
8353 SIERRA AVE.
FONTANA, CA 92335

CITY ATTORNEY
FOUNTAIN VALLEY CITY HALL
10200 SLATER AVE.
FOUNTAIN VALLEY, CA 92708

CITY CLERK
FOUNTAIN VALLEY CITY HALL
10200 SLATER AVE.
FOUNTAIN VALLEY, CA 92708

CITY ATTORNEY
FOWLER CITY
128 SOUTH FIFTH
FOWLER, CA 23625

CITY CLERK
FOWLER CITY
128 SOUTH FIFTH
FOWLER, CA 93625

CITY ATTORNEY
FULLERTON CITY HALL
303 W. COMMONWEALTH
FULLERTON, CA 92632

CITY CLERK
FULLERTON CITY HALL
303 W. COMMONWEALTH
FULLERTON, CA 92632

CITY ATTORNEY
GARDEN GROVE CITY HALL
11300 STANFORD AVE.
GARDEN GROVE, CA 92640

CITY CLERK
GARDEN GROVE CITY HALL
11300 STANFORD AVE.
GARDEN GROVE, CA 92640

CITY ATTORNEY
GARDENA CITY HALL
1700 W 162ND ST.
GARDENA, CA 90247

CITY CLERK
GARDENA CITY HALL
1700 W 162ND ST.
GARDENA, CA 90247

CITY ATTORNEY
GLENDALE CITY HALL
613 E. BROADWAY
GLENDALE, CA 91205

CITY CLERK
GLENDALE CITY HALL
613 E. BROADWAY
GLENDALE, CA 91205

CITY ATTORNEY
GLENDORA CITY HALL
116 E. FOOTHILL BLVD.
GLENDORA, CA 91740

CITY CLERK
GLENDORA CITY HALL
116 E. FOOTHILL BLVD.
GLENDORA, CA 91740

CITY ATTORNEY
GRAND TERRACE CITY HALL
22795 BARTON ROAD
GRAND TERRACE, CA 92324

CITY CLERK
GRAND TERRACE CITY HALL
22795 BARTON ROAD
GRAND TERRACE, CA 92324

CITY ATTORNEY
GROVER CITY CITY HALL
154 SO. 8TH ST.
GROVER CITY, CA 93433

CITY CLERK
GROVER CITY CITY HALL
154 SO. 8TH ST.
GROVER CITY, CA 93433

CITY ATTORNEY
GUADALUPE CITY HALL
918 OBISPO ST.
GUADALUPE, CA 93434

CITY CLERK
GUADALUPE CITY HALL
918 OBISPO ST.
GUADALUPE, CA 93434

CITY ATTORNEY
HANFORD CITY HALL
400 NO. DOUTY
HANFORD, CA 93230

CITY CLERK
HANFORD CITY HALL
400 NO. DOUTY
HANFORD, CA 93230

CITY ATTORNEY
HAWAIIAN GARDENS CITY HALL
21815 PIONEER BLVD.
HAWAIIAN GARDENS, CA 90716

CITY CLERK
HAWAIIAN GARDENS CITY HALL
21815 PIONEER BLVD.
HAWAIIAN GARDENS, CA 90716

CITY ATTORNEY
HAWTHORNE CITY HALL
4455 W. 126TH ST.
HAWTHORNE, CA 90250

CITY CLERK
HAWTHORNE CITY HALL
4455 W. 126TH ST.
HAWTHORNE, CA 90250

CITY ATTORNEY
HEMET CITY HALL
450 E. LATHAN AVE.
HEMET, CA 92343

CITY CLERK
HEMET CITY HALL
450 E. LATHAN AVE.
HEMET, CA 92343

CITY ATTORNEY
HERMOSA BEACH CITY HALL
1315 VALLEY DR.
HERMOSA BEACH, CA 90254

CITY CLERK
HERMOSA BEACH CITY HALL
1315 VALLEY DR.
HERMOSA BEACH, CA 90254

CITY ATTORNEY
HESPERIA CITY
15776 MAIN STREET
HESPERIA, CA 92345

CITY CLERK
HESPERIA CITY
15776 MAIN STREET
HESPERIA, CA 92345

CITY ATTORNEY
HIDDEN HILLS CITY HALL
6165 SPRING VALLEY RD.
HIDDEN HILLS, CA 91302

CITY CLERK
HIDDEN HILLS CITY HALL
6165 SPRING VALLEY RD.
HIDDEN HILLS, CA 91302

CITY ATTORNEY
HIGHLAND CITY
26985 BASE LINE
HIGHLAND, CA 92346

CITY CLERK
HIGHLAND CITY
26985 BASE LINE
HIGHLAND, CA 92346

CITY ATTORNEY
HOLTVILLE CITY HALL
121 W. 5TH ST.
HOLTVILLE, CA 92250

CITY CLERK
HOLTVILLE CITY HALL
121 W. 5TH ST.
HOLTVILLE, CA 92250

CITY ATTORNEY
HUNTINGTON BEACH CITY HALL
2000 MAIN ST.
HUNTINGTON BEACH, CA 92648

CITY CLERK
HUNTINGTON BEACH CITY HALL
2000 MAIN ST.
HUNTINGTON BEACH, CA 92648

CITY ATTORNEY
HUNTINGTON PARK CITY HALL
6550 MILES AVE.
HUNTINGTON PARK, CA 90255

CITY CLERK
HUNTINGTON PARK CITY HALL
6550 MILES AVE.
HUNTINGTON PARK, CA 90255

CITY ATTORNEY
IMPERIAL CITY HALL
420 SO. IMPERIAL AVE.
IMPERIAL, CA 92251

CITY CLERK
IMPERIAL CITY HALL
420 SO. IMPERIAL AVE.
IMPERIAL, CA 92251

CITY ATTORNEY
INDIAN WELLS CITY HALL
44-950 EL DORADO DR.
INDIAN WELLS, CA 92210

CITY CLERK
INDIAN WELLS CITY HALL
44-950 EL DORADO DR.
INDIAN WELLS, CA 92210

CITY ATTORNEY
INDIO CITY HALL
150 CIVIC CENTER MALL
INDIO, CA 92202

CITY CLERK
INDIO CITY HALL
150 CIVIC CENTER MALL
INDIO, CA 92202

CITY ATTORNEY
INDUSTRY CITY HALL
15651 STANFORD ST.
CITY OF INDUSTRY, CA 91744

CITY CLERK
INDUSTRY CITY HALL
15651 STANFORD ST.
CITY OF INDUSTRY, CA 91744

CITY ATTORNEY
INGLEWOOD CITY HALL
1 MANCHESTER BLVD.
INGLEWOOD, CA 90301

CITY CLERK
INGLEWOOD CITY HALL
1 MANCHESTER BLVD.
INGLEWOOD, CA 90301

CITY ATTORNEY
IRVINE CITY HALL
P. O. BOX 19575
IRVINE, CA 92713

CITY CLERK
IRVINE CITY HALL
P. O. BOX 19575
IRVINE, CA 92713

CITY ATTORNEY
IRWINDALE CITY HALL
5050 NO. IRWINDALE AVE.
IRWINDALE, CA 91706

CITY CLERK
IRWINDALE CITY HALL
5050 NO. IRWINDALE AVE.
IRWINDALE, CA 91706

CITY ATTORNEY
KINGSBURG CITY HALL
1401 DRAPER ST.
KINGSBURG, CA 93631

CITY CLERK
KINGSBURG CITY HALL
1401 DRAPER ST.
KINGSBURG, CA 93631

CITY ATTORNEY
LA CANADA FLINTRIDGE
300 SOUTH GRAND SUITE 1500
LOS ANGELES, CA 90071

CITY CLERK
LA CANADA FLINTRIDGE CITY HALL
1327 FOOTHILL BLVD.
LA CANADA FLINTRIDGE, CA 91011

CITY ATTORNEY
LA HABRA CITY HALL
CIVIC CENTER
LA HABRA, CA 90631

CITY CLERK
LA HABRA CITY HALL
CIVIC CENTER
LA HABRA, CA 90631

CITY ATTORNEY
LA HABRA HEIGHTS CITY HALL
1245 NO. HACIENDA BLVD.
LA HABRA HEIGHTS, CA 90631

CITY CLERK
LA HABRA HEIGHTS CITY HALL
1245 NO. HACIENDA BLVD.
LA HABRA HEIGHTS, CA 90631

CITY ATTORNEY
LA MIRADA CITY HALL
13700 SO. LA MIRADA BLVD.
LA MIRADA, CA 90638

CITY CLERK
LA MIRADA CITY HALL
13700 SO. LA MIRADA BLVD.
LA MIRADA, CA 90638

CITY ATTORNEY
LA PALMA CITY HALL
7822 WALKER ST.
LA PALMA, CA 90623

CITY CLERK
LA PALMA CITY HALL
7822 WALKER ST.
LA PALMA, CA 90623

CITY ATTORNEY
LA PUENTE CITY HALL
15900 E. MAIN ST.
LA PUENTE, CA 91744

CITY CLERK
LA PUENTE CITY HALL
15900 E. MAIN ST.
LA PUENTE, CA 91744

CITY ATTORNEY
LA QUINTA CITY HALL
P. O. BOX 1504
LA QUINTA, CA 92253

CITY CLERK
LA QUINTA CITY HALL
P. O. BOX 1504
LA QUINTA, CA 92253

CITY ATTORNEY
LA VERNE CITY HALL
3660 D STREET
LA VERNE, CA 91750

CITY CLERK
LA VERNE CITY HALL
3660 D STREET
LA VERNE, CA 91750

CITY ATTORNEY
LAGUNA BEACH CITY HALL
505 FOREST AVE.
LAGUNA BEACH, CA 92651

CITY CLERK
LAGUNA BEACH CITY HALL
505 FOREST AVE.
LAGUNA BEACH, CA 92651

CITY ATTORNEY
LAGUNA NIGUEL CITY
27821 LA PAZ ROAD
LAGUNA NIGUEL, CA 92656

CITY CLERK
LAGUNA NIGUEL CITY
27821 LA PAZ ROAD
LAGUNA NIGUEL, CA 92656

CITY ATTORNEY
LAKE ELSINORE CITY HALL
130 S. MAIN ST.
LAKE ELSINORE, CA 92330

CITY CLERK
LAKE ELSINORE CITY HALL
130 S. MAIN ST.
LAKE ELSINORE, CA 92330

CITY ATTORNEY
LAKEWOOD CITY HALL
5050 CLARK AVE.
LAKEWOOD, CA 90714

CITY CLERK
LAKEWOOD CITY HALL
5050 CLARK AVE.
LAKEWOOD, CA 90714

CITY ATTORNEY
LANCASTER CITY HALL
44933 N. FERN AVE.
LANCASTER, CA 93534

CITY CLERK
LANCASTER CITY HALL
44933 N. FERN AVE.
LANCASTER, CA 93534

CITY ATTORNEY
LAWNDALE CITY
611 ANTON BL., SUITE 1400
COSTA MESA, CA 92628

CITY CLERK
LAWNDALE CITY HALL
14717 BURIN AVE.
LAWNDALE, CA 90260

CITY ATTORNEY
LEMOORE CITY HALL
119 FOX ST.
LEMOORE, CA 93245

CITY CLERK
LEMOORE CITY HALL
119 FOX ST.
LEMOORE, CA 93245

CITY ATTORNEY
LINDSAY CITY HALL
251 E. HONOLULU ST.
LINDSAY, CA 93247

CITY CLERK
LINDSAY CITY HALL
251 E. HONOLULU ST.
LINDSAY, CA 93247

CITY ATTORNEY
LOMA LINDA CITY
11800 Central Ave, Suite 125
CHINO, CA 91710

CITY CLERK
LOMA LINDA CITY HALL
25541 BARTON RD.
LOMA LINDA, CA 92354

CITY ATTORNEY
LOMITA CITY HALL
24300 NARBONNE AVE.
LOMITA, CA 90717

CITY CLERK
LOMITA CITY HALL
24300 NARBONNE AVE.
LOMITA, CA 90717

CITY ATTORNEY
LOMPOC CITY HALL
100 CIVIC CENTER PLAZA
LOMPOC, CA 93438

CITY CLERK
LOMPOC CITY HALL
100 CIVIC CENTER PLAZA
LOMPOC, CA 93438

CITY ATTORNEY
LONG BEACH CITY HALL
333 W. OCEAN BLVD.
LONG BEACH, CA 90802

CITY CLERK
LONG BEACH CITY HALL
333 W. OCEAN BLVD.
LONG BEACH, CA 90802

CITY ATTORNEY
LOS ALAMITOS CITY HALL
3191 KATELLA
LOS ALAMITOS, CA 90720

CITY CLERK
LOS ALAMITOS CITY HALL
3191 KATELLA
LOS ALAMITOS, CA 90720

CITY ATTORNEY
LOS ANGELES CITY HALL
200 NO. SPRING ST.
LOS ANGELES, CA 90012

CITY CLERK
LOS ANGELES CITY HALL
200 NO. Main St., Ste 1216.
LOS ANGELES, CA 90012-4125

CITY ATTORNEY
LYNWOOD CITY HALL
11330 BULLIS RD.
LYNWOOD, CA 90262

CITY CLERK
LYNWOOD CITY HALL
11330 BULLIS RD.
LYNWOOD, CA 90262

CITY ATTORNEY
MANHATTAN BEACH CITY HALL
1400 HIGHLAND AVE.
MANHATTAN BEACH, CA 90266

CITY CLERK
MANHATTAN BEACH CITY HALL
1400 HIGHLAND AVE.
MANHATTAN BEACH, CA 90266

CITY ATTORNEY
MARICOPA CITY HALL
P. O. BOX 548
MARICOPA, CA 93252

CITY CLERK
MARICOPA CITY HALL
P. O. BOX 548
MARICOPA, CA 93252

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4319 E. SLAUSON AVE.
MAYWOOD, CA 90270

