Table 7.1 - 2009 - 2011 IOU Strategic Planning Program Budget

Note: Data indicated as "estimated" represent forecasts of budgets. Data indicated as "Actual" represents accurate budget totals.

Market Sector	Program #	Main Program Name / Sub-Programs	1 Estimated Overhead Costs (General & Administration) - IOU	2 Estimated Other Administration Costs - IOU	3 Estimated Administrative Costs - IOU Contractors	4 Total Administrative Cost (Actual)	5 Estimated Marketing & Outreach (IOU)	6 Estimated Marketing & Outreach (IOU Contractors)	7 Total Marketing & Outreach (Actual)	8 Estimated TOTAL Direct Implementation - Customer Education & Training	9 Estimated TOTAL Direct Implementation - Workforce, Education, & Training	10 Estimated Total Direct Implementation (Customer Services)	11 Estimated Direct Implementation (Incentives & Rebates)
Residential Programs	**Residential Programs**												
		Local Programs											
		#Local02 - Local Whole Home Performance	$ 59,358.57	$ 322,616.47	$ -	$ 381,975.04	$ 379,005.00	$ -	$ 379,005.00	$ 391,800.00	$ -	$ -	$ 93,750.00
		#Local03 - Local Sustainable Communities (RMV)	$ 40,144.29	$ 59,474.88	$ -	$ 99,619.17	$ 19,260.00	$ -	$ 19,260.00	$ 26,001.00	$ -	$ 28,890.00	$ 650,000.00
		SW Residential											
		#SW-ResA - Multifamily EE Rebates	$ 202,992.48	$ 1,079,931.29	$ -	$ 1,282,923.76	$ 1,188,080.72	$ -	$ 1,188,080.72	$ 344,543.00	$ -	$ 547,294.55	$ 17,555,619.58
		#SW-ResB - Home Efficiency Rebates	$ 411,461.52	$ 1,772,284.03	$ -	$ 2,183,745.54	$ 2,174,877.43	$ -	$ 2,174,877.43	$ 685,000.00	$ -	$ 1,707,068.90	$ 116,058,666.35
		#SW-ResC - Home Efficiency Energy Survey	$ 115,103.88	$ 220,077.53	$ -	$ 335,181.40	$ 202,000.00	$ -	$ 202,000.00	$ -	$ 1,880,000.00	$ -	$ -
		3P Residential											
		#3P-Res01 - On Demand Efficiency	$ 3,086.89	$ 61,734.45	$ 84,974.00	$ 149,795.35	$ 98,305.00	$ -	$ 98,305.00	$ -	$ -	$ 1,785,000.00	$ -
		#3P-Res02 - HERS Rater Training Advancement	$ 3,961.98	$ 79,235.30	$ 109,062.93	$ 192,260.21	$ 118,546.92	$ -	$ 118,546.92	$ -	$ -	$ 1,270,590.15	$ -
		#3P-Res03 - Multifamily Home Tune-Up	$ 29,875.12	$ 597,469.57	$ 822,383.22	$ 1,449,727.90	$ 145,338.99	$ -	$ 145,338.99	$ -	$ -	$ 1,005,873.52	$ 3,511,206.72
		#3P-Res04 - Multifamily Solar Pool Heating	$ 6,538.95	$ 130,771.79	$ 180,000.00	$ 317,310.73	$ 50,000.00	$ -	$ 50,000.00	$ -	$ -	$ 250,000.00	$ 1,586,250.00
		#3P-Res05 - Community Language Effic Outreach	$ 4,838.16	$ 96,757.91	$ 133,181.82	$ 234,777.89	$ 162,878.79	$ -	$ 162,878.79	$ -	$ -	$ 303,939.39	$ -
		#3P-Res06 - Multifamily Direct Therm Savings	$ 15,257.55	$ 305,134.17	$ 420,000.00	$ 740,391.71	$ 1,755,865.00	$ -	$ 1,755,865.00	$ -	$ -	$ -	$ 358,634.25
		#3P-Res07 - LivingWise™	$ 15,184.96	$ 303,682.60	$ 418,002.00	$ 736,869.56	$ 244,800.00	$ -	$ 244,800.00	$ -	$ -	$ 1,227,198.00	$ -
		#3P-Res09 - Manufactured Mobile Home	$ 37,925.90	$ 758,476.35	$ 1,044,000.00	$ 1,840,402.25	$ 900,000.00	$ -	$ 900,000.00	$ -	$ -	$ 5,573,250.00	$ 490,564.62
		#3P-Xc03 - Upstream High Efficiency Gas Water Hea	$ 757.43	$ 15,147.73	$ 20,850.00	$ 36,755.16	$ 129,150.00	$ -	$ 129,150.00	$ -	$ -	$ 270,000.00	$ -
		#3P-Xc06 - Energy Efficient Ethnic Outreach	$ 21,974.41	$ 439,464.17	$ 604,897.69	$ 1,066,336.27	$ 901,576.04	$ -	$ 901,576.04	$ -	$ -	$ 1,693,526.27	$ -
