PG&E Lo PG&E Lo PG&E Lo PG&E Lo PG&E Lo PG&E SV PG&E SV PG&E SV PG&E SV PG&E SV PG&E SV	Local Local Local	Sector Residential Commercial	Description Residential Sector RFA/RFP	2018 Q4	Q1	Q2		Q4	Q1	Q2	020 Q3	Q4	Q1	Q2	021 Q3	Q4	Q1	20 Q2	Q3 Q	4
PG&E Lo PG&E Lo PG&E Lo PG&E Lo PG&E Lo PG&E SV PG&E SV PG&E SV PG&E SV PG&E SV PG&E SV	Local Local Local	Residential	•	-								· ~ ·		142					~~ IU	.4
PG&E Lo PG&E Lo PG&E Lo PG&E Lo PG&E SV PG&E SV PG&E SV PG&E SV	Local Local					RFP		Launch		İ										
PG&E Lo PG&E Lo PG&E Lo PG&E SV PG&E SV PG&E SV PG&E SV PG&E SV	Local	ICommercial	Commercial Sector RFA/RFP	-		RFP		Launch												-
PG&E Lo PG&E Lo PG&E SV PG&E SV PG&E SV PG&E SV		Industrial	Industrial Sector RFA/RFP	RFA		RFP		Launch												-
PG&E Lo PG&E SV PG&E SV PG&E SV PG&E SV	Local	Agricultural	Agricultural Sector RFA/RFP			RFP		Launch												-
PG&E SV PG&E SV PG&E SV PG&E SV	Local		Public Sector RFA/RFP	-	RFP		Launch												-	
PG&E SV PG&E SV PG&E SV	SW	Cross-cutting	Codes & Standards - Appliance Standards		RFP		Ladiicii	Launch												
PG&E SV	SW	Residential	Residential New Construction		RFA		RF	:p	20011011	Launch										-
PG&E SV	SW	Commercial	Non-Residential New Construction		RFA		RF			Launch									<u> </u>	
		Cross-cutting	WE&T Career and Workforce Readiness		MA	RFA		RF	p	Laurien	Launch								+	
PG&E SV	SW	Cross-cutting	WE&T K-12 Connections			RFA		RF			Launch									
	SW	Public	State of CA / Dept. of Corrections			NFA	RFA	IXI		FP	Laurich	Launch							+	
							KFA		KI											
	Local	Residential	Residential RFP							RFP		Launch								
	Local	Commercial	Commercial RFP							RFP		Launch								
	Local	Industrial	Industrial RFP					RFA		RFP		Launch								
	Local	Agricultural	Agricultural RFP							RFP		Launch								
	Local	Public	Public Sector RFP							RFP		Launch								
PG&E Lo	Local	Residential	Residential RFP														RFP		Launch	
PG&E Lo	Local	Commercial	Commercial RFP														RFP		Launch	
PG&E Lo	Local	Industrial	Industrial RFP												RFA		RFP		Launch	
	Local	Agricultural	Agricultural RFP					İ									RFP		Launch	
	Local	Public	Public Sector RFP														RFP		Launch	
	Local	Commercial	Commercial	RFA		RFP		Launch		İ	1	1								
	Local	Industrial	Industrial	RFA		RFP		Launch		<u> </u>	1	1								
	Local	Residential	Residential	RFA		RFP		Launch		+	1	1			†					
LC	LUCAI	nesidential	nesidential	RFA		IXI-F		Lauricii			1	+			+					
	C144	Residential, Commercial,			554		0.50													
SCE SV	SW	Industrial, Agricultural, Public	SW - Lighting Program		RFA		RFP		Launch											
SCE Lo	Local	Public	Public Sector		RFA		RFP		Launch											
SCE Lo	Local	Agricultural	Agricultural - *Pending EE PRG Review		RFA		RFP		Launch											
SCE SI	SW	Public	SW - UC/CSU/CCC Higher Education Program & Water/Wastewater Pumping		RFA		RFP		Launch											
SCE S1	SW	Cross-cutting	Electric Emerging Technologies		RFA		RFP		Launch											
SCE TI	TBD	TBD	If needed, future Targeted or additional solicitations (per RFA results)				RFA		RFP		Launch									
