



NATURAL GAS VEHICLE **TRUCK LOAN PROGRAM**

GET A NO-COST CNG TRUCK LOAN, INCLUDING FUEL!

The SoCalGas® Truck Loan Program provides no-cost, short-term try-before-you-buy loan of certain medium- and heavy-duty compressed natural gas (CNG) trucks to qualified customers interested in exploring how CNG clean fuel technology can help save money while reducing pollution. The no-cost loan can help customers experience how similar natural gas vehicles are to diesel vehicles in terms of drivability, power and range. Customers can also experience firsthand the convenience and speed of fueling with CNG. The cost of the CNG fuel is also included with the truck loan. At the conclusion of the loan period, the customers will be asked to provide feedback to SoCalGas on their experience with the vehicle.

MANY LEADING FLEETS HAVE ALREADY SWITCHED TO CNG

A variety of major truck fleet operators have already transitioned their fleets to CNG. For example, Ruan Transportation Management Systems, founded in 1932, is one of the largest privately held trucking companies in the nation. The company operates more than 3,500 Class 8 tractors engaged in the transportation of retail, grocery, industrial gases, dairy, manufacturing, food processing, chemicals and metals. Ruan has been nationally recognized

for its commitment to sustainability by the Environmental Protection Agency and Department of Energy.

Ruan operates a total of 125 CNG trucks, a large portion of which are fueled by renewable natural gas (RNG). “The CNG fleet is a demonstration of Ruan’s commitment to collaborating with our clients to create an increasingly sustainable supply chain. We are very optimistic that our country can produce more of our energy needs domestically, and we will continue to develop CNG transportation solutions across the nation,” says Ben McLean, CEO of Ruan Transportation.¹

LOAN PROGRAM DETAILS

- Customer will have access to a Class 8 Tandem Axle truck for the try-before-you-buy loan
- Fuel card will be provided to cover customer fuel costs during the loan period
- Loan period is up to 14 days
- Offer available for a limited time only

Please review the program terms and conditions for additional details and restrictions. In the event of a discrepancy between this summary and the program rules, the program rules will prevail.



For more details and to learn how to apply, email: CleanTransportation@socalgas.com

TERMS AND CONDITIONS

GENERAL REQUIREMENTS AND DISCLAIMERS

- Customer must currently operate Class 8 trucks located within SoCalGas or SDG&E service territories, each of which is:
 1. Operated for the customer's business at least 60,000 miles per year.
 2. Consumes at least 10,000 gallons of diesel fuel per year as a result of such operation.
- Customer is limited to one truck loan for the entire program period.
- The loan period will not exceed 14 calendar days.
- If the customer chooses to keep the vehicle longer than 14 days, customer will be charged the applicable daily² or weekly rental rate for the vehicle class.
- Customer must complete and sign all applications and other agreements with SoCalGas and the rental company, as determined at their sole discretion.
- The customer will be expected to provide feedback to SoCalGas on their experience before and after the vehicle loan. This could include a written questionnaire, oral phone survey or web-based survey.
- This program may be modified or terminated at any time without prior notice.
- Program funds will be allocated on a first-come, first-served basis until such funds are no longer available. The selection of a CNG truck is the sole responsibility of customer. SoCalGas makes no warranty, whether express or implied, including the warranty of merchantability or fitness for a particular purpose, of the CNG truck selected by customer. SoCalGas does not represent or guarantee that a customer's desired CNG truck will be available on the date requested by customer. If customer's desired CNG truck is not available, customer may select another CNG truck (subject to availability) or elect to be placed on a wait list for customer's desired truck.

TRUCK LOAN PROCESS

- The customer contacts SoCalGas to express interest in a CNG truck loan and provides requested loan period dates. SoCalGas account

executive and customer complete a qualification process to ensure that customer meets the general requirements and disclaimers (listed above).

- Upon successful completion of the qualification process, SoCalGas provides the customer with the following forms:
 1. SoCalGas Application and Agreement.
 2. Rental company application(s) and agreement(s). Customer completes and returns the foregoing.
- Customer completes and signs SoCalGas Application and Agreement.
- Customer completes and signs rental company application(s) and agreement(s).
- SoCalGas will review the customer's SoCalGas Application and Agreement. If SoCalGas approves the customer's Application and Agreement, SoCalGas provides rental company with the customer's completed application.
- Rental company will verify that the customer meets its credit and insurance requirements. Upon approval, the rental company will contact the customer directly and allocate the vehicle at a convenient rental location nearest the customer.
- Customer goes to their loan location, completes any remaining documents required, and is provided with the truck.
- Customer will return the truck within the required timeframe.
- Customer will be provided with a link to complete a quick Pre-Loan Survey prior to picking up the truck and a Post-Loan Survey within the week after returning the truck. A SoCalGas account executive will follow up with the customer to discuss their experience and answer any customer questions.

CNG FUEL CARD

- Customer will be provided with a fleet fueling card to cover CNG fuel costs for length of the loan period.
- If the fuel card is lost or stolen, the customer must contact their SoCalGas representative immediately.
- Customer must return the fueling card at the end of the loan period. Customer will be responsible for paying for any fuel charges incurred after the stated loan period.
- Please see the SoCalGas Truck Loan Program Agreement for complete details and limitations.

¹ <https://cngvp.org/why-natural-gas/fleet-case-studies/>

² Daily cost is \$115 plus \$0.11 per mile.