		SW Res New Construction											
		#SW-NCResA - RNC	$ 383,062.00	$ 1,316,349.00	$ -	$ 1,699,411.00	$ 1,488,804.00	$ -	$ 1,488,804.00	$ 477,513.00	$ -	$ 871,137.00	$ 8,110,674.56
Commercial Programs	**Commercial Programs**												
		Local Programs											
		#Local01 - OBF	$ 135,232.96	$ 474,000.13	$ -	$ 609,233.09	$ 697,303.50	$ -	$ 697,303.50	$ 137,682.00	$ 76,077.00	$ 1,263,742.50	$ -
		#Local04 - Local Strategic Develop & Integ	$ 40,627.96	$ 812,559.15	$ -	$ 853,187.11	$ -	$ -	$ -	$ -	$ -	$ -	$ -
		#Local05 - Local Non-Residential BID	$ 12,856.18	$ 90,305.46	$ -	$ 103,161.64	$ 3,000.00	$ -	$ 3,000.00	$ 150,000.00	$ -	$ 13,818.13	$ -
		SW Commercial											
		#SW-ComA - Calculated	$ 119,435.00	$ 1,144,358.17	$ -	$ 1,263,793.17	$ 325,609.14	$ -	$ 325,609.14	$ 42,000.00	$ 20,500.00	$ 791,203.77	$ 580,639.46
		#SW-ComB - Deemed	$ 659,831.40	$ 6,083,991.09	$ -	$ 6,743,822.49	$ 1,430,422.41	$ -	$ 1,430,422.41	$ 3,366,978.25	$ 74,500.00	$ 1,817,428.03	$ 4,352,112.98
		#SW-ComC - Nonresidential Audits	$ 73,818.93	$ 414,290.56	$ -	$ 488,109.49	$ -	$ -	$ -	$ 176,718.35	$ -	$ 791,866.31	$ -
		#SW-ComD - Continuous Energy Improvement	$ 38,094.44	$ 141,888.89	$ -	$ 179,983.34	$ 45,000.00	$ -	$ 45,000.00	$ 400,000.00	$ 175,000.00	$ -	$ -
		#SW-ComE - Direct Install	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
		3P Non-Residential											
		#3P-NRes01 - Steam Trap and Compressed Air Survey	$ 7,605.24	$ 152,096.49	$ 209,352.25	$ 369,053.98	$ 346,770.21	$ -	$ 346,770.21	$ -	$ -	$ 2,370,943.54	$ -
		#3P-NRes02 - Energy Challenger	$ 392.34	$ 7,846.31	$ 10,800.00	$ 19,038.64	$ -	$ -	$ -	$ -	$ -	$ 150,000.00	$ -
		#3P-NRes04 - Program for Resource Efficiency in P	$ 10,702.97	$ 214,047.74	$ 294,624.67	$ 519,375.38	$ 58,971.33	$ -	$ 58,971.33	$ -	$ -	$ 373,213.33	$ -
		#3P-Xc01 - Gas Cooling Retrofit	$ 2,622.93	$ 52,455.67	$ 72,202.27	$ 127,280.86	$ 144,404.54	$ -	$ 144,404.54	$ -	$ -	$ -	$ -
		#3P-Xc02 - SaveGas – Hot Water Control	$ 15,590.58	$ 311,794.56	$ 429,167.65	$ 756,552.79	$ 341,615.11	$ -	$ 341,615.11	$ -	$ -	$ 2,029,217.24	$ 7,937,190.00
		#3P-Xc04 - California Sustainability Alliance	$ 7,376.59	$ 147,523.73	$ 203,058.10	$ 357,958.42	$ 226,299.69	$ -	$ 226,299.69	$ -	$ -	$ 1,570,642.20	$ -
		#3P-Xc05 - Portfolio of the Future (PoF)	$ 7,265.50	$ 145,301.98	$ 200,000.00	$ 352,567.48	$ 300,000.00	$ -	$ 300,000.00	$ -	$ -	$ 1,500,000.00	$ -
		Commercial New Construction											
		#SW-NCNR - NRNC Savings By Design	$ 320,560.81	$ 1,316,347.65	$ -	$ 1,636,908.46	$ 1,488,804.00	$ -	$ 1,488,804.00	$ 278,079.00	$ -	$ 890,062.50	$ 6,749,229.57
Industrial Programs	**Industrial Programs**												
		SW Industrial											
		#SW-IndA - Calculated	$ 581,867.25	$ 4,540,844.34	$ -	$ 5,122,711.59	$ 2,251,502.88	$ -	$ 2,251,502.88	$ 659,946.33	$ 123,744.00	$ 3,876,920.73	$ 124,028,734.04
		#SW-IndB - Deemed	$ 136,955.37	$ 957,116.69	$ -	$ 1,094,072.06	$ 460,800.00	$ -	$ 460,800.00	$ 201,600.00	$ 201,600.00	$ 845,081.10	$ 17,030,327.02
		#SW-IndC - Nonresidential Audits	$ 65,864.68	$ 282,183.26	$ -	$ 348,047.93	$ 3,000.00	$ -	$ 3,000.00	$ 796,482.54	$ -	$ 136,624.11	$ -
		#SW-IndD - Continuous Energy Improvement	$ 72,724.58	$ 384,491.52	$ -	$ 457,216.09	$ 80,000.00	$ -	$ 80,000.00	$ 555,000.00	$ 435,000.00	$ -	$ -

