## SOCALGAS® TRADE PROFESSIONAL PROGRAM

# QUARTERLY NEWSLETTER



## **SUBMIT YOUR 2021 PROJECTS FOR REBATES**

As we approach the end of the year, now is the perfect time to review your projects and submit them for rebates. Funds are available for eligible energy-efficient natural gas equipment installed in 2021, and applications will be accepted through January 31, 2022.

The Trade Professional Program offers full rebate application support. Send us the project's invoice, and we will determine if it is rebate-eligible. If it is, we will process your application for your convenience.

## ACCESS 0% INTEREST LOANS WITH ON-BILL FINANCING

The SoCalGas On-Bill Financing Program (OBF) is a zero-percent financing plan available to business customers who are making energy efficiency upgrades to their facility. OBF may be especially beneficial for customers whose natural gas equipment is old or worn out and have concerns with paying for new installations or retrofits.

#### **Program Benefits**

- Zero-percent unsecured loans
- Financing between \$5,000 \$100,000
- · No prepayment penalty
- No origination fees
- Loan repayment conveniently added to the customer's SoCalGas® bill

#### **Eligibility Requirements**

- · SoCalGas non-residential customers only
- · Active SoCalGas account for a minimum of two years with the same business
- \$5,000 minimum project cost
- · Project qualifies for a deemed rebate and/or calculated incentive

We will guide your customers and you through the OBF process, from pre-qualification to loan disbursement. If you have customers who may be interested, visit **socalgas.com/onbillfinancing** for a full list of program benefits and requirements or contact us to learn more.



The OBF program can help business customers pay for their energy efficiency projects with a 0% interest loan.

## TRADE PRO SPOTLIGHT: LINCOLN AQUATICS

We applaud the work you all do each day to help customers save energy and money, and to celebrate your successes, we are shining the spotlight on one of your projects!

Lincoln Aquatics is a leading national distributor of swimming pool equipment, chemicals, and supplies serving clients with commercial pools, including cities, school districts, and universities. One of the company's most popular items is thermal pool covers.

Pool covers can be an excellent way for commercial pools to save energy and water and reduce operating expenses. They maintain pool temperature and prevent heat loss, thereby lowering heating costs by up to 70%. Also, by decreasing evaporation, they conserve water and reduce chemical consumption. Lastly, they help keep dirt and other debris out of the pool. Covers are custom designed and can be made for pools of any size or shape.

According to Lincoln Aquatics, return on investment often takes place in less than one year, and many satisfied customers have gotten new covers with little out-of-pocket expenses after factoring in SoCalGas rebates.

To read additional Spotlights, click here



Lincoln Aquatics is a provider of thermal pool covers. which can help save energy and water and reduce operating expenses.

## **CONTACT US**

Send your questions and comments to <a href="mailto:tradepro@socalgas.com">tradepro@socalgas.com</a> or visit <a href="mailto:socalgas.com/tradepro">socalgas.com</a> or visit <a href="mailto:socalgas.com/tradepro">socalgas.com</a> or visit <a href="mailto:socalgas.com/tradepro">socalgas.com</a> or visit <a href="mailto:socalgas.com/tradepro">socalgas.com/tradepro</a>.











