1. Please provide a copy of form 77-M for each of SDG&E and SoCalGas for 2012 and 2013.

## **Utility Response 01:**

Please see attachments:

For the year ended December 31, 2012:

- SCG redacted final GO-77.pdf
- SDGE redacted final GO-77.pdf

For the year ended December 31, 2013:

- 2013 Redacted SCG GO-77M.pdf
- 2013 Redacted SDG&E GO-77M.pdf

## TURN DATA REQUEST-04 SDG&E-SOCALGAS 2016 GRC – A.14-11-003-004 SDG&E\_SOCALGAS RESPONSE DATE RECEIVED: APRIL 16, 2015

DATE RESPONDED: MAY 1, 2015

- 2. Please identify the amount of money in base year 2013 charged to ratepayers by (a) SDG&E and (b) SoCalGas for dues and donations to each of the following. Include costs charged by Sempra Corporate and allocated to SDG&E and SoCalGas ratepayers. Identify the account(s) where these ratepayer-funded dues and donations may be found and the amounts in each account for each organization. If money is initially charged to a ratepayer funded account for any of these organizations but adjusted out as part of the rate case, provide references to specific pages in the workpapers where any contributions to these organizations are adjusted out.
  - a. California Council for Environmental and Economic Balance (CCEEB),
  - b. California Foundation for the Environment and the Economy (CFEE),
  - c. The Business Roundtable,.
  - d. The California Taxpayers Association and (individually) any other Taxpayers Associations in any cities and counties in California or in any other states,
  - e. The Civil Justice Association of California
  - f. National Association of Manufacturers
  - g. California Manufacturers and Technology Association
  - h. Federal and State chambers of commerce

### **Utility Response 2:**

**SDG&E Response**: The organizations listed above are not ratepayer funded in 2013, as they were excluded from the 2012 GRC request and ultimately in the final 2012 GRC decision.

Similar to the 2012 GRC, the dues and donations listed above were excluded from recorded base year 2013 in the development of the test year 2016 forecast for each company. The exclusions were not part of workpapers because they were already excluded from the recorded base year data.

**SoCalGas Response**: The organizations listed above are not included in base year 2013, except for the following:

- c. The Business Roundtable: \$30,000 / Account 2200-2120
- g. California Manufacturers and Technology Association: \$15,000 / Account 2200-2119
- h. Federal and State chambers of commerce: \$5,000 / Account 2200-2119

<u>Corporate Center Response</u>: Included in 2013 recorded allocations from Corporate Center was an expense for a CA Chamber of Commerce Board Meeting Fund of \$750. The amount allocated to SDG&E was \$180.68 and the amount to SoCal Gas was \$175.88. As described above, actual amounts in 2013 were not ratepayer funded, as they were excluded from the 2012 GRC request and ultimately in the final 2012 GRC decision, and any similar expenses are specifically excluded from Corporate Center's 2016 test year allocations.

3. Did SDG&E or SoCalGas include in its recorded base year 2013 costs any expense associated with dues to any local chambers of commerce that were not adjusted out for purposes of developing the test year 2015 forecasts? If so, please identify for each utility the total amount of chamber of commerce dues recorded in 2013 and not adjusted out of the forecast for 2016. Include costs incurred by Sempra Energy Corporate if any of the costs were allocated to SDG&E or SoCalGas. Identify each account in which these ratepayer-funded dues and donations may be found and the amounts in each account.

## **Utility Response 03:**

**SDG&E** and **SoCalGas** response: There were no dues paid to local chambers of commerce in 2013 that were included in the SDG&E and SoCalGas A&G areas of the GRC.

4. **Corporate Center response:** No Corporate Center dues paid to local chambers of commerce were allocated to SDG&E or SoCal Gas in 2013, nor included in 2016 test year allocations.

4. Did SDG&E or SoCalGas include in its recorded base year 2013 costs any expense associated with meetings, meals, event sponsorships, or similar costs payable to any chambers of commerce, that were not adjusted out for purposes of developing the test year 2019 forecasts? If so, for each utility please identify the total amount of chamber of commerce payments recorded in 2013 and not adjusted out of the forecast for 2016. Identify each account in which these ratepayer-funded costs may be found and the amounts in each account.

## **Utility Response:**

The Utilities assume that when the question asks for test year 2019 forecasts, the question intended to ask for **2016** forecast. We are providing these answers according to that assumption.

