

Company: Southern California Gas Company (U904G)
Proceeding: 2019 General Rate Case
Application: A.17-10-007/-008 (cons.)
Exhibit: SCG-216

SOCALGAS

REBUTTAL TESTIMONY OF MARTIN LAZARUS

(GAS PROCUREMENT)

JUNE 18, 2018

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**



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1 **SOCALGAS REBUTTAL TESTIMONY OF MARTIN LAZARUS**
2 **(GAS PROCUREMENT)**

3 **I. SUMMARY OF DIFFERENCES**

TOTAL O&M - Constant 2016 (\$000)			
	Base Year 2016	Test Year 2019	Change
SOCALGAS	\$3,913	\$4,230	\$317
ORA	\$3,913	\$3,990	\$77

4
5 **II. INTRODUCTION**

6 This rebuttal testimony regarding SoCalGas' request for \$4.230 million in operations and
7 maintenance (O&M) costs to procure natural gas for both SoCalGas and San Diego Gas and
8 Electric (SDG&E) core customers¹, and to procure greenhouse gas (GHG) Cap-and-Trade
9 emissions compliance instruments for SoCalGas' covered end-use customers and transmission
10 and storage facilities addresses the following testimony from other parties:

- 11 • The Office of Ratepayer Advocates (ORA) as submitted by Ms. Fransiska
12 Hadiprojdo (Exhibit ORA-15), dated April 13, 2018.

13 As a preliminary matter, the absence of a response to any particular issue in this rebuttal
14 testimony does not imply or constitute agreement by SoCalGas with the proposal or contention
15 made by these or other parties. The forecasts contained in SoCalGas direct testimony, performed
16 at the project level, are based on sound estimates of its revenue requirements at the time of
17 testimony preparation.

18 SoCalGas' Gas Acquisition Department (Gas Acquisition) is responsible for the
19 procurement of natural gas for SoCalGas' and SDG&E's core customers, as well as the
20 procurement of Cap-and-Trade emissions compliance instruments for SoCalGas' covered end-
21 use customers and transmission and storage facilities. Gas Acquisition's highest priority is to
22 provide reliable gas supplies to core customers at a low cost, and to lower customer carbon
23 emission costs using Commission-authorized procurement tools. To achieve and maintain long-

¹ Pursuant to the Omnibus Decision, the core portfolios of SoCalGas and SDG&E were consolidated into one single portfolio, managed by SoCalGas' Gas Acquisition Department, effective April 1, 2008. See Decision (D.) 07-12-019 at Ordering Paragraph (OP) 4.

1 term success, Gas Acquisition must attract and retain a skilled professional staff at optimal
2 staffing levels. ORA's testimony challenges funding for two vacant Gas Acquisition positions
3 and recommends a decrease of \$250,000² in SoCalGas' TY 2019 forecast³ indicating further that
4 Gas Acquisition has been able to conduct procurement activities without staffing the two
5 positions. Although Gas Acquisition had not filled the vacant positions as of the date SoCalGas
6 filed direct testimony in October 2017 and responded to discovery in January 2018, Gas
7 Acquisition filled the Director position on an interim basis in April 2018 and is in the process of
8 filling (e.g. resume review, telephone screening, candidate selection, in-house interviews) the
9 Supply Forecast Analyst position. Staffing these positions will provide for Gas Acquisition's
10 continued long-term success in providing core ratepayers reliable, low cost natural gas supplies
11 and low-cost Cap-and-Trade compliance instruments. Therefore, it is in the Ratepayer's interest
12 that the Commission approve funding for these two positions.

13 **A. ORA**

14 ORA issued its report on SCG Gas Procurement on April 13, 2018.⁴ The following is a
15 summary of ORA's position(s):

16 Decrease SoCalGas Gas Procurement TY 2019 forecast from \$4.230 to
17 \$3.990 million because of a \$250,000 adjustment related to two positions
18 in the department.

² Table 15-1, included in the April 13, 2018, ORA Report on the Results of Operations for San Diego Gas & Electric Company, Southern California Gas Company Test Year 2019 General Rate Case, SDG&E Electric and Fuel Procurement, SCG Gas Procurement, Exhibit ORA-15 (Fransiska Hadiprodjo) at 2:3-5, incorrectly reflects as \$250,000 the difference between Sempra Proposed and ORA recommended funding on the "SCG Gas Procurement" line of the table. The corrected dollar difference for ORA's recommended adjustment should be \$240,000. For the purposes of this testimony, the \$250,000 number will be used throughout instead of the \$240,000 that would be reflective of the difference of \$4.230 million and \$3.990 million.

³ Ex. ORA-15 (Hadiprodjo) at 1:16-19.

⁴ Ex. ORA-15 (Hadiprodjo).

