

Application No: A.17-10-  
Exhibit No.: \_\_\_\_\_  
Witness: David Mercer

Application of Southern California Gas Company  
(U 904 G) and San Diego Gas & Electric Company  
(U 902 G) Regarding Feasibility of Incorporating of  
Advanced Meter Data Into the Core Balancing  
Process.

A.17-10-\_\_\_\_\_  
(Filed October 2, 2017)

**PREPARED DIRECT TESTIMONY OF**

**DAVID MERCER**

**ON BEHALF OF**

**SOUTHERN CALIFORNIA GAS COMPANY**

**SAN DIEGO GAS & ELECTRIC COMPANY**

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**

October 2, 2017

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1 **PREPARED DIRECT TESTIMONY**  
2 **OF DAVID MERCER**

3 **I. PURPOSE**

4 The purpose of my prepared direct testimony on behalf of Southern California Gas  
5 Company (“SoCalGas”) is to present an overview of SoCalGas’ Advanced Meter Infrastructure  
6 (“AMI”) technology, specifically the current timing and availability of AMI interval hourly gas  
7 usage data for core customers. My testimony further describes the minimum system  
8 enhancements and related estimated expenses that would be needed to make available “Hour Lag  
9 Data” (as that term is defined within this testimony) with the level of accuracy that could be  
10 allocated and aggregated to the respective core Balancing Agents.

11 **II. CURRENT STATE OF AMI DATA AVAILABILITY**

12 Pursuant to Commission Decision (“D.”) 10-04-027, the current AMI technology was  
13 built to support a monthly billing process and next day, hourly customer energy presentment for  
14 SoCalGas’ core customers. D.10-04-027 did not describe the advanced meter system as being  
15 designed and used to acquire same day, daily measurement quantities that could be allocated and  
16 aggregated to the respective core Balancing Agents for calculating OFO noncompliance charges.

17 **A. AMI Overview**

18 SoCalGas’ AMI deployment pursuant to D.10-04-027 consists of three primary  
19 components: 1) Meter Transmission Units (“MTUs”) installed on nearly 6 million gas meters; 2)  
20 nearly 4,600 Data Collector Units (“DCUs”) constructed throughout the service territory; and 3)  
21 back-office systems that allow for the collection and management of automated meter readings  
22 for billing (e.g., HeadEnd and Meter Data Management System (“MDMS”)). An MTU is a  
23 communication device that automatically and securely transmits hourly gas meter reads to the

1 DCUs, which in turn transmits the gas meter reads to SoCalGas' back-office systems and billing  
2 department, thereby eliminating the need for manual meter reading.

3 While gas usage is still measured by the analog meter as it was prior to adding the AMI  
4 technology, the MTU is applied (retrofitted) to the meter to securely transmit hourly meter reads  
5 wirelessly through SoCalGas' data communications network four times per day. While the MTU  
6 is battery powered, it is off for all but a fraction of a second per day (less than two minutes total  
7 per year). With this configuration, the MTU batteries are expected to last up to 20 years.

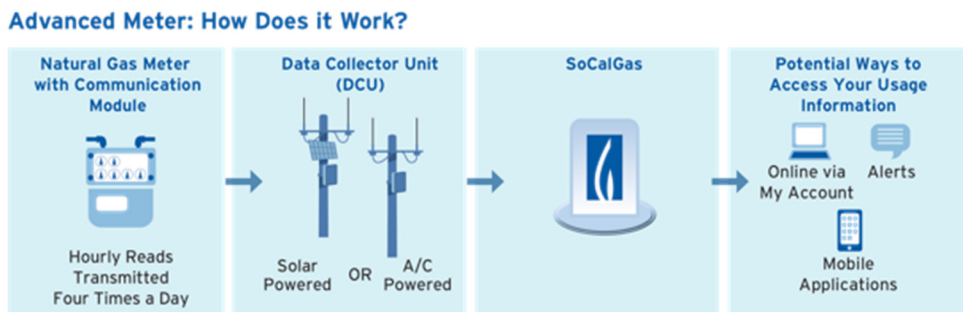
8 By 2019, it is expected that the AMI communication network will include nearly 4,600  
9 DCUs across the SoCalGas service territory. The DCUs receive the meter read data from the  
10 MTUs installed on each meter (with the exception of Opt-Out customers).<sup>1</sup> The data is  
11 encrypted and transmitted wirelessly across a licensed frequency from the MTU to the DCU.