For SoCalGas, please reference this table:

(\$'s as shown)

COST	COST	CE NAME	AMOUNT	ORDER	VENDOR
CENTER	ELEMENT				
2200-0811	6230680	SRV-EVENT	\$1,000	FG9205702200	REGIONAL BLACK
		& TICKETS			CHAMBER OF
					COMMERCE
2200-0811	6230680	SRV-EVENT	\$1,000	FG9205702200	REGIONAL BLACK
		& TICKETS			CHAMBER OF
					COMMERCE
2200-0805	6230681	SRV-EV &	\$ 750	FG9215702200	LAGUNA BEACH
		TKT-CHGBK			CHAMBER OF
					COMMERCE

While preparing a response to this Data Request, SoCalGas discovered that it had inadvertently included the foregoing expenses (total = \$2,750) in the Test-Year 2016 forecast. Thus, in SoCalGas' Rebuttal testimony, these particular expenses will be removed from the 2016 forecast and the total request for 2016 will be adjusted accordingly.

**Response to Question 4 (Continued)** 

For SDG&E, please reference this table:

(\$'s as shown)

COST	COST	CE NAME	AMOUNT	ORDER	VENDOR
CENTER	ELEMENT				
2100-	6220590	SRV-	\$ 350	FC9210002100	SAN CLEMENTE
3592		MISCELLANEIOUS			CHAMBER OF
					COMMERCE
2100-	6220813	SRV-SPNSR BUS &	\$5,000	FC9210002100	SAN DIEGO
3463		CVC			REGIONAL
					CHAMBER OF
					COMMERCE
2100-	6220813	SRV-SPNSR BUS &	\$1,000	FC9210002100	SAN MARCOS
3463		CVC			CHAMBER OF
					COMMERCE

While preparing a response to this Data Request, SDG&E discovered that it had inadvertently included the foregoing expenses (total = \$6,350) in the Test-Year 2016 forecast. Thus, in SDG&E's Rebuttal testimony, these particular expenses will be removed from the 2016 forecast and the total request for 2016 will be adjusted accordingly.

5. Are any contributions or dues and donations made by Sempra Corporate Center that are charged above the line to SDG&E or SoCalGas (i.e., included in base year estimates in this rate case and not removed) not included in Form 77-M? If so, for each utility please identify each contribution over \$250 in total in base year 2013 by name of organization and amount of money and amount allocated to SDG&E or SoCalGas. You may cross-reference the response to the previous question.

## **Utility Response 05:**

Contributions or dues and donations made by Sempra Corporate Center and charged to SDG&E or SoCal Gas in 2013 have been adjusted out of the base year, and no forecast allocations for 2016 include contributions from Corporate Center.

6. Please identify the cost of any sponsorships of charitable or civic events recorded in the base year 2013 and not adjusted out of the forecast for 2015 by a) SDG&E and (b) SoCalGas. Include costs charged by Sempra Corporate and allocated to SDG&E and SoCalGas. Identify the account(s) where these ratepayer-funded dues and donations may be found and the amounts in each account for each organization. Specifically identify each event and its principal organization (if any). For any individual item in excess of \$1,000, provide invoices or vouchers.

## **SoCalGas Response:**

RESPONSE REMOVED DUE TO CONFIDENTIALITY

- 7. Regarding Edison Electric Institute (EEI) dues:
  - a. Please identify total EEI dues and the percentage and dollar amount of EEI dues for which SDG&E seeks recovery from ratepayers and provide supporting documentation including invoices and vouchers for base year 2013 and TY 2016. If any EEI costs are allocated to SDG&E (or SoCalGas) from Corporate Center, please identify them separately. If the answer is greater than zero for TY 2016, answer part (b).
  - b. Provide the latest available documentation from the EEI identifying the amounts spent on lobbying, legislative advocacy, regulatory advocacy, public relations, advertising, donations, club dues, and any other functions identified by EEI.

## **Utility Response 07:**

- a. Total dues for SDG&E membership in EEI is forecast at \$600k. SDG&E is seeking recovery of \$500k, a reduction of \$100k (16%) for exclusion of lobbying activities. Because SDGE is rejoining EEI after many years, and EEI membership costs are not forecast until TY2016, SDG&E does not have any supporting documents.
- b. Because SDGE is rejoining EEI after many years, and EEI membership costs are not forecast until TY2016, SDG&E does not have any supporting documents. Sempra asked for and received information relating to support for the \$500k ask for EEI. Attachment "TURN SEU-DR-04 Question 7 Attachment.msg" contains the reply from the EEI giving context to our \$500k projection.

