

SOCALGAS® TRADE PROFESSIONAL PROGRAM QUARTERLY NEWSLETTER



2021 BUSINESS REBATE APPLICATION NOW AVAILABLE

The 2021 **Energy-Efficiency Rebates for Business application** is now available. Most program conditions and eligibility requirements are unchanged from last year, with the following exceptions:

Hot Water Boilers: The table below reflects changes to the boiler type, input ratings, and required efficiencies for this measure.

HOT WATER BOILER TYPE	RATING	REQUIRED EFFICIENCY	REBATE AMOUNT
Small/Medium - Tier I	<200 kBtuh	≥0.84 UEF	\$0.50/kBtuh
Small/Medium - Tier II	<200 kBtuh	≥.0.87 UEF	\$2.50/kBtuh
Large - Tier I	≥200 kBtuh	≥0.84 TE or ≥0.86 CE	\$0.50/kBtuh
Large - Tier II	≥200 kBtuh	≥0.90 TE or ≥0.92 CE	\$3/kBtuh
Large - Tier III	≥200 kBtuh	≥0.96 TE or ≥0.98 CE	\$4/kBtuh

Laminar Flow Restrictors: The table below reflects new categories added to this measure.

EQUIPMENT	EFFICIENCY REQUIREMENT	REBATE AMOUNT
Laminar Flow Restrictor - Kitchen	Gallons Per Minute ≤(GPM) 1.8	\$6.50/unit
Laminar Flow Restrictor - Public Restroom	Gallons Per Minute ≤(GPM) 1.2	\$6.50/unit

High-Efficiency Residential Clothes Washers for Businesses: This measure no longer qualifies for rebates.

Extra Rebates for Public Agencies: New for 2021, all public agencies, including public school districts; public colleges and universities; and city, county, state, and federal departments and institutions, may be eligible for an additional rebate of up to 50% of the standard rebate amount. For example, a \$50,000 unit with a standard rebate measure value of \$5,000 may receive an extra rebate of \$2,500 for a total rebate amount of \$7,500.

The Trade Professional Program offers full rebate application support. Contact your Trade Pro Account Executive for rebate assistance on any of your projects or if you have questions about this year’s eligibility requirements.

KOREAN DRYCLEANERS ASSOC. RECOGNIZES TRADE PRO

Last month, the Korean Drycleaners and Laundry Association of Southern California presented Trade Pro Account Executive Alice Beltran and the Trade Professional Program with a recognition plaque in appreciation for our partnership and service to its members. Over the past year, we have processed rebates for almost 700 dry cleaning businesses throughout the SoCalGas® service territory. Congratulations Alice!



NEW VIRTUAL INSPECTIONS PROCESS IN EFFECT

Rebate applications that are submitted to SoCalGas may be randomly selected for inspection to ensure program and quality control compliance. Typically, inspections would take place in-person, but due to the COVID-19 pandemic, we have implemented a virtual video inspection process to protect our customers and inspectors’ health and safety.

All pool covers will still be inspected, and other equipment will be inspected at a rate of approximately 5%. A SoCalGas contracted representative will conduct the inspections.

Selected customers will be notified of the inspection via email and phone call and will be able to choose a date and time that works best for the customer and inspector. Virtual inspections are an easy process that can be conducted on a smartphone or tablet. They will begin by verifying the installation address, and to help inspections go more smoothly, please ensure your customers know what, where, and the quantity of the equipment they purchased. Inspectors may take screenshots of the facility and equipment during the video call.

If selected customers cannot participate in a video inspection, they may opt to send geotagged photos instead. Inspectors will coordinate with those who prefer this option.

TRADE PRO SPOTLIGHT: CANSECO BOILER SERVICES

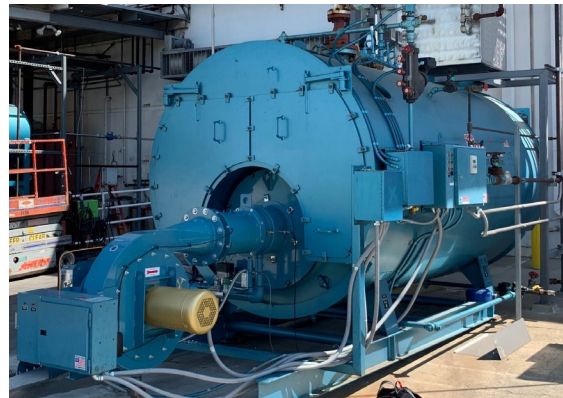
We applaud the work you and other trade professionals do each day to help customers save energy and money. To celebrate your success, we're shining the spotlight on one of your projects.

Canseco Boiler Services specializes in boilers, burners, and ancillary equipment. In late 2020, the company installed a high efficiency firetube boiler and heat recovery stack economizer at an aircraft parts manufacturer in Southern California, which received SoCalGas's first-ever economizer rebate.

MavTech Energy supplied the equipment, which is used to heat presses.

Economizers use heat from a boiler's exhaust to pre-heat its feedwater, and they can also help with making boilers more efficient. Previously, economizers were only eligible for custom incentives, but they were added to the deemed rebate program in Summer 2020. Canseco's customer was the first to take advantage of this new measure and obtained \$45,000 in total rebates from SoCalGas.

In addition to economizers, there are many other types of equipment that can support your customers' energy efficiency goals. Please contact your Trade Pro Account Executive to learn more, and to read additional Spotlights, [click here](#).



MavTech Energy supplied and Canseco Boiler Services installed a heat recovery stack economizer at an aircraft parts manufacturer that received SoCalGas's first-ever economizer rebate.

CONTACT US

For any questions or comments, please contact us at tradepro@socalgas.com or visit socalgas.com/tradepro

Reference herein to any specific information regarding any entity, products, or services does not constitute or imply endorsement, recommendation, or favoring by SoCalGas. SoCalGas neither endorses any manufacturer, vendor, or service provider discussed in this document, nor does it endorse any particular goods or service of such manufacturer, vendor, or service provider.

The Energy-Efficiency Rebates for Business (EERB) program is funded by California utility customers, administered by Southern California Gas Company (SoCalGas®) under the auspices of the California Public Utilities Commission. Program funds, including any funds utilized for rebates or incentives, will be allocated on a first-come, first-served basis until such funds are no longer available. The EERB program may be modified or terminated without prior notice. Eligibility requirements apply.