Table 7.1 - 2009 - 2011 IOU Strategic Planning Program Budget

Note: Data indicated as "estimated" represent forecasts of budgets. Data indicated as "Actual" represents accurate budget totals.

Market Sector	Program #	Main Program Name / Sub-Programs	1 Estimated Overhead Costs (General & Administration) - IOU	2 Estimated Other Administration Costs - IOU	3 Estimated Administrative Costs - IOU Contractors	4 Total Administrative Cost (Actual)	5 Estimated Marketing & Outreach (IOU)	6 Estimated Marketing & Outreach (IOU Contractors)	7 Total Marketing & Outreach (Actual)	8 Estimated TOTAL Direct Implementation - Customer Education & Training	9 Estimated TOTAL Direct Implementation - Workforce, Education, & Training	10 Estimated Total Direct Implementation (Customer Services)	11 Estimated Direct Implementation (Incentives & Rebates)
		3P Non-Residential											
		#3P-NRes03 - Small Industrial Facility Upgrades	$ 9,687.33	$ 193,735.98	$ 266,666.67	$ 470,089.97	$ 133,333.33	$ -	$ 133,333.33	$ -	$ -	$ 900,000.00	$ -
Agricultural Programs	**Agricultural Programs**												
		SW Agricultural											
		#SW-AgA - Calculated	$ 160,235.54	$ 1,161,592.66	$ -	$ 1,321,828.19	$ 565,123.83	$ -	$ 565,123.83	$ 212,784.08	$ 25,936.00	$ 1,193,877.86	$ 6,489,023.59
		#SW-AgB - Deemed	$ 26,487.45	$ 209,916.95	$ -	$ 236,404.40	$ 115,200.00	$ -	$ 115,200.00	$ 50,400.00	$ 50,400.00	$ 85,213.76	$ 29,738,639.70
		#SW-AgC - Nonresidential Audits	$ 8,270.77	$ 49,593.35	$ -	$ 57,864.13	$ 3,000.00	$ -	$ 3,000.00	$ 56,902.28	$ -	$ 31,168.96	$ -
		#SW-AgD - Pump Test & Repair	$ 11,694.23	$ 73,225.83	$ -	$ 84,920.07	$ 3,000.00	$ -	$ 3,000.00	$ -	$ 9,167.00	$ 148,491.84	$ -
		#SW-AgE - Continuous Energy Improvement	$ 15,961.73	$ 32,234.53	$ -	$ 48,196.26	$ 6,000.00	$ -	$ 6,000.00	$ 228,000.00	$ 53,000.00	$ -	$ -
LGP	**Local Government Partnership Programs**												
		Local Government Partnerships											
		#LGovP01 - LA County IOU Partnership	$ 30,690.05	$ 135,064.90	$ -	$ 165,754.94	$ 36,000.00	$ -	$ 36,000.00	$ 18,090.27	$ 9,045.14	$ 412,473.29	$ -
		#LGovP02 - Kern County Energy Watch Partnership	$ 13,969.89	$ 122,542.88	$ -	$ 136,512.78	$ 46,892.59	$ -	$ 46,892.59	$ 15,595.06	$ 7,797.53	$ 85,788.00	$ -
		#LGovP03 - Riverside County Partnership	$ 20,088.07	$ 133,866.86	$ -	$ 153,954.94	$ 18,000.00	$ -	$ 18,000.00	$ 18,090.27	$ 9,045.14	$ 222,759.21	$ -
		#LGovP04 - San Bernardino County IOU Partnership	$ 19,874.79	$ 132,986.65	$ -	$ 152,861.45	$ 18,000.00	$ -	$ 18,000.00	$ 16,397.56	$ 8,198.78	$ 219,003.79	$ -
		#LGovP05 - Santa Barbara County IOU Partnership	$ 15,463.64	$ 130,487.52	$ -	$ 145,951.16	$ 32,000.00	$ -	$ 32,000.00	$ 23,392.59	$ 7,797.53	$ 115,595.06	$ -
		#LGovP06 - SBCCOG Partnership	$ 21,362.36	$ 122,314.23	$ -	$ 143,676.59	$ 36,000.00	$ -	$ 36,000.00	$ 15,595.06	$ 7,797.53	$ 245,540.35	$ -
		#LGovP07 - San Luis Obispo County Partnership	$ 14,390.61	$ 138,190.11	$ -	$ 152,580.72	$ 31,000.00	$ -	$ 31,000.00	$ 23,392.59	$ 7,797.53	$ 85,086.44	$ -
		#LGovP08 - Tulare Cnty-Visalia Energy Watch Prtnr	$ 13,239.80	$ 103,861.64	$ -	$ 117,101.44	$ 36,000.00	$ -	$ 36,000.00	$ 16,345.06	$ 7,797.53	$ 100,791.78	$ -
		#LGovP09 - Orange County Cities Partnership	$ 18,535.71	$ 84,008.26	$ -	$ 102,543.97	$ 52,800.00	$ -	$ 52,800.00	$ 15,595.06	$ 7,797.53	$ 208,949.66	$ -
		#LGovP10 - ILG IOU Partnership	$ 20,589.76	$ 89,902.65	$ -	$ 110,492.41	$ 147,000.00	$ -	$ 147,000.00	$ 10,797.53	$ 7,797.53	$ 156,297.53	$ -
		#LGovP11 - Community Energy Partnership	$ 17,383.39	$ 117,070.42	$ -	$ 134,453.81	$ 19,500.00	$ -	$ 19,500.00	$ 8,088.35	$ 8,088.35	$ 191,676.70	$ -
		#LGovP12 - Desert Cities Partnership	$ 3,604.96	$ 26,504.23	$ -	$ 30,109.20	$ 12,000.00	$ -	$ 12,000.00	$ 7,797.53	$ -	$ 25,797.53	$ -
		#LGovP13 - VCREA Sub-Program Partnership	$ 23,705.35	$ 142,774.01	$ -	$ 166,479.36	$ 120,000.00	$ -	$ 120,000.00	$ 15,595.06	$ 7,797.53	$ 187,940.35	$ -
		#LGovP14 - Palm Desert IOU Pilot Partnership	$ 113,402.59	$ 400,879.78	$ -	$ 514,282.37	$ 767,913.51	$ -	$ 767,913.51	$ 14,472.22	$ 14,472.22	$ 1,004,606.78	$ -
		Local Institutional Partnerships											
		#L-InstP01 - CA Depart of Corrections Partnership	$ 68,808.00	$ 304,344.00	$ -	$ 373,152.00	$ 200,500.50	$ -	$ 200,500.50	$ 39,075.00	$ -	$ 710,187.00	$ -
		#L-InstP02 - CA Community College Partnership	$ 60,389.63	$ 251,841.11	$ -	$ 312,230.74	$ 210,378.00	$ -	$ 210,378.00	$ 8,250.00	$ 54,375.00	$ 658,552.50	$ -
		#L-InstP03 - UC/CSU/IOU Partnership	$ 110,886.47	$ 572,164.94	$ -	$ 683,051.41	$ 266,569.50	$ -	$ 266,569.50	$ 44,625.00	$ 85,935.00	$ 819,384.00	$ -
		#L-InstP04 - State of California /IOU Partnership	$ 68,806.62	$ 304,343.36	$ -	$ 373,149.97	$ 200,500.50	$ -	$ 200,500.50	$ 39,075.00	$ -	$ 710,187.00	$ -
Codes and Standards	**Codes and Standards**												
		Codes & Standards Program #1											
		C&S Program Overall											
		C&S Advocacy & CASE Studies: Building Codes	$ 45,624.30	$ 180,591.07	$ -	$ 226,215.38	$ -	$ -	$ -	$ -	$ -	$ 731,895.00	$ -
		C&S Advocacy & CASE Studies: Appliance Standards	$ 15,714.39	$ 62,696.93	$ -	$ 78,411.32	$ -	$ -	$ -	$ -	$ -	$ 251,590.88	$ -
		SW-C&SC - Compliance Training	$ 35,714.33	$ 142,493.03	$ -	$ 178,207.36	$ -	$ -	$ -	$ -	$ -	$ 571,793.63	$ -
		C&S Coordination (Statewide, EE Programs, External Entities)											
		Program Education & Training	$ 45,624.30	$ 180,591.07	$ -	$ 226,215.38	$ -	$ -	$ -	$ -	$ -	$ 731,895.00	$ -
		C&S sub-Program Components											
		Quality Assurance & Program Evaluation Activities											
		Other											
ng Technology ms	**Emerging Technologies Program**												
		Total ET Program											
		Assessments	$ 251,884.92	$ 947,858.34	$ -	$ 1,199,743.26	$ 18,000.00	$ -	$ 18,000.00	$ -	$ -	$ 3,978,750.00	$ -
		Scaled Field Placement											
		Demonstration / Showcasing											
		Market and Behavioral Studies											
		Technology Supply Side Efforts											