## TURN DATA REQUEST-04 SDG&E-SOCALGAS 2016 GRC – A.14-11-003-004 SDG&E\_SOCALGAS RESPONSE DATE RECEIVED: APRIL 16, 2015

DATE RECEIVED: APRIL 16, 2015 DATE RESPONDED: MAY 1, 2015

- 8. Regarding American Gas Association (AGA) dues:
  - a. Please identify total AGA dues and the percentage and dollar amount of AGA dues for which each of SoCalGas and SDG&E seeks recovery from ratepayers and provide supporting documentation for base year 2013 and TY 2016. If any AGA costs are allocated to SDG&E (or SoCalGas) from Corporate Center, please identify them separately. If the answer is greater than zero for TY 2016, answer part (b).
  - b. Provide the latest available documentation from the AGA identifying the amounts spent on lobbying, legislative advocacy, regulatory advocacy, public relations, advertising, donations, club dues, and any other functions identified by AGA.

### **Utility Response 08:**

- a. Forecast dues for AGA membership is \$823k. The dues are split 87% for SoCalGas and 13% for SDG&E.
  - SDG&E used base-year forecasting methodology and the exclusion for lobbying activities can be found in SDG&E-24-WP, pg. 75.
  - SoCalGas did not adjust for the lobbying exclusion of 4.5% in 2013. Therefore, the SoCalGas request should be reduced by \$32k to account for lobbying activities.

Please see the table below for the breakdown between companies. Also, attached is a copy of a quarterly invoice for years 2013 and 2015 for validation. Neither SDG&E, nor SoCalGas have any documentation for TY2016.

	SCG (87%)	SDG&E (13%)
Dues	\$716k	\$106k
Lobby activities exclusion (4.5%)	-\$32k	-\$5k
<b>Total Recovery Request</b>	\$684k	\$101k

b. Please see the circled portion of attached 2015 invoice for information regarding the allocable portion for lobbying activities. See attachments "AGA INVOICE 2013.pdf" and "AGA INVOICE 2015.pdf".

9. Please identify the cost of any clothing or other items (e.g., pens, knives, flashlights, etc.) containing the name and logo of Sempra Energy, SDG&E, or SoCalGas included in the recorded costs for the 2013 base year and not adjusted out of or otherwise removed in the development of the forecast for the 2016 test year. Please state the amount of such costs by exhibit provided in the GRC filing and Sempra account. For any costs from corporate center, identify the total cost and the costs assigned to SDG&E and SoCal. For each individual item where more than \$5,000 is allocated to the Sempra Energy Utilities, provide invoices or vouchers. Exclude uniforms or gear worn or used by employees in the field (e.g., hard hats).

## **Utility Response:**

SoCalGas/SDG&E made a good faith effort to identify expenses for company logo items across the utilities' business units that could have incurred these types of expenses. The SoCalGas/SDG&E accounting system does not indicate whether 2013 expenses for clothing or other items contain the name and logo of Sempra Energy, SDG&E, or SoCalGas. For example, these expenses may be categorized as promotional items, safety event items, materials, services, etc. Please see attached file: "TURN-SEU-DR-04 Q9 Attachment.xlsx."

There are no such costs incurred at Sempra Corporate Center that are included in allocations to SDG&E or SoCalGas in 2013, nor are there any in the forecasted test year 2016 allocations.

10. Please identify the cost of any tickets to sporting, cultural, or musical events included in the recorded costs for the 2013 base year and not adjusted out of or otherwise removed in the development of the forecast for the 2015 test year. For each such item, please state the amount of such costs by exhibit provided in the GRC filing and Sempra account. For any costs from corporate center, identify the total cost and the costs assigned to SDG&E and SoCalGas. For each individual item where more than \$1,000 is allocated to the Sempra Energy Utilities, provide invoices or vouchers. Explain why the costs of the tickets should be charged to ratepayers.

