

SDG&E	Local Commercial	Wholesale, Retail, Offices	
SDG&E	Local Commercial	Property Management	
SDG&E	Local Public	Federal	
SDG&E	Local Public	K-12	
SDG&E	Local Residential	Multi-Family	
SDG&E	Local Residential	Residential Fuel-sub	
PG&E	Local Multi-Sector	Residential	
PG&E	Local Multi-Sector	Commercial	
PG&E	Local Multi-Sector	Industrial	
PG&E	Local Multi-Sector	Agricultural	
PG&E	Local Multi-Sector	Public	
PG&E	Statewide New Construction	Non-Residential	
PG&E	Statewide New Construction	Residential	
PG&E	Statewide WE&T	Career and Workforce Readiness	
PG&E	Statewide WE&T	Career Connections	
PG&E	Statewide State of CA	Dept. of Corrections	
PG&E	Statewide Codes & Standards	Appliances	
PG&E	Local Government Partnerships	Non-Resource	
PG&E	Local	Micro and Small Business Equity Program	
PG&E	Local	Summer Reliability RFP	
PG&E	Local	C&S Compliance Improvement	
PG&E	Statewide	C&S Advocacy Solicitation	
PG&E	Local	Residential Equity Program	

RFA Prep
RFA
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RFP
Contract Negotiation
AL + Approval + IP