CITY CLERK
MAYWOOD CITY HALL
4319 E. SLAUSON AVE.
MAYWOOD, CA 90270

CITY ATTORNEY
MCFARLAND CITY HALL
401 W. KERN
MCFARLAND, CA 93250

CITY CLERK
MCFARLAND CITY HALL
401 W. KERN
MCFARLAND, CA 93250

CITY ATTORNEY
MISSION VIEJO CITY
25909 PALA, STE. 150
MISSION VIEJO, CA 92691

CITY CLERK
MISSION VIEJO CITY
25909 PALA, STE. 150
MISSION VIEJO, CA 92691

CITY ATTORNEY
MONROVIA CITY HALL
415 SO. IVY AVE.
MONROVIA, CA 91016

CITY CLERK
MONROVIA CITY HALL
415 SO. IVY AVE.
MONROVIA, CA 91016

CITY ATTORNEY
MONTCLAIR CITY HALL
5111 BENITO ST.
MONTCLAIR, CA 91763

CITY CLERK
MONTCLAIR CITY HALL
5111 BENITO ST.
MONTCLAIR, CA 91763

CITY ATTORNEY
MONTEBELLO CITY HALL
1600 BEVERLY BLVD.
MONTEBELLO, CA 90640

CITY CLERK
MONTEBELLO CITY HALL
1600 BEVERLY BLVD.
MONTEBELLO, CA 90640

CITY ATTORNEY
MONTEREY PARK CITY HALL
320 W. NEWMARK AVE.
MONTEREY PARK, CA 91754

CITY CLERK
MONTEREY PARK CITY HALL
320 W. NEWMARK AVE.
MONTEREY PARK, CA 91754

CITY ATTORNEY
MOORPARK CITY HALL
799 MOORPARK AVE.
MOORPARK, CA 93021

CITY CLERK
MOORPARK CITY HALL
799 MOORPARK AVE.
MOORPARK, CA 93021

CITY ATTORNEY
MORENO VALLEY CITY HALL
P. O. BOX 1440
MORENO VALLEY, CA 92556

CITY CLERK
MORENO VALLEY CITY HALL
P. O. BOX 1440
MORENO VALLEY, CA 92556

CITY ATTORNEY
MORRO BAY CITY HALL
DUNES ST. & SHASTA AVE.
MORRO BAY, CA 93442

CITY CLERK
MORRO BAY CITY HALL
DUNES ST. & SHASTA AVE.
MORRO BAY, CA 93442

CITY ATTORNEY
MURIETA CITY HALL
26442 BECKMAN CT.
MURIETA, CA 92562

CITY CLERK
MURIETA CITY HALL
26442 BECKMAN CT.
MURIETA, CA 92562

CITY ATTORNEY
NEEDLES CITY
817 3rd Street
NEEDLES, CA 92363

CITY CLERK
NEEDLES CITY
1111 BAILEY AVE.
NEEDLES, CA 92363

CITY ATTORNEY
NEWPORT BEACH CITY HALL
3300 NEWPORT BLVD.
NEWPORT BEACH, CA 92660

CITY CLERK
NEWPORT BEACH CITY HALL
3300 NEWPORT BLVD.
NEWPORT BEACH, CA 92660

CITY ATTORNEY
NORCO CITY HALL
3954 OLD HAMNER AVE.
NORCO, CA 91760

CITY CLERK
NORCO CITY HALL
3954 OLD HAMNER AVE.
NORCO, CA 91760

CITY ATTORNEY
NORWALK CITY HALL
12700 NORWALK BLVD.
NORWALK, CA 90650

CITY CLERK
NORWALK CITY HALL
12700 NORWALK BLVD.
NORWALK, CA 90650

CITY ATTORNEY
OJAI CITY HALL
401 SO. VENTURA ST.
OJAI, CA 93023

CITY CLERK
OJAI CITY HALL
401 SO. VENTURA ST.
OJAI, CA 93023

CITY ATTORNEY
ONTARIO CITY HALL
303 "B" ST.
ONTARIO, CA 91764

CITY CLERK
ONTARIO CITY HALL
303 "B" ST.
ONTARIO, CA 91764

CITY ATTORNEY
ORANGE CITY HALL
300 E. CHAPMAN AVE.
ORANGE, CA 92666

CITY CLERK
ORANGE CITY HALL
300 E. CHAPMAN AVE.
ORANGE, CA 92666

CITY ATTORNEY
ORANGE COVE CITY HALL
555 SIXTH ST.
ORANGE COVE, CA 93646

CITY CLERK
ORANGE COVE CITY HALL
555 SIXTH ST.
ORANGE COVE, CA 93646

CITY ATTORNEY
OXNARD CITY HALL
305 W. THIRD ST.
OXNARD, CA 93030

CITY CLERK
OXNARD CITY HALL
305 W. THIRD ST
OXNARD, CA 93030

CITY ATTORNEY
PALM DESERT CITY HALL
73510 FRED WARING DR.
PALM DESERT, CA 92260

CITY CLERK
PALM DESERT CITY HALL
73510 FRED WARING DR.
PALM DESERT, CA 92260

CITY ATTORNEY
PALM SPRINGS CITY HALL
P. O. BOX 2743
PALM SPRINGS, CA 92263

CITY CLERK
PALM SPRINGS CITY HALL
P. O. BOX 2743
PALM SPRINGS, CA 92263

CITY ATTORNEY
PALMDALE CITY HALL
708 EAST PALMDALE BLVD.
PALMDALE, CA 93550

CITY CLERK
PALMDALE CITY HALL
708 EAST PALMDALE BLVD.
PALMDALE, CA 93550

CITY CLERK
PALOS VERDES ESTATES
340 PALOS VERDES DRIVE W.
PALOS VERDES ESTATES, CA 90274

CITY ATTORNEY
PALOS VERDES ESTATES CITY
300 SO. GRAND AVE., STE. 1500
LOS ANGELES, CA 90071

CITY ATTORNEY
PARAMOUNT CITY HALL
16400 SO. COLORADO ST.
PARAMOUNT, CA 90274

CITY CLERK
PARAMOUNT CITY HALL
16400 SO. COLORADO ST.
PARAMOUNT, CA 90274

CITY ATTORNEY
PARLIER CITY HALL
1100 E. PARLIER AVE.
PARLIER, CA 93648

CITY CLERK
PARLIER CITY HALL
1100 E. PARLIER AVE.
PARLIER, CA 93648

CITY ATTORNEY
PASADENA CITY HALL
100 NO. GARFIELD AVE.
PASADENA, CA 91109

CITY CLERK
PASADENA CITY HALL
100 NO. GARFIELD AVE.
PASADENA, CA 91109

CITY ATTORNEY
PASO ROBLES CITY HALL
801 4TH ST.
PASO ROBLES, CA 93446

CITY CLERK
PASO ROBLES CITY HALL
801 4TH ST.
PASO ROBLES, CA 93446

CITY ATTORNEY
PERRIS CITY HALL
101 NO. "D" ST.
PERRIS, CA 92370

CITY CLERK
PERRIS CITY HALL
101 NO. "D" ST.
PERRIS, CA 92370

CITY ATTORNEY
PICO RIVERA CITY HALL
6615 PASSONS BLVD.
PICO RIVERA, CA 90660

CITY CLERK
PICO RIVERA CITY HALL
6615 PASSONS
PICO RIVERA, CA 90660

CITY ATTORNEY
PISMO BEACH CITY HALL
1000 BELLO ST.
PISMO BEACH, CA 93449

CITY CLERK
PISMO BEACH CITY HALL
1000 BELLO ST.
PISMO BEACH, CA 93449

CITY ATTORNEY
PLACENTIA CITY HALL
401 E. CHAPMAN AVE.
PLACENTIA, CA 92670

CITY CLERK
PLACENTIA CITY HALL
401 E. CHAPMAN AVE
PLACENTIA, CA 92670.