## **Utility Response:**

SoCalGas/SDG&E made a good faith effort to identify expenses for tickets to sporting, cultural, or musical events included in the 2013 base year and not adjusted out or otherwise removed in the development of the forecast for the 2016 test year across the utilities' business units that could have incurred these types of expenses. Events tickets are used for developing and maintaining business relationships with customers and key stakeholders that the company deals with to more effectively conduct its business. Events tickets likewise serve a valid business purpose to the extent they are used to recognize and reward employee achievements and efforts, as well as to promote teamwork. Please see attached file: "TURN-SEU-DR-04 Q10 Attachment.xlsx.

There are no such costs incurred at Sempra Corporate Center that are included in allocations to SDG&E or SoCal Gas in 2013, nor are there any in the forecasted test year 2016 allocations.

11. Did Sempra, SoCalGas, or SDG&E record any costs of travel outside continental North America included in 2013 for ratepayer recovery that were not adjusted out of the forecast for 2016? If so, for each such trip, please describe the trip and explain why ratepayers should pay for it. For each trip, identify the executives and managers who traveled, the dates of the trip, the costs of the trip, the account(s) where the trip costs were charged, the amount allocated to SDG&E or SoCalGas if the trip was taken by Sempra Energy Corporate officials, any amounts charged below the line to shareholders, the purpose of the trip and the reason why ratepayers should pay for it.

### **Utility Response:**

The SoCalGas/SDG&E/Sempra Energy Corporate Center accounting systems do not track this information in the format requested. Notwithstanding this, GRC Case Management has surveyed company personnel and has identified the employees that may have incurred these types of expenses for company travel across the utilities' business units during 2013.

Travel expenses identified in this response are considered above -the -line and excludes expenses that are below-the-line as those expenses are not being sought for recovery in the GRC. This response also excludes expenses that may be recovered outside of the GRC. For privacy reasons, non-executive employee names are not provided.

The Accounting System used by the Utilities identifies 'Accounts' as 'Cost Elements'. The Cost Element is part of the code structure that identifies the Company, Cost Center (lowest organizational level), and what is being charge (Cost Element). Cost Elements are categories of cost. Since the information gathered was by survey, the Company and Organization was obtained and the Cost Element/Account is not specifically identified. The majority of the cost is charged to the Cost Element 'Employee Travel', which primarily consists of reimbursements. Employee Expense includes Hotel/Lodging, Air, Meals, etc.

There are many reasons why business travel is necessary and/or beneficial. Presenting fact-by-fact responses for each business travel event would be unduly burdensome and not likely to lead to the discovery of admissible evidence. We reserve the right to brief this issue more thoroughly and do not consider this to be the only argument in support of these or other similar expenses.

For SDG&E & SoCalGas, please see Attachment TURN 4 Q11\_12\_13 Partial Redacted.xlsx.

### For Sempra Corporate Center:

Sempra Corporate Center officers and managers do incur travel outside continental North America. Like all Corporate Center expenses, if a trip is in support of a specific international business unit, those travel expenses are directly charged, so that they are not allocated to the utilities. With respect to forecasting, Sempra Corporate Center departments that regularly incur such international business travel have directly charged or "adjusted out" a similar expense level

## **Response to Question 11 (Continued)**

in their 2016 forecasts, thus excluded from allocation to SDG&E and SoCalGas in the TY 2016 forecast. Furthermore, none of the travel expenses incurred by the Sempra CEO and the President are allocated to the utilities. However, as shown below, where appropriate, some Sempra Corporate Center travel is allocated to SDG&E and SoCalGas.

Below are the international business trips in 2013 primarily for general business, financial or investor purposes, and no adjustment or exclusion was made for the 2016 test year forecast. This general business travel is not direct-chargeable to a particular business unit, and so is subject to the officer's normal allocation rate, also shown in the table. The business trips are in line with the officers' overall functions, especially when representing Sempra in the international investor community or when negotiating with insurance carriers.