Table 7.1 - 2009 - 2011 IOU Strategic Planning Program Budget

Note: Data indicated as "estimated" represent forecasts of budgets. Data indicated as "Actual" represents accurate budget totals.

Market Sector	Program #	Main Program Name / Sub-Programs	1 Estimated Overhead Costs (General & Administration) - IOU	2 Estimated Other Administration Costs - IOU	3 Estimated Administrative Costs - IOU Contractors	4 Total Administrative Cost (Actual)	5 Estimated Marketing & Outreach (IOU)	6 Estimated Marketing & Outreach (IOU Contractors)	7 Total Marketing & Outreach (Actual)	8 Estimated TOTAL Direct Implementation - Customer Education & Training	9 Estimated TOTAL Direct Implementation - Workforce, Education, & Training	10 Estimated Total Direct Implementation (Customer Services)	11 Estimated Direct Implementation (Incentives & Rebates)
Emergi Progra		Incubation											
		ZNE Lab (PG&E)											
		Other											
WE&T Program		**Workforce, Education & Training**											
		SW Workforce Education & Training											
		#SW-WE&TA - Strategic Planning & Implementation	$ 36,000.00	$ -	$ -	$ 36,000.00	$ -	$ -	$ -	$ -	$ 720,000.00	$ -	$ -
		#SW-WE&TB - WE&T Centers	$ 425,619.41	$ 1,382,097.18	$ -	$ 1,807,716.59	$ 137,380.25	$ -	$ 137,380.25	$ -	$ 6,992,910.86	$ -	$ -
		#SW-WE&TC - WE&T Connections	$ 94,756.20	$ 321,583.73	$ -	$ 416,339.94	$ 62,380.25	$ -	$ 62,380.25	$ -	$ 1,511,160.11	$ -	$ -
		TOTAL WE&T Budget											
DSM Integration Programs		**DSM Coordination & Integration**											
		DSM Integration											
		#SW-IDSM - SW Integrated DSM	$ 28,577.25	$ 571,545.00	$ -	$ 600,122.25	$ -	$ -	$ -	$ -	$ -	$ -	$ -
		TOTAL DSM Integration Funding:											
ME&O Programs		**Non-Resource Marketing & Outreach**											
		SW Marketing, Education, & Outreach											
		#SW-ME&OA - Marketing, Education & Outreach (Core)	$ 287,577.63	$ 57,891.61	$ -	$ 345,469.24	$ 5,693,661.00	$ -	$ 5,693,661.00	$ -	$ -	$ -	$ -
		#SW-ME&OB - SW Marketing, E&O FYP	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
		#SW-ME&OC - ME&O Strategic Plan	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
LIEE		**LIEE**											
		Low Income											
		#y LIEE - Low Income EE (LIEE)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
HVAC		**HVAC**											
		SW HVAC											
		#SW-HVACA - Residential Energy Star Quality Insta	$ 5,453.60	$ 69,441.93	$ -	$ 74,895.53	$ 9,630.00	$ -	$ 9,630.00	$ 15,000.00	$ 15,000.00	$ -	$ -
		#SW-HVACB - Commercial Quality Installation	$ 5,109.81	$ 62,566.11	$ -	$ 67,675.92	$ 9,630.00	$ -	$ 9,630.00	$ 15,000.00	$ 15,000.00	$ -	$ -
		#SW-HVACC - Commercial Upstream Equipment	$ 3,188.62	$ 28,957.41	$ -	$ 32,146.03	$ 19,815.00	$ -	$ 19,815.00	$ -	$ 15,000.00	$ -	$ -
		#SW-HVACD - Quality Maintenance Program	$ 43,535.82	$ 150,271.34	$ -	$ 193,807.15	$ 14,445.00	$ -	$ 14,445.00	$ 15,000.00	$ 15,000.00	$ -	$ 676,000.00
		#SW-HVACE - Technology & Systems Diagnostics	$ 42,928.51	$ 858,570.18	$ -	$ 901,498.69	$ -	$ -	$ -	$ -	$ -	$ -	$ -
		#SW-HVACF - HVAC WE&T	$ 6,532.41	$ 21,388.23	$ -	$ 27,920.64	$ 34,260.00	$ -	$ 34,260.00	$ -	$ 75,000.00	$ -	$ -
		#SW-HVACG - HVAC Core	$ 3,755.33	$ 70,291.56	$ -	$ 74,046.89	$ 4,815.00	$ -	$ 4,815.00	$ -	$ -	$ -	$ -
		Totals	$ 5,926,075.36	$ 35,374,332.17	$ 5,523,223.26	$ 46,823,630.79	$ 27,242,718.96	$ -	$ 27,242,718.96	$ 9,632,699.08	$ 12,735,534.84	$ 49,739,825.19	$ 345,997,262.44