1 **III. REBUTTAL TO PARTIES' O&M PROPOSALS**

2 **A. Non-Shared Services O&M**

NON-SHARED O&M - Constant 2016 (\$000)			
	Base Year 2016	Test Year 2019	Change
SOCALGAS	\$3,913	\$4,230	\$317
ORA	\$3,913	\$3,990	\$77

3
4 **1. Labor Expense Forecast**

5 **a. ORA**

6 ORA takes issue with the Test Year O&M forecast for Gas Acquisition labor costs
7 opposing ratepayer funding for two vacant positions, (1) a Director and (2) a Supply Forecast
8 Analyst. ORA states that SoCalGas had requested and was approved funding for these two
9 positions in the previous TY 2016 GRC⁵ as discussed by Ms. Fransiska Hadiprodjo (Ex. ORA-
10 15).⁶ In addition, ORA states that although the Commission previously authorized funding for
11 the two positions, SoCalGas did not fill the positions and has been able to conduct its
12 procurement activities without staffing the two positions since 2014.⁷ As such, ORA
13 recommends a \$250,000 adjustment decreasing SoCalGas' TY 2019 labor forecast.⁸

14 SoCalGas disagrees with ORA's recommended decrease in labor funding for the Director
15 and Supply Forecast Analyst positions as these positions are instrumental to Gas Acquisition's
16 long-term success in meeting department goals of reliability of supply, low-cost gas and low-cost
17 Cap and Trade compliance instruments.

18 Additionally, ORA's contention that SoCalGas has been able to conduct its procurement
19 activities with existing staffing assumes that Gas Acquisition's responsibilities have remained
20 static since 2014 and fails to consider the additional responsibilities that Gas Acquisition has
21 assumed without adding incremental headcount. Gas Acquisition is dependent upon filling the
22 vacancies to meet these additional responsibilities as well as existing and future regulatory,

⁵ D.16-06-054.

⁶ Ex. ORA-15 (Hadiprodjo) at 7:13-15.

⁷ *Id.* at 8:3-5.

⁸ *Id.* at 8:5-9.

1 market and operational challenges and department goals. These additional responsibilities
2 include: 1) procurement of Cap and Trade compliance instruments for SoCalGas end-use
3 customers and covered transmission and storage facilities including transacting lower-cost
4 California Carbon Offsets (CCO) to reduce emissions expense for ratepayers; and 2) SoCalGas
5 system operational constraints impacting supply and resulting in Commission mandates for Gas
6 Acquisition to procure incremental gas to support SoCalGas' storage requirement for system
7 reliability.⁹

8 Upward pressures related to the additional responsibilities described above and requiring
9 that funding be authorized for the vacant positions to achieve full staffing include the following:

10 **Cap and Trade**

- 11 • California Assembly Bill (AB) No. 398 approved July 25, 2017 extended the Cap
12 and Trade regulation that established a system of market-based declining
13 aggregate emissions limits for sources or categories of sources that emit
14 greenhouse gases to December 31, 2030.¹⁰ As such, uncertainty is eliminated
15 regarding whether the program will continue post December 31, 2020
16 guaranteeing that Cap and Trade activities and transactions conducted by Gas
17 Acquisition personnel will continue and increase in the near to long-term.

- 18 • Gas Acquisition Cap-and-Trade procurement volumes (metric tons of CO₂e) and
19 associated compliance instrument transactions will also increase on an annual
20 basis as a result of Cap-and-Trade regulatory requirements¹¹ where the number of

⁹ CPUC Resolution G-3529 states: "The Commission's Executive Director, Timothy Sullivan, issued a letter on May 8, 2017, directing SoCalGas to develop and propose an agreement between the utility's System Operator and the Gas Acquisition Department that would maximize storage injections for system reliability in gas storage facilities other than Aliso," at 3. Additionally, a second letter dated March 13, 2018 received from the Commission's Executive Director Alice Stebbins requested Gas Acquisition for the summer and winter season 2018-2019 to support SoCalGas' storage requirements for system reliability similar to the Injection Plan and Injection Memorandum process approved by Resolution G-3529, dated June 29, 2017.

¹⁰ See A.B. 398, Ch. 135 (Cal. 2017), *amending* CAL. HEALTH & SAFETY CODE § 38562(c)(2) (effective July 25, 2017).

¹¹ See 17 CCR § 95891, Table 9-2, *Cap Adjustment Factors for Allowance Allocation*. See also 17 CCR § 95893, Table 9-5, *Minimum Annual Percentage Consignment Requirements for Natural Gas Utilities for 2015-2020*.

1 allowances directly allocated to SoCalGas by the California Air Resources Board
2 (ARB) will decrease, and the number of directly allocated allowances required to
3 be consigned back to ARB's quarterly auctions will increase. Consequently, Gas
4 Acquisition will be required to purchase significantly more compliance
5 instruments to meet program requirements resulting in additional market analysis
6 and price discovery activities.