CITY ATTORNEY
POMONA CITY HALL
505 SO. GAREY
POMONA, CA 91769

CITY CLERK
POMONA CITY HALL
505 SO. GAREY
POMONA, CA 91769

CITY ATTORNEY
PORT HUENEME CITY HALL
250 NO. VENTURA RD.
PORT HUENEME, CA 93041

CITY CLERK
PORT HUENEME CITY HALL
250 NO. VENTURA RD.
PORT HUENEME, CA 93041

CITY ATTORNEY
PORTERVILLE CITY HALL
291 NO. MAIN ST.
PORTERVILLE, CA 93257

CITY CLERK
PORTERVILLE CITY HALL
291 NO. MAIN ST.
PORTERVILLE, CA 93257

CITY ATTORNEY
RANCHO CUCAMONGA CITY HALL
P. O. Box 807
RANCHO CUCAMONGA, CA 91729

CITY CLERK
RANCHO CUCAMONGA CITY HALL
P. O. Box 807
RANCHO CUCAMONGA, CA 91729

CITY ATTORNEY
RANCHO MIRAGE CITY
RANCHO MIRAGE CITY HALL
RANCHO MIRAGE, CA 92270

CITY CLERK
RANCHO MIRAGE CITY
RANCHO MIRAGE CITY HALL
RANCHO MIRAGE, CA 92270

CITY CLERK
RANCHO PALOS VERDES
30940 HAWTHORNE BLVD.
RANCHO PALOS VERDES, CA 90275

CITY ATTORNEY
RANCHO PALOS VERDES
30940 HAWTHORNE BLVD.
RANCHO PALOS VERDES, CA 90275

CITY ATTORNEY
REDLANDS CITY HALL
P. O. BOX 280
REDLANDS, CA 92373

CITY CLERK
REDLANDS CITY HALL
P. O. BOX 280
REDLANDS, CA 92373

CITY ATTORNEY
REDONDO BEACH CITY HALL
415 DIAMOND ST.
REDONDO BEACH, CA 90277

CITY CLERK
REDONDO BEACH CITY HALL
415 DIAMOND ST.
REDONDO BEACH, CA 90277

CITY ATTORNEY
REEDLEY CITY HALL
845 "G" ST.
REEDLEY, CA 93654

CITY CLERK
REEDLEY CITY HALL
845 "G" ST.
REEDLEY, CA 93654

CITY ATTORNEY
RIALTO CITY HALL
150 SO. PALM AVE.
RIALTO, CA 92376

CITY CLERK
RIALTO CITY HALL
150 SO. PALM AVE.
RIALTO, CA 92376

CITY ATTORNEY
RIVERSIDE CITY HALL
3900 MAIN ST.
RIVERSIDE, CA 92522

CITY CLERK
RIVERSIDE CITY HALL
3900 MAIN ST.
RIVERSIDE, CA 92522

CITY ATTORNEY
ROLLING HILLS CITY HALL
#2 PORTUGUESE BEND RD.
ROLLING HILLS, CA 90274

CITY CLERK
ROLLING HILLS CITY HALL
#2 PORTUGUESE BEND RD.
ROLLING HILLS, CA 90274

CITY ATTORNEY
ROLLING HILLS ESTS. CITY HALL
4045 PALOS VERDES DR.
ROLLING HILLS ESTS., CA 90274

CITY CLERK
ROLLING HILLS ESTS. CITY HALL
4045 PALOS VERDES DR.
ROLLING HILLS ESTS., CA 90274

CITY ATTORNEY
ROSEMEAD CITY HALL
8838 E. VALLEY BLVD.
ROSEMEAD, CA 91770

CITY CLERK
ROSEMEAD CITY HALL
8838 E. VALLEY BLVD.
ROSEMEAD, CA 91770

CITY CLERK
SAN BERNARDINO CITY HALL
300 NO. "D" STREET
SAN BERNARDINO, CA 92418

CITY ATTORNEY
SAN BERNARDINO CITY HALL
300 NO. "D" STREET
SAN BERNARDINO, CA 92418

CITY ATTORNEY
SAN CLEMENTE CITY HALL
100 AVENIDA PRESIDIO
SAN CLEMENTE, CA 92672

CITY CLERK
SAN CLEMENTE CITY HALL
100 AVENIDA PRESIDIO
SAN CLEMENTE, CA 92672

CITY ATTORNEY
SAN DIMAS CITY HALL
245 E. BONITA AVE.
SAN DIMAS, CA 91773

CITY CLERK
SAN DIMAS CITY HALL
245 E. BONITA AVE.
SAN DIMAS, CA 91773

CITY ATTORNEY
SAN FERNANDO CITY HALL
117 MACNEIL ST.
SAN FERNANDO, CA 91340

CITY CLERK
SAN FERNANDO CITY HALL
117 MACNEIL ST.
SAN FERNANDO, CA 91340

CITY CLERK
SAN GABRIEL CITY HALL
425 S. MISSION DRIVE
SAN GABRIEL, CA 91776

CITY CLERK
SAN GABRIEL CITY HALL
425 S. MISSION DRIVE
SAN GABRIEL, CA 91776

CITY ATTORNEY
SAN JACINTO CITY HALL
209 E. MAIN ST.
SAN JACINTO, CA 92383

CITY CLERK
SAN JACINTO CITY HALL
209 E. MAIN ST.
SAN JACINTO, CA 92383

CITY ATTORNEY
SAN JUAN CAPISTRANO CITY HALL
32400 PASEO ADELANTO
SAN JUAN CAPISTRANO, CA 92675

CITY CLERK
SAN JUAN CAPISTRANO CITY HALL
32400 PASEO ADELANTO
SAN JUAN CAPISTRANO, CA 92675

CITY ATTORNEY
SAN LUIS OBISPO CITY HALL
990 PALM STREET
SAN LUIS OBISPO, CA 93401

CITY CLERK
SAN LUIS OBISPO CITY HALL
990 PALM ST.
SAN LUIS OBISPO, CA 93401

CITY ATTORNEY
SAN MARINO CITY HALL
2200 HUNTINGTON DR.
SAN MARINO, CA 91108

CITY CLERK
SAN MARINO CITY HALL
2200 HUNTINGTON DR.
SAN MARINO, CA 91108

CITY ATTORNEY
SANGER CITY
1700 7TH STREET
SANGER, CA 93657

CITY CLERK
SANGER CITY
1700 7TH STREET
SANGER, CA 93657

CITY ATTORNEY
SANTA ANA CITY HALL
22 CIVIC CENTER PLAZA
SANTA ANA, CA 92701

CITY CLERK
SANTA ANA CITY HALL
22 CIVIC CENTER PLAZA
SANTA ANA, CA 92701

CITY ATTORNEY
SANTA BARBARA CITY HALL
DE LA GUERRA PLAZA
SANTA BARBARA, CA 93102

CITY CLERK
SANTA BARBARA CITY HALL
DE LA GUERRA PLAZA
SANTA BARBARA, CA 93102

CITY ATTORNEY
SANTA CLARITA CITY
23920 VALENCIA BLVD., #300
SANTA CLARITA, CA 91355

CITY CLERK
SANTA CLARITA CITY
23920 VALENCIA BLVD., #300
SANTA CLARITA, CA 91355

CITY ATTORNEY
SANTA FE SPRINGS CITY HALL
11710 TELEGRAPH RD.
SANTA FE SPRINGS, CA 90670

CITY CLERK
SANTA FE SPRINGS CITY HALL
11710 TELEGRAPH RD.
SANTA FE SPRINGS, CA 90670

CITY ATTORNEY
SANTA MARIA CITY HALL
110 EAST COOK ST.
SANTA MARIA, CA 93454

CITY CLERK
SANTA MARIA CITY HALL
110 EAST COOK ST.
SANTA MARIA, CA 93454

CITY ATTORNEY
SANTA MONICA CITY HALL
1685 MAIN ST.
SANTA MONICA, CA 90401

CITY CLERK
SANTA MONICA CITY HALL
1685 MAIN ST.
SANTA MONICA, CA 90401

CITY ATTORNEY
SANTA PAULA CITY HALL
970 VENTURA ST.
SANTA PAULA, CA 93060

CITY CLERK
SANTA PAULA CITY HALL
970 VENTURA ST.
SANTA PAULA, CA 93060

CITY ATTORNEY
SEAL BEACH CITY HALL
211 8TH ST.
SEAL BEACH, CA 90740

CITY CLERK
SEAL BEACH CITY HALL
211 8TH ST.
SEAL BEACH, CA 90740

CITY ATTORNEY
SELMA CITY HALL
1814 TUCKER ST.
SELMA, CA 93662

CITY CLERK
SELMA CITY HALL
1814 TUCKER ST.
SELMA, CA 93662

CITY ATTORNEY
SHAFTER CITY HALL
336 PACIFIC AVE.
SHAFTER, CA 93263

CITY CLERK
SHAFTER CITY HALL
336 PACIFIC AVE.
SHAFTER, CA 93263

CITY ATTORNEY
SIERRA MADRE CITY HALL
232 W. SIERRA MADRE BLVD.
SIERRA MADRE, CA 91024

CITY CLERK
SIERRA MADRE CITY HALL
232 W. SIERRA MADRE BLVD.
SIERRA MADRE, CA 91024

CITY ATTORNEY
SIGNAL HILL CITY HALL
2175 CHERRY AVE.
SIGNAL HILL, CA 90806

CITY CLERK
SIGNAL HILL CITY HALL
2175 CHERRY AVE.
SIGNAL HILL, CA 90806

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SIMI VALLEY CITY HALL
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SIMI VALLEY, CA 93065

CITY CLERK
SIMI VALLEY CITY HALL
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SOLVANG, CA 93464

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Appendix E

CERTIFICATE OF SERVICE

I hereby certify that a copy of **NOTICE OF AVAILABILITY OF THE APPLICATION OF SOUTHERN CALIFORNIA GAS COMPANY FOR APPROVAL OF PROGRAM YEARS 2009-2011 LOW-INCOME ASSISTANCE PROGRAMS AND FUNDING** has been electronically mailed to each party of record of the service list in R.07-01-042 and R.06-04-010. Any party on the service list who has not provided an electronic mail address was served by placing copies in properly addressed and sealed envelopes and by depositing such envelopes in the United States Mail with first-class postage prepaid.

Copies were also sent via Federal Express to Administrative Law Judge Sarah R. Thomas and Commissioner Dian Grueneich.

Executed this 15th day of May, 2008 at San Diego, California.

 /s/ Jenny Tjokro
Jenny Tjokro



California Public
Utilities Commission

CPUC Home

CALIFORNIA PUBLIC UTILITIES COMMISSION Service Lists

**PROCEEDING: R0701042 - CPUC - PG&E, EDISON,
FILER: CPUC - PG&E, EDISON, SOCALGAS, SDG&E
LIST NAME: LIST
LAST CHANGED: MAY 9, 2008**

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May 15, 2008

To Those Parties Appearing on Service List R.07-01-042 and 06-04-010

Re: R.07-01-042 and 06-04-010: Application of Southern California Gas Company for Approval of Low Income Assistance Programs and Budgets for Program Years 2009-2011

Dear Parties,

Pursuant to Rule 1.9(c) of the Rules of Practice and Procedure of the California Public Utilities Commission (the "Commission"), Southern California Gas Company hereby provides this Notice of Availability of: **APPLICATION OF SOUTHERN CALIFORNIA GAS COMPANY FOR APPROVAL OF LOW-INCOME ASSISTANCE PROGRAMS AND BUDGETS FOR PROGRAM YEARS 2009-2011**, filed with the Commission and served via email to the official service lists on May 15, 2008 in the above-captioned dockets. The referenced reports can be found at <http://www.socalgas.com/regulatory/efficiency/>.

Should you have any questions or wish to receive a copy of the above, please do not hesitate to contact me directly at (619) 699-5006 or Khassan@sempra.com.

Best regards,

/s/ Kim F. Hassan
Kim F. Hassan

Attachment A

Attachment A-1

A		B		C		D		E		F	
PY 2009-2011 LIEE Proposed Electric & Gas Budget Southern California Gas Company											
		Authorized PY 2008		Planned PY 2010		PY 2011		3-Year Request PY 2009 - 2011			
6	LIEE Program:										
7	Energy Efficiency										
8	- Gas Appliances	\$ 5,545,241	\$ 15,869,178	\$ 20,546,410	\$ 20,992,044	\$	57,407,632				
9	- Electric Appliances	\$ -	\$ -	\$ -	\$ -	\$	-				
10	- Weatherization	\$ 16,866,660	\$ 16,488,952	\$ 21,348,809	\$ 21,967,143	\$	59,804,904				
11	- Outreach & Assessment	\$ 5,026,515	\$ 11,507,500	\$ 14,516,409	\$ 14,748,384	\$	40,772,293				
12	- In Home Education	\$ 447,000	\$ 1,425,000	\$ 1,845,000	\$ 1,875,000	\$	5,145,000				
13	- Education Workshops	\$ -	\$ -	\$ -	\$ -	\$	-				
14	- Pilot	\$ -	\$ 725,000	\$ -	\$ -	\$	725,000				
15	Energy Efficiency Total	\$ 27,885,416	\$ 46,015,631	\$ 58,256,628	\$ 59,582,570	\$	163,854,829				
16											
17	Training Center	\$ 91,538	\$ 263,645	\$ 269,178	\$ 274,712	\$	807,535				
18	Inspections	\$ 2,058,676	\$ 1,237,675	\$ 1,406,198	\$ 1,458,050	\$	4,101,923				
19	Marketing	\$ 200,000	\$ 800,000	\$ 900,000	\$ 900,000	\$	2,600,000				
20	M&E Studies	\$ -	\$ 75,000	\$ 62,500	\$ 150,000	\$	287,500				
21	Regulatory Compliance	\$ 278,512	\$ 295,568	\$ 227,181	\$ 233,795	\$	756,544				
22	General Administration	\$ 2,657,829	\$ 4,837,982	\$ 4,653,815	\$ 4,511,372	\$	14,003,169				
23	CPUC Energy Division	\$ 40,000	\$ 73,500	\$ 73,500	\$ 73,500	\$	220,500				
24											
25	TOTAL PROGRAM COSTS*	\$ 33,211,971	\$ 53,599,000	\$ 65,849,000	\$ 67,184,000	\$	186,632,000				
26	Carryover from previous years	\$ -	\$ 13,000,000	\$ -	\$ -	\$	13,000,000				
27	TOTAL PROGRAM COSTS w/carryover	\$ 33,211,971	\$ 40,599,000	\$ 65,849,000	\$ 67,184,000	\$	173,632,000				
28	Funded Outside of LIEE Program Budget										
29	NGAT Costs	\$ 1,400,000	\$ 1,400,000	\$ 1,400,000	\$ 1,400,000	\$	5,145,000				
30											
31	Note: SoCalGas proposes to partially fund the 2009 budget requirements of \$53.599 million by using \$13.0 million in unspent LIEE program funds from previous years. For rate making purposes, SoCalGas is only seeking recovery of the net amount of \$40.599 million.										