Table 7.1 - 2009 - 2011 IOU Strategic Planning Program E

Note: Data indicated as "estimated" represent forecasts of budgets. Data indicated as "Actual" represents accurate budget totals.

Market Sector	Program #	Main Program Name / Sub-Programs	12 Estimated Direct Implementation (Rebate Processing & Inspection - Labor & Materials)	13 Estimated Total Direct Implementation (Other)	14 Total Direct Implementation (Actual)	15 Integration Budget Allocated to other Programs (If Applicable)	16 Total Budget By Program (Actual)	17 Estimated EM&V Costs - IOU	18 Estimated EM&V Costs - IOU Contractors	19 Total EM&V Costs (Actual)	20 Estimated Integration Budget Coming From Other Programs (Not Added to Program Budget Total)	21 Program Type	22 Market Sector	23 Pilot Program	24 Program Status
Residential Programs	**Residential Programs**														
		Local Programs													
		#Local02 - Local Whole Home Performance	$ -	$ -	$ 485,550.00	$ -	$ 1,246,530.04	$ 108,393.91	$ -	$ 108,393.91	$ -	Core	Residential	X	New
		#Local03 - Local Sustainable Communities (RMV)	$ -	$ -	$ 704,891.00	$ -	$ 823,770.17	$ 71,632.19	$ -	$ 71,632.19	$ -	Core	Residential	X	New
		SW Residential													
		#SW-ResA - Multifamily EE Rebates	$ 900,000.00	$ -	$ 19,347,457.13	$ -	$ 21,818,461.61	$ 1,897,257.49	$ -	$ 1,897,257.49	$ -	Core	Residential		Revised
		#SW-ResB - Home Efficiency Rebates	$ 1,890,000.00	$ -	$ 120,340,735.25	$ -	$ 124,699,358.22	$ 10,843,422.22	$ -	$ 10,843,422.22	$ -	Core	Residential		Revised
		#SW-ResC - Home Efficiency Energy Survey	$ -	$ -	$ 1,880,000.00	$ -	$ 2,417,181.40	$ 210,189.68	$ -	$ 210,189.68	$ -	Core	Residential		Revised
		3P Residential													
		#3P-Res01 - On Demand Efficiency	$ 410,356.00	$ -	$ 2,195,356.00	$ -	$ 2,443,456.35	$ 212,474.46	$ -	$ 212,474.46	$ -	3P	Residential		Revised
		#3P-Res02 - HERS Rater Training Advancement	$ -	$ -	$ 1,270,590.15	$ -	$ 1,581,397.28	$ 137,512.80	$ -	$ 137,512.80	$ -	3P	Residential		New
		#3P-Res03 - Multifamily Home Tune-Up	$ 969,765.28	$ -	$ 5,486,845.51	$ -	$ 7,081,912.40	$ 615,818.46	$ -	$ 615,818.46	$ -	3P	Residential		New
		#3P-Res04 - Multifamily Solar Pool Heating	$ 50,000.00	$ -	$ 1,886,250.00	$ -	$ 2,253,560.73	$ 195,961.80	$ -	$ 195,961.80	$ -	3P	Residential		New
		#3P-Res05 - Community Language Effic Outreach	$ -	$ -	$ 303,939.39	$ -	$ 701,596.07	$ 61,008.35	$ -	$ 61,008.35	$ -	3P	Residential		Revised
		#3P-Res06 - Multifamily Direct Therm Savings	$ -	$ -	$ 358,634.25	$ -	$ 2,854,890.96	$ 248,251.38	$ -	$ 248,251.38	$ -	3P	Residential		Revised
		#3P-Res07 - LivingWise™	$ -	$ -	$ 1,227,198.00	$ -	$ 2,208,867.56	$ 192,075.44	$ -	$ 192,075.44	$ -	3P	Residential		Revised
		#3P-Res09 - Manufactured Mobile Home	$ -	$ -	$ 6,063,814.62	$ -	$ 8,804,216.87	$ 765,584.06	$ -	$ 765,584.06	$ -	3P	Residential		Revised
		#3P-Xc03 - Upstream High Efficiency Gas Water Hea	$ 90,000.00	$ -	$ 360,000.00	$ -	$ 525,905.16	$ 45,730.88	$ -	$ 45,730.88	$ -	3P	Residential		Revised
		#3P-Xc06 - Energy Efficient Ethnic Outreach	$ -	$ -	$ 1,693,526.27	$ -	$ 3,661,438.58	$ 318,385.96	$ -	$ 318,385.96	$ -	3P	Residential		Revised