- 7 • AB 398 approved on July 25, 2017 modified offset credit limits requiring that at
8 least one-half of offset credits be sourced from projects located in California.¹²
9 California Carbon Offset (CCO) credit purchases have resulted in lower-cost
10 compliance instruments (compared to California Carbon Allowance (CCA)
11 futures and auction-cleared CCA purchases) used to meet SoCalGas ratepayer
12 emission compliance obligations; thus, lowering overall emission expenses for
13 SoCalGas' customers. The legislative mandate to purchase at least one-half of
14 CCOs from California will result in: 1) increased investigation of other
15 Compliance Offset Protocols including California livestock and ozone depleting
16 substances (ODS) projects; 2) increased contract administration; 3) more frequent,
17 smaller volume transactions; and 4) increased settlement and accounting
18 transactions.

19 **Operational Constraints**

- 20 • Certain pipeline and storage field operational constraints (primarily maintenance-
21 related events) occurring on SoCalGas' system have resulted in increased
22 procurement and related support activities to ensure reliability of core flowing
23 supplies at SoCalGas' city gate and to maximize core storage gas. As an
24 example, the Commission approved Resolution G-3529 on June 29, 2017,
25 requesting SoCalGas to establish month-end system storage targets and for Gas
26 Acquisition to buy and inject incremental natural gas outside of its normal
27 business as usual procurement activities to support system reliability for the 2017
28 – 2018 summer / winter period. Additionally, in a letter received from the

¹² See CAL. HEALTH & SAFETY CODE § 38562(c)(2)(E)(i) *et seq.*

1 Executive Director of the Energy Division dated March 13, 2018, the
2 Commission expressed concerns regarding the current status of SoCalGas’
3 storage inventory, system operations, and the ability to provide natural gas for the
4 2018 – 2019 summer / winter period. Similar to the Injection Plan and Injection
5 Enhancement Memorandum process approved by Resolution G-3529, the
6 Commission requested SoCalGas to immediately begin maximizing storage
7 injections for system reliability using the procurement capabilities of the
8 SoCalGas Gas Acquisition Department. Consequently, the Commission approved
9 Resolution G-3540 on May 11, 2018, approving SoCalGas’ Second Injection Plan
10 and Second Injection Enhancement Memorandum between the Utility System
11 Operator and Gas Acquisition. As in the prior year, this procurement activity is
12 incremental to Gas Acquisition’s normal course of business activities. In addition
13 to Commission mandates for Gas Acquisition to engage in incremental
14 procurement activities to support system storage, several SoCalGas system
15 pipelines¹³ were removed from service during 2016 / 2017, which resulted in the
16 necessity for Gas Acquisition to reroute interstate gas supplies delivered to the
17 California border including through Mexico to the Otay Mesa receipt point. In
18 conjunction with the rerouting of gas to Otay Mesa in an effort to enhance system
19 reliability, the Commission approved Resolution G-3535 allowing Gas
20 Acquisition the ability to secure incremental gas import capacity on the three
21 pipelines (North Baja, Gasoducto Rosarito, and Transportadora de Gas Natural
22 Pipeline) needed to transport gas from the California border to the Otay Mesa
23 receipt point. Collectively, these mandates for Gas Acquisition to engage in
24 measures to enhance both storage and system reliability have resulted in increased
25 procurement transactions and ancillary support functions (including market
26 analysis, contracting, settlement, and accounting) underpinning the need to
27 achieve full requested staffing levels to meet these operational challenges which

¹³ See SoCalGas’ ENVOY® Electronic Bulletin Board, Pipeline/Station Maintenance Schedule: SoCalGas line 3000 – out of service July 29, 2016 (estimated return to service – September 2018); SoCalGas line 4000 – out of service on September 18, 2017; SoCalGas line 235-2 out of service on October 1, 2017 (both lines 4000 and 235-2 are currently under restricted operation), available at <https://scgenvoy.sempa.com/>

1 extend beyond Gas Acquisition's normal course of business procurement
2 responsibilities. As stated earlier, the Director position has been filled on an
3 interim basis and Gas Acquisition is in the process of hiring the Supply Forecast
4 Analyst.

5 **IV. CONCLUSION**

6 Gas Acquisition's ability to successfully meet its priorities to provide reliable gas
7 supplies to core customers at a low cost, and to lower customer carbon emission costs using
8 Commission-authorized procurement tools in both the near and long-term is dependent upon
9 maintaining a skilled, experienced and professional staff at optimal staffing levels. An optimal
10 staffing level requires funding for the two existing vacant positions initially described in the Gas
11 Procurement testimony of Martin F. Lazarus (Exhibit SCG-16). ORA's analysis and failure to
12 consider the additional incremental procurement-related responsibilities that Gas Acquisition has
13 assumed (some mandated by the Commission) and the related increase in transaction and support
14 activities (achieved without adding incremental headcount) minimizes and understates the
15 importance of SoCalGas' request for funding its two existing vacant positions. Therefore; the
16 Commission should deny ORA's recommendation to reduce labor funding by \$250,000 and
17 approve SoCalGas TY 2019 forecast as presented in direct testimony.

18 This concludes my prepared rebuttal testimony.