12 The third component of the infrastructure includes the AMI-Information Technology (IT)  
13 systems, including the Headend and MDMS. Meter read data from the MTUs is received by the  
14 DCUs and then transmitted to these systems. Core customer hourly and daily natural gas usage  
15 data is then made available on a next day basis via SoCalGas' My Account online customer  
16 portal and the SoCalGas Mobile App. These applications provide core customers the opportunity  
17 to manage their usage and to potentially conserve energy and reduce their monthly bills. This  
18 same usage information is also made available to SoCalGas customer service representatives in  
19 the Customer Contact Center to assist customers with billing and usage-related inquiries. Figure  
20 II-1 provides a visual depiction of the AMI data flow described in this section:

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<sup>1</sup> Pursuant to SoCalGas Schedule G-AMOP, residential customers may opt-out of having an Advanced Meter installed.

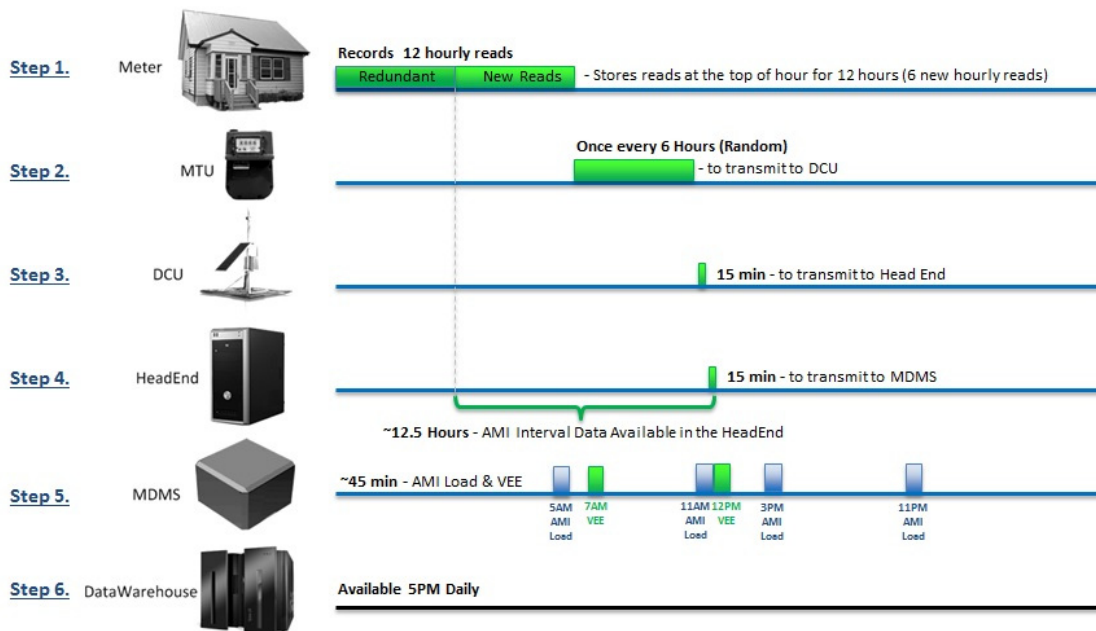
Figure II-1 – AMI Data Flow Overview



**B. System Overview for Timing of Data Availability**

Figure II-2 below provides an AMI System Overview, including a graphical depiction of the AMI data collection steps and a description of each of the data-availability steps. This System Overview applies to core customers only.

Figure II-2 – System Overview



**Step 1.** The MTU reads the meter at the top of the hour and stores the meter read. The MTU has memory available to store up to 12 of the most recent hourly reads. Every 6 hours, the MTU collects the 12 reads, encrypts, and prepares a data transmission package for delivery in

1 Step 2. The data package therefore consists of 6 redundant reads and 6 new reads, relative to the  
2 last transmission.

3 **Step 2.** The MTU schedules a data transmission to the DCU randomly over the next 6  
4 hours. This ensures an even network radio utilization because the 6 million MTU transmissions  
5 are spread out over 6 hours. During this 6-hour time period, the MTU is continuing to collect the  
6 next 6 hours of meter reads.

7 **Step 3.** The DCU continuously collects data from all MTUs within range. In general,  
8 the DCU will batch the MTU data to transmit to the HeadEnd every 15 minutes.