Attachment A-2

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	
	PY 2009 - 2011 LIEE Planning Assumptions Southern California Gas Company																						
Measures*	PY 2008 Authorized			PY 2009 Authorized			PY 2010 Planned			PY 2011 Planned			PY 2010 Planned			PY 2011 Planned			PY 2011 Planned				
	Quantity Installed (Annual)	kWh (Annual)	Therms (Annual)	Quantity Installed (Annual)	kWh (Annual)	Therms (Annual)	Quantity Installed (Annual)	kWh (Annual)	Therms (Annual)	Quantity Installed (Annual)	kWh (Annual)	Therms (Annual)	Quantity Installed (Annual)	kWh (Annual)	Therms (Annual)	Quantity Installed (Annual)	kWh (Annual)	Therms (Annual)	Quantity Installed (Annual)	kWh (Annual)	Therms (Annual)	Quantity Installed (Annual)	Therms (Annual)
1 Heating Systems	Each	6,917	-	-	175,867	\$5,228,676	7,402	-	-	208,507	\$6,525,629	10,355	-	-	270,435	\$8,448,972	10,535	-	-	-	-	274,833	\$8,693,683
2 Cooling Measures	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3 A/C Replacement - Room	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4 A/C Replacement - Central	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5 A/C Tune-up - Central	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6 A/C Services - Central	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
7 Heat Pump	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8 Evaporative Coolers	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
9 Evaporative Cooler Maintenance	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
10 Infiltration & Space Conditioning	Home	42,482	-	-	253,119	\$13,434,300	54,226	-	-	319,130	\$8,941,909	70,209	-	-	413,188	\$11,577,419	71,350	-	-	-	419,911	\$11,912,740	
11 Envelope and Air Sealing Measures	Home	3,233	-	-	73,486	\$867,477	2,749	-	-	57,962	\$1,996,901	3,599	-	-	75,046	\$2,307,213	3,617	-	-	-	-	76,968	\$2,579,931
12 Attic Insulation	Home	1,790	-	-	41,915	\$1123,468	4,236	-	-	173,818	\$3,102,339	5,484	-	-	225,048	\$4,016,712	5,573	-	-	-	-	228,708	\$4,133,050
13 Water Heating Measures	Home	42,737	-	-	510,862	\$1,441,475	88,464	-	-	1,136,217	\$2,508,204	114,538	-	-	1,471,102	\$3,247,484	118,400	-	-	-	-	1,495,022	\$3,341,522
14 Water Heater Conservation Measures	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
15 Water Heater Replacement - Gas	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
16 Water Heater Replacement - Electric	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
17 Tankless Water Heater - Gas	Each	75	-	-	2,100	\$316,565	11	-	-	305	\$27,290	14	-	-	392	\$35,345	14	-	-	-	-	401	\$36,368
18 Tankless Water Heater - Electric	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
19 Lighting Measures	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20 CFLs - Fixtures - Torchieres	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21 Refrigerators	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
22 Refrigerators	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23 Pool Pumps	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24 Pool Pumps	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
25 New Measures	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
26 High-Efficiency Clothes Washer	Each	-	-	-	-	-	-	-	-	191,030	\$2,581,485	6,685	-	-	247,333	\$3,342,344	6,793	-	-	-	-	251,355	\$3,396,691
27 Forced Air Unit Furnace Standing Pilot	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
28 Retrofit	Each	-	-	-	-	-	-	-	-	452,965	\$2,728,066	13,329	-	-	586,471	\$3,532,153	13,546	-	-	-	-	596,007	\$3,589,696
29 Furnace Clean and Tune	Each	-	-	-	-	-	-	-	-	76,184	\$3,777,622	98,638	-	-	4,881,026	\$10,242,242	-	-	-	-	-	4,970,555	\$10,242,242
30 Pilots	Each	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
31 High-Efficiency Forced Air Unit Furnace	Each	-	-	-	-	-	-	-	-	22,000	\$725,000	-	-	-	-	-	-	-	-	-	-	-	-
32 Customer Enrollment	Home	44,700	-	-	-	-	85,000	-	-	\$1,507,500	123,000	-	-	-	\$14,516,409	126,000	-	-	-	-	-	-	\$14,748,384
33 Energy Assessment	Home	44,700	-	-	-	-	85,000	-	-	\$1,425,000	123,000	-	-	-	\$1,845,000	126,000	-	-	-	-	-	-	\$1,875,000
34 In-Home Education	Participant	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
35 Education Workshops	Participant	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
36 Total					1,056,949	\$ 27,885,416				2,564,567	\$46,015,631				3,232,424	\$58,256,628					3,345,967	\$59,582,570	

46* include all proposed new measures and pilots, where appropriate. Include reference information on measure level kWh, kW and Therms.
 47** Measure level expenses are projections only. Actual costs will be negotiated with contractors. Utilities are not requesting approval of costs at the measure level.
 48† Note: Therm savings for "Furnace Clean and Tune" are included in "Heating Systems - Furnaces" line item.

Attachment A-3

	A	B	C	D	E	F	G
1	LIEE Program Penetration						
2	Southern California Gas Company						
3							
4							
5		Number of Residential Customers in Utility Service Area	Number of Eligible and Willing LIEE Customers**	Number of Treated LIEE Customers Since 2002	Number of Eligible and Willing Customers Remaining to be Treated**	Customers Treated by LIEE in Program Year	Percent of LIEE Programmatic Initiative Achieved
6							
7							
8							
9							
10	PY 2007	5,232,672	1,841,477	282,862	N/A	44,176	N/A
11	PY 2008	5,267,509	1,753,200	327,038	N/A	65,000	N/A
12	PY 2009	5,267,509	1,753,200	392,038	1,426,162	95,000	7%
13	PY 2010	5,267,509	1,753,200	487,038	1,426,162	123,000	15%
14	PY 2011	5,267,509	1,753,200	610,038	1,426,162	125,000	24%
15							
16	** Number of eligible and willing LIEE customers based on utility's proposed "standard means of deriving the						
17	number of LIEE customers on which to base 1/4 of the Commission's programmatic initiative," as discussed						
18	in Section III of utility budget application.						

Attachment A-4

A	B	C	D	E	F	G	H
1	LIEE Program Detail by Housing Type						
2	Southern California Gas Company						
3							
4		PY 2007	PY 2007	PY 2008	PY 2009	PY 2010	PY 2011
5		Customers Estimated Eligible for LIEE	Customers Treated	Customers Treated (Projected)			
6							
7							
8	Gas and Electric Customers						
9	Owners - Total	N/A	-	-	-	-	-
10	Single Family	N/A	-	-	-	-	-
11	Multi Family	N/A	-	-	-	-	-
12	Mobile Homes	N/A	-	-	-	-	-
13	Renters - Total	N/A	-	-	-	-	-
14	Single Family	N/A	-	-	-	-	-
15	Multi Family	N/A	-	-	-	-	-
16	Mobile Homes	N/A	-	-	-	-	-
17	Electric Customers (only)						
18	Owners - Total	N/A	-	-	-	-	-
19	Single Family	N/A	-	-	-	-	-
20	Multi Family	N/A	-	-	-	-	-
21	Mobile Homes	N/A	-	-	-	-	-
22	Renters - Total	N/A	-	-	-	-	-
23	Single Family	N/A	-	-	-	-	-
24	Multi Family	N/A	-	-	-	-	-
25	Mobile Homes	N/A	-	-	-	-	-
26	Gas Customers (only)						
27	Owners - Total	713,174	20,186	31,190	46,721	60,491	61,475
28	Single Family	587,937	17,865	27,412	41,207	53,352	54,219
29	Multi Family	31,023	242	395	429	555	564
30	Mobile Homes	94,214	2,079	3,383	5,085	6,584	6,691
31	Renters - Total	1,332,912	23,990	33,810	48,279	62,509	63,525
32	Single Family	586,231	10,305	15,960	21,746	28,155	28,613
33	Multi Family	716,392	13,465	17,544	23,850	30,879	31,381
34	Mobile Homes	30,289	220	306	2,684	3,475	3,531

Attachment A-5

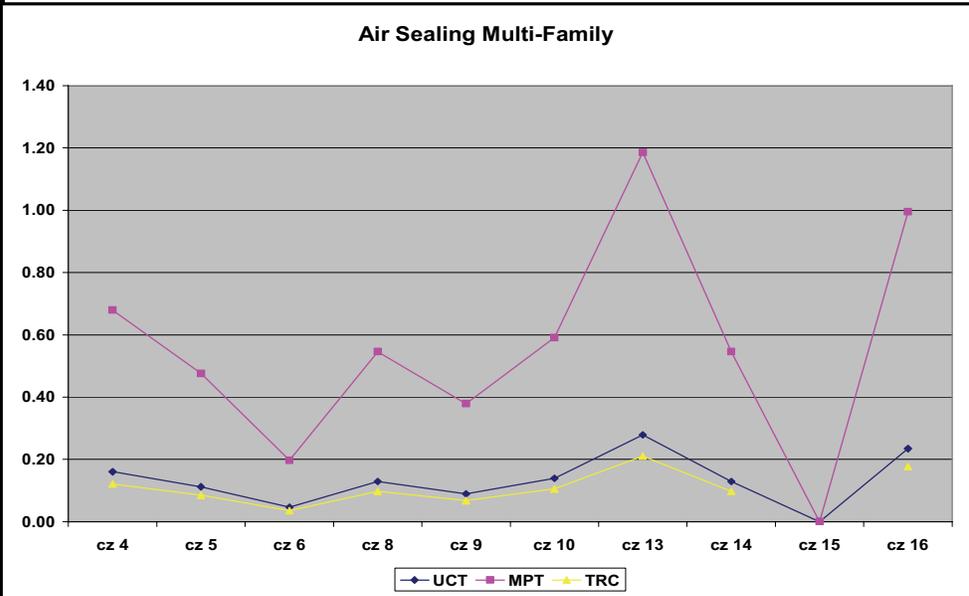
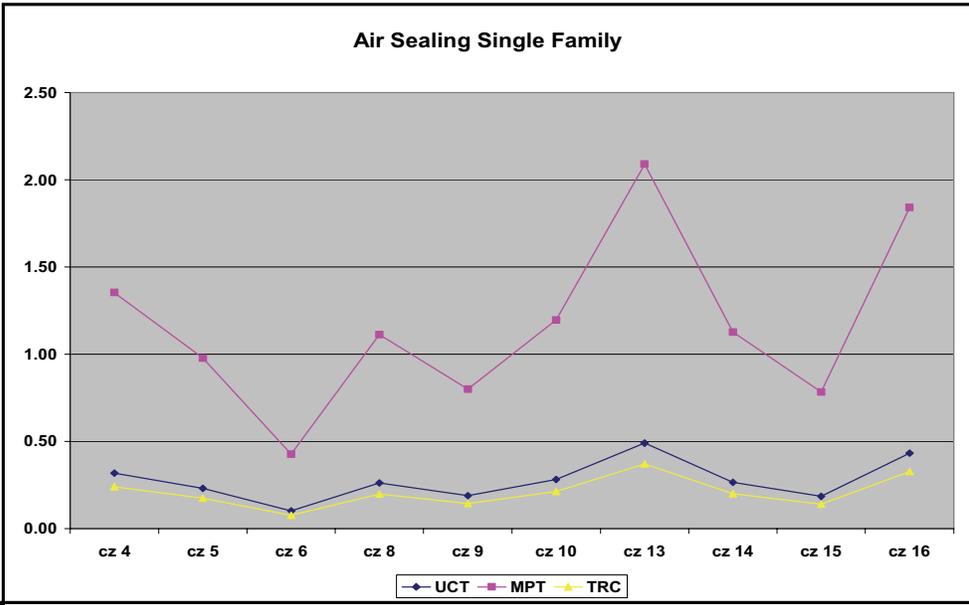
	A	B	C	D
1	Summary of LIEE Program Cost Effectiveness Southern California Gas Company			
2				
3				
4	Ratio of Program Benefits over Program Costs			
5		Utility Cost Test	Modified Participant Test	Total Resource Cost Test
6	PY 2008	0.23	0.57	0.17
7	PY 2009	0.46	0.86	0.35
8	PY 2010	0.46	0.86	0.35
9	PY 2011	0.46	0.86	0.35
10	Note: The benefit cost ratio for PY 2009 - 2011 was calculated using energy impacts primarily from the 2005 LIEE Impact Evaluation. The benefit cost ratio for PY 2008 was calculated using energy impacts from previous studies.			
11				

Attachment A-6

	A	B	C	D	E
1	LIEE Cost-Effectiveness - Weather Sensitive Measures				
2	SoCalGas				
3					
4					Ratio of Benefits Over Costs
5	Measure*		Utility Cost Test	Modified Participant Test	Total Resource Cost Test
6					
7	Single Family Gas				
8		Air sealing / envelope, SF, cz4	0.32	1.35	0.24
9		Air sealing / envelope, SF, cz5	0.23	0.98	0.17
10		Air sealing / envelope, SF, cz6	0.10	0.43	0.08
11		Air sealing / envelope, SF, cz8	0.26	1.11	0.20
12		Air sealing / envelope, SF, cz9	0.19	0.80	0.14
13		Air sealing / envelope, SF, cz10	0.28	1.20	0.21
14		Air sealing / envelope, SF, cz13	0.49	2.09	0.37
15		Air sealing / envelope, SF, cz14	0.26	1.13	0.20
16		Air sealing / envelope, SF, cz15	0.18	0.78	0.14
17		Air sealing / envelope, SF, cz16	0.43	1.84	0.33
18		Attic insulation, SF, cz5	0.49	0.09	0.37
19		Attic insulation, SF, cz6	0.46	0.08	0.35
20		Attic insulation, SF, cz8	0.44	0.08	0.34
21		Attic insulation, SF, cz9	0.46	0.08	0.35
22		Attic insulation, SF, cz10	0.51	0.10	0.38
23		Attic insulation, SF, cz13	0.60	0.13	0.45
24		Attic insulation, SF, cz14	0.60	0.13	0.45
25		Attic insulation, SF, cz15	0.60	0.13	0.45
26		Attic insulation, SF, cz16	0.56	0.12	0.42
27		Heating system repair / replace, SF, cz5	0.24	0.05	0.18
28		Heating system repair / replace, SF, cz6	0.17	0.03	0.13
29		Heating system repair / replace, SF, cz8	0.17	0.03	0.13
30		Heating system repair / replace, SF, cz9	0.17	0.03	0.13
31		Heating system repair / replace, SF, cz10	0.22	0.36	0.17
32		Heating system repair / replace, SF, cz13	0.25	0.39	0.19
33		Heating system repair / replace, SF, cz14	0.24	0.39	0.18
34		Heating system repair / replace, SF, cz15	0.12	0.19	0.09
35		Heating system repair / replace, SF, cz16	0.21	0.34	0.16
36		Duct sealing & testing,SF,gas, cz4	0.35	0.53	0.26
37		Duct sealing & testing,SF,gas, cz5	0.44	0.67	0.33
38		Duct sealing & testing,SF,gas, cz6	0.28	0.44	0.22
39		Duct sealing & testing,SF,gas, cz8	0.27	0.41	0.20
40		Duct sealing & testing,SF,gas, cz9	0.29	0.45	0.22
41		Duct sealing & testing,SF,gas, cz10	0.35	0.54	0.27
42		Duct sealing & testing,SF,gas, cz13	0.35	0.54	0.27
43		Duct sealing & testing,SF,gas, cz14	0.35	0.54	0.26
44		Duct sealing & testing,SF,gas, cz15	0.21	0.32	0.16
45		Duct sealing & testing,SF,gas, cz16	0.48	0.73	0.37