	TBD	TBD	If needed, future Targeted or additional solicitations (per RFA results)						RFA		RFP		Launch							
	Local	Commercial	Small (<20kW)	RFA		RFP		Launch				T								
	Local	Commercial	Large (>20kW)	RFA		RFP		Launch			1	1								
	Local	Residential	Mult-Family	RFA		RFP		Launch			+									
	SW	Commercial/Residential	Commercial/Residential HVAC	NFA	RFA	NFF		RFP			Launah								-	
		·						RFP			Launch									
	SW	Residential	PLA Citation in the second sec		RFA		Dr				Launch									
	Local	Residential	Single Family		RFA		RF		- D	Launch										
	Local	Public	Local Governments			RFA		RF			Launch									
	Local	Agricultural	Agriculture Growers			RFA		RF												
	Local	Public	K-12				RFA			RFP		Launch								
	Local	Public	Federal				RFA		RI			Launch								
SDG&E Lo	Local	Commercial	Concierge					RFA		R	RFP		Launch							
SDG&E Lo	Local	Industrial	Port Tenants						RFA		R	(FP		Launch						
SDG&E Lo	Local	Industrial	Other						RFA	RFP			Launch							
SDG&E Lo	Local	Industrial	SEM							RFA		R	FP		Launch					
	SW	Residential	SW Downstream Residential HVAC Pilot							RFA			FP		Launch					
	Local	Residential	Whole Building	RFA		RFP		Launch												-
	Local	Residential	Residential Programs (SF, MF, Manuf. Home)	RFA		RFP		Launch		 	1	1			1					
	Local	Industrial	Small & Medium Industrial	MA	RFA	101	RFP	Laurich	Launch		1	1		<u> </u>						
			Small & Medium Agricultural				RFP			 	+	1			1					
	Local	Agricultural	-		RFA				Launch		1		 	<u> </u>						
	Local	Commercial	Small & Medium Commercial		RFA		RFP		Launch	—	1	-			1					
	Local	Public	Small & Medium Public		RFA		RFP		Launch		1	1			1					
	Local	Commercial	Segment Solution: Office, Retail, Mixed Use		RFA		RFP		Launch			<u> </u>			ļ					
	Local	Commercial	Segment Solutions: Lodging Efficiency		RFA		RFP		Launch											
SoCalGas Lo	Local	Public	K-12 Public Performance		RFA		RFP		Launch											
SoCalGas SV	SW	Cross-Cutting	SW - Gas Emerging Technologies		RFA		RFP		Launch											
SoCalGas SV	SW	Commercial	SW - Foodservice POS					RFA		RFP		Launch								
SoCalGas SV			SW - Midstream Water Heating					RFA		RFP		Launch								
	Local		Efficient Home Rating					RFA		RFP		Launch								
	Local	Agricultural	Urban Ag & Small Green Houses					RFA		RFP		Launch								
	Local	Cross-Cutting	DA Community Outreach: Comm'l, Residential, Agricultural, and Pubic					RFA		RFP		Launch			<u> </u>					
	Local	Industrial	Medium & Large Food Beverage Facility Upgrade					RFA		RFP		Launch		<u> </u>						
										RFP					1					
	Local	Industrial	Small Industrial Facility Upgrades					RFA		KrP	I	Launch	054		DED		1			
	Local	Residential	Residential 2021 Q1									<u> </u>	RFA		RFP		Launch			
	Local	Commercial	Commercial 2021 Q1								1	<u> </u>	RFA		RFP		Launch			
	Local	Agricultural	Agricultural 2021 Q1								ļ	ļ	RFA		RFP		Launch			
SoCalGas Lo	Local	Industrial	Industrial 2021 Q1										RFA		RFP		Launch			

Last Update: 12/31/2018

Post Date