

The past month has brought unprecedented change around the world, and we hope your teams and families and you are doing as well as possible in this time of health crisis and economic upheaval. We know that many businesses are facing slowdowns or disruptions, and we are here to support you in any way we can.

REGISTER FOR OUR ANNUAL LUNCH & LEARN EVENT

Join us for our annual Lunch & Learn! Hear from our panel of speakers and network with your peers. Learn about the latest on the:

- Deemed Rebate and Calculated Incentive Programs
- On-Bill Financing and Small Business Financing Programs
- Energy policies affecting your customers and you

Lunch will be provided at this no-cost event, which is geared specifically for trade professionals. RSVP* by emailing tradeinfo@socalgas.com with your name, company, and email address.

When:

Friday, July 24, 2020
Check-in begins at 11 a.m.
Event from 11:30 a.m. to 1 p.m.

Where:

SoCalGas Energy Resource Center
9240 Firestone Blvd.
Downey, CA 90241



Get programmatic and industry updates at our Lunch & Learn event on July 24 at the SoCalGas Energy Resource Center in Downey.

*Event details may change based upon guidelines on group gatherings brought about by the COVID-19 pandemic; a confirmation email with additional information will follow.

AN UPDATE ON THE SMALL BUSINESS FINANCING PROGRAM AND OTHER RESOURCES AVAILABLE

The Small Business Energy Efficiency Financing (SBF) Program and Participating Finance Companies remain fully operational, and customers can still access financing for their energy efficiency projects at this time. The SBF team continues to enroll finance agreements, and Participating Finance Companies are able to provide credit approvals.

Various SBF resources are also available to Participating Contractors, including prefunding and progress payments, as well as marketing tools like adding the GoGreen Financing logo to your company's website, handing out official SBF flyers with your company's logo, and being listed on the GoGreen Financing website.

Whether customers need improvements or have sudden indoor air quality or emergency replacement needs, SBF provides affordable, flexible financing without upfront costs.

To speak to an SBF representative, call 1-800-484-0109 or email gogreen@frontierenergy.com, or visit [GoGreen Financing](#) for more information.

Please also visit www.business.ca.gov/coronavirus-2019 for additional information and resources that may be helpful for your business and you during the COVID-19 pandemic.

TRADE PRO SPOTLIGHT: ACT INC. AND EXTENDED STAY AMERICA

We applaud the work you do each day to help customers save energy and money! To celebrate your success, we're shining the spotlight on one of your projects in each newsletter.

ACT Inc. manufactures the ON D'MAND line of recirculating pump controllers, which help buildings with 24/7 hot water recirculation reduce their natural gas and electricity consumption. They do this by cutting recirculation run time from 24 hours to just 2-3 hours per day. Customers never see or feel a change in the delivery of their hot water and typically see a return on investment in less than a year. Further, the controller can help increase the life of water heaters and boilers by up to 25%.

In 2019, ACT Inc. conducted a field test of its D'MAND Controller at [Extended Stay America](#) - Cypress, and results show that the reduction in the run time of the water pump led to an 18.5% decrease in natural gas use. Because of this, the hotel is expected to save over \$1,300 on their utility bill annually.

Following the success of the field test and with a strong commitment to sustainability, Extended Stay America has installed D'MAND Controllers at dozens of locations throughout Southern California and the Pacific Northwest, with SoCalGas assisting with \$25,000 in rebates. So the next time you stay at an Extended Stay America, thank ACT Inc. for delivering your room's hot shower and sink water!

In addition to D'MAND Controllers, there are many other types of equipment that can support your customers' energy efficiency goals. Please contact your SoCalGas Trade Pro Account Executive to learn more, and to read more Spotlights, click [here](#).



Following a successful field test, Extended Stay America installed D'MAND Controllers at dozens of locations throughout the West Coast.

CONTACT US

For any questions or comments, please contact us at tradeinfo@socalgas.com or visit socalgas.com/tradeinfo