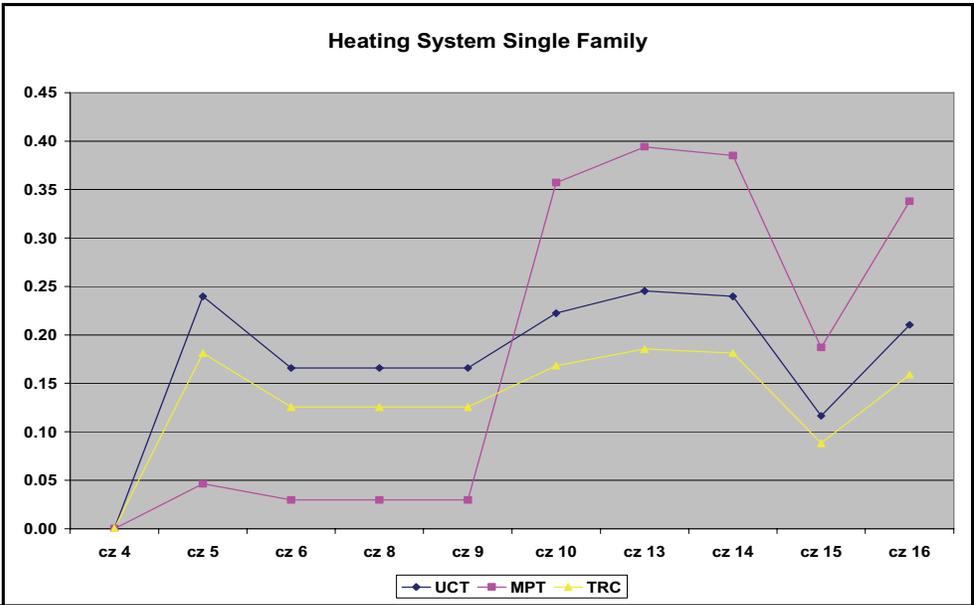
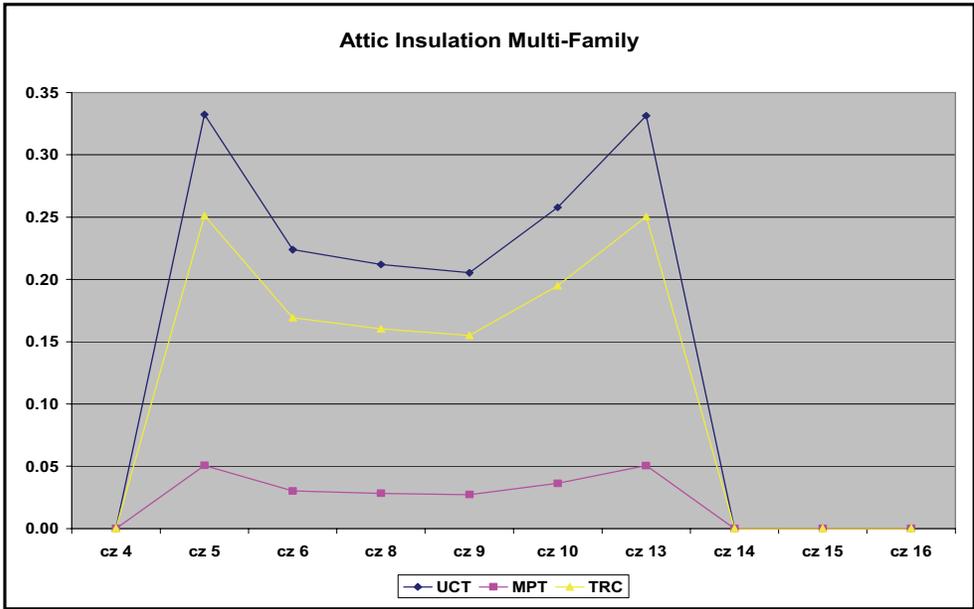
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46	Multi-Family Gas				
47		Air sealing / envelope, MF, cz4	0.16	0.68	0.12
48		Air sealing / envelope, MF, cz5	0.11	0.48	0.08
49		Air sealing / envelope, MF, cz6	0.05	0.20	0.04
50		Air sealing / envelope, MF, cz8	0.13	0.55	0.10
51		Air sealing / envelope, MF, cz9	0.09	0.38	0.07
52		Air sealing / envelope, MF, cz10	0.14	0.59	0.11
53		Air sealing / envelope, MF, cz13	0.28	1.19	0.21
54		Air sealing / envelope, MF, cz14	0.13	0.55	0.10
55		Air sealing / envelope, MF, cz16	0.23	1.00	0.18
56		Attic insulation, MF, cz5	0.33	0.05	0.25
57		Attic insulation, MF, cz6	0.22	0.03	0.17
58		Attic insulation, MF, cz8	0.21	0.03	0.16
59		Attic insulation, MF, cz9	0.21	0.03	0.16
60		Attic insulation, MF, cz10	0.26	0.04	0.19
61		Attic insulation, MF, cz13	0.33	0.05	0.25
62		Duct sealing & testing, MF, gas, cz9	0.02	0.03	0.01
63	Mobile Home Gas				
64		Air sealing / envelope, MH, cz4	0.39	1.65	0.29
65		Air sealing / envelope, MH, cz5	0.29	1.22	0.22
66		Air sealing / envelope, MH, cz6	0.13	0.08	0.10
67		Air sealing / envelope, MH, cz8	0.33	0.23	0.25
68		Air sealing / envelope, MH, cz9	0.24	0.15	0.18
69		Air sealing / envelope, MH, cz10	0.35	0.25	0.26
70		Air sealing / envelope, MH, cz13	0.57	0.55	0.43
71		Air sealing / envelope, MH, cz14	0.33	0.23	0.25
72		Air sealing / envelope, MH, cz15	0.23	0.15	0.18
73		Air sealing / envelope, MH, cz16	0.51	0.45	0.39
74		Heating system repair / replace, MH, cz5	0.27	0.43	0.20
75		Heating system repair / replace, MH, cz6	0.27	0.43	0.20
76		Heating system repair / replace, MH, cz8	0.26	0.42	0.20
77		Heating system repair / replace, MH, cz9	0.27	0.44	0.21
78		Heating system repair / replace, MH, cz10	0.34	0.55	0.26
79		Heating system repair / replace, MH, cz13	0.38	0.62	0.29
80		Heating system repair / replace, MH, cz14	0.36	0.59	0.28
81		Heating system repair / replace, MH, cz15	0.19	0.31	0.15
82		Heating system repair / replace, MH, cz16	0.33	0.53	0.25
83		Duct sealing & testing, MH, gas, cz4	0.26	0.40	0.20
84		Duct sealing & testing, MH, gas, cz5	0.46	0.69	0.35
85		Duct sealing & testing, MH, gas, cz8	0.28	0.43	0.21
86		Duct sealing & testing, MH, gas, cz9	0.31	0.47	0.23
87		Duct sealing & testing, MH, gas, cz14	0.35	0.54	0.27
88					
89	* Include chart pertaining to each proposed measure, with information included on type of home (ie. Single Family, Multi Family, Mobile				
90	Home) and electric or gas (if applicable).				
91	** Charts to include information on each climate zone in utility service area.				
92					
93	The figures below illustrate the benefit cost ratios for the SoCalGas proposed weather sensitive measures. Note that the Utility Cost Test (UCT) and the Modified Participant Test (MPT) include non-energy benefits while the Total Resource Cost (TRC) test does not.				

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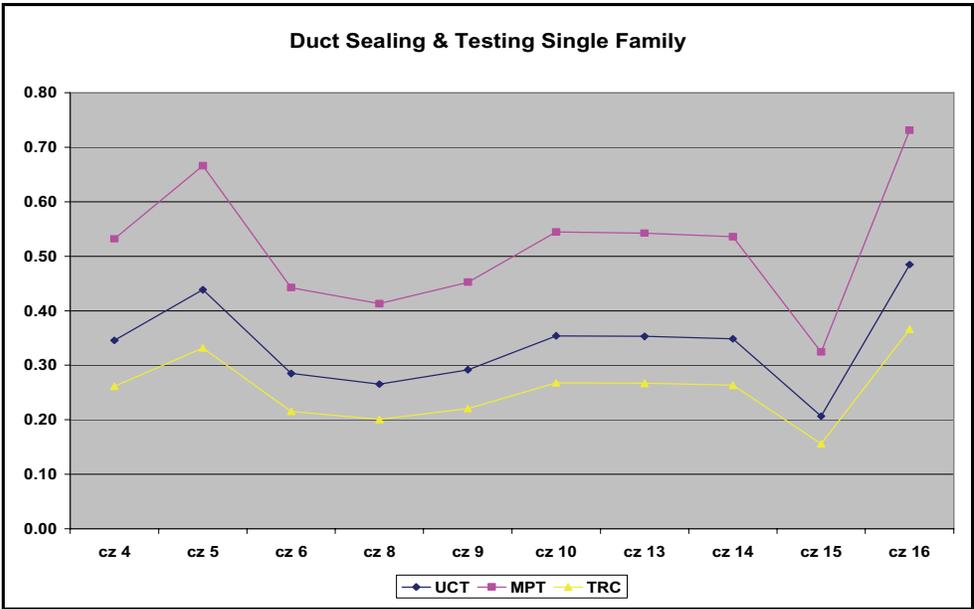
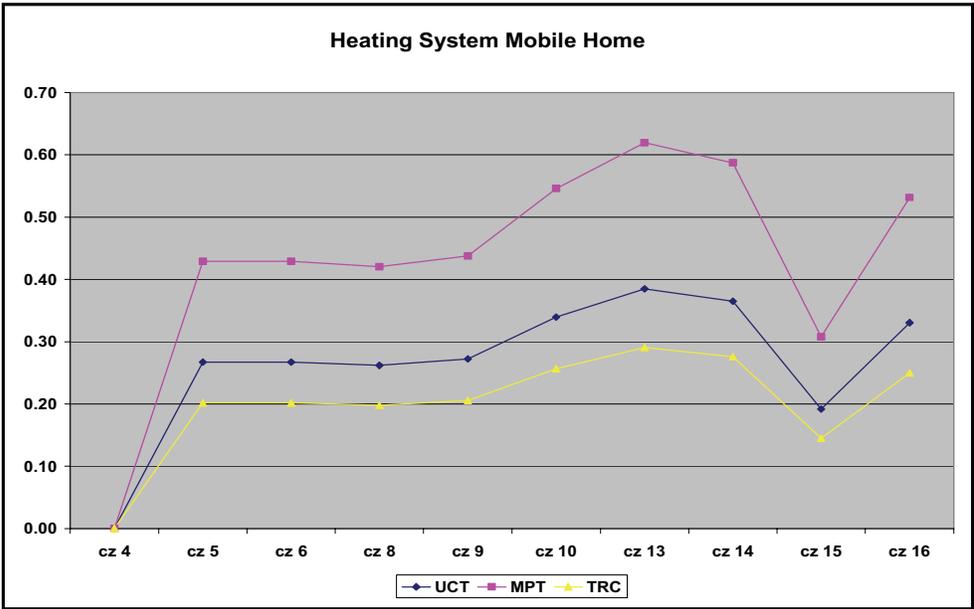