		SW Res New Construction													
		#SW-NCResA - RNC	$ 362,079.00	$ -	$ 9,821,403.56	$ -	$ 13,009,618.56	$ 1,131,271.15	$ -	$ 1,131,271.15	$ -	Core	Residential		Revised
Commercial Programs	**Commercial Programs**														
		Local Programs													
		#Local01 - OBF	$ -	$ -	$ 1,477,501.50	$ -	$ 2,784,038.09	$ 242,090.26	$ -	$ 242,090.26	$ -	Core	Commercial		Revised
		#Local04 - Local Strategic Develop & Integ	$ -	$ -	$ -	$ -	$ 853,187.11	$ 74,190.18	$ -	$ 74,190.18	$ -	Core	Commercial		New
		#Local05 - Local Non-Residential BID	$ -	$ -	$ 163,818.13	$ -	$ 269,979.77	$ 23,476.50	$ -	$ 23,476.50	$ -	Core	Commercial		New
		SW Commercial													
		#SW-ComA - Calculated	$ 37,527.85	$ -	$ 1,471,871.08	$ -	$ 3,061,273.39	$ 266,197.68	$ -	$ 266,197.68	$ -	Core	Commercial		Revised
		#SW-ComB - Deemed	$ 273,308.22	$ -	$ 9,884,327.48	$ -	$ 18,058,572.38	$ 1,570,310.61	$ -	$ 1,570,310.61	$ -	Core	Commercial		Revised
		#SW-ComC - Nonresidential Audits	$ -	$ -	$ 968,584.66	$ -	$ 1,456,694.15	$ 126,669.05	$ -	$ 126,669.05	$ -	Core	Commercial		New
		#SW-ComD - Continuous Energy Improvement	$ -	$ -	$ 575,000.00	$ -	$ 799,983.34	$ 69,563.77	$ -	$ 69,563.77	$ -	Core	Commercial		New
		#SW-ComE - Direct Install	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	Core	Commercial		Revised
		3P Non-Residential													
		#3P-NRes01 - Steam Trap and Compressed Air Survey	$ -	$ -	$ 2,370,943.54	$ -	$ 3,086,767.73	$ 268,414.58	$ -	$ 268,414.58	$ -	3P	Commercial		Revised
		#3P-NRes02 - Energy Challenger	$ -	$ -	$ 150,000.00	$ -	$ 169,038.64	$ 14,699.01	$ -	$ 14,699.01	$ -	3P	Commercial		New
		#3P-NRes04 - Program for Resource Efficiency in P	$ -	$ -	$ 373,213.33	$ -	$ 951,560.05	$ 82,744.35	$ -	$ 82,744.35	$ -	3P	Commercial		New
		#3P-Xc01 - Gas Cooling Retrofit	$ 5,775.60	$ -	$ 5,775.60	$ -	$ 277,461.01	$ 24,127.04	$ -	$ 24,127.04	$ -	3P	Commercial		Revised
		#3P-Xc02 - SaveGas – Hot Water Control	$ -	$ -	$ 9,966,407.24	$ -	$ 11,064,575.14	$ 962,136.95	$ -	$ 962,136.95	$ -	3P	Commercial		Revised
		#3P-Xc04 - California Sustainability Alliance	$ -	$ -	$ 1,570,642.20	$ -	$ 2,154,900.32	$ 187,382.63	$ -	$ 187,382.63	$ -	3P	Commercial		Revised
		#3P-Xc05 - Portfolio of the Future (PoF)	$ -	$ -	$ 1,500,000.00	$ -	$ 2,152,567.48	$ 187,179.78	$ -	$ 187,179.78	$ -	3P	Commercial		Revised
		Commercial New Construction													
		#SW-NCNR - NRNC Savings By Design	$ 408,622.50	$ -	$ 8,325,993.57	$ -	$ 11,451,706.03	$ 995,800.50	$ -	$ 995,800.50	$ -	Core	Commercial		Revised
Industrial Programs	**Industrial Programs**														
		SW Industrial													
		#SW-IndA - Calculated	$ 79,986.78	$ -	$ 128,769,331.88	$ -	$ 136,143,546.36	$ 11,838,569.00	$ -	$ 11,838,569.00	$ -	Core	Industrial		Revised
		#SW-IndB - Deemed	$ 29,709.55	$ -	$ 18,308,317.67	$ -	$ 19,863,189.73	$ 1,727,233.85	$ -	$ 1,727,233.85	$ -	Core	Industrial		Revised
		#SW-IndC - Nonresidential Audits	$ -	$ -	$ 933,106.65	$ -	$ 1,284,154.59	$ 111,665.61	$ -	$ 111,665.61	$ -	Core	Industrial		New
		#SW-IndD - Continuous Energy Improvement	$ -	$ -	$ 990,000.00	$ -	$ 1,527,216.09	$ 132,801.40	$ -	$ 132,801.40	$ -	Core	Industrial		New