2013 International Travel Expenses Incurred					Allocation to SDG&E			Allocation to SoCal Gas		
Corporate Center Function Trip Expens		Expense	Destination	Purpose of Trip			\$	%	\$	
Chief Financial Officer (A-1.1)		12,276	South America	Meeting with South America Officers	29%	\$	3,560	24%	\$	2,946
	\$	14,681	Japan	Investor Relations Meetings	29%	\$	4,258	24%	\$	3,524
	\$	23,830	Europe	Investor Relations Meetings	29%	\$	6,911	24%	\$	5,719
SVP and Controller (A-2.1)	\$	15,796	South America	Meeting with business unit leaders	32%	\$	5,055	31%	\$	4,897
SOX Compliance (A-2.3)		19,210	South America	Business SOX compliance Allocation	38%	\$	7,300	37%	\$	7,108
				for 2016 already adjusted to 50%.						
Tax Services (A-3.1)	\$	20,038	Chile	Meeting with business unit leaders	27%	\$	5,410	22%	\$	4,408
Insurance Risk Advisory (A-4.3)	\$	24,390	Bermuda/London	Meetings with Carriers	38%	\$	9,268	37%	\$	9,024
VP Investor Relations (A-5.1)	\$	10,541	South America	Meeting with business unit leaders	38%	\$	4,006	37%	\$	3,900
Investor Relations (A-5.2)	\$	24,428	Europe	Investor Relations Meetings	38%	\$	9,283	37%	\$	9,038
General Counsel (B-1.1)		18,681	London	Inst of Americas Board Meeting	36%	\$	6,725	15%	\$	2,802
	\$	9,080	Turkey	Speaker at Int'l Law Institute	36%	\$	3,269	15%	\$	1,362
Total	\$	192,952				\$	65,044		\$	54,729

12. Please identify all travel, foreign or domestic, if any costs of the travel was allocated to SoCalGas or SDG&E ratepayers, taken by executives and managers of (a) SoCalGas; (b) SDG&E; (c) Sempra Energy Corporate where either legislators, legislative staff, CPUC staff or commissioners, or other regulators (CEC or state environmental regulators) were present in 2012, 2013, and 2014. Exclude travel to San Francisco or Sacramento or to any other in-state offices of any regulator or legislator. For each trip, identify the executives and managers who traveled, the dates of the trip, the costs of the trip, the account(s) where the trip costs were charged, the amount allocated to SDG&E or SoCalGas if the trip was taken by Sempra Energy Corporate officials, any amounts charged below the line, the purpose of the trip and the reason why ratepayers should pay for it.

## **Utility Response:**

The SoCalGas/SDG&E/Sempra Energy Corporate Center accounting systems do not track this information in the format requested. Notwithstanding this, GRC Case Management has surveyed company personnel and has identified the following employees that may have incurred these types of expenses for company travel across the utilities' business units during 2012, 2013 and 2014.

Travel expenses identified in this response are considered above -the -line and excludes expenses that are below-the-line as those expenses are not being sought for recovery in the GRC. This response also excludes expenses that may be recovered outside of the GRC. For privacy reasons, non-executive employee names are not provided.

The Accounting System used by the Utilities identifies 'Accounts' as 'Cost Elements'. The Cost Element is part of the code structure that identifies the Company, Cost Center (lowest organizational level), and what is being charge (Cost Element). Cost Elements are categories of cost. Since the information gathered was by survey, the Company and Organization was obtained and the Cost Element/Account is not specifically identified. The majority of the cost is charged to the Cost Element 'Employee Travel', which primarily consists of reimbursements. Employee Expense includes Hotel/Lodging, Air, Meals, etc.

In many instances we cannot confirm if legislators, legislative staff, CPUC staff or commissioners, or other regulators (CEC or state environmental regulators) were present during business trips occurring in 2012, 2013, and 2014, but we have included trip expenses in response to this data request if it is reasonably likely such persons would have been in attendance. For this response, legislators are defined as State of California Assembly members or Senators.

This request seeks 2014 data. The GRC forecast was developed according to the Rate Case Plan, which does not contemplate the use of 2014 data and the forecasts were not developed using that information. While that data may indicate lower spending than forecasted in some areas, it may also indicate higher spending than forecasted in others.

**Response to Question 12 (Continued)** 

Although SDG&E and/or SoCalGas are providing that data in the spirit of cooperation, the utility is not permitted to revise its forecasts using that data, either up or down, once the application is filed. With these conditions in mind, we are providing 2014 data in the spirit of cooperation without waiving the right to contest or respond to how the data is used.

For SDG&E & SoCalGas, please see Attachment TURN 4 Q11\_12\_13 Partial Redacted.xlsx.

There were no such trips taken by executives or managers from Sempra Corporate Center.

13. Please identify all trips to foreign countries in 2012, 2013, and 2014 taken by executives and managers of (a) SoCalGas; (b) SDG&E; (c) Sempra Energy Corporate where the travel was paid for by any charitable organization or foundation. For each trip, identify the executives and managers who traveled, the dates of the trip, the costs of the trip charged to ratepayers if any, the account(s) where any incidental trip costs were charged to ratepayers, and the purpose of the trip. Exclude trips to Baja California and other parts of Mexico within 200 miles of the California border.