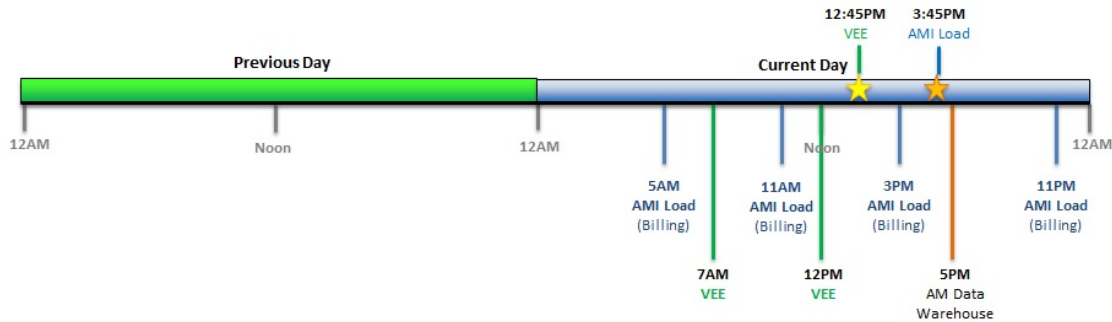
9 **Step 4.** The HeadEnd decrypts, consolidates and removes duplicate MTU data from the  
10 DCU transmissions for delivery to MDMS every 15 minutes.

11 **Step 5.** MDMS loads the hourly interval data and performs the Validation, Estimation  
12 and Editing (“VEE”) process. Through the AMI Load process, the MDMS receives and stores  
13 the raw reads for billing purposes. The AMI Load Process and the VEE Process are batch  
14 processes that are currently scheduled as shown in Figure II-3. Each process can take up to  
15 approximately 45 minutes to complete. Customer billing is performed using original volume  
16 data which is measured in hundreds of cubic feet (“CCF”) and has not been through the VEE  
17 process. Energy Presentment uses data that has been through the VEE process and is presented  
18 in therms.

19 **Step 6.** Both original volume data and VEE AM Interval (Hourly) data is stored in the  
20 Data Warehouse for internal business unit access as appropriate. The data warehouse load  
21 process starts at 5:00 PM and stores data from the previous calendar day.

22 Figure II-3 below provides the timing for the AMI Load and VEE processes.

Figure II-3 – System Overview with AMI Load and VEE



The AMI Load process loads the working data from the HeadEnd system into the MDMS. MDMS data is used for monthly billing activities. The AMI Load processes all data, including the current day's data, that has been received up to the process run point. The 5 AM AMI Load process ensures that approximately 40% (~2.4 million) customers have 100% of their data for the previous day. The 11 AM AMI Load process ensures that approximately 90% (~5.4 million) customers have 100% of their data for the previous day. SoCalGas has all the data for the previous day available for processing after the 3 PM AMI Load process is complete.

The VEE process validates the previous calendar day hourly usage data, estimates missing or erroneous values and fills gaps in consumption data for on-line energy presentment purposes. The 7 AM VEE job processes 40% (~2.4 million meters) of data for the previous day, while the 12 PM VEE job processes 90% (~5.4 million meters) of data for the previous day.

### III. MINIMUM SYSTEM REQUIREMENTS TO ENABLE HOURLY DELIVERY OF AMI DATA

#### A. Providing Hour Lag Data

The existing AMI system cannot provide real-time usage information. SoCalGas' AMI system receives approximately 144 million reads each day. The current read data is transmitted four times per day, which results in 24 million data transmissions, and then batch loaded into existing systems. In his direct testimony, Mr. Paul Borkovich describes that a limiting factor

1 requiring the SoCalGas Gas Acquisition department to balance to a forecast of usage rather than  
2 actual usage is access to real-time usage information, and therefore, Mr. Borkovich states that  
3 SoCalGas and SDG&E are not proposing to modify the current procedure. As described in this  
4 testimony, the AMI system does not provide SoCalGas with real-time usage information.  
5 However, it may be technically achievable, with significant, additional investments, to redesign  
6 and replace the existing AMI system to make data taken at the top of each hour available to  
7 balancing agents at the top of the following hour (“Hour Lag Data”). Achieving this would  
8 require SoCalGas’ systems to receive and process 144 million data transmissions per day, a six-  
9 fold increase.

