

IOU	SW/Local	Sector	Description	2018	2019				2020				2021				2022			
				Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
PG&E	Local	Residential	Residential Sector RFA/RFP	RFA		RFP		Launch												
PG&E	Local	Commercial	Commercial Sector RFA/RFP	RFA		RFP		Launch												
PG&E	Local	Industrial	Industrial Sector RFA/RFP	RFA		RFP		Launch												
PG&E	Local	Agricultural	Agricultural Sector RFA/RFP	RFA		RFP		Launch												
PG&E	Local	Public	Public Sector RFA/RFP	RFA		RFP		Launch												
PG&E	SW	Cross-cutting	Codes & Standards - Appliance Standards			RFP		Launch												
PG&E	SW	Residential	Residential New Construction		RFA	RFP		Launch												
PG&E	SW	Commercial	Non-Residential New Construction		RFA	RFP		Launch												
PG&E	SW	Cross-cutting	WE&T Career and Workforce Readiness			RFA		RFP		Launch										
PG&E	SW	Cross-cutting	WE&T K-12 Connections			RFA		RFP		Launch										
PG&E	SW	Public	State of CA / Dept. of Corrections				RFA	RFP		Launch										
PG&E	Local	Residential	Residential RFP					RFP		Launch										
PG&E	Local	Commercial	Commercial RFP					RFP		Launch										
PG&E	Local	Industrial	Industrial RFP					RFP		Launch										
PG&E	Local	Agricultural	Agricultural RFP					RFP		Launch										
PG&E	Local	Public	Public Sector RFP					RFP		Launch										
PG&E	Local	Residential	Residential RFP											RFA	RFP		Launch			
PG&E	Local	Commercial	Commercial RFP											RFA	RFP		Launch			
PG&E	Local	Industrial	Industrial RFP											RFA	RFP		Launch			
PG&E	Local	Agricultural	Agricultural RFP											RFA	RFP		Launch			
PG&E	Local	Public	Public Sector RFP											RFA	RFP		Launch			
SCE	Local	Commercial	Commercial	RFA		RFP		Launch												
SCE	Local	Industrial	Industrial	RFA		RFP		Launch												
SCE	Local	Residential	Residential	RFA		RFP		Launch												
SCE	SW	Residential, Commercial, Industrial, Agricultural, Public	SW - Lighting Program		RFA	RFP		Launch												
SCE	Local	Public	Public Sector		RFA	RFP		Launch												
SCE	Local	Agricultural	Agricultural - <i>*Pending EE PRG Review</i>		RFA	RFP		Launch												
SCE	SW	Public	SW - UC/CSU/CCC Higher Education Program & Water/Wastewater Pumping		RFA	RFP		Launch												
SCE	SW	Cross-cutting	Electric Emerging Technologies		RFA	RFP		Launch												
SCE	TBD	TBD	If needed, future Targeted or additional solicitations (per RFA results)				RFA	RFP		Launch										
SCE	TBD	TBD	If needed, future Targeted or additional solicitations (per RFA results)					RFA	RFP		Launch									
SDG&E	Local	Commercial	Small (<20kW)	RFA		RFP		Launch												
SDG&E	Local	Commercial	Large (>20kW)	RFA		RFP		Launch												
SDG&E	Local	Residential	Mult-Family	RFA		RFP		Launch												
SDG&E	SW	Commercial/Residential	Commercial/Residential HVAC		RFA	RFP		Launch												
SDG&E	SW	Residential	PLA		RFA	RFP		Launch												
SDG&E	Local	Residential	Single Family		RFA	RFP		Launch												
SDG&E	Local	Public	Local Governments			RFA		RFP		Launch										
SDG&E	Local	Agricultural	Agriculture Growers			RFA		RFP		Launch										
SDG&E	Local	Public	K-12				RFA	RFP		Launch										
SDG&E	Local	Public	Federal				RFA	RFP		Launch										
SDG&E	Local	Commercial	Concierge					RFA	RFP		Launch									
SDG&E	Local	Industrial	Port Tenants					RFA	RFP		Launch									
SDG&E	Local	Industrial	Other					RFA	RFP		Launch									
SDG&E	Local	Industrial	SEM						RFA	RFP		Launch								
SDG&E	SW	Residential	SW Downstream Residential HVAC Pilot						RFA	RFP		Launch								
SoCalGas	Local	Residential	Whole Building	RFA		RFP		Launch												
SoCalGas	Local	Residential	Residential Programs (SF, MF, Manuf. Home)	RFA		RFP		Launch												
SoCalGas	Local	Industrial	Small & Medium Industrial		RFA	RFP		Launch												
SoCalGas	Local	Agricultural	Small & Medium Agricultural		RFA	RFP		Launch												
SoCalGas	Local	Commercial	Small & Medium Commercial		RFA	RFP		Launch												
SoCalGas	Local	Public	Small & Medium Public		RFA	RFP		Launch												
SoCalGas	Local	Commercial	Segment Solution: Office, Retail, Mixed Use		RFA	RFP		Launch												
SoCalGas	Local	Commercial	Segment Solutions: Lodging Efficiency		RFA	RFP		Launch												
SoCalGas	Local	Public	K-12 Public Performance		RFA	RFP		Launch												
SoCalGas	SW	Cross-Cutting	SW - Gas Emerging Technologies		RFA	RFP		Launch												
SoCalGas	SW	Commercial	SW - Foodservice POS				RFA	RFP		Launch										
SoCalGas	SW	Commercial	SW - Midstream Water Heating				RFA	RFP		Launch										
SoCalGas	Local	Residential	Efficient Home Rating				RFA	RFP		Launch										
SoCalGas	Local	Agricultural	Urban Ag & Small Green Houses				RFA	RFP		Launch										
SoCalGas	Local	Cross-Cutting	DA Community Outreach: Comm'l, Residential, Agricultural, and Public				RFA	RFP		Launch										
SoCalGas	Local	Industrial	Medium & Large Food Beverage Facility Upgrade				RFA	RFP		Launch										
SoCalGas	Local	Industrial	Small Industrial Facility Upgrades				RFA	RFP		Launch										
SoCalGas	Local	Residential	Residential 2021 Q1										RFA	RFP		Launch				
SoCalGas	Local	Commercial	Commercial 2021 Q1										RFA	RFP		Launch				
SoCalGas	Local	Agricultural	Agricultural 2021 Q1										RFA	RFP		Launch				
SoCalGas	Local	Industrial	Industrial 2021 Q1										RFA	RFP		Launch				