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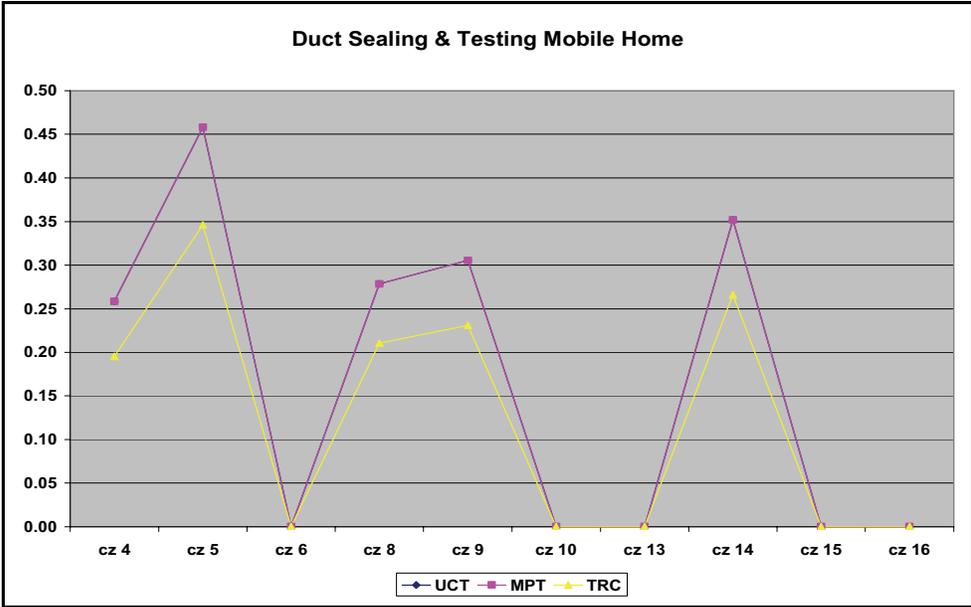
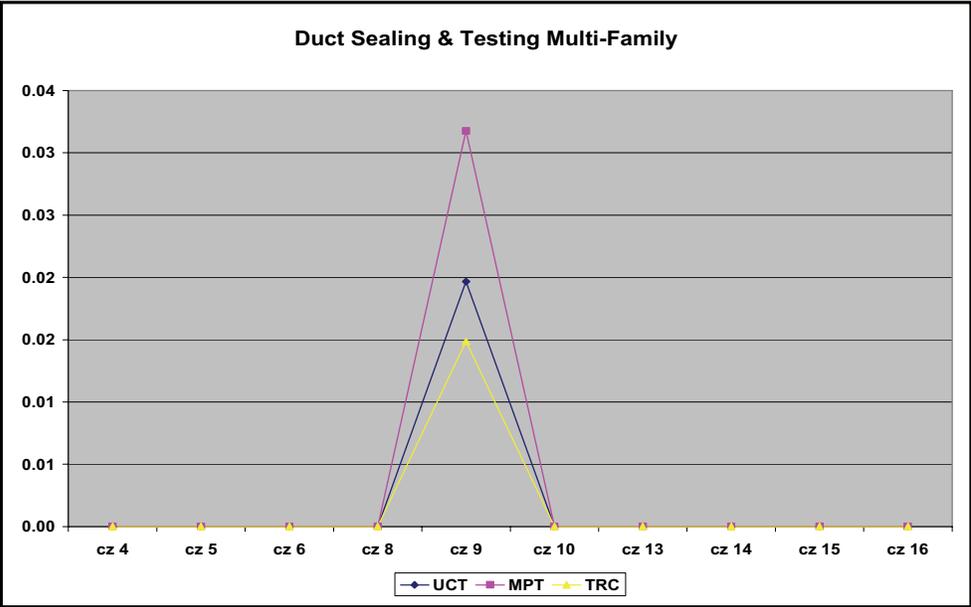
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Attachment A-7

Attachment A-7

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1	LIEE Cost-Effectiveness - Non Weather Sensitive Measures				
2	Southern California Gas Company				
3					
4	Ratio of Benefits Over Costs				
5			Utility Cost Test	Modified Participant Test	Total Resource Cost Test
6	Single Family Gas				
7		DHW Conservation, SF, gas	0.84	1.19	0.63
8		DHW repair/replace, SF, gas	0.06	0.10	0.05
9	Multi-Family Gas				
10		DHW Conservation, MF, gas	0.62	0.90	0.47
11	Mobile Home Gas				
12		DHW conservation, MH, gas	0.76	1.09	0.57
13		DHW repair/replace, MH, gas	0.06	0.10	0.05
14	All housing types, Gas				
15		Forced Air Unit Furnace pilot conversion	0.75	1.22	0.57
16		Tankless water heater	0.13	0.21	0.10
17		Clothes washer	0.46	0.69	0.35

Attachment A-8

	A	B	C	D	E
1	PY 2009 - 2011 LIEE Measurement and Evaluation Studies Southern California Gas Company				
2					
3					
4	Line No.	Statewide Study	Total Cost	Percent Paid by Utility	Total Cost Paid by Utility
5	1	Impact Evaluation of the 2010 LIEE Program	\$600,000	25%	\$150,000
6	2	Process Evaluation of the 2009 LIEE Program	\$250,000	25%	\$62,500
7	3	Non-Energy Benefits Study	\$300,000	25%	\$75,000
8	Total		\$1,150,000		\$287,500

Attachment A-9

Attachment A-9
Summary of Southern California Gas Company LIEE Program Proposals for 2009, 2010, and 2011

Proposal	Description	Benefits	Current Practice
1. Reallocation of Budget Funds	Continue to allow utilities the flexibility to reallocate funds between budget cost categories as needed.	Allows utility to respond to the changing needs within the program activities without delays.	Currently authorized by Commission with exceptions.
2. Budget Flexibility	Allow carry forward or carry back of funding into 2009, 2010, or 2011 three-year funding cycle.	Flexibility will enable the utility to make necessary adjustments among appliance purchases, weatherization measures, marketing, training, and other activities to efficiently achieve 1/4 of the Commission's programmatic initiative by 2011.	Budget is authorized on annual basis instead of the program budget cycle, however utility has authority to carry over unspent funds into following program year. Budget flexibility request is consistent with Commission rules adopted in D.07-10-032.
3. Expansion of Categorical Eligibility to include Public Housing and Section 8 Housing	Expand enrollment process to allow customers to enroll in program if customer participates in Public Housing or Section 8 which is a pre-determined means-tested State or Federal program.	Increase enrollments by simplifying process for customers; reach customers who might not otherwise apply.	Utilities currently offer categorical eligibility as authorized in D.06-12-038.
4. 10-Year "Go Back" Rule	Allow utilities to "go back" to customer home to install new cost-effective measures or technologies that were not offered at the time the utility treated the home.	Increase energy savings and the reduction of low-income customers' bill.	As currently adopted by the Commission, homes that have participated in the LIEE program within the past 10-years are not eligible for services, however there are exceptions to this rule as

Attachment A-9
Summary of Southern California Gas Company LIEE Program Proposals for 2009, 2010, and 2011

Proposal	Description	Benefits	Current Practice
5. Customized LIEE Program Approach	<p>Allow utility to conduct comprehensive energy audit to identify opportunities for energy savings. Measures will be offered based on customer's usage level, the audit profile, climate zone, housing type, special customer needs.</p> <p>Allow utility to conduct a new and innovative approach to customer energy education.</p>	<p>Customized approach allows utility to address the unique needs of individual customer by providing best way for customer to save energy and lower customers' bill.</p>	<p>shown in P&P Manual under Section 2.8 "Previous Program Participation".</p> <p>Current approach is "one-size fits all" approach.</p>
6. Customized Energy Education	<p>Allow utility to conduct a new and innovative approach to customer energy education.</p>	<p>New approach is more personalized to the needs and characteristics of the customer and is aimed at engaging the customer's participation and commitment to becoming energy smart by using energy wisely.</p>	<p>Current approach is "one-size fits all" approach.</p>
7. Customer Rewards	<p>Allow utility to reward customer for consistently reducing energy consumption.</p>	<p>Encourages customer to practice conservation efforts with the objective of creating sustained energy savings expected from installed measures.</p>	<p>Not currently offered through the program.</p>
8. New Program Measures	<p>Includes the following new measures:</p> <ul style="list-style-type: none"> -High Efficiency Clothes Washer -Forced Air Unit Furnace Standing Pilot Light Retrofit -Furnace Clean and Tune 	<p>Increase energy savings and the reduction of low-income customers' bill.</p>	<p>New program measures to be authorized by Commission.</p>

Attachment A-9
Summary of Southern California Gas Company LIEE Program Proposals for 2009, 2010, and 2011

Proposal	Description	Benefits	Current Practice
9. Removal of 3-Measure minimum	Removal of the 3-Measure minimum provision	Comprehensive audit will ensure the home receives the appropriate number of measures to make it as energy efficient as practical.	Currently under the program there needs to be at least 3 measures for installation in home.
10. Continue practice of Revising Installation Standards and Policy and Procedures Manuals	Allow utilities to continue to revise Manuals without Commission authority. Changes to the Manuals will be made to develop policy installation criteria for new program measures and make updates to the Manuals based on recent Commission decisions	Manuals are essential to the LIEE programs because they articulate the program policy and procedures and installation measure standards that are used to train, inform, and evaluate LIEE contractors on a statewide basis.	D.06-12-038 at page 22 grants the utilities the authority to make changes to the Manuals without Commission authority.
11. Single Statewide Marketing Campaign	Utilities seek Commission authorization to revise directive in D.07-12-051 to allow utilities to develop a statewide LIEE program name instead of a statewide tagline.	The new program name will be used in all customer communications, including advertising, collateral, and website. The name will help reach low-income customers with interest in lowering energy bills and increasing home comfort.	Currently no statewide marketing campaign.
12. Pilots	Implementation of the following pilots: -Natural Gas High Efficiency Forced Air Unit Furnace	Allow customer to save energy and reduce energy bill.	Pilot measures to be authorized by Commission.
13. Measurement and Evaluation Studies	Allow utility to conduct following studies: -Impact Evaluation of the 2010	Studies allow utility to determine program measure savings, cost effectiveness, and other non-	Studies to be authorized by Commission.

Attachment A-9
Summary of Southern California Gas Company LIEE Program Proposals for 2009, 2010, and 2011

Proposal	Description	Benefits	Current Practice
14. Tracking Program Costs	<p>LIEE Program</p> <ul style="list-style-type: none"> -Process Evaluation of the 2009 LIEE Program -Non-Energy Benefits Study <p>Allows utilities to maintain monthly and annual reporting according to the approved LIEE reporting categories in 2009, 2010, and 2011.</p>	<p>energy benefits to help low income customers.</p> <p>Allows utilities to provide comparable cost/benefit analysis of each program element across the utilities.</p>	<p>The program budget categories are used for monthly and annual LIEE reporting and were recently approved by the Commission in a November 2007 letter from the Energy Division Director to the utilities.</p>

Attachment A-10.1

Attachment A-10.1

Natural Gas High-Efficiency Forced Air Unit (FAU) Furnace Pilot

SoCalGas proposes to offer a natural gas high-efficiency forced air unit (FAU) furnace pilot to customers with high space heating needs during the winter season. The proposed pilot will be implemented for approximately 250 customers and the installations will occur starting after the 2008-2009 winter season.

1. Pilot or Study Budget Table

Pilot	Total Cost
Natural Gas High-Efficiency FAU Furnace – 250 Units	\$725,000

2. Projected Pilot Impacts Table

The pilot will replace existing, inefficient operational natural gas FAU furnaces with an Annual Fuel Utilization Efficiency (AFUE) rating of 65 or lower, according to the Preston Guide or Carrier Blue Book, with high-efficiency FAU furnaces with an efficiency rating of at least 92%. The pilot will be offered to low-income customers having a minimum estimated space heating need of 300 therms during the 2008/2009 Winter Season.

	Winter Season Space Heating Use (therms)	Energy Efficiency Gain of High Efficiency FAU*	Projected Annual Savings (therms)
2008/2009 Winter Season	300	42%	88

* Assumes existing, inefficient FAU has AFUE rating of .65.

3. Brief Pilot or Study Description

The existing policy of the LIEE program provides furnace repair and replacement services for furnaces identified as: 1) inoperable or 2) having a hazardous condition. This policy provides customers with “health, comfort and safety” benefits while providing very little, if any, energy savings. The pilot seeks to replace high-use, inefficient, operational FAU furnaces with high-efficiency units aimed at providing significant energy savings and lowering customer bills.

4. Pilot or Study Rationale and Expected Outcome

Natural gas high-efficiency FAU furnaces were installed as part of the Winter Initiative and the majority of the installations did not produce significant energy savings. The replacement criteria used during the Winter Initiative was based on the energy efficiency rating of the existing FAU furnace without consideration of the historical space heating needs of the home.

SoCalGas believes one of the primary reasons significant energy savings were not realized is due to the fact that a comprehensive energy audit was not performed at the time of assessment to determine the space heating needs of the home. SoCalGas' proposed 2009-2011 LIEE program includes a comprehensive energy audit and this will identify customers with high space heating needs *who also have* an inefficient FAU furnace.

This pilot fully supports Strategy 5 of the Low Income Section of the CEESP by focusing on long-term and enduring energy savings. This pilot may provide significant reductions in energy use for customers with high space heating needs and assist the program in meeting the resource needs of California.

5. Pilot or Study Implementation

The pilot will be implemented for approximately 250 low-income customers and FAU furnace installations will occur after the 2008-2009 winter season utilizing the existing LIEE contractor infrastructure. The pilot will be evaluated starting in May of 2010 using bill analysis to compare natural gas space heating energy use before and after the installation of the high-efficiency unit. SoCalGas will use bill analysis to determine the cost effectiveness for each installation and the results will be evaluated to determine if this potential measure will be offered in upcoming program years to customers with high space heating needs.

Attachment A-10.2

Attachment A.10-2 Statewide Process Evaluation

The purpose of the Process Evaluation of the 2009 LIEE Program is to assess the effectiveness of the program and to develop recommendations for changes to program design or delivery that will improve the effectiveness of the program. The primary deliverable is a final report that will present the findings and the recommendations for program changes; however, the joint utilities are also seeking usable information and recommendations as the evaluation progresses, so that program managers can get timely feedback.