10 **B. Minimum Necessary System Requirements**

- 11 1. The HeadEnd, MDMS, and related system interfaces necessary for Hour  
12 Lag Data collection and aggregation do not currently exist. These systems  
13 would need to be redesigned to manage the increased data  
14 transmissions/volumes and process Hour Lag Data. Until the system  
15 replacement is complete, SoCalGas would need two parallel instances of  
16 the HeadEnd system; one for the new system and the other for the legacy  
17 system.
- 18 2. A new data aggregation platform would need to be developed which can  
19 accommodate parallel processing in support of Hour Lag Data.
- 20 3. The AMI Network would need to increase the storage and radio frequency  
21 (“RF”) capacity in the DCUs during a field visit in order to manage 6  
22 million MTU hourly transmissions.





1 costs of installing approximately 6.0 million gas modules including those  
2 for new business growth meters is estimated to be \$640 million.

3 2. Network

4 SoCalGas would need to replace the DCU network hardware that is  
5 currently installed throughout the service territory. The cost of this effort  
6 is based upon information obtained by SoCalGas in response to a request  
7 to Aclara. These costs include only the hardware replacement costs of the  
8 data collector itself, not the associated installation costs. The hardware  
9 cost of replacing approximately 4,600 DCUs is estimated to be \$18  
10 million.

11 Bandwidth requirements for the LAN and Backhaul portion of the AMI  
12 communications network is likely to be insufficient. These costs have not  
13 been estimated.

14 3. Software and Related Hardware

15 SoCalGas would need to replace the HeadEnd, MDMS and other existing  
16 interfaces, including those described in Section III.B.1 above, prior to the  
17 deployment period. SoCalGas is using Advanced Meter's Software  
18 Development actual expenditures as a proxy to estimate these costs.  
19 Within the software and hardware costs, this estimate includes HeadEnd  
20 and MDMS replacement, enhancements to SAP, Customer Information  
21 System ("CIS"), SoCalGas' Electronic Bulletin Board and field mobile  
22 applications. The estimate does not include incremental costs for software

1 licensing, maintenance and professional services. The IT costs are  
2 estimated to be \$42 million.

3 4. Project Management Office (“PMO”)

4 The PMO would be responsible for overall program integration, execution  
5 of scope, schedule, budget performance monitoring and reporting, contract  
6 administration, program and financial controls, benefits realization as well  
7 as corporate and regulatory compliance. The PMO would also provide the  
8 overall program governance structure and framework to ensure timely and  
9 effective decision-making risk management and issue resolution. The  
10 PMO would be responsible for effective communication among external  
11 and internal stakeholders to help them achieve an understanding of the  
12 new SoCalGas AMI program. This is expected to facilitate achievement  
13 of program objectives throughout the deployment period. PMO  
14 responsibilities would include, at a minimum, the following: Project  
15 Management, Financial Controls, Contract Administration, Regulatory  
16 Support and Compliance, and Communication. SoCalGas is using  
17 Advanced Meter's PMO actual expenditures as a proxy to estimate these  
18 costs. The estimated costs for the SoCalGas PMO operation including the  
19 necessary facilities is \$33 million.

20 **D. Associated Technical Issues**

21 The technical challenges of providing interval hourly gas usage data on an hourly  
22 basis are significant. Some of the major challenges that would need to be considered  
23 include: delivery schedule of hardware, product and software, product warehousing

1 availability, skilled resources to re-program or replace all SoCalGas MTUs, customers  
2 enrolled into the Opt-Out Program, overall performance stability of the advanced meter  
3 network and applications, complexity of integration between multiple systems, potential  
4 security vulnerabilities at integration points, establishing new Service Level Agreements  
5 and enhancing existing applications.

6 This concludes my prepared direct testimony.

7 **IV. QUALIFICATIONS**

8 My name is David Mercer and I am employed by Southern California Gas Company. My  
9 business address is 555 Fifth Street, Los Angeles, CA 90013.

10 My present position is Network, Technology and Operations Manager for SoCalGas'  
11 Advanced Meter system within the Customer Service organization. I have been affiliated with  
12 various roles within Advanced Meter from 2010 to the present. As a member of the project  
13 team, I was responsible for the vendor selection and contract negotiation processes; I managed  
14 the field and hardware engineering and design process; and I oversaw the DCU network  
15 buildout. I currently manage the operational aspects of the Advanced Meter system, including  
16 system (MTU and DCU) monitoring, triage and exception management, RF Engineering, new  
17 business development expansions, field network inspection and maintenance activities, system  
18 performance, operational analytics and revenue protection coordination. Prior to my current  
19 position, I have served the Company in various capacities with Transmission and Storage,  
20 Information Technology, Distribution Operations, and most recently within Customer Services.  
21 I received Bachelor of Science degree in Engineering from Harvey Mudd College in 1991.