Table 7.1 - 2009 - 2011 IOU Strategic Planning Program E

Note: Data indicated as "estimated" represent forecasts of budgets. Data indicated as "Actual" represents accurate budget totals.

Market Sector	Program #	Main Program Name / Sub-Programs	12 Estimated Direct Implementation (Rebate Processing & Inspection - Labor & Materials)	13 Estimated Total Direct Implementation (Other)	14 Total Direct Implementation (Actual)	15 Integration Budget Allocated to other Programs (If Applicable)	16 Total Budget By Program (Actual)	17 Estimated EM&V Costs - IOU	18 Estimated EM&V Costs - IOU Contractors	19 Total EM&V Costs (Actual)	20 Estimated Integration Budget Coming From Other Programs (Not Added to Program Budget Total)	21 Program Type	22 Market Sector	23 Pilot Program	24 Program Status
		3P Non-Residential													
		#3P-NRes03 - Small Industrial Facility Upgrades	$ -	$ -	$ 900,000.00	$ -	$ 1,503,423.31	$ 130,732.46	$ -	$ 130,732.46	$ -	3P	Industrial		New
Agricultural Programs	**Agricultural Programs**														
		SW Agricultural													
		#SW-AgA - Calculated	$ 19,296.29	$ -	$ 7,940,917.83	$ -	$ 9,827,869.84	$ 854,597.36	$ -	$ 854,597.36	$ -	Core	Agricultural		Revised
		#SW-AgB - Deemed	$ 7,818.30	$ -	$ 29,932,471.77	$ -	$ 30,284,076.16	$ 2,633,397.87	$ -	$ 2,633,397.87	$ -	Core	Agricultural		New
		#SW-AgC - Nonresidential Audits	$ -	$ -	$ 88,071.25	$ -	$ 148,935.37	$ 12,950.90	$ -	$ 12,950.90	$ -	Core	Agricultural		New
		#SW-AgD - Pump Test & Repair	$ -	$ -	$ 157,658.84	$ -	$ 245,578.91	$ 21,354.69	$ -	$ 21,354.69	$ -	Core	Agricultural		New
		#SW-AgE - Continuous Energy Improvement	$ -	$ -	$ 281,000.00	$ -	$ 335,196.26	$ 29,147.50	$ -	$ 29,147.50	$ -	Core	Agricultural		New
LGP	**Local Government Partnership Programs**														
		Local Government Partnerships													
		#LGovP01 - LA County IOU Partnership	$ 3,127.33	$ -	$ 442,736.03	$ -	$ 644,490.97	$ 56,042.69	$ -	$ 56,042.69	$ -	LGP	Residential		Revised
		#LGovP02 - Kern County Energy Watch Partnership	$ 781.83	$ -	$ 109,962.42	$ -	$ 293,367.79	$ 25,510.24	$ -	$ 25,510.24	$ -	LGP	Residential		Revised
		#LGovP03 - Riverside County Partnership	$ -	$ -	$ 249,894.62	$ -	$ 421,849.56	$ 36,682.57	$ -	$ 36,682.57	$ -	LGP	Residential		New
		#LGovP04 - San Bernardino County IOU Partnership	$ -	$ -	$ 243,600.14	$ -	$ 414,461.59	$ 36,040.14	$ -	$ 36,040.14	$ -	LGP	Residential		New
		#LGovP05 - Santa Barbara County IOU Partnership	$ -	$ -	$ 146,785.19	$ -	$ 324,736.35	$ 28,237.94	$ -	$ 28,237.94	$ -	LGP	Residential		New
		#LGovP06 - SBCCOG Partnership	$ -	$ -	$ 268,932.94	$ -	$ 448,609.53	$ 39,009.52	$ -	$ 39,009.52	$ -	LGP	Residential		Revised
		#LGovP07 - San Luis Obispo County Partnership	$ 2,345.50	$ -	$ 118,622.06	$ -	$ 302,202.78	$ 26,278.50	$ -	$ 26,278.50	$ -	LGP	Residential		New
		#LGovP08 - Tulare Cnty-Visalia Energy Watch Prtn	$ -	$ -	$ 124,934.38	$ -	$ 278,035.82	$ 24,177.03	$ -	$ 24,177.03	$ -	LGP	Residential		New
		#LGovP09 - Orange County Cities Partnership	$ 1,563.67	$ -	$ 233,905.92	$ -	$ 389,249.88	$ 33,847.82	$ -	$ 33,847.82	$ -	LGP	Residential		Revised
		#LGovP10 - ILG IOU Partnership	$ -	$ -	$ 174,892.59	$ -	$ 432,385.01	$ 37,598.70	$ -	$ 37,598.70	$ -	LGP	Residential		New
		#LGovP11 - Community Energy Partnership	$ 3,243.97	$ -	$ 211,097.36	$ -	$ 365,051.17	$ 31,743.58	$ -	$ 31,743.58	$ -	LGP	Residential		Revised
		#LGovP12 - Desert Cities Partnership	$ -	$ -	$ 33,595.06	$ -	$ 75,704.26	$ 6,582.98	$ -	$ 6,582.98	$ -	LGP	Residential		Revised
		#LGovP13 - VCREA Sub-Program Partnership	$ -	$ -	$ 211,332.94	$ -	$ 497,812.30	$ 43,288.02	$ -	$ 43,288.02	$ -	LGP	Residential		Revised
		#LGovP14 - Palm Desert IOU Pilot Partnership	$ 65,707.20	$ -	$ 1,099,258.41	$ -	$ 2,381,454.29	$ 207,082.98	$ -	$ 207,082.98	$ -	LGP	Residential		Revised
		Local Institutional Partnerships													
		#L-InstP01 - CA Depart of Corrections Partnership	$ 122,026.50	$ -	$ 871,288.50	$ -	$ 1,444,941.00	$ 125,647.04	$ -	$ 125,647.04	$ -	LGP	Commercial		Revised
		#L-InstP02 - CA Community College Partnership	$ 24,396.00	$ -	$ 745,573.50	$ -	$ 1,268,182.24	$ 110,276.71	$ -	$ 110,276.71	$ -	LGP	Industrial		Revised
		#L-InstP03 - UC/CSU/IOU Partnership	$ 429,051.00	$ -	$ 1,378,995.00	$ -	$ 2,328,615.91	$ 202,488.34	$ -	$ 202,488.34	$ -	LGP	Industrial		Revised
		#L-InstP04 - State of California /IOU Partnership	$ 122,026.50	$ -	$ 871,288.50	$ -	$ 1,444,938.97	$ 125,646.86	$ -	$ 125,646.86	$ -	LGP	Commercial		New
Codes and Standards	**Codes and Standards**														
		Codes & Standards Program #1													
		C&S Program Overall										Core	Commercial		Revised
		C&S Advocacy & CASE Studies: Building Codes	$ -	$ -	$ 731,895.00	$ -	$ 958,110.38	$ 83,313.94	$ -	$ 83,313.94	$ -	Core	Commercial		Revised
		C&S Advocacy & CASE Studies: Appliance Standards	$ -	$ -	$ 251,590.88	$ -	$ 330,002.20	$ 28,695.84	$ -	$ 28,695.84	$ -	Core	Commercial		Revised
		SW-C&SC - Compliance Training	$ -	$ -	$ 571,793.63	$ -	$ 750,000.98	$ 65,217.48	$ -	$ 65,217.48	$ -	Core	Commercial		Revised
		C&S Coordination (Statewide, EE Programs, External Entities)										Core	Commercial		Revised
		Program Education & Training	$ -	$ -	$ 731,895.00	$ -	$ 958,110.38	$ 83,313.94	$ -	$ 83,313.94	$ -	Core	Commercial		Revised
		C&S sub-Program Components										Core	Commercial		Revised
		Quality Assurance & Program Evaluation Activities										Core	Commercial		Revised
		Other										Core	Commercial		Revised
ng Technology ms	**Emerging Technologies Program**														
		Total ET Program													
		Assessments	$ 93,090.00	$ -	$ 4,071,840.00	$ -	$ 5,289,583.26	$ 459,963.75	$ -	$ 459,963.75	$ -	Core	Commercial		Revised
		Scaled Field Placement										Core	Commercial		Revised
		Demonstration / Showcasing										Core	Commercial		Revised
		Market and Behavioral Studies										Core	Commercial		Revised
		Technology Supply Side Efforts										Core	Commercial		Revised