1. Pilot or Study Budget Table

Statewide Studies	Total Cost
Process Evaluation of the 2009 LIEE Program	\$250,000

2. Projected Pilot Impacts Table –For each pilot discuss the therm and or kWh savings expected.

Not Applicable for Studies

3. Brief Pilot or Study Description.

In addition to assessing the effectiveness of various components of the LIEE program such as outreach, contractor delivery, data tracking, etc., this study will also look at customer behavior and attitudes towards energy saving opportunities. In particular, we are interested in determining customer willingness to participate in energy saving programs, the particular needs of high usage customers, and how all of our low income customers respond to energy education and communication efforts.

4. Pilot or Study Rationale and Expected Outcome

An assessment of the effectiveness of the program strategy will provide an opportunity to refine and improve delivery and implementation in order to meet the goals of the strategic plan and other initiatives. In addition, understanding customer attitudes toward program messages and energy saving opportunities will inform marketing and outreach plans which will help achieve penetration goals.

5. Pilot or Study Implementation

The primary method of data collection for the study will be customer surveys and focus groups along with in-depth interviews with contractors and other trade allies. The specifics of the study will be documented in a research plan to be submitted for approval to the Joint Utilities by the selected evaluation contractor.

Specific objectives of the evaluation include:

- Document program goals, implementation strategies and procedures across utilities.
- Provide real-time feedback to program implementers with specific focus on improving program recruitment and delivery and identifying both implementation and program design problems for review and modification.
- Assess the effectiveness of the program.
- Evaluate areas of customer and trade ally satisfaction/dissatisfaction. .
- Identify barriers and obstacles to meeting program goals.
- Characterize attitudes and energy-saving behaviors of low-income customers and assess their willingness to participate in energy saving programs.
- Provide recommendations for improving programs.

Attachment A-10.3

Attachment A.10-3 Statewide Impact Evaluation

The Joint Utilities will continue the required two-year program impact review with the Impact Evaluation of the 2010 Low Income Program. The primary objective of the study will be to estimate the first year electric and gas savings by utility, by housing type, and by measure group. Other related program issues will likely be addressed as they arise during the program year.

1. Pilot or Study Budget Table

Statewide Studies	Total Cost
Impact Evaluation of the 2010 LIEE Program	\$600,000

The main cost drivers for this study are as follows:

- Review of program delivery,
- Review of prior impact studies and methodologies,
- Surveys (onsite, telephone, in person),
- Analysis (billing, statistical), and
- Reporting.

2. Projected Pilot Impacts Table

Not Applicable for Studies

3. Brief Pilot or Study Description

The Joint Utilities propose to conduct an impact evaluation of the 2010 LIEE program. An impact evaluation would be expected in 2010 if the previous two-year cycle for requiring impact evaluations continues to be followed, with the next mandated study being the 2008 LIEE programs evaluation.

As is customary, the Impact Evaluation of the 2010 Low Income Program will determine energy and demand savings associated with the PY 2010 program. Other related program issues will likely be addressed as they arise during the program year. An accurate determination of measure savings is critical for guiding program delivery and determining cost effectiveness.

4. Pilot or Study Rationale and Expected Outcome

The study will provide a set of energy savings estimates that will be used for reporting purposes. In addition, it will provide informative information on participant energy consumption and characteristics. The study will also provide a comparison with results from previous years.

The impact evaluation will be the primary determinate of program savings, i.e., it will determine LIEE's contribution to providing energy resource benefits to California.

5. Pilot or Study Implementation

The tasks in the study include the following:

- Development of a detailed research plan to be submitted for approval to the joint utilities,
- Development of a sampling plan and weights,
- Data collection and verification,
- Development of a regression model for estimating energy savings,
- Analysis and evaluation of regression results, and
- Presentation of conclusions and recommendations.

In addition, the study may include customer surveys or other data collection and analysis as approved by the Joint Utilities. As a study of the 2010 program year, the study will commence in 2011 and may not be completed until 2012, which will be covered under a subsequent application.

Attachment A-10.4

Attachment A.10-4 Statewide Non-Energy Benefits Study

This Study is expected to update the current methodology used by the Joint Utilities to assign non-energy benefits (NEBs) to program measures for the purpose of assessing their cost-effectiveness. The current methodology was established in 2001 and many of the values used to calculate NEBs are outdated and inappropriate for the current program.

1. Pilot or Study Budget Table

Statewide Studies	Total Cost
Non-Energy Benefits Study	\$300,000

2. Projected Pilot Impacts Table

Not Applicable for Studies

3. Brief Pilot or Study Description

The Joint utilities propose a study to quantify the elements of a cost effectiveness analysis, which is a key determinant of program design. Utility personnel and other stakeholders have raised questions about the methods used to develop the current values assigned to non-energy benefits of the programs, which come from a study that is now several years old.

The study will address the following research objectives:

- Provide background on the use of NEBs in cost-effectiveness tests for low-income energy efficiency programs,
- Discuss the effectiveness and appropriate use of NEB values for cost-effectiveness tests, and
- Provide a methodology for assigning NEBs at the measure level for cost-effectiveness testing.

4. Pilot or Study Rationale and Expected Outcome

The current methodology for evaluating the cost-effectiveness of LIEE measures was established in 2001 and many of the values used to calculate NEBs are outdated and inappropriate for the current program. This study will address that problem and provide an updated methodology for assigning NEBs to LIEE measures. Having a more accurate

understanding of the cost-effectiveness of program measures will inform program planning and design.

5. Pilot or Study Implementation

The study will include several components including the following:

- A literature review of the use of NEBs in the energy efficiency industry in general and in low-income programs specifically.
- An assessment of the various options for assigning NEBs to program measures including 1) a comprehensive review and revision of the current NEBs model, or 2) development of a set of efficient factors to be applied to energy savings to estimate the relevant NEBs.
- Development of a methodology to be used by the joint utilities to assign NEBs to LIEE program measures for the purpose of cost-effectiveness testing.

Attachment A-11

Attachment A-11

Methodology to Determine Basis for Total Number of Eligible LIEE Customers to be Served Between 2009-2011

First, to derive the number of customers potentially eligible for LIEE services in each utility's service area, the joint utilities¹ used the joint utility methodology adopted by the Commission in D.01-03-028. The joint utility methodology used to calculate the annual estimated number of customers eligible for LIEE and CARE services, for each utility territory, and for the State as a whole was used as a starting point.²

Second, the joint utilities determined how many low income households had been previously served by the LIEE program in the past. Historically, the utilities have adhered to the P&P Manual's "10 year rule" and counted all of those homes treated in the last 10 years as homes that had been previously been served by the LIEE program, and therefore were not currently eligible for participation. However, D.07-12-051 directs the utilities to "eliminate or modify the ten year 'go back' rule to permit installations of new measures and technologies in all households while avoiding duplicative installations." When evaluating this requirement and assessing the levels of service provided to customers over the past 10 years, the joint utilities decided that the number of customers who had been served since the end of 2001, when "Rapid Deployment" measures were included in the program, best represented the number of customers who had received "all feasible measures," because only a few new measures have been introduced to the LIEE program since that time, and because larger saving measures, such as air conditioning were implemented in the program as "go-back" measures.

The joint utilities also agreed that households who have been served by the California Department of Community Services and Development's ("DCSD") LIHEAP should also be considered as homes that have been served because LIHEAP offers most, if not all, of the same measures provided by LIEE, and some not offered by LIEE. Moreover, any home that has been served by LIHEAP would also be deemed ineligible for service under LIEE at the time of an

¹ Joint utilities consist of SoCalGas and SDG&E.

² Sources for this estimation include the Commission's current guidelines, current year small area vendor marginal distributions on household characteristics, Census PUMS 2000 and PUMS 2004-2006 sample data, utility meter and master meter household counts, Department of Finance CPI series, and various GIS sources. The annual estimates for the upcoming year are filed annually by SCE on behalf of the other large utilities on October 15th of each year.

assessment because the home has generally received all feasible measures and should be considered energy efficient.

The third step in developing a base point was to estimate how many customers would likely decline to participate in LIEE. The joint utilities made the determination to use the estimate provided in the KEMA Statewide Needs Assessment Report (“KEMA Report”) of 10%.³ As an example, the numbers would function as follows:

1,948,000	Number of estimated eligible using the Commission-adopted demographic model
348,000	Number of households served by LIEE 2002 thru 2008 (actuals plus estimate for 2008)
77,000	Number of households served by LIHEAP 2002 thru 2008 (actuals plus estimate for 2008) (cite source)
152,000	Estimated number of households unwilling to participate (10%)
1,371,000	Base point for calculating 25% of the programmatic initiative
343,000	25% of programmatic initiative to be served by LIEE during PY 2009 through 2011

Note: Figures above are rounded to the nearest thousand.

The joint utilities recognize that the number of homes served and the number of customers unwilling to participate need to be tracked in order to develop this estimate. The joint utilities have been tracking the number of homes served by the LIEE program since the program’s inception and will continue to do so in the future.

Tracking the number of customers who are unwilling to participate in the LIEE program is a difficult process, because the tracked information is comprised of two sub-components, and because the information has not been tracked in the past. The first sub-component tracks those customers who provide an affirmative rejection for program participation.⁴ Plans are in place to include this functionality in the joint utilities’ LIEE program data systems.

The second component is tracking those customers who have been contacted by LIEE representatives on multiple occasions but do not specifically express affirmatively or negatively their desire to participate in the LIEE program. The most pressing question to address is how much time and money should be expended by the utilities to continue to reach these customers:

³ Phase II Low Income Needs Assessment Report , Volume 1, Final Report, Prepared for the California Public Utilities Commission by KEMA, Inc., October 12, 2007 at 7-20.

⁴ In their Comments on the Preliminary Energy Efficiency Strategic Plan submitted on March 24, 2008, the Division of Ratepayer Advocates stated that they agree that this sub-component of information should be considered when the utilities track the number of customers who have been offered LIEE services. (Comments at 17)

At what point should a utility cease expending resources to enroll a specific customer who remains unresponsive to multiple outreach attempts such as multiple direct mail pieces, telephone calls and actual in-person visits with no affirmative response received. For now, the utilities included this component in the 10% estimate included above and supported by the KEMA Report until more data can be gathered and analyzed by the utilities to improve the methodology used to determine the number of customers who are unwilling to participate in the LIEE program.

The utilities will work together to further refine the standard means of deriving the number of LIEE customers on which to base the achievement of the Commission's programmatic initiative.

Attachment B

Attachment B-1

	A	B	C	D	E
1	PY 2009 - 2011 CARE Proposed Program Budget				
2	Southern California Gas Company				
3					
4					
5	CARE Budget Categories	2008 Authorized	2009 Planned	2010 Planned	2011 Planned
6	Outreach	\$ 2,625,886	\$ 3,647,684	\$ 3,755,053	\$ 3,785,932
7	Proc., Certification and Verification	\$ 873,049	\$ 1,173,027	\$ 1,235,832	\$ 1,248,928
8	Information Tech./Programming	\$ 379,600	\$ 489,451	\$ 506,003	\$ 522,554
9	Pilots	\$ -	\$ -	\$ -	\$ -
10	Measurement and Evaluation	\$ 5,175	\$ 16,237	\$ 16,707	\$ 17,192
11	Regulatory Compliance	\$ 213,056	\$ 222,130	\$ 229,513	\$ 236,919
12	General Administration	\$ 530,447	\$ 566,635	\$ 585,518	\$ 604,963
13	CPUC Energy Division Staff	\$ 85,905	\$ 171,500	\$ 171,500	\$ 171,500
14	Total Expenses	\$ 4,713,118	\$ 6,286,664	\$ 6,500,126	\$ 6,587,988
15	Subsidies and Benefits	\$ 126,365,941	\$ 132,846,122	\$ 134,237,154	\$ 135,901,649
16	Total Program Costs and Discounts	\$ 131,079,059	\$ 139,132,786	\$ 140,737,280	\$ 142,489,637

Attachment B-2

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1	PY 2009 - 2011 CARE Estimated Participation															
2	Southern California Gas Company															
3																
4		Total Enrolled 12-31-07	Total Enrolled Through March 2008	PY 2008 Estimated Eligible	Estimated Net PY 2008 Enrollments	Estimated Year End PY 2008 Participation	Estimated PY 2008 Goal Rate	Estimated PY 2009 Net Enrollments	Estimated Year End PY 2009 Participation	Estimated PY 2009 Goal Rate (a)	Estimated PY 2010 Net Enrollments	Estimated Year End PY 2010 Participation	Estimated PY 2010 Goal Rate (a)	Estimated PY 2011 Net Enrollments	Estimated Year End PY 2011 Participation	Estimated PY 2011 Goal Rate (a)
5	(Source)	(1)	4/21/08 RD Report	(2)	(3)	(Col. B+E)	(Col. F/D)	(2)	(Col. F+H)	(Col. I/D)	(2)	(Col. I+K)	(Col. L/D)	(2)	(Col. L+N)	(Col. O/D)
6	SoCalGas	1,332,614	1,348,714	1,714,606	31,621	1,364,235	79.6%	24,526	1,388,761	81.0%	20,332	1,409,093	82.2%	16,891	1,425,984	83.2%
7																
8	(a) Estimated PY2009, PY2010 and PY2011 Goal Rate will fluctuate based on updated CARE Eligibility information to be filed October 2008, October 2009 and October 2010.															
9	(1) CARE Annual Reports, dated 5/1/08															
10	(2) Demographic eligibility rates filed 10/15/07.															
11	(3) Most recent estimates of net enrollments.															