## **Utility Response:**

The SoCalGas/SDG&E/Sempra Energy Corporate Center accounting systems do not track this information in the format requested. Notwithstanding this, GRC Case Management has surveyed company personnel and has identified the following employees that may have incurred these types of expenses for company travel across the utilities' business units during 2012, 2013 and 2014.

Travel expenses identified in this response are considered above -the -line and excludes expenses that are below-the-line as those expenses are not being sought for recovery in the GRC. This response also excludes expenses that may be recovered outside of the GRC. For privacy reasons, non-executive employee names are not provided.

The Accounting System used by the Utilities identifies 'Accounts' as 'Cost Elements'. The Cost Element is part of the code structure that identifies the Company, Cost Center (lowest organizational level), and what is being charge (Cost Element). Cost Elements are categories of cost. Since the information gathered was by survey, the Company and Organization was obtained and the Cost Element/Account is not specifically identified. The majority of the cost is charged to the Cost Element 'Employee Travel', which primarily consists of reimbursements. Employee Expense includes Hotel/Lodging, Air, Meals, etc.

This request seeks 2014 data. The GRC forecast was developed according to the Rate Case Plan, which does not contemplate the use of 2014 data and the forecasts were not developed using that information. While that data may indicate lower spending than forecasted in some areas, it may also indicate higher spending than forecasted in others. Although SDG&E and/or SoCalGas are providing that data in the spirit of cooperation, the utility is not permitted to revise its forecasts using that data, either up or down, once the application is filed. With these conditions in mind, we are providing 2014 data in the spirit of cooperation without waiving the right to contest or respond to how the data is used.

For SDG&E & SoCalGas, please see Attachment TURN 4 Q11 12 13 Partial Redacted.xlsx.

There were no such trips taken by executives or managers from Sempra Corporate Center.

14. Please provide the total cost for base year 2013 of any meals or entertainment provided to customers of either SoCalGas or SDG&E, including but not limited to the functions identified in Exhibits SDGE-14 and SoCalGas-12. Identify the amount in each account where these ratepayer-funded entertainment expenses may be found. If any meals and entertainment was provided to customers of the utilities by corporate center, identify the total amount and the amount allocated or assigned to each of SDG&E and SoCalGas. Provide vouchers or other support for any costs of individual items in excess of \$1,000.

## **Utility Response 14:**

The SoCalGas/SDG&E accounting system does not indicate whether 2013 "meals or entertainment" expenses or expenses (such as catering) were incurred on behalf of customers. SoCalGas/SDG&E made a good faith effort to identify customer-related expenses across the utilities' business units that could have incurred these types of expenses on behalf of customers. Please see attached file: "TURN-SEU-DR-04 Q14 Attachment.xlsx and various PDF attachments (copies of invoices supporting individual items in excess of \$1,000).

There are no such costs incurred at Sempra Corporate Center that are included in allocations to SDG&E or SoCalGas in 2013, nor are there any in the forecasted test year 2016 allocations.

15. Please identify all base year 2013 costs included in executive compensation associated with (a) corporate aircraft used for personal or family use; (b) financial planning; (c) club dues; (d) other perquisites (home security systems, tickets for sporting events and concerts, etc.); (e) tax gross-ups on stock-based compensation; and (f) tax gross-ups on all other compensation. Provide by Sempra account. If any of these costs were incurred by the corporate center, identify the total amount and the amount allocated or assigned to each of SDG&E and SoCalGas.

## **Utility Response:**

Please find the requested data below. Financial planning costs are primarily recorded to non-labor accounts and tax gross-ups are recorded to labor accounts.

### (in \$'000s)

			Sempra - Allocated To:						
Item Requested	SDG&E	<u>SoCalGas</u>	SDG&E SoCalGas Retained/Global			<u>Total</u>			
Corporate Aircraft Used for Personal or Family Use	-	-	-	-	-	-			
Financial Planning	250	105	32	29	136	197			
Club Dues	-	-	-	-	-	-			
Other Perquisites	-	-	-	-	-	-			
Tax Gross-Ups on Stock-Based Compensation	-	-	-	-	-	-			
Tax Gross-Ups on All Other Compensation	7	63	6	3	9	18			