Table 7.1 - 2009 - 2011 IOU Strategic Planning Program E

Note: Data indicated as "estimated" represent forecasts of budgets. Data indicated as "Actual" represents accurate budget totals.

Market Sector	Program #	Main Program Name / Sub-Programs	12 Estimated Direct Implementation (Rebate Processing & Inspection - Labor & Materials)	13 Estimated Total Direct Implementation (Other)	14 Total Direct Implementation (Actual)	15 Integration Budget Allocated to other Programs (If Applicable)	16 Total Budget By Program (Actual)	17 Estimated EM&V Costs - IOU	18 Estimated EM&V Costs - IOU Contractors	19 Total EM&V Costs (Actual)	20 Estimated Integration Budget Coming From Other Programs (Not Added to Program Budget Total)	21 Program Type	22 Market Sector	23 Pilot Program	24 Program Status
Emergi Progra		Incubation										Core	Commercial		Revised
		ZNE Lab (PG&E)										Core	Commercial		Revised
		Other										Core	Commercial		Revised
WE&T Program		**Workforce, Education & Training**													
		SW Workforce Education & Training													
		#SW-WE&TA - Strategic Planning & Implementation	$ -	$ -	$ 720,000.00	$ -	$ 756,000.00	$ 65,739.13	$ -	$ 65,739.13	$ -	Core	Commercial		Revised
		#SW-WE&TB - WE&T Centers	$ -	$ -	$ 6,992,910.86	$ -	$ 8,938,007.70	$ 777,218.04	$ -	$ 777,218.04	$ -	Core	Commercial		Revised
		#SW-WE&TC - WE&T Connections	$ -	$ -	$ 1,511,160.11	$ -	$ 1,989,880.30	$ 173,033.07	$ -	$ 173,033.07	$ -	Core	Commercial		Revised
		TOTAL WE&T Budget													
DSM Integration Programs		**DSM Coordination & Integration**													
		DSM Integration													
		#SW-IDSM - SW Integrated DSM	$ -	$ -	$ -	$ -	$ 600,122.25	$ 52,184.54	$ -	$ 52,184.54	$ -	Core	Commercial		New
		TOTAL DSM Integration Funding:													
ME&O Programs		**Non-Resource Marketing & Outreach**													
		SW Marketing, Education, & Outreach													
		#SW-ME&OA - Marketing, Education & Outreach (Core)	$ -	$ -	$ -	$ -	$ 6,039,130.24	$ 525,141.75	$ -	$ 525,141.75	$ -	Core	Commercial		Revised
		#SW-ME&OB - SW Marketing, E&O FYP	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	Core	Commercial		Revised
		#SW-ME&OC - ME&O Strategic Plan	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	Core	Commercial		Revised
LIEE		**LIEE**													
		Low Income													
		#y LIEE - Low Income EE (LIEE)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -				
HVAC		**HVAC**													
		SW HVAC													
		#SW-HVACA - Residential Energy Star Quality Insta	$ -	$ -	$ 30,000.00	$ -	$ 114,525.53	$ 9,958.74	$ -	$ 9,958.74	$ -	Core	Residential		Revised
		#SW-HVACB - Commercial Quality Installation	$ -	$ -	$ 30,000.00	$ -	$ 107,305.92	$ 9,330.95	$ -	$ 9,330.95	$ -	Core	Commercial		New
		#SW-HVACC - Commercial Upstream Equipment	$ -	$ -	$ 15,000.00	$ -	$ 66,961.03	$ 5,822.70	$ -	$ 5,822.70	$ -	3P	Commercial		Revised
		#SW-HVACD - Quality Maintenance Program	$ -	$ -	$ 706,000.00	$ -	$ 914,252.15	$ 79,500.19	$ -	$ 79,500.19	$ -	Core	Commercial		Revised
		#SW-HVACE - Technology & Systems Diagnostics	$ -	$ -	$ -	$ -	$ 901,498.69	$ 78,391.19	$ -	$ 78,391.19	$ -	Core	Commercial		New
		#SW-HVACF - HVAC WE&T	$ -	$ -	$ 75,000.00	$ -	$ 137,180.64	$ 11,928.75	$ -	$ 11,928.75	$ -	Core	Commercial		New
		#SW-HVACG - HVAC Core	$ -	$ -	$ -	$ -	$ 78,861.89	$ 6,857.56	$ -	$ 6,857.56	$ -	Core	Commercial		New
		Totals	$ 6,401,604.86	$ -	$ 424,506,926.41	$ -	$ 498,573,276.15	$ 43,354,197.00	$ -	$ 43,354,197.00	$ -				