Attachment B-3

	A	B	C	D	E	F	G
1	PY 2007-2008 CARE Outreach and Penetration Information						
2	Southern California Gas Company						
3							
4	CARE PY 2007						
5							
6							
7	Outreach Method	Cost	Labor Cost*	Total Cost	Estimated Number of Customers Reached	Estimated Number of Customers Enrolled**	Percent of New Enrollments for PY 2007
8	Automated Voice Messaging	\$ 63,530		\$ 63,530	470,282	21,425	6.92%
9	Bill Insert	\$ 235,100		\$ 235,100	8,274,600	29,002	9.37%
10	Direct Mail	\$ 613,949		\$ 613,949	978,746	58,391	18.86%
11	3rd Party Outreach	\$ 459,955		\$ 459,955	39,834	29,997	9.69%
12	Data Exchange	\$ -		\$ -	n/a	73,146	23.63%
13	Customer Contact	\$ 159,623		\$ 159,623	246,015	87,043	28.11%
14	Capitation Program	\$ 97,939		\$ 97,939	11,998	8,157	2.63%
15	Web	\$ -		\$ -	3,683	1,681	0.54%
16	Events and miscellaneous outreach	\$ 33,247		\$ 33,247	1,953	762	0.25%
17	Mass Media	\$ 349,687		\$ 349,687	n/a	n/a	n/a
18	Recertification and PEV (postage, etc.)	\$ 267,785		\$ 267,785	n/a	n/a	n/a
19	Labor and miscellaneous expense	\$ 7,418	\$ 190,645	\$ 198,063	n/a	n/a	n/a
20							
21	Total	\$ 2,288,233	\$ 190,645	\$ 2,478,878		309,604	100.00%
22							
23	CARE PY 2008						
24							
25							
26	Outreach Method	Cost	Labor Cost*	Total Cost	Estimated Number of Customers Reached	Estimated Number of Customers Enrolled**	Percent of New Enrollments for PY 2008
27	Automated Voice Messaging	\$ 124,346		\$ 124,346	348,050	26,773	9.5%
28	Bill Insert	\$ 169,305		\$ 169,305	6,720,000	27,305	9.7%
29	Direct Mail	\$ 360,965		\$ 360,965	551,675	31,997	11.4%
30	3rd Party Outreach	\$ 752,835		\$ 752,835	79,666	50,189	17.8%
31	Data Exchange	\$ -		\$ -	n/a	58,517	20.8%
32	Customer Contact	\$ 127,698		\$ 127,698	196,812	69,634	24.7%
33	Capitation Program	\$ 53,021		\$ 53,021	5,999	4,078	1.4%
34	Web	\$ 25,000		\$ 25,000	25,027	12,388	4.4%
35	Events and miscellaneous outreach	\$ 16,289		\$ 16,289	1,953	610	0.2%
36	Mass Media	\$ 517,500		\$ 517,500	n/a	n/a	n/a
37	Recertification and PEV (postage, etc.)	\$ 268,886		\$ 268,886	n/a	n/a	n/a
38	Labor and miscellaneous expense	\$ 7,678	\$ 202,363	\$ 210,041	n/a	n/a	n/a
39							
40	Total	\$ 2,423,523	\$ 202,363	\$ 2,625,886		281,491	100.0%
41							
42	* Utilities may but are not required to include estimates on labor cost for each outreach method. Utilities should include estimates on total labor cost for						
43	CARE Outreach.						
44	** Data on estimated number of customers enrolled data may not be available for certain types of outreach.						

Attachment B-4

Attachment B-4
Summary of Southern California Gas Company CARE Program Proposals for 2009, 2010, and 2011

Proposal	Description	Benefits	Current Practice
1. Reallocation of Budget Funds	Continue to allow the flexibility to reallocate funds between budget cost categories as needed.	Allows utility to respond to the changing needs within the program activities without delays.	Provision is currently authorized by Commission.
2. Change Sub-metered CARE and Expanded CARE Recertification Requirements	Align the sub-metered CARE tenants' recertification requirement and process with that in place for individually-metered residential customers. Sub-metered CARE tenants would recertify their CARE eligibility using enrollment anniversary dates, every two years. Submetered tenants would also be eligible for four-year recertification if on fixed income or pass the CARE probability model at the end of second year.	Reduce number of eligible customers dropped for non-response; reduce program costs.	Sub-metered tenants are recertified annually.
3. Change Expanded CARE Recertification Requirements	Expanded CARE facilities would recertify their CARE eligibility every two years.	Reduce number of eligible facilities dropped for non-response; reduce program costs.	Expanded CARE facilities are recertified annually.
4. Continue Use of Probability Model for Recertification	Allows using probability model for recertification. Customers who pass would be recertified once every four years.	Reduce number of eligible customers dropped for non-response to recertification requests; reduce program costs.	Provision authorized in D.06-12-038 as pilot.
5. Expansion of Categorical Eligibility to Include Section 8 and Public Housing Participants	Expand CARE eligibility to include customers participating in Public Housing or Section 8 which is a pre-determined means-tested State or Federal program.	Increase enrollments by simplifying CARE requirement and process for customers; reach customers who might not otherwise apply.	Utilities currently offer categorical eligibility as authorized in D.06-12-038.
6. Continue funding for the CARE Eligibility Annual Update	The annual update establishes the CARE program eligibility based on census and economic data.	Allows utilities to determine eligibility and projected penetration.	Provision is currently authorized by Commission.

Attachment B-5

Attachment B-5

CARE Pilot and Study Implementation Plans

There were no pilots or studies proposed for the 2009-2011 program cycle.

Attachment C

Attachment C-1

A	B	C	D	E	F	G	H
PY 2009 - 2011 CARE and LIEE Rate Impacts - Gas (cents/Therm)							
Southern California Gas Company							
1							
2							
3							
4	PY 2009	Average Rate Excluding CARE/LIEE Surcharge	CARE Subsidy Portion of Rate	CARE Administration Portion of Rate	LIEE Program Portion of Rate	LIEE Administration Portion of Rate	Average Rate Including CARE/LIEE Surcharge
5							
6							
7							
8	Residential (non CARE)	1.46	2.86	0.135	1.29	0.30	6.05
9	Residential (CARE)	1.46	0	0	1.29	0.30	3.05
10	Commercial	3.83	2.86	0.14	0	0	6.82
11	Industrial	0.41	2.86	0.14	0	0	3.41
12	Agricultural	NA	NA	NA	NA	NA	NA
13	Lighting	NA	NA	NA	NA	NA	NA
14	System	NA	NA	NA	NA	NA	NA
15							
16	PY 2010	Average Rate Excluding CARE/LIEE Surcharge	CARE Subsidy Portion of Rate	CARE Administration Portion of Rate	LIEE Program Portion of Rate	LIEE Administration Portion of Rate	Average Rate Including CARE/LIEE Surcharge
17							
18							
19							
20	Residential (non CARE)	1.46	2.90	0.14	2.28	0.30	7.08
21	Residential (CARE)	1.46	0	0	2.28	0.30	4.04
22	Commercial	3.83	2.90	0.14	0	0	6.87
23	Industrial	0.41	2.90	0.14	0	0	3.45
24	Agricultural	NA	NA	NA	NA	NA	NA
25	Lighting	NA	NA	NA	NA	NA	NA
26	System	NA	NA	NA	NA	NA	NA
27							
28	PY 2011	Average Rate Excluding CARE/LIEE Surcharge	CARE Subsidy Portion of Rate	CARE Administration Portion of Rate	LIEE Program Portion of Rate	LIEE Administration Portion of Rate	Average Rate Including CARE/LIEE Surcharge
29							
30							
31							
32	Residential (non CARE)	1.46	2.94	0.14	2.34	0.30	7.18
33	Residential (CARE)	1.46	0	0.00	2.34	0.30	4.09
34	Commercial	3.83	2.94	0.14	0	0	6.91
35	Industrial	0.41	2.94	0.14	0	0	3.49
36	Agricultural	NA	NA	NA	NA	NA	NA
37	Lighting	NA	NA	NA	NA	NA	NA
38	System	NA	NA	NA	NA	NA	NA

Attachment C-2

A	B	C	D	E	F	G	H	I	J	K	
1	PY 2007 Customer Usage and Bill Savings										
2	Southern California Gas Company										
3											
4				Electric					Gas		
5		Total	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Total	Below Baseline	Above Baseline	
6	Number of CARE Customers										
7	2007 Total										
8	January	N/A	-	-	-	-	-	1,254,019	709,751	544,268	
9	February	N/A	-	-	-	-	-	1,241,939	763,728	478,211	
10	March	N/A	-	-	-	-	-	1,234,761	942,770	291,991	
11	April	N/A	-	-	-	-	-	1,242,433	1,088,197	154,236	
12	May	N/A	-	-	-	-	-	1,251,947	765,337	486,610	
13	June	N/A	-	-	-	-	-	1,263,062	312,827	950,235	
14	July	N/A	-	-	-	-	-	1,270,163	426,599	843,564	
15	August	N/A	-	-	-	-	-	1,277,784	491,375	786,409	
16	September	N/A	-	-	-	-	-	1,291,437	496,787	794,650	
17	October	N/A	-	-	-	-	-	1,301,014	359,323	941,691	
18	November	N/A	-	-	-	-	-	1,323,495	809,073	514,422	
19	December	N/A	-	-	-	-	-	1,332,614	982,804	349,810	
20		Total	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Total	Below Baseline	Above Baseline	
21	Number of Customers Served by LIEE										
22	2007 Total										
23	January	N/A	-	-	-	-	-	2,286	1,121	1,165	
24	February	N/A	-	-	-	-	-	4,464	2,433	2,031	
25	March	N/A	-	-	-	-	-	7,092	4,422	2,670	
26	April	N/A	-	-	-	-	-	9,570	6,562	3,008	
27	May	N/A	-	-	-	-	-	12,271	7,260	5,011	
28	June	N/A	-	-	-	-	-	15,290	8,246	7,044	
29	July	N/A	-	-	-	-	-	18,216	9,623	8,593	
30	August	N/A	-	-	-	-	-	21,706	11,364	10,342	
31	September	N/A	-	-	-	-	-	25,196	13,105	12,091	
32	October	N/A	-	-	-	-	-	28,746	14,743	14,003	
33	November	N/A	-	-	-	-	-	31,792	17,563	14,229	
34	December	N/A	-	-	-	-	-	34,351	19,505	14,846	
35	Note: Totals for "Number of Customers Served by LIEE" do not include master meter customers or accounts that were closed after they were serviced by LIEE.										

Attachment C-2A

**PY 2005 - 2007 Bill Savings
Southern California Gas Company**

Program Year	Program Costs	Program Lifecycle Bill Savings	Program Bill Savings/ Cost Ratio	Per Home Average Lifecycle Bill Savings
2005	\$ 28,834,254	\$ 6,652,911	0.23	\$ 164
2006	\$ 27,317,476	\$ 7,218,569	0.26	\$ 196
2007	\$ 27,097,166	\$ 7,062,428	0.26	\$ 160

Attachment C-3

	A	B	C	D	E	F
1	PY 2009-2011 Projected Customer Usage and Eligibility					
2	Southern California Gas Company					
3						
4			PY 2007	PY 2009**	PY 2010**	PY 2011**
5			Number of CARE Customers in PY2007**	Estimated Number of Customers Treated by LIEE in PY 2009	Estimated Number of Customers Treated by LIEE in PY 2010	Estimated Number of Customers Treated by LIEE in PY 2011
6						
7						
8						
9						
10	Electric	Tier 1*	N/A	-	-	-
11		Tier 2*	N/A	-	-	-
12		Tier 3*	N/A	-	-	-
13		Tier 4*	N/A	-	-	-
14		Tier 5*	N/A	-	-	-
15		Total	N/A	-	-	-
16						
17	Gas	Tier 1 (Below Baseline)*	780,230	47,746	61,818	62,823
18		Tier 2 (Above Baseline)*	552,384	47,254	61,182	62,177
19		Total	1,332,614	95,000	123,000	125,000
20						
21						
22	* Utility specific note describing how tiers have been grouped, if discussed in Section V of LIEE Budget Applications PY 2009-					
23	2011.					
24	** PY2007 CARE customers are listed here as a proxy for depicting Tier usage among LIEE willing and eligible customers. The LIEE baseline of willing and eligible customers is determined by the methodology described in Section III.A of the LIEE Budget Applications PY 2009-2011. Willing and eligible customers are also described